

**Attachment 1: Master Service Agreement
Listing
Fiscal Year 2025-26**

| | | | Annual MSA Total Amount |
|----|--------------------------------------|--------------|-------------------------|
| | Contractor | Local | FY 25/26 |
| 1 | Change Agents Training, LLC | N | \$350,000.00 |
| 2 | Coastal Tree Service | Y | \$400,000.00 |
| 3 | Fighting Back Santa Maria Valley | Y | \$300,000.00 |
| 4 | Granicus LLC | N | \$400,000.00 |
| 5 | Industrial Truck Bodies | Y | \$550,000.00 |
| 6 | Insight & Strategies | Y | \$500,000.00 |
| 7 | Pacific Petroleum California, Inc. | Y | \$600,000.00 |
| 8 | Padre Associates, Inc. | Y | \$650,000.00 |
| 9 | PATH | Y | \$200,000.00 |
| 10 | R L F Trucking & Grading Corporation | Y | \$1,100,000.00 |
| 11 | Simpler Systems, Inc. | Y | \$750,000.00 |
| 12 | Tetra Tech, Inc. | N | \$350,000.00 |
| 13 | TruePoint Solutions LLC | N | \$450,000.00 |

Description of Services

- 1. Change Agents Training, LLC (#147030)** – Contractor provides trainings to County employees using innovative tools and methodologies to help solve customer problems. Trainings include educational workshops, leadership programs, “Train the Trainer” programs, and expert consulting.

Current using department(s): County Executive Office (CEO)

- 2. Coastal Tree Service (#172863)**– Contractor provides tree-related services such as tree maintenance, pruning, removal, planting, chipping, and stump gridding. Services also include arborist consulting and equipment usage of chippers, bucket trucks, and other skid steers.

Current using department(s): All

- 3. Fighting Back Santa Maria Valley (#007281)** – Contractor recruits volunteers to participate in the Neighborhood Restorative Justice Panels via media campaigns. Services also include in-person trainings and presentations as it pertains to the campaigns.

Current using department(s): District Attorney

- 4. Granicus LLC (#006124)** – Contractor provides online services, website & CMS, digital communications strategies, public meeting experience, and record managements. This includes, but not limited to, software such as CampignDocs, Legistar, DisclosureDocs, and VostCast.

Current using department(s): Clerk Recorder Accessor (CRA), CEO (Clerk of the Board), ITD

- 5. Industrial Truck Bodies (#340998)** – Contractor provides truck and vehicle related services to County vehicles. This includes installation of liftgates, toolboxes, entry steps, winches, inverters, and custom built auto products. Contractor is also utilized for repair services to vehicles.

Current Using departments(s): All

- 6. Insight & Strategies (#078530)** – Contractor conducts executive coaching sessions to County employees. This includes developing coaching goals, leadership training, staff retreats, and

strategic planning for future goals.

Current using department(s): ITD, General Services, Social Services

- 7. Pacific Petroleum California, Inc. (#789281)** – Contractor collects, transfers, and disposes both hazardous and non-hazardous materials throughout the County. Services also include cleaning these materials and providing equipment such as backhoes, graders, compactors, excavators, forklifts, air compressors, and generators.

Current using department(s): Public Works

- 8. Padre Associates, Inc. (#615250)** – Contractor provides environmental science services and geo-environmental engineering services, including, but not limited to, archaeological surveys, Tribal land surveys, tree surveys, habitat conservation plans, and stormwater pollution prevention plans. Services also include environmental consultation and assisting County with presentation of environmental findings.

Current using department(s): Public Works (Flood Control District, RRWMD, and Laguna Sanitation

- 9. PATH (#067239)** - Contractor provides interim housing program services for homeless individuals. This includes providing year-round beds for County agencies, on-site health clinics, mental healthcare, substance counseling, and employment assistance.

Current using department(s): Social Services, Probation

- 10. R L F Trucking & Grading Corporation (#518070)** – Contractor provides trucking and hauling services. The services include, but not limited to, trucking asphalt, trash, recyclables, dirt, rocks, refuse, grindings, and aggregate materials.

Current using department(s): Public Works (Roads and RRWMD)

- 11. Simpler Systems, Inc. (#533594)** – Contractor provides management of data applications that involve County information. This also includes data analysis, modification of applications, configuration of data, train technical staff/end user, and documentation creation.

Current using department(s): Human Resources, Auditor-Controller, Clerk-Recorder Accessor

- 12. Tetra Tech, Inc. (#806815)** – Contractor provides inspections, monitoring, and document preparation of oil spill control, stormwater, and surface water regulations. These services support areas such as the landfill gas system, material recovery facility, and composting operations by providing studies, assistance with documents, permitting, design, construction support, and operations.

Current using department(s): Public Works (Water Resources)

- 13. TruePoint Solutions LLC (#224050)** – Contractor provides software support and administration for the Accela Civic Platform, which includes configuration assistance, scripting assistance, reporting, data cleanup and administrative tasks. Contractor also provides custom interface capabilities and website development.

Current using department(s): Fire Department, Planning & Development, County Public Health, Public Works (Water Resources, Transportation, Surveyor)