



BOARD OF SUPERVISORS AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Submitted on:
(COB Stamp)

Department Name: Behavioral Wellness
Department No.: 043
Agenda Date: May 6, 2025
Placement: Administrative Agenda
Estimated Time: N/A
Continued Item: No
If Yes, date from:
Vote Required: Majority

TO: Board of Supervisors
FROM: Department Director(s): Antonette Navarro, LMFT, Director,
Department of Behavioral Wellness, 805-681-5220
Contact Info: Dr. Ole Behrendtsen, Medical Director,
Department of Behavioral Wellness, 805-681-5220
SUBJECT: **First Amendment to the FY 2024-25 Services Agreement for Temporary Staffing Services with Jackson & Coker Locum Tenens, LLC**

DS
AN

County Counsel Concurrence

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

- Approve, ratify, and authorize the Chair to execute a First Amendment to the Agreement for Services of Independent Contractor with **Jackson & Coker Locum Tenens, LLC** (not a local vendor) (BC No. 24-032) to adjust certain standard terms and conditions and mental health general provisions and add \$900,000 in behavioral health funding for a revised total contract maximum amount not to exceed \$1,200,000 with no change to the contract term of July 1, 2024 to June 30, 2025; and
- Determine that the above-recommended action is not a project that is subject to environmental review under the California Environmental Quality Act (CEQA), pursuant to CEQA Guidelines section 15378(b)(4), finding that the actions are governmental funding mechanisms and/or fiscal activities that will not result in direct or indirect physical changes in the environment.

Summary Text:

This item is on the agenda to request the Board of Supervisors to approve, ratify, and authorize the Chair to execute the First Amendment to the Agreement with Jackson & Coker Locum Tenens, LLC (Jackson & Coker). This First Amendment is requested to adjust certain standard terms and conditions and mental health general provisions. In addition, the Board of Supervisors is being asked to approve,

ratify, and authorize an increase of the total contract maximum by \$900,000 to a new contract maximum amount of \$1,200,000 for FY 2024-25, with no change to the contract term.

Background:

Behavioral Wellness (BWell) provides a continuum of mental health and substance use disorder services to Santa Barbara County residents, including psychiatric and nursing services at its County facilities. Across the nation there is an ongoing shortage of psychiatric and nursing services. BWell has experienced ongoing challenges that mirror the national challenges of attracting and retaining qualified psychiatrists, nurse practitioners, and physician’s assistants to work at BWell facilities. BWell currently uses locum tenens temporary professionals to fill ongoing needs for psychiatric staff at inpatient and outpatient facilities. Locum tenens provide mandated psychiatric services, such as diagnostic evaluations, medication evaluations, prescriptions for psychiatric medications, the review, revision, and approval of client assessments, and participation in the development, review, revision, and approval of client treatment plans.

In June 2024, County of Santa Barbara renewed its agreement with Jackson & Coker for a one-year term with a maximum contract amount of \$300,000 (BC # 24-032) (Attachment B). Jackson & Coker provides temporary psychiatrists, nurse practitioners, and physician’s assistants to BWell clinics and other BWell programs as needed. To-date, BWell has been utilizing Jackson & Coker’s services more than expected when the contract was executed, while utilizing other locum tenens staffing organizations’ services less. This increase is not a reflection of higher usage of locum tenens staffing across BWell, but rather represents higher usage of specifically Jackson & Coker’s locum tenens temporary staffing services. The increase in funding will allow BWell to continue to provide continuity of staffing for these locally hard-to-source staff.

Performance Measure:

Jackson & Coker locum tenens professionals are performing on par with the County’s civil service providers. They provide services according to generally accepted practices, participate in medical staff meetings, are part of medical staff meeting peer review, and respond appropriately to communications and clinical feedback.

Fiscal and Facilities Impacts:

Budgeted: Yes

Fiscal Analysis:

Funding Source	FY 2024-25	Total
General Fund		
State	\$ 600,000	\$ 600,000
Federal	\$ 600,000	\$ 600,000
Fees		
[Other Source]		
Total	\$ 1,200,000	\$ 1,200,000

Narrative: Funding comes from Medi-Cal Services as well as Mental Health Services Act. Costs are currently budgeted in BWell’s FY 2024-25 Adopted Budget. BWell utilizes several locum tenens staffing agencies, and the availability of locum tenens temporary professionals vary year to year. At the same time, BWell is using other locum tenens organizations’ services less and spending below their contract maximums.

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Special Instructions:

Please return one (1) Minute Order and one (1) copy of the executed Agreement to Chris Shorb at cshorb@sbcbswell.org and to the BWell Contracts Division at bwellcontractsstaff@sbcbswell.org.

Attachments:

Attachment A – Jackson & Coker LLC FY 2024-25 BC24032 AM1

Attachment B – Jackson & Coker LLC FY 2024-25 BC24032

Authored by:

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Contract Analyst
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