

LAW OFFICE OF MARC CHYTILO

Environmental Law

June 28, 2013

Santa Barbara County Board of Supervisors 105 E. Anapamu Street, Suite 407 Santa Barbara, CA 93101 By email to sbcob@co.santa-barbara.ca.us and by hand delivery

RE: Santa Barbara Ranch Inland Development Agreement and Consideration of Consent to Transfer Agreement - July 2, 2013, Item # 4

Dear Chair Carbajal and Members of the Board,

This letter is submitted by the Environmental Defense Center (EDC) on behalf of EDC and the Santa Barbara Chapter of the Surfrider Foundation, and by the Law Office of Marc Chytilo on behalf of the Naples Coalition.

We urge your Board to take the following actions, for the reasons detailed below:

- 1. Determine that the County does not consent to the proposed Transfer Agreement because the proposed Transferee, Spectra America, has not provided any evidence of its reputation and financial resources to be able to perform the obligations proposed to be assumed, and deny without prejudice to reapply.
- 2. Adopt a finding that the Inland Development Agreement approved by Ordinance 4694 is not yet effective, and rescind the Inland Development Agreement.
- I. The Proposed Transferee's Failure To Follow Contemplated Procedures Has Prejudiced
 The Public's Right Of Review, Ability To Investigate, And Participatory Role In The
 Process

In agreeing to enter into a Development Agreement with the original applicant in 2008, the County acknowledged a vested right to develop and accepted certain limitations on the law applicable to the Project in exchange for various specific environmental and community benefits, including timely planning and restoration of the riparian corridor of Dos Pueblos Creek.

The Inland Development Agreement provides a specific process for both the County's and the public's review of prospective new parties to the Inland Development Agreement. That process is short – limited to 45 days – and implicitly requires the concomitant submittal of an

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applicant's financial records and resume of comparable projects and performance under comparable Development Agreements at the time of the application for the Transfer. Even minor delays in timely submitting this documentation prejudices the integrity and veracity of the County's and public's review of this important decision.

Surprisingly, not only has the applicant Spectra America not submitted its financial credentials and those of its investors nor provided a detailed list of its experience with comparable projects and Development Agreements, but the record indicates the Applicant will be SBR Ventures, LLC. (Letter, D. Rosenthal to Dr. G. Russell, 6/6/13).

This project entails tremendous levels of public interest and involvement. The future of Naples is a topic of intense public scrutiny. The identity, capacity, integrity and history of any prospective purchasers in managing comparable projects and obligations are critical issues to the public.

Further, the proposed Transfer Agreement effectively discharges any obligations of the current owner, SBRHC, and leaves the County and public to look only to the new Applicant to fulfill all obligations under the Development Agreement, including both the aforementioned benefits and obligations under section 8.02(a), which refers to the Inland Project Approvals and Subsequent Inland Approvals. § 8.02(c); see also §§ 2.01, 2.02 ("Obligations of Developer"). Thus, the public's interests are directly affected by the proposed transfer.

Section 8.02(b) of the Development Agreement provides that the County's consent to a proposed Transfer may not be unreasonably withheld, and that if the County fails to respond to such a request within 45 days, the County's consent is deemed to be approved. In previous proceedings on a similar request, the County concluded it lacked sufficient information to make its determination, but the consent was nevertheless deemed approved. That experience should not be repeated.

The Letter requesting the County's consent to the proposed transfer was dated June 6, 2013, and thus the 45 day clock runs on or about July 22, 2013. While the applicant and the current owner have offered to waive the 45 day period and have the matter heard on August 20, there is no authority for such extension on the face of the Development Agreement. The requested extension prejudices the public's participation in this matter, due to both the delay in making information available for inquiry and review as well as the awkward timing during the summer immediately after the Board's summer break, which limits public access to staff's conclusions and decisionmakers themselves. Extending the deadline until the first available hearing date severely constrains the Supervisors' ability to review this information in a systematic matter, including scheduling a hearing well before the deadline to get interim answers to questions and allow the factual issues to be fully developed.

We understand that the applicant has not supplied <u>any</u> evidence or substantive information whatsoever regarding the financial condition and developer's history and reputation. Significantly, the public domain includes evidence that Spectra America has been involved in numerous bankruptcies that had the apparent effect of them avoiding obligations associated with land use development projects. See Exhibits 1 and 2.

In our view, the applicant has failed to participate in this process in good faith.

Since the Applicant has offered no information whatsoever responsive to the §8.02(b) criteria, the Supervisors have a clear factual and legal basis to simply deny consent at this time with the express invitation to reconsider an application at some future time when the information on the proposed transferee's financial condition and reputation is submitted concomitantly.

This solution protects the rights and position of the public and the County and gives any prospective transferee a clear procedure to apply or reapply for this authorization.

II. The Inland Development Agreement Is Not Effective

According to Ordinance 4694, which adopted the Inland Development Agreement, the Agreement "shall not become effective until . . . the effective date of approval of WA-ACE Easement Exchange Case No. 05AGP-00000-00011." Board Development Agreements Adoption, Attachment B-6, at p. 1 (Oct. 21, 2008). The Board Resolution that would approve the WA-ACE Easement Exchange expressly states that approval of the WA-ACE Easement Exchange is "tentative" and will not become "final" until several conditions are met, including:

- a. The Applicant and landowner of Dos Pueblos Ranch shall finalize and *record* ACE documents encumbering the area described in Exhibit "2-B"
- b. The landowner of Dos Pueblos Ranch shall *execute and record* a replacement Williamson Act Contract covering the area described in Exhibit "2-C."
- c. The Applicant and landowner of Dos Pueblos Ranch shall submit the Rescission Agreement . . . to the Department of Conservation for its approval pursuant to Government Code Section 51256.1and *record* the Agreement upon its approval.

WA-ACE Easement Exchange, Attachment B-7, at p. 8 (Oct. 21, 2009) (emphasis added). There is no evidence that the landowner(s) of Dos Pueblos Ranch have: (1) finalized and recorded ACE documents; (2) executed and recorded a replacement Williamson Act Contract; or (3) recorded the Rescission Agreement. In fact, none of these documents have been recorded, and it is our belief that none have actually been executed by Dos Pueblos Ranch. Because the landowners of Dos Pueblos Ranch have not satisfied the above conditions precedent to the Board's *final*

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approval of the WA-ACE Easement Exchange, the WA-ACE Easement Exchange Case No. 05AGP-00000-00011 is not yet effective.

Because the approval of WA-ACE Easement Exchange Case No. 05AGP-00000-00011 is not yet effective, the ordinance adopting the Inland Development Agreement is not yet effective. Because the Inland Development Agreement is not yet effective, the County is not bound by its terms, and it may be rescinded.¹

We urge you to adopt a finding that the Inland Development Agreement is not yet effective, and rescind the Development Agreement. We also urge you to adopt staff's proposed recommendation 3 and deny consent to the proposed Transfer Agreement.

Thank you for your consideration of our concerns and requests in this important matter.

Sincerely,

Mather Alley (by 4C)
Nathan G. Alley, Staff Attorney

Linda Krop, Chief Counsel

Brian Trautwein, Environmental Analyst

Environmental Defense Center

Ana Citrin`

Marc Chytilo

Law Office of Marc Chytilo

Exhibits

- 1. Bankruptcy Court Case Status Conference Report dated March 31, 2009 (Case No. 1:09-bk-10969-KT)
- 2. Media Accounts of Spectra Bankruptcies and Stalled Development Projects

¹ Because the Inland Development Agreement is not yet effective, the County is not contractually bound by its provisions. The County is therefore not exposed to liability for breach of contract under, for example, *Mammoth Lakes Land Acquisition*, *LLC v. Town of Mammoth Lakes*, 191 Cal.App.4th 435 (2010).

e-filed MATTHEW A. LESNICK (SBN 177594) 1 Attorney at Law 185 Pier Avenue, Suite 103 2 Santa Monica, CA 90405 Telephone: (310) 396-0964 3 Facsimile: (310) 396-0963 e-mail: matt@lesnicklaw.com 4 Proposed Counsel for Debtors and 5 Debtors in Possession 6 7 UNITED STATES BANKRUPTCY COURT 8 CENTRAL DISTRICT OF CALIFORNIA 9 SAN FERNANDO DIVISION 10 Case No. 1:09-bk-10969-KT In re 11 Chapter 11 12 DILIP K. RAM, aka PHILIP RAM, and HAZEL CASE STATUS CONFERENCE S. RAM, aka HAZEL S. HOPE REPORT 13 14 Debtors and Debtors in Possession. Date: March 31, 2009 15 Time: 2:00 p.m. Place: Courtroom 301 16 21041 Burbank Blvd. Woodland Hills, CA 91367 17 18 Pursuant to the Court's Order: (1) Setting Hearing on Status of 19 Reorganization Case; and (2) Requiring Report on Status of Reorganization Case (the 20 "Scheduling Order"), Dilip K. Ram, aka Philip Ram, and Hazel S. Ram, aka Hazel S. Hope, 21 the debtors and debtors in possession in the above-captioned bankruptcy case (the 22 "Debtors"), hereby submit this Case Status Conference Report. 23 INTRODUCTION Α. 24 The Debtors are natural persons and spouses. Dilip Ram ("Dilip") is a real 25 estate developer and the sole breadwinner in the family. Dilip operates his real estate 26 business through numerous entities. In virtually all of these projects, Dilip is partners or 27 co-investors with his business partner, Norman Salter ("Salter").

EXHIBIT 1

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Dilip and Salter met in or about 1990 at an architect's office in Los Angeles. Dilip had expertise in the development of real property projects, and Salter had expertise in the construction of real property projects. Accordingly, Dilip and Salter decided to work together to develop and build projects. During the 1990s, Dilip and Salter purchased and worked on a number of distressed properties in Southern California. They would either buy the property and complete it or they would be employed by the bank or bonding company on the subject property in order to complete it. As a result, Dilip and Salter built lasting relationships with a number of banks and other lending institutions. Later, Dilip and Salter formed a number of special purpose entities ("SPEs") to develop condominiums, apartment complexes, large homes, and some commercial projects in Southern California from start to finish. Dilip and Salter specialized in multi-level developments with subterranean parking. These projects were funded by banks, other lending institutions, and individual investors. At the height of their operations, Dilip and Salter had approximately 20 projects in various stages of development.

Dilip and Salter provided unsecured personal guaranties for virtually all of the funding to their SPEs. As a result of the recent dramatic downturn in the real estate market and tightening of capital markets, the SPE's were ultimately unable meet their financial obligations, and lending parties instituted actions against certain of the SPEs and Dilip and Salter on their guaranties to recover amounts owed.

Most, if not all, of the SPE's will also be filing for bankruptcy protection.

Chapter 7 cases have been filed in this Court for most, but not all, of the SPEs. The following Affiliated Entities have already filed bankruptcy cases:

Project/			Filing
Entity	Ch.	Case No.	Date
Valleyheart LP	7	1:09-bk-10353-KT	1/13/2009
Picadilly Investors LLC	7	1:09-bk-11684 KT	2/17/2009
Eagle Rock Blvd. Partners, LP	7	1:09-bk-11686 KT	2/17/2009
NACL Properties LLC	7	1:09-bk-11687 KT	2/17/2009
Metropolitan NACL Properties LLC	7	1:09-bk-11690 KT	2/17/2009
Metropolitan Malaveri Properties	7	1:09-bk-11692 KT	2/17/2009
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Malaveri Properties LLC	7	1:09-bk-11693 KT	2/17/2009
Aqua Vista Villas LP	7	1:09-bk-11694 KT	2/17/2009
Acama Villas LP	7	1:09-bk-11695 KT	2/17/2009
West Hills Townhouse Partners	7	1:09-bk-11696 KT	2/17/2009
Beach Lofts LP	7	1:09-bk-12332 KT	3/3/2009
Lunita Partnes, LLC	7	1:09-bk-12333 KT	3/3/2009
ND Torance LLC	7	1:09-bk-12337 KT	3/3/2009
2910 Sycamore	7	1:09-bk-12341 KT	3/3/2009
7249 Franklin Partners, LLC	7	1:09-bk-12348 KT	3/3/2009
Norman J Salter Inc	7	1:09-bk-12336 KT	3/3/2009
Bridgeway Mills, L.P.	7	1:09-bk-12340 KT	3/3/2009
Mix Lofts Silverlake, L.P	7	1:09-bk-12343 KT	3/3/2009
Honolulu Development Company,	7	1:09-bk-12345 KT	3/3/2009
LLC			

An additional 10 – 20 Affiliated Entities are expected to file bankruptcy cases in the coming weeks.

Salter has filed a chapter 11 case in this Court (Case No. 1:09-bk-11653-KT). Dilip and Salter intend to reorganize around the SPEs that have value and to use the income therefrom to make payments to creditors in their personal chapter 11 cases.

B. RESPONSES TO ISSUES IDENITIFIED BY COURT

The following paragraphs respond to the issues and questions identified by the Court in the Scheduling Order.

1. Employment of Counsel

The Debtors have retained the Law Offices of Matthew A. Lesnick ("Lesnick") as their general bankruptcy reorganization counsel. The Debtors filed an application for authority to employ Lesnick as their counsel on February 13, 2009. On February 27, the United States Trustee ("UST") filed a limited objection to Lesnick's employment application on the grounds that the retainer paid to Lesnick was too large. No other objections were filed. The hearing on Lesnick's employment application and the UST's limited objection is set for hearing concurrently with this Case Status Conference. Lesnick has agreed to reduce his retainer to the amount suggested by the UST and return the balance of the retainer to the Debtors to be deposited in their Debtor in Possession account. Accordingly,

the Debtors anticipate Lesnick's employment being approved at or before the Case Status Conference.

2. Employment of Other Professionals

The Debtors intend to file an application to employ the accounting firm of Howard & Howard, Certified Public Accountants, Inc. ("H&H") as accountants for the Debtors. The Debtors anticipate filing the H&H employment application prior to the Case Status Conference. The Debtors need H&H to assist them with the following items:

(a) preparing the Debtors' monthly operating reports required to be filed by the Debtor with the Office of the Unites States Trustee; (b) assisting the Debtors with preparation of financial information for a plan of reorganization; including an insolvency analysis and financial projections; (c) consulting with the Debtors regarding tax issues; and

(d) performing any other services that may be appropriate for an accounting firm during the Debtors' bankruptcy case.

3. Compliance with UST Filing Requirements

The Debtors are in full compliance with the filing requirements of the UST. The Debtors have filed their 7-Day Package and all Monthly Operating Reports. The Debtors' § 341(a) meeting of creditors was held and deemed concluded by the UST on March 12, 2009.

4. Single Asset Real Estate Status

The Debtors' case does not qualify as a single asset real estate case within the meaning of 11 U.S.C. § 101(51B).

5. Status of Debtors' Postpetition Operations

Dilip is currently working with Salter to identify which projects have value going forward and bring in new sources of capital to invest in these projects on a restructured basis. In addition, Dilip and Salter are in discussions with owners of distressed properties and construction projects to be hired to complete and/or manage

these projects. Dilip is also operating Spectra America Corp., a real estate consulting and brokerage company owned 50% by Salter and 50% by Dilip.

The Debtors intend to quickly propose plans of reorganization whereby they will attempt to reorganize around one or two successful SPEs and new construction and property management opportunities.

6. Litigation

The Debtors were named as defendants in numerous lawsuits filed prepetition in state and federal court. The Debtors filed notices of bankruptcy in each of those cases, giving the parties notice of this bankruptcy case. No adversary proceedings have been filed against the Debtors in the Bankruptcy Court. The Debtors are not plaintiffs in any pending actions in any court.

7. Claims Bar Date

The Debtors propose that the Court fix a deadline for filing of proofs of claim of on or about May 22, 2009. Assuming a scheduling order is entered and notice of the bar date conforming to L.B.R. 3001-1 is served by March 7, 2009, creditors will have 45 days to file proofs of claim.

8. Claims Objections

The Debtors propose that the Court fix a deadline for filing objections to claims of 90 days following the effective date of a confirmed plan or reorganization. This will allow the Debtors to concentrate on their core business and formulating a plan of reorganization in order to get through the bankruptcy process as quickly as possible.

9. Avoidance Actions

The Debtors propose that the Court adopt the statutory deadline for filing avoidance actions of two years following the bankruptcy petition date (i.e., January 21, 2011).

10. Plan

The Debtors propose that the Court adopt the statutory deadlines for filing an exclusive plan of reorganization of 120 days following the bankruptcy petition date, or May 21, 2009.

DATED: March 23, 2009

LAW OFFICES OF MATTHEW A. LESNICK

By: /s/ Matthew A. Lesnick

Matthew A. Lesnick
Proposed Counsel for Debtors and
Debtors in Possession

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1	In re: DILIP K. RAM, aka PHILIP RAM, and HAZEL S.	CHAPTER 11		
2	RAM, aka HAZEL S. HOPE Debtor(s).	CASE NUMBER 1:09-bk-10969-KT		
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4	NOTE: When using this form to indicate service of a proposed order, DO NOT list any person or entity in Category I. Proposed orders do not generate an NEF because only orders that have been entered are placed on the CM/ECF docket			
5	PROOF OF SERVICE OF DOCUMENT			
6	I am over the age of 18 and not a party to this bankruptcy case or adversary proceeding. My business address is:			
7	Law Offices of Matthew A. Lesnick, 185 Pier Avenue, S	uite 103, Santa Monica, CA 90405		
8	The foregoing document described CASE STATUS CONFERENCE REPORT will be served or was served (a			
9	on the judge in chambers in the form and manner required by LBR 5005-2(d); and (b) in the manner indicated below:			
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11	controlling General Order(s) and Local Bankruptcy Rule the court via NEF and hyperlink to the document. On Ma	arch 23, 2009, I checked the CM/ECF docket for this		
12.	bankruptcy case or adversary proceeding and determined that the following person(s) are on the Electronic			
13	SEE ATTACHED SERVICE LIST			
14		☑ Service information continued on attached page		
15	II. SERVED BY U.S. MAIL OR OVERNIGHT MAIL (indicate method for each person or entity served): On March 23, 2009 I served the following person(s) and/or entity(ies) at the last known address(es) in this			
16	bankruptcy case or adversary proceeding by placing a true and correct copy thereof in a sealed envelope in the United States Mail, first class, postage prepaid, and/or with an overnight mail service addressed as			
17	follows. Listing the judge here constitutes a declaration that mailing to the judge will be completed no later than 24 hours after the document is filed.			
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20	III. SERVED BY PERSONAL DELIVERY, FACSIMILE	TRANSMISSION OR EMAIL (indicate method for		
21	each person or entity served): Pursuant to F.R.Civ.P. 5 and/or controlling LBR, on I served the following person(s) and/or entity(ies) by personal delivery, or (for those who consented in writing to such service method), by facsimile transmission and/or email as follows. Listing the judge here constitutes a declaration that personal delivery on the judge will be completed no later than 24 hours after the document is filed.			
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24.	I declare under penalty of perjury under the laws of the correct.	United States of America that the foregoing is true and		
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26	March 23, 2009 Matthew A. Lesnick Date Type Name	/s/ Matthew A. Lesnick Signature		
27	This form is mandatory. It has been approved for use by the Usin	and States Bankruptey Court for the Control District of Coliferation		
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In re DILIP K. RAM, aka PHILIP RAM, and HAZEL S. RAM, aka HAZEL S. HOPE 1 Case No. 1:09-bk-10969-KT **Service List** 2 I. Parties to be Served by the Court via Notice of Electronic Filing ("NEF"): 3 Counsel for Debtors in Possession Office of the United States Trustee 4 Matthew A. Lesnick kate.bunker@usdoj.gov matt@lesnicklaw.com jennifer.l.braun@usdoj.gov 5. ustpregion16.wh.ecf@usdoj.gov 6 Counsel for Grav1 CPB, LLC Michael G Fletcher jbressi@coxcastle.com mfletcher@frandzel.com 7 efiling@frandzel.com shom@frandzel.com 8 Counsel for Pacific Commerce Bank Cynthia M Cohen 9 Mette Kurth cynthiacohen@paulhastings.com kurth.mette@arentfox.com 10 Enid M Colson Lesley A Hawes 11 ecolson@linerlaw.com lhawes@mckennalong.com, fharrison@linerlaw.com pcoates@mckennalong.com 12 ibrand@linerlaw.com cliu@linerlaw.com 13 jparrott@linerlaw.com 14 Kirsten A Roe kroe@wthf.com 15 dfunsch@wthf.com 16 II. Parties Served via U.S. Mail: 17. Debtors in Possession Dilip K. Ram and Hazel S. Ram 18 517 12th Street Manhattan Beach, CA 90266 19 20 Largest Unsecured Creditors: 20 Cathay Bank Countrywide Financial 21 Attn: Eddie Chang Attn: David Kegaries 250 S. Atlantic Blvd, 2d Floor 333 S. Hope St.. 11th Floor 22 Monterey Park, CA 91754 Los Angeles, CA 90071-1046 23 Countrywide Financial John Nixon 4500 Park Granada Preferred Bank 24 Calabasas, CA 91302 601 S. Figueroa St., 29th Floor Los Angeles, CA 90017 25 Wells Fargo Bank Wells Fargo Bank 26 420 Montgomery Street Attn: John Ferguson San Francisco, CA 94104 2030 Main St., Suite 800 27

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Irvine, CA 92614

Macquarie Bank Jaybin Henderson 10100 Santa Monica Blvd, 2005-1 Ltd. 2nd Floor, Suite 250 Los Angeles, CA 90067 America First Credit Union 1344 W. 4675 S. Riverdale, UT 84405 Gray1 CPB, LLC [Electronic Notice] Wachovia Bank 15750 Alton Parkway Irvine, CA 92618 Chinatrust Bank USA 22939 Hawthorne Blvd. Torrance, CA 90505 First Community Bank Attn: Parl Shank Attn: Parl Bank Attn: Parl Bank Attn: Parl Bank Attn: Parl Bank Attn: Frank Chen Trank Chen Trank Chen First San Francisco, CA 94111 First Republic Bank 11 Pine St. San Francisco, CA 90067 MR Development Co., LLC Attn: Nate Walker 19456 Ventura Blvd. Tarzana, CA 91356 Neif Miller 2790 Forrester Dr Los Angeles, CA 90064 Macquarie Bank Arbor Realty Mortgage Securities 2005-1 Ltd. 2005-1 Ltd. 2005-1 Ltd. 303 Earle Ovington Blvd., Suite 900 Uniondale, NY 11553 America First Credit Union America First Credit Union America First Credit Union America First Credit Union Attn: Dave Christensen Refer Vorington Blvd., Suite 900 Uniondale, NY 11553 Attn: Davington Blvd., Suite 900 Uniondale, NY 11553 Attn: Davington Blvd., Suite 900 Uniondale, NY 11553 Attn: Dave Christensen Refer Verdit Union America First Credit Union America First Credit Union America First Credit Union Attn: Dave Christensen Refer Verdit Union America First Credit Union Attn: Dave Christensen Refer Verdit Union Attn: Dave Christensen Refer Verdit Union America First Credit Union Attn: Pave Christensen Refer Verdit Union America First Credit Union Attn: Dave Christensen Refer Verdit Union Attn: Dave Christensen Refer Verdit Union Attn: Dave Christensen Refer Verdit Union Attn: Pave Christensen Refer Verdit Union Attn: Pave Christensen Refer Verdit Union America First Credit Union Attn: Dave Christensen Refer Verdit Union America First Credit Union Attn: Dave Christensen Refer Verdit Union America First Credit Union Attn: Dave Christensen Refer Verdit Union America First Credit Union Attn: Dave Christensen Refer Verdit Union Attn: Dave Christensen Refer Verdit Union Attn: Dave Christensen R	2	Bank of America 101 N. Tyron Charlotte, NC 28255	Bank of America Attn: David Kegaries 333 S. Hope St 11th Floor Los Angeles, CA 90071-1046	
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7 1344 W. 4675 S. Riverdale, UT 84405 Attn: Dave Christensen 4646 South 1500 West Ogden, UT 84409 9 Gray1 CPB, LLC [Electronic Notice] Pacific Commerce Bank [Electronic Notice] 10 Wachovia Bank 15750 Alton Parkway Irvine, CA 92618 Counsel for Wachovia Bank Kenneth D. Fox Sheppard, Mullin et al. LLP 650 Town Center Drive, 4th Fl. Costa Mesa, CA 92626 13 Chinatrust Bank USA 22939 Hawthorne Blvd. Torrance, CA 90505 Chinatrust Bank USA Attn: Frank Chen Torrance, CA 90505 15 First Community Bank Attn: Mark Paterson Attn: Paul White 438 First St. Santa Rosa, CA 95401 San Luis Trust Bank Attn: Paul White 1001 Marsh Street San Luis Obispo, CA 93401 18 First Republic Bank Attn: Lisa Lemons 117 Play Del Rey, CA 90293 Robert Nolan 211 Culver Blvd,Ste T Playa Del Rey, CA 90293 20 First Republic Bank Attn: Lisa Lemons 1888 Century Park East, 16th Floor Los Angeles, CA 90067 Six Point Co. Attn: Nate Walker 20525 Chatsboro Dr. Woodland Hills, CA 91364 23 MR Development Co., LLC Attn: Nate Walker 19456 Ventura Blvd. Tarzana, CA 91356 Neil Miller 2790 Forrester Dr Los Angeles, CA 90064 Abraham Iny & Neil Miller Lawrence C. EcoffEcoff Law & Salomons, LLP 280 S. Beverly Dr., Suite 504	6	Los Angeles, CA 90067	Uniondale, NY 11553	
8 Ogden, UT 84409 9 Gray1 CPB, LLC [Electronic Notice] Pacific Commerce Bank [Electronic Notice] 10 Wachovia Bank Counsel for Wachovia Bank Kenneth D. Fox Sheppard, Mullin et al. LLP 650 Town Center Drive, 4th Fl. Costa Mesa, CA 92626 12 Chinatrust Bank USA Chinatrust Bank USA Attn: Frank Chen Torrance, CA 90505 Chinatrust Bank USA Attn: Frank Chen Torrance, CA 90505 Attn: Frank Chen Torrance, CA 91748 16 First Community Bank Attn: Mark Paterson Attn: Paul White A38 First St. Santa Rosa, CA 95401 San Luis Trust Bank Attn: Paul White A38 First St. Santa Rosa, CA 95401 18 First Republic Bank Attn: Paul White Attn: Paul White A38 First St. San Francisco, CA 94111 Robert Nolan Attn: Paul Blvd, Ste T Playa Del Rey, CA 90293 20 First Republic Bank Attn: Nate Walker Attn: N	7	1344 W. 4675 S.	Attn: Dave Christensen	
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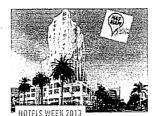
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Brockman Bankruptcy? West Millennium Busy Reorganizing

Thursday, March 26, 2009, by Dakota Smith

Attorney Craig Rankin of Levene, Neale, Bender, Rankin & Brill L.L.P., who is representing the principals of developer West Millennium Group, is warning that the Brockman building will file for Chapter 7 bankruptcy on Monday if the lender-in this case, Countrywide --- doesn't negotiate the loan. "Their only objective is to foreclose," he told us yesterday, expressing his frustration with the situation. "We will file for Chapter 7 on Monday if the banks don't work with us." The fact that the Brockman, an adaptive



re-use project at 7th and Grand, is close to bankruptcy isn't surprising: The building turned rental in December and then went completely dark soon after. A week and half ago, the Wall Street Journal dropped the news that the principals of West Millennium (Norman Salter and Dilip Ram) are going through bankruptcy proceedings, and last Friday, the Downtown News reported that Countrywide had initiated foreclosure proceedings. If there's a bigger story here, it's what's going on with West Millennium. Since January, West Millennium principals have filed Chapter 7 bankruptcy on 19 either planned or completed projects, developments ranging from that abandoned Eagle Rock mixed-use project at 3901 Eagle Rock Blvd to Acama Villas, a Studio City condo development that held an auction last August. Additionally, at least 10 more affiliated entities are expected to file Chapter 7, according to papers filed this past Tuesday.

---Who they are: According to their now defunct web site, West Millennium Group has developed more than 20 projects around Los Angeles. They have offices on Sawtelle Blvd. Salter Construction, founded by Norman Salter, is part of West Millennium.

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--- According to filings in U.S. Bankruptcy Court, Central District Of California, both principals of West Millennium have filed for Chapter 11. The reason they're filing for bankruptcy protection is because they personally guaranteed the loans that funded their projects. Both their bankruptcy filing numbers are referenced: Ram filed in January (1:09-bk-10969-KT) and Salter filed in February (1:09-bk-11653,-KT)

--Additionally, 19 of their projects are now in Chapter 7. These projects are referred to as "SPEs" in the most recent filings (short for special purpose entities "SPEs") Here's the list so far, a screen shot from a filing (from another attorney) this past week. (Presumably because each development gets a loan, it's considered its own entity.) Some of these projects are recognizable. For instance, Eagle Rock Partners is 3901 Eagle Rock Blvd, that mixed-use project that was discussed back on the site last fall. Other projects listed are finished. For instance, why is Bridgeway Mills, a sold-out Playa Vista development on the list? Attorney Rankin writes in an email: "We are filing Chapter 7s for all the ownership entities as well as most "dead" entities just to put all entities that are no longer viable to bed."

		Filing
Ch.	Case No.	Date
7	1:09-bk-10353-KT	1/13/2009
7	1:09-bk-11684 KT	2/17/2009
7	1:09-bk-11686 KT	2/17/2009
7	1:09-bk-11687 KT	2/17/2009
7	1:09-bk-11690 KT	2/17/2009
7	1:09-bk-11692 KT	2/17/2009
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Malaveri Properties LLC	7	1:09-bk-11693 KT	2/17/2009
Aqua Vista Villas LP	7	1:09-bk-11694 KT	2/17/2009
Acama Villas LP	7	1:09-bk-11695 KT	2/17/2009
West Hills Townhouse Partners	7	1:09-bk-11696 KT	2/17/2009
Beach Lofts LP	7	1:09-bk-12332 KT	3/3/2009
Lunita Partnes, LLC	7	1:09-bk-12333 KT	3/3/2009
ND Torance LLC	7	1:09-bk-12337 KT	3/3/2009
2910 Sycamore	7	1:09-bk-12341 KT	3/3/2009
7249 Franklin Partners, LLC	7	1:09-bk-12348 KT	3/3/2009
Norman J Salter Inc .	7	1:09-bk-12336 KT	3/3/2009
Bridgeway Mills, L.P.	7	1:09-bk-12340 KT	3/3/2009
Mix Lofts Silverlake, L.P	7	1:09-bk-12343 KT	3/3/2009
Honolulu Development Company, LLC	7	1:09-bk-12345 KT	3/3/2009

---So is this just how things shake out, ie, is it normal to see so many different projects filing Chapter 7? We asked that question of Robert P. Goe, a Newport Beach-based lawyer who specializes in bankruptcy filings. "It is somewhat unusual for the projects to file Chapter 7 as they do not receive a discharge in bankruptcy," he writes in an email. "There may be a lot of trade creditors in addition to the banks who are unpaid so Ch 7 may just be a way of bringing closure to the matters."

---Meanwhile, according to that filing on Tuesday, at least 10 more entities are expected to file for Chapter 7 protection. The same filing also gives some history of West Millennium and what the strategy is for the two principals going forward. You can download the PDF of the filing here.

---So what happens now to the SPEs? "If no equity, the bank will

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Rancho Palos Verdes Riverside County San Bernardino County San Diego County foreclose and take back [the property] in next 120 days or so," writes Goe in an email. Meanwhile, we'll be watching to see what happens to all these properties going forward. And since the Brockman is our favorite downtown building, we will be watching to see what happens to her.

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What happens to Bottega Louie, which is supposed to open on April 6?

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Yeah, they did a terrible job with the place. Great job outside, horrible job inside.

AND they were two years late to boot What do you expect?

,@guest (#5)

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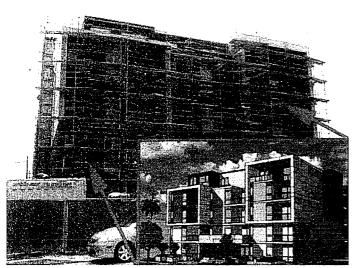
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West Millennium Developers Start Over in Marina Del Rey

Monday, July 12, 2010, by Dakota Smith















They say when developers file for bankruptcy, they just eventually start over again, with a newly formed company. Case in point: Meet Spectra America, born of the ashes of West Millennium. The developer behind the still-dark Brockman project in downtown, West Millennium filed for Chapter 7 in May 2009. West Millennium's former principals, Dilip Ram and Norman Salter, are now running a new company--the jauntily named Spectra America -- and developing this condo project, Redwood Flats, located right around the corner from the West End project.

Minimal work started on this building, a 47-unit condo project at 4211 Redwood Avenue, three or four years ago, before the project was shut down. Construction re-started earlier this year (according to Salter, the duo owned the land independently, so apparently it wasn't part of the bankruptcy proceedings). Preferred Bank is the lender, according to Salter.

As far as price points: "We're hoping for the low to mid 400,000s," said



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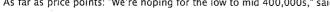
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Salter. Salter's own Salter Construction also filed for Chapter 7 last year, and his new construction company is called Bridge Point Construction. As far as more projects: "We're looking at three or four jobs, but it's tough fout there]," said Salter. Local firm Albert Group is the architect on this project, and that's always been their name as far as we know. · Brockman Bankrutpcy? West Millennium Busy Reorganizing [Curbed LA]

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... and that's how we have real estate bubbles. Greedy banks lend to the same shysters with no integrity (or business sense) and they go out and build boxes of crap like this. Ugh. Although to be fair, in this case, tough to tell if the Preferred Bank loan predated their other BKs or is a new loan. If it's a new loan, I sure as hell hope they're charging default interest



Koreatown Retailer In MDR Development Deal July 12, 2010

Just weeks after emerging out a bankruptcy leaving several, Southland beauty suppliers, on the hook for over \$37,000 in runpaid merchandise, the newly, re-branded Kim Woo Wig Shop LLC, formally known as Kim Woo Wig Emporium, LLC, has announced today, a major equity stake in a 47 unit, Marina Del Ray, condominium development. According to an unidentified worker at their store on Vermont Ave, "This morning we were negotiating with bankers about a loan to replenish our supply of Jerri-Curl. By lunchtime, we were Westside developers. I think it had something to do with us having a completely unblemished, credit report. It's too bad, because now we'll need to delay our next bankruptcy, which means it'll be months before we can burn a new bunch of vendors."



I like the rendering a whole lot more than the built product.

It looks much worse in person. Seriously. The back end is done already.

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and hade or

unit?

Thanks to the Google map fail, I now know there is a Redwood Ave in Paulina Iowa. Very close to one of the Dakotas actually...

Replace the some or all of that colored stucco with stone

yet... go for limestone/even 'Eldorado' type stone or best

facing... (as long as it isn't too dated/90's looking, or better

vet...white marble, for that ultimate touch of mid-mod classic

class ;)...and the developer could maybe get an extra 12k+ per

As a realtor, I'd have to say that anything of a decent (800'+)

size with reasonable HOA dues, and in the high 3's/low 400's

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