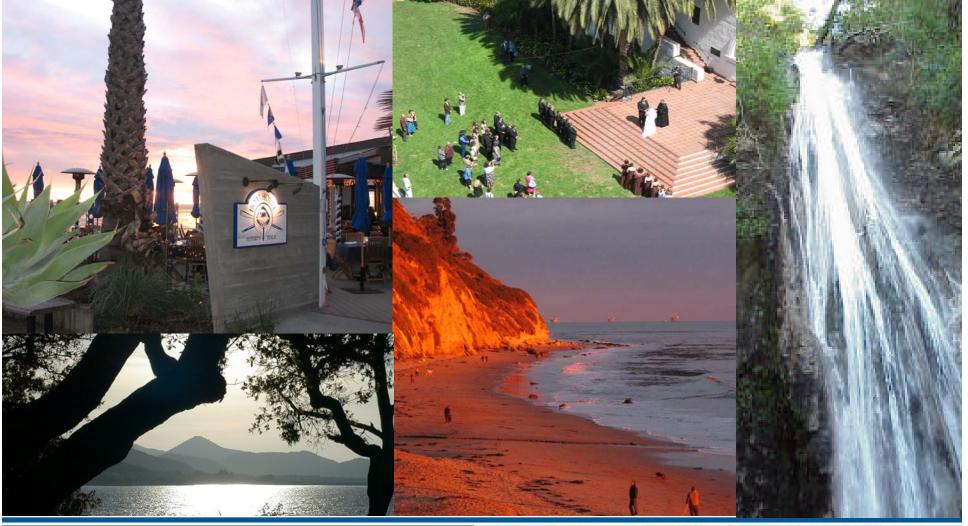


#### County of Santa Barbara Parks















#### **Park Operations**

- Serve residents and visitors County-wide.
- Over 3 million visitors annually to County parks and beaches.
- Special events expand community awareness of parks and facilities (movies/concert/weddings in the parks).
- Marketing and advertising for events, facilities and programs a key component of department.







### Park Operations, Cont.

- Creative and proactive approaches to fee adjustments directly relate to program operations including park use patterns and user driven needs for effective implementation.
- Generated over \$750,000 in increased revenue since 2007.
- New parks/open spaces and contract agreements require specialized skills in Park operations, maintenance and marketing of those facilities and parks.





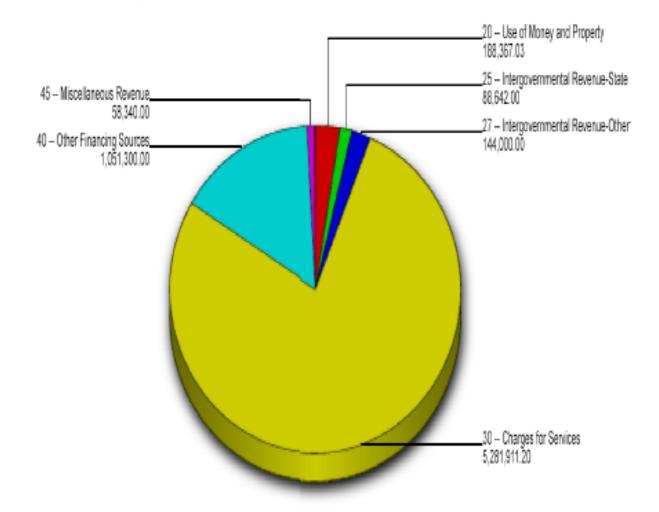




# FY 2010-11 Revenues: \$7.2M Departmental; \$3.5M GFC

Budget Source Of Funds Status (Real-Time) by Object Level

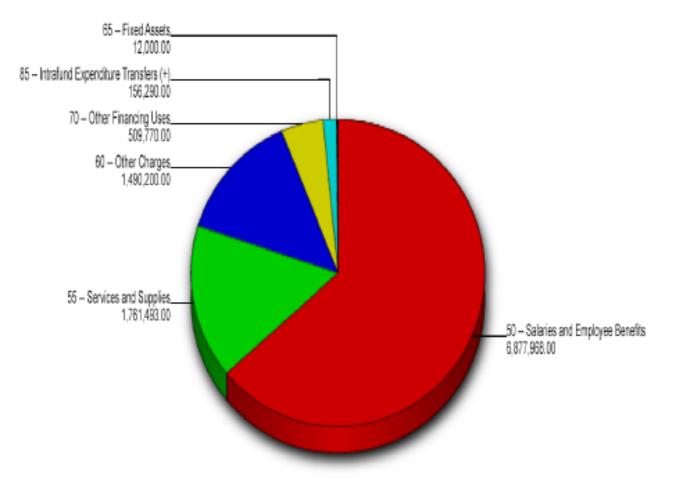
2010/2011 Fiscal Year Romd Budget



#### FY 2010-11 Expenditures: \$10.8M

#### Budget Use Of Funds Status (Real-Time) by Object Level

2010/2011 Fiscal Year Romd Budget



#### Park Revenues

- Parks Department receives 1.9% of Countywide GFC.
- Parks are fee driven.
- Revenue recovery 63% of expenses are recovered through fees, leases, and concession agreements.
- State wide average for comparable agencies based on CPRS surveys is 52%.





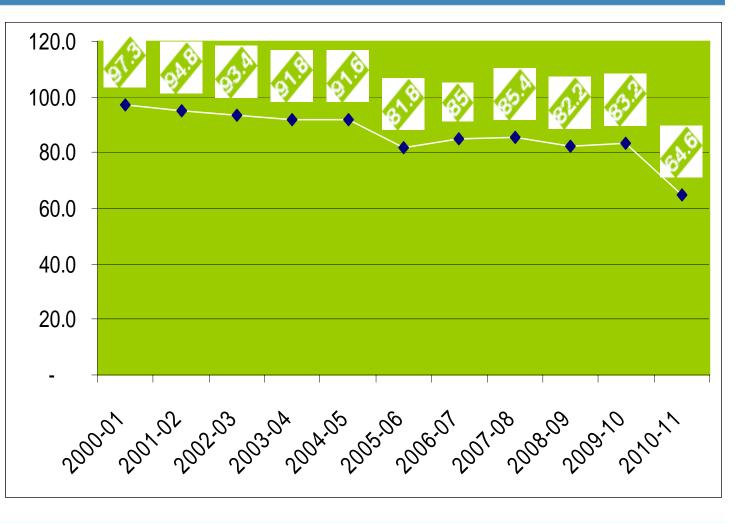






#### Parks FTE Trend

Park's FTE trend shows staffing levels have dropped by 34% since 2000.













#### Gap Analysis

#### Total Estimated Budget Gap: \$1,701,000

- Salaries and Benefit increases: \$956,566
- GFC Target Reduction:
- Expenditure Decreases:

- \$316,600
- \$427,834









## Gap Mitigation \$1,701,000

- Gap Mitigation No Layoffs
  - Reduce advertising
  - Un-fund early retirements
  - Un-fund vacancies
  - Un-fund maintenance extra-help, overtime, reduce household & project expenses
  - Hold vacancies
  - Reduce Sheriff patrols

\$21,000 \$310,000 \$381,000

\$826,000 \$130,000 \$33,000









#### **Other Impacts**

- New Program Costs
  - Orcutt Community Facilities District \$100,000
    - 1.0 FTE
  - Guadalupe Dunes \$80,000
    - 3.0 Extra Help Positions
  - Quagga Mussel Inspections
    - 1.8 FTE

\$60,000

Total Cost New Programs\$240,000



#### Service Level Reductions Department-wide

Proposed decreases in Administrative Division

- Hold vacancies \$61,000 (Revenue: \$53,000)
  - Administrative Office Professional 6 months
  - Business Manager 2 months
  - Service Level Impacts: Longer turnaround time for requests.
  - *Mitigation: Utilize available resources (Workforce Investment Board, Shared Fiscal Services) to close service gap.*











Service Level Reductions Department-wide, Cont.

Proposed decreases in Administrative Division

- Decrease advertising expenditures \$21,000 (Revenue: \$19,000)
  - Service Level Impacts: May impact the number of visitors
  - *Mitigation: Utilize non-cost methods to advertise events working with the media partners.*









#### Service Level Reductions North County

Proposed decreases in North County Division

- Un-fund maintenance extra help, overtime, reduce household & project expenses: \$778,000 (Revenue: \$375,000)
  - Developed Open Space \$56,000 (Revenue: \$36,000)
  - Lake Cachuma \$356,000 (Revenue: \$188,000)
  - Lake Cachuma Pool \$79,000 (Revenue: \$5,000)
  - Cuyama Pool \$85,000 (Revenue: \$8,000)
  - Jalama \$202,000 (Revenue: \$138,000)











#### Service Level Reductions North County, Cont.

Proposed decreases in North County Division

- Un-fund maintenance extra help, overtime, reduce household & project expenses (see previous slide)
  - Service Level Impacts: Cuyama and Cachuma pools will be closed 3 days per week during the summer season, impacting public access to recreation and revenues. Longer response time for work orders and will redirect resources from preventative to emergency maintenance.
  - *Mitigation: New fee structure offset additional reductions, utilize Park Host program and Workforce Investment Board resources to backfill certain services as needed.*









#### Service Level Reductions North County, Cont.

Proposed decreases in North County Division

– Un-fund vacant Ranger IIs - \$170,000

- Service Level Impacts: Longer turnaround time for requests, may affect the quality of the public park experience.
- *Mitigation: Reorganization of North and South County teams to fill in service gaps. New fee structure offset additional reductions, utilize Park Host program backfill certain services as needed.*











#### Service Level Reductions North County, Cont.

Proposed decreases in North County Division

- Hold Deputy Director vacancy 4.5 months \$48,000
  - Service Level Impacts: Longer turnaround time for requests, may affect ability to generate revenue.
  - *Mitigation: Reorganization of Executive team.*
- Reduce Sheriff patrols at Camping Parks \$33,000
  - Service Level Impacts: Longer turnaround time for incident calls, lack of public safety presence may affect the quality of the public park experience.
  - *Mitigation: No mitigation currently identified.*











#### Service Level Reductions South County

Proposed decreases in South County Division \$585,000 (Revenue: \$177,000)

- Un-fund maintenance extra help, overtime, reduce household & project expenses— \$104,000
  - Undeveloped Open Space \$10,000 (San Marcos)
  - Building Grounds \$94,000
- Un-fund vacant Rangers \$460,000 (Revenue: \$177,000)
- Hold Park Operations Manager vacant 1.5 months \$21,000











#### Service Level Reductions South County, Cont.

Proposed decreases in South County Division

- Un-fund maintenance extra help, overtime, reduce household & project expenses – \$104,000
  - Undeveloped Open Space \$10,000 (San Marcos)
  - Building Grounds \$94,000
  - Service Level Impacts: Longer response time for work orders and will redirect resources from preventative to emergency maintenance.
  - Mitigation: Contract out for landscape maintenance where possible. Utilize Park Host program and Workforce Investment Board resources to backfill certain services as needed.



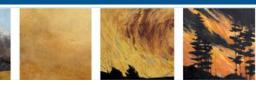


#### Service Level Reductions South County, Cont.

Proposed decreases in South County Division

- Un-fund vacant Rangers \$460,000 (Revenue: \$177,000)
  - Service Level Impacts: Longer turnaround time for requests, may affect the quality of the public park experience.
  - *Mitigation:* Reorganization of North and South County teams to fill in service gaps. New fee structure offset additional reductions, utilize Park Host program backfill certain services as needed.







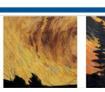
#### Service Level Reductions South County, Cont.

Proposed decreases in South County Division

- Hold Park Operations Manager vacant 1.5 months - \$21,000
  - Service Level Impacts: Longer turnaround time for requests, may affect ability to generate revenue.
  - *Mitigation: Reorganization of North and South County teams.*











#### Parks Service Level Impacts

#### Thank You!

#### Questions?









