



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Department Name: Behavioral Wellness
Department No.: 043
For Agenda Of: June 15, 2021
Placement: Administrative
Estimated Time: N/A
Continued Item: No
If Yes, date from:
Vote Required: Majority

TO: Board of Supervisors
FROM: Department Pam Fisher, PSY.D., Acting Director
Director(s) Department of Behavioral Wellness, (805) 681-5220
Contact Info: Dr. Ole Behrendtsen, Medical Director
Behavioral Wellness, (805) 681-5220
SUBJECT: Third Amended Agreement with Maxim Healthcare Staffing Services, Inc. FY 18-21 and New Contract for FY 21-23

County Counsel Concurrence:

As to form: Yes

Auditor-Controller Concurrence:

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

- A. Approve, ratify and authorize the Chair to execute a Third Amended Agreement for Services of Independent Contractor with **Maxim Healthcare Staffing Services, Inc.** (BC 18-217) (not a local vendor), for FY 18-21, to add needed positions of traveling staff, update the overtime provision to comply with State regulations, and increase the contract amount by \$930,000 for FY 20-21 due to unanticipated staffing needs, for a total contract maximum not to exceed **\$4,321,000**, inclusive of \$1,131,000 for FY 18-19, \$1,360,000 for FY 19-20, and \$1,830,000 for FY 20-21, for the period of July 1, 2018 through June 30, 2021 (Attachment A);
- B. Approve and authorize the Chair to execute the Agreement for Services of Independent Contractor with **Maxim Healthcare Staffing Services, Inc.** (not a local vendor), for FY 21-23 for the provision of locum clinical staffing services with a total contract maximum amount to exceed **\$2,600,000**, inclusive of \$1,300,000 for FY 21-22 and \$1,300,000 for FY 22-23 for the period of July 1, 2021 through June 30, 2023 (Attachment B);
- C. Delegate to the Director of Behavioral Wellness or designee the authority, for the above FY 21-23 Agreement, to suspend the agreement per Section 20 of the Agreement, make immaterial changes to the Agreement per Section 26 of the Agreement, and amend Exhibit A (Statement of Work) of the Agreement, without returning to the Board with a separate amendment, as long as the total contract maximum is unchanged, subject to the Board's ability to rescind this delegation at any time; and

- D. Determine that the above actions are government fiscal activities or funding mechanisms, which do not involve any commitment to any specific project that may result in a potentially significant physical impact on the environment and are therefore not a project under the California Environmental Quality Act (CEQA) pursuant to section 15378(b)(4) of the CEQA Guidelines.

Summary Text:

The above-referenced item is on the agenda to request authorization for the Chair to enter into the Third Amended Agreement with Maxim to add needed traveling rate positions for the 24/7 Psychiatric Health Facility (PHF) unit and update the overtime provision to comply with State regulations with a \$930,000 increase to the Agreement for FY 20-21, for a total contract maximum not to exceed \$4,321,000. Behavioral Wellness (BWell) also requests authorization for the Chair to enter into an Agreement with Maxim for FY 21-23 for a total contract maximum amount not to exceed \$2,600,000, inclusive of \$1,300,000 for FY 21-22 and \$1,300,000 for FY 22-23 for the period of July 1, 2021 through June 30, 2023. In addition, BWell is requesting that the Board for FY 21-23, delegate to the Director or designee the authority to suspend the agreement per Section 20 of the Agreement, and make immaterial changes to the Agreement and amend Exhibit A (Statement of Work), without returning to the Board with a separate amendment, so long as the total contract maximum is unchanged, subject to the Board’s ability to rescind this delegation at any time.

Background:

BWell provides a continuum of mental health and substance use disorder services to Santa Barbara County residents, including psychiatric and nursing services at its County facilities. Across the nation there is an ongoing shortage of psychiatric and nursing services. BWell has experienced ongoing challenges that mirror the national challenges of attracting and retaining qualified psychiatrists to work at our facilities. BWell currently uses locum tenens temporary physicians to fill ongoing needs for psychiatric staff at outpatient facilities.

Locums provide staff to perform mandated mental health and ancillary services. Maxim provides temporary nurse practitioners, occupational therapists, registered nurses, social workers, and professional coders to the PHF unit, our clinics, and other BWell programs as needed, along with traveling nurses to take on hard-to-fill evening shifts for our 24/7 PHF facility. Approval of the recommended actions will allow BWell Maxim to provide mandated and greatly needed specialist staffing services due to unanticipated increase in need, renew the contract for ongoing staffing needs, and delegate authority for uninterrupted care and delivery of services.

Performance Outcomes:

For FY 20-21, we are currently utilizing sixteen (16) Maxim professionals consisting of Emergency Medical Technicians, Licensed Vocational Nurses, Registered Nurses, Social Worker Psychiatric Technicians, and License Married Family Therapists. They are providing services throughout the County at various programs ranging from adult to children’s services.

Fiscal and Facilities Impacts:

Budgeted: Yes

Fiscal Analysis:

<u>Funding Sources</u>	<u>FY 18-19</u>	<u>FY 19-20</u>	<u>FY 20-21</u>	<u>Total Cost FY 18-21</u>
General Fund				
State	\$ 565,500.00	\$ 680,000.00	\$ 915,000.00	\$ 2,160,500.00
Federal	\$ 565,500.00	\$ 680,000.00	\$ 915,000.00	\$ 2,160,500.00
Fees				
Other:				
Total	\$ 1,131,000.00	\$ 1,360,000.00	\$ 1,830,000.00	\$ 4,321,000.00

<u>Funding Sources</u>	<u>FY 21-22</u>	<u>FY 22-23</u>	<u>Total Cost FY 21-23</u>
General Fund			
State	\$ 650,000.00	\$ 650,000.00	\$ 1,300,000.00
Federal	\$ 650,000.00	\$ 650,000.00	\$ 1,300,000.00
Fees			
Other:			
Total	\$ 1,300,000.00	\$ 1,300,000.00	\$ 2,600,000.00

Narrative: The above-referenced contracts are funded by State and Federal funds. The funding sources are included in the FY 2020-2021 Adopted Budget. The funding sources for FY 2021-2022 is included the Proposed Budget, contingent on approval. Funding for FY 2022- 2023 will be included in FY 2022-2023 Proposed Budget, contingent on approval.

Key Contract Risks:

With any contractor providing temporary staffing services, there is a risk that temporary personnel will make errors, engage in misconduct, or be negligent in performance of assigned duties. BWell may terminate individual temporary staff with or without cause and the agency is required to provide Professional Liability insurance for its professionals.

Special Instructions:

Please return one (1) Minute Order and one (1) complete copy of each of the above contracts to dmorales@co.santa-barbara.ca.us and bwellcontractsstaff@co.santa-barbara.ca.us.

Attachments:

- Attachment A: Maxim Healthcare Staffing Services FY 18-21 BC 18-217 AM3
- Attachment B: Maxim Healthcare Staffing Services FY 21-23
- Attachment C: Maxim Healthcare Staffing Services FY 18-21 BC 18-217 AM2
- Attachment D: Maxim Healthcare Services FY 18-20 BC 18-217 AM1
- Attachment E: Maxim Healthcare Services FY 18-19 BC 18-217

Authored by:

D. Morales