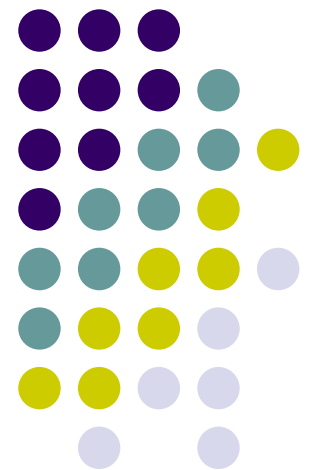
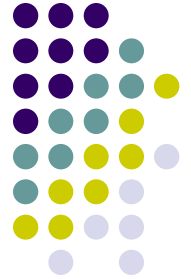


County of Santa Barbara Treasurer-Tax Collector

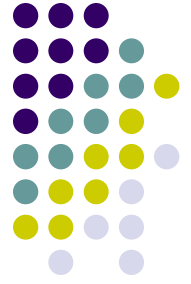
Manatron
Property Tax and Cashiering System
May 4, 2010
Bernice James



Manatron – In Review



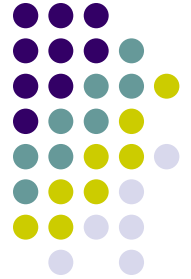
- A property tax/cashiering system capable of billing and collecting \$675M annually for the County, schools and special districts.
- As a result of a (RFI) Request for Information, Manatron was determined to be the best option for the County.
- Manatron system is operating in over 10 states and is currently being implemented in the County of Santa Cruz.
- Timeline for project completion: 18 Months to 2 Years



Funding Request

| | |
|---------------------------|--------------------|
| Software & Implementation | \$2,000,000 |
| Vendor Travel Expense | \$ 150,000 |
| 10% Contingency | \$ 215,000 |
| Hardware | \$ 69,000 |
| Total | \$2,434,000 |

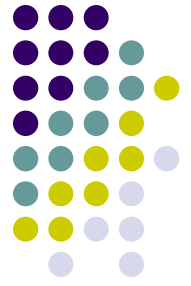
Note: Ongoing maintenance will be paid from the departmental budget



Contract Summary

| | |
|---------------------------|--------------------|
| Software & Implementation | \$2,000,000 |
| Vendor Travel Expense | \$ 150,000 |
| 10% Contingency | \$ 215,000 |
| Maintenance for 5 Years | \$ 860,670 |
| Total | \$3,225,670 |

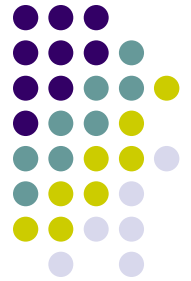
Note: Hardware cost of \$69,000 is not included in the contract



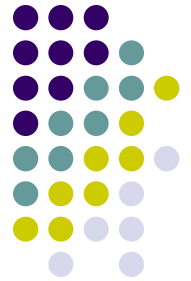
Contract Protection

- The County may terminate the contract without prior notice if sufficient funds are unavailable.
- The County may terminate contract with 30 days notice for its convenience. County would only pay for satisfactory work completed.
- If Manatron fails to meet the deliverable requirements, the County may withdraw from contract. All monies paid to that date fully refunded.

Source of Funds



| Source of Project Funds | Net Impact to the General Fund | Term |
|---|--|--|
| Capital Designation Strategic Reserve Total | \$2,000,000 \$ 434,000 \$2,434,000 | 18 Months to 2 Years + 5 years of maintenance |
| Certificates of Participation Interest Est. Issuance Cost Total | \$2,434,000 \$ 426,200 \$ 68,400 \$2,928,600 | 7 Years |



Recommended Actions

- Approve and authorize the chair to execute the Manatron contract in an amount not to exceed \$3,225,670.
- Approve the budget revision request to transfer \$2,434,000 from the capital designation and strategic reserve.
- Determine that approval of the contract is not subject to the California Environmental Quality Act.

County of Santa Barbara Treasurer-Tax Collector

Questions?

May 4, 2010

Bernice James

