



County of Santa Barbara BOARD OF SUPERVISORS

Minute Order

April 3, 2018

Present: 5 - Supervisor Williams, Supervisor Wolf, Supervisor Hartmann, Supervisor Adam, and Supervisor Lavagnino

BEHAVIORAL WELLNESS

File Reference No. 18-00234

RE: Consider recommendations regarding Behavioral Wellness Fiscal Year (FY) 2017-2018 Alcohol and Drug Program contract increases and Budget Revision Request, as follows: (4/5 Vote Required)

- a) Approve and authorize the Chair to execute a First Amendment to the Agreement for Services of Independent Contractor with Aegis Treatment Centers, LLC (a local vendor), for the provision of narcotic treatment services, to increase the FYs 2017-2018 and 2018-2019 contract amounts by \$420,000.00 each year for a new total Contract amount not to exceed \$12,540,000.00 through June 30, 2019;
- b) Approve and authorize the Chair to execute a First Amendment to the Agreement for Services of Independent Contractor with Coast Valley Worship Center DBA Coast Valley Substance Abuse Treatment Center (a local vendor), for the provisions of substance use disorder services, to increase the contract by \$111,500.00 for a new total contract amount not to exceed \$1,202,840.00 through June 30, 2018;
- c) Approve, ratify, and authorize the Chair to execute an Agreement for Services of Independent Contractor with LAGS Spine and SportsCare Medical Centers, Inc. (a local vendor) for the provision of substance use disorder services, for a new total contract amount not to exceed \$122,500.00 for the period of July 1, 2017 through June 30, 2018, inclusive of \$100,000.00 under Purchase Order CN21146 but which otherwise cancels, nullifies, and supersedes Purchase Order CN21146;
- d) Approve and authorize the Chair to execute a Third Amendment to the Agreement for Services of Independent Contractor with Sanctuary Centers of Santa Barbara Inc. (a local vendor), for the provision of substance abuse use disorder services for dually diagnosed adults, to increase the FYs 2017-2018 and 2018-2019 contract amounts by \$83,400.00 each year, for a new total contract amount not to exceed \$1,085,170.00 through June 30, 2019;
- e) Approve a Budget Revision Request No. 0005494 increasing appropriations of \$480,508.00 in the Behavioral Wellness Department, Alcohol and Drug Programs Fund for Services and Supplies funded by unanticipated revenue from Drug Medi-Cal, State Aid-Drug Medi-Cal, and 2011 Realignment revenue; and
- f) Determine that the above actions are government fiscal activities or funding mechanisms which do not involve any commitment to any specific project which may result in a potentially physical impact on the environment, and are therefore not a project under the California Environmental Quality Act (CEQA) pursuant to section 15378(b)(4) of the CEQA guidelines.



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

2018 MAR 26 PM 1:27
COUNTY OF SANTA BARBARA
CLERK OF THE BOARD OF SUPERVISORS

Department Name: Behavioral Wellness
Department No.: 043
For Agenda Of: April 3, 2018
Placement: Administrative
Estimated Time: N/A
Continued Item: No
If Yes, date from:
Vote Required: 4/5

TO: Board of Supervisors

FROM: Department Alice Gleghorn, PhD, Director *AGB*
Director(s) Department of Behavioral Wellness, 681-5220
Contact Info: John Doyel, Alcohol and Drug Program Division Chief, 681-5220

SUBJECT: Behavioral Wellness FY 17-18 Alcohol and Drug Program Contract Increases and Budget Revision Request

County Counsel Concurrence

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

- A. Approve and authorize the Chair to execute a First Amendment to the Agreement for Services of Independent Contractor with **Aegis Treatment Centers, LLC** (a local vendor), for the provision of narcotic treatment services, to increase the FYs 17-18 and 18-19 contract amounts by \$420,000 each year for a new total Contract amount not to exceed \$12,540,000 through June 30, 2019.
- B. Approve and authorize the Chair to execute a First Amendment to the Agreement for Services of Independent Contractor with **Coast Valley Worship Center DBA Coast Valley Substance Abuse Treatment Center** (a local vendor), for the provisions of substance use disorder services, to increase the contract by \$111,500 for a new total contract amount not to exceed \$1,202,840 through June 30, 2018.
- C. Approve, ratify, and authorize the Chair to execute an Agreement for Services of Independent Contractor with **LAGS Spine and Sportscare Medical Centers, Inc.** (a local vendor) for the provision of substance use disorder services, for a new total contract amount not to exceed \$122,500 for the period of July 1, 2017 through June 30, 2018, inclusive of \$100,000 under

Purchase Order CN21146 but which otherwise cancels, nullifies, and supersedes Purchase Order CN21146.

- D. Approve and authorize the Chair to execute a Third Amendment to the Agreement for Services of Independent Contractor with **Sanctuary Centers of Santa Barbara Inc.** (a local vendor), for the provision of substance abuse use disorder services for dually diagnosed adults, to increase the FYs 17-18 and 18-19 contract amounts by \$83,400 each year, for a new total contract amount not to exceed \$1,085,170 through June 30, 2019.
- E. Approve a Budget Revision Request (BRR#0005494) increasing appropriations of \$480,508 in the Behavioral Wellness Department, Alcohol and Drug Programs Fund for Services and Supplies funded by unanticipated revenue from Drug Medi-Cal, State Aid-Drug Medi-Cal, and 2011 Realignment revenue.
- F. Determine that the above actions are government fiscal activities or funding mechanisms which do not involve any commitment to any specific project which may result in a potentially physical impact on the environment, and are therefore not a project under the California Environmental Quality Act (CEQA) pursuant to section 15378(b)(4) of the CEQA guidelines.

Summary Text:

The above referenced contracts are on the agenda to request approval to increase both Drug and Non-Drug Medi-Cal funds due to unanticipated increased service needs. Approval of the recommended actions will allow Behavioral Wellness to continue to provide mandated substance use and ancillary services.

Background:

Behavioral Wellness is mandated by the California Welfare and Institutions Code to provide services to individuals with substance use issues in Santa Barbara County. Behavioral Wellness provides these services primarily through contracted providers. Services include a narcotic treatment program, and outpatient counseling and drug testing.

Aegis Treatment Centers (Aegis): Aegis operates a Narcotic Treatment Program (NTP) that provides methadone prescribed by a physician to alleviate withdrawal symptoms from narcotics. Aegis also conducts drug screening and provides clients with individual and group counseling. Clients who have substance abuse diagnoses and addictions to opiates receive services that support stabilization, rehabilitation and recovery. Due to unanticipated increases in demand for services, Behavioral Wellness is increasing Aegis' NTP Drug Medi-Cal funds by \$420,000 for FY 17-18 and \$420,000 for FY 18-19 in anticipation of a similar level of services being provided next fiscal year.

Coast Valley Substance Abuse Treatment Center: Coast Valley provides outpatient treatment services including individual and group counseling and drug testing in Santa Maria and Lompoc, and Alcohol and other Drugs (AOD) treatment services which are provided to Drug Medi-Cal (DMC) beneficiaries. In addition, they provide services to clients referred by the Santa Barbara County Drug Court. Due to unanticipated increases in demand for Alcohol and Drug Services for Outpatient Treatment, Behavioral Wellness is increasing Coast Valley's Santa Maria Outpatient Treatment program's Drug Medi-Cal funds by \$111,500 for this fiscal year.

LAGS Spine and Sportscare Medical Centers, Inc. (LAGS): LAGS operates an adult outpatient treatment program in Santa Maria to assist clients with co-occurring substance abuse and mental health issues to obtain and maintain sobriety. Treatment services include best practice outpatient individual and group counseling, drug testing and Naltrexone Medication Assisted Treatment (MAT) MAT is the use of prescription medications, in combination with counseling and behavioral therapies, to provide a whole-person approach to the treatment of substance use disorders (SUD). Naltrexone tablets are for use only by prescribers trained in substance use disorder treatment. Contractor is certified to provide such treatment. Due to unanticipated increased demand for services, Behavioral Wellness is increasing LAGS' Drug Medi-Cal funds by \$22,500 this fiscal year.

Sanctuary Psychiatric Centers (Sanctuary): Sanctuary operates an adult outpatient treatment program to assist clients with co-occurring substance abuse and mental health issues to obtain and maintain sobriety. Treatment services include best practice outpatient individual and group counseling, and drug testing. Through Behavioral Wellness' contract, Sanctuary serves Drug Medi-Cal clients as well as Court-ordered adults referred by Santa Barbara Drug Courts. Due to unanticipated increased need for services caused by the termination of Phoenix of Santa Barbara, Inc., dba Crescend Health's Alcohol and Drug Program contract, Behavioral Wellness is increasing Sanctuary's Non-Drug Medi-Cal funds by \$83,400 for FY 17-18 and \$83,400 for FY 18-19 in anticipation of a similar level of services being provided next fiscal year.

Performance Measures and Outcomes:Aegis Treatment Centers

Aegis Treatment Centers, LLC (ATC) provides outpatient methadone treatment for opioid recovery to an average of 746 clients per quarter. Due to the nature of the treatment they provide, they are closely monitored by State and Federal agencies, in addition to the Department of Behavioral Wellness. ATC maintains a sophisticated Electronic Health Record system, from which they readily produce data for outcome monitoring. Aegis has performed well, having met and/or exceeded three of their four outcome goals.

	Goal	Actual		Average
		Q1	Q2	
Clients will have a complete physical examination	100%	100%	100%	100%
Clients will stop using drugs of abuse other than the prescribed narcotic replacement <i>(for those in Tx =>6 months)</i>	75%	81%	80%	80.5%
Decrease client incarceration rates <i>(for those in Tx =>1 yr)</i>	50%	51%	37%	44%
Successful Completion of Tx (discharges)	20%	37%	38%	37.5%

Coast Valley Substance Abuse Treatment Center

Coast Valley provides Outpatient Drug Free (ODF) treatment to youth and adults in Santa Maria and Lompoc, serving an average of 461 adults and 58 adolescents per quarter. Coast Valley has performed

well in meeting its contract goals, with the exception of clients' successful completion of treatment, which has not always been met.

	Goal	Actual		Average
		Q1 %	Q2 %	
Adult - <u>initiate</u> treatment (15+ days)	90%	95%	96%	95.5%
Adolescents - <u>initiate</u> treatment (15+ days)	90%	91%	88%	89.5%
Adults - <u>engage</u> in treatment (31+ days)	75%	94%	91%	92.5%
Adolescents - <u>engage</u> in treatment (31+ days)	80%	100%	92%	96%
Adults - <u>retained</u> in treatment (91+ days)	45%	74%	66%	70%
Adolescents - <u>retained</u> in treatment (91+days)	50%	86%	60%	73%
Adults - <u>successfully complete</u> treatment	50%	53%	45%	49%
Adolescents - <u>successfully complete</u> treatment	55%	41%	23%	32%

LAGS

LAGS provides Intensive Outpatient Treatment (IOT) services to adults in Santa Maria, serving an average of 39 adults per quarter. LAGS has performed well, having met and/or exceeded three of their four outcome goals.

Outcome	Goal	Actual		Average
		Q1	Q2	
Adult - <u>initiate</u> treatment (15+ days)	90%	100%	100%	100%
Adults - <u>engage</u> in treatment (31+ days)	75%	60%	91%	75.5%
Adults - <u>retained</u> in treatment (91+ days)	45%	20%	46%	33%
Adults - <u>successfully complete</u> treatment	50%	* %	91%	%

* LAGS had data entry errors with regard to discharges/successful completion in Q1. The data are not reported here because they are known to be inaccurate. Department staff worked with LAGS and Q2 data are accurate.

Sanctuary Psychiatric Centers

Sanctuary Psychiatric Centers provides Outpatient Drug Free (ODF) treatment services and Intensive Outpatient Treatment (IOT) for clients with co-occurring disorders. These programs treat some of the most vulnerable and disabled clients, specifically those who have serious psychotic disorders such as schizophrenia, bipolar disorder or schizoaffective disorder, in conjunction with a substance use disorder.

Sanctuary Psychiatric served an average of 116 clients per quarter, and performed very well, achieving and surpassing all outcome goals.

Outcome	Goal	Actual		Average
		Q1	Q2	
Adult - <u>initiate</u> treatment (15+ days)	90%	97%	94%	95.5%
Adults - <u>engage</u> in treatment (31+ days)	60%	83%	100%	91.5%
Adults - <u>retained</u> in treatment (91+ days)	30%	46%	38%	42%
Adults - <u>successfully complete</u> treatment	35%	37%	47%	42%

Fiscal and Facilities Impacts:

Budgeted: No

Fiscal Analysis:

<u>Funding Sources</u>	<u>Current FY Cost:</u>	<u>Annualized On-going Cost:</u>	<u>Total One-Time Project Cost</u>
General Fund			
State	\$ 246,658.00		
Federal	\$ 5,783,872.00		
Fees			
Other:			
Total	\$ 6,030,530.00	\$ -	\$ -

Narrative: The above reference contracts are funded by State and Federal funds. The Budget Revision Request is necessary to increase appropriations for Alcohol and Drug Program (ADP) CBOs' services as a result of the Drug Medi-Cal (DMC) mandate. Behavioral Wellness is requesting an increase in Services and Supplies due to \$637,400 additional DMC and State Realignment services provided by CBOs. These cost increases are funded by \$478,050 in Federal DMC and \$190,000 in State Aid-Drug Medi-Cal revenues. There is no impact to General Fund with this budget revision.

Key Contract Risks:

As with any contract funded by State and Federal Sources, there is a risk of future audit disallowances and repayments.

Special Instructions:

Please send one (1) minute order and executed contracts to: qilopez@co.santa-barbara.ca.us

Attachments:

- Attachment A: Aegis FY 16-19 AM1
- Attachment B: Aegis FY 16-19 BC
- Attachment C: Coast Valley FY 17-18 AM 1
- Attachment D: Coast Valley FY 17-18 BC
- Attachment E: LAGS FY 17-18 PO to BC
- Attachment F: LAGS FY 17-18 CO 1
- Attachment G: LAGS FY 17-18 PO CN21146
- Attachment H: Sanctuary FY 16-19 AM 3
- Attachment I: Sanctuary FY 16-19 AM 2
- Attachment J: Sanctuary FY 16-19 AM 1
- Attachment K: Sanctuary FY 16-19 BC
- Attachment L: BRR #0005494

Authored by: Q. Lopez

ATTACHMENT A:
AEGIS FY 16-19 AM 1

**FIRST AMENDMENT
FY 16-19**

TO AGREEMENT FOR SERVICES OF INDEPENDENT CONTRACTOR

This is an amendment (hereafter referred to as the "First Amended Contract") to the Agreement for services of Independent Contractor, referenced as number BC 17-051, by and between the County of Santa Barbara (County) and **Aegis Treatment Center, LLC.**, wherein Contractor agrees to provide and County agrees to accept the services specified herein.

Whereas, this First Amended contract incorporates the terms and conditions set forth in the contract approved by the County Board of Supervisors in June 2016, except as modified by this First Amended Contract;

Whereas, County anticipates that Contractor will provide, at the request of County, a greater number of services than contemplated by the original Agreement, and will incur expenses beyond the value of this Agreement. This amendment adds funds in the amount of \$420,000 per year for FY 17-18 and FY 18-19 to the prior annual maximum amount of \$3,900,000, increasing the total maximum Contract Amount for FY 16-19 from \$11,700,000 to \$12,540,000, so as to compensate Contractor for the additional services to be rendered under this Agreement through June 30, 2019.

NOW, THEREFORE, in consideration of the mutual covenants and conditions contained herein, the parties agree as follows:

I. Delete Section II, Maximum Contract Amount, of Exhibit B Financial Provisions, and replace with the following:

II. MAXIMUM CONTRACT AMOUNT.

The Maximum Contract Amount of this Agreement shall not exceed \$3,900,000 for FY 16-17, \$4,320,000 for FY 17-18, and \$4,320,000 for FY 18-19, for a total maximum contract amount not to exceed \$12,540,000, and shall consist of County, State, and/or Federal funds as shown in Exhibit B-1. Notwithstanding any other provision of this Agreement, in no event shall County pay Contractor more than this Maximum Contract Amount for Contractor's performance hereunder without a properly executed amendment.

II. Delete Exhibit B-1 ADP, Schedule of Rates and Contract Maximum, and replace with the following:

**FIRST AMENDMENT
FY 16-19**

**Exhibit B-1
Schedule of Rates and Contract Maximum**

CONTRACTOR NAME: Aegis

FISCAL YEAR: 2016-19

Drug Medi-Cal / Non Drug Medi-Cal	Service Type	Mode	Service Description	Unit of Service	DMC Service Function Code	AoD Cost Report Service Code	County Maximum Allowable Rate
Drug Medi-Cal Billable Services	Outpatient	15	NTP - Methadone	Daily	20	48	\$13.11
			NTP Individual Counseling	10 min	26	48	\$15.37
			NTP Group Counseling	10 min	28	48	\$3.43

	PROGRAM		TOTAL
	Narcotic Treatment Program - Santa Barbara	Narcotic Treatment Program - Santa Maria	
GROSS COST:	\$ 1,879,511	\$ 2,440,489	\$ 4,320,000
LESS REVENUES COLLECTED BY CONTRACTOR:			
PATIENT FEES			\$ -
CONTRIBUTIONS			\$ -
OTHER (LIST):			\$ -
TOTAL CONTRACTOR REVENUES	\$ -	\$ -	\$ -
MAXIMUM CONTRACT AMOUNT PAYABLE:	\$ 1,879,511	\$ 2,440,489	\$ 4,320,000

SOURCES OF BEHAVIORAL WELLNESS FUNDING FOR MAXIMUM CONTRACT AMOUNT**			
Drug Medi-Cal	\$ 1,879,511	\$ 2,440,489	\$ 4,320,000
Realignment/SAPT - Discretionary			\$ -
Realignment/SAPT - Perinatal			\$ -
Realignment/SAPT - Adolescent Treatment			\$ -
Realignment/SAPT - Primary Prevention			\$ -
CalWORKS			\$ -
Other County Funds			\$ -
FY16-17 TOTAL (SOURCES OF BEHAVIORAL WELLNESS FUNDING)	\$ 1,896,781	\$ 2,203,219	\$ 3,900,000
FY17-18 TOTAL (SOURCES OF BEHAVIORAL WELLNESS FUNDING)	\$ 1,879,511	\$ 2,440,489	\$ 4,320,000
FY18-19 TOTAL (SOURCES OF BEHAVIORAL WELLNESS FUNDING)	\$ 1,879,511	\$ 2,440,489	\$ 4,320,000
TOTAL CONTRACT AMOUNT PAYABLE:	\$ 5,455,804	\$ 7,084,196	\$ 12,540,000

CONTRACTOR SIGNATURE: _____
 STAFF ANALYST SIGNATURE: _____
 FISCAL SERVICES SIGNATURE: _____

**Funding sources are estimated at the time of contract execution and may be reallocated at Behavioral Wellness' discretion based on available funding sources

iii. All other terms remain in full force and effect.

**FIRST AMENDMENT
FY 16-19**

**Exhibit B-1
Schedule of Rates and Contract Maximum**

CONTRACTOR NAME: Aegis

FISCAL YEAR: 2016-19

Drug Medi-Cal / Non Drug Medi-Cal	Service Type	Mode	Service Description	Unit of Service	DMC Service Function Code	AoD Cost Report Service Code	County Maximum Allowable Rate
Drug Medi-Cal Billable Services	Outpatient	15	NTP - Methadone	Daily	20	48	\$13.11
			NTP Individual Counseling	10 min	26	48	\$15.37
			NTP Group Counseling	10 min	28	48	\$3.43

	PROGRAM		TOTAL
	Narcotic Treatment Program - Santa Barbara	Narcotic Treatment Program - Santa Maria	
GROSS COST:	\$ 1,879,511	\$ 2,440,489	\$ 4,320,000
LESS REVENUES COLLECTED BY CONTRACTOR:			
PATIENT FEES			\$ -
CONTRIBUTIONS			\$ -
OTHER (LIST):			\$ -
TOTAL CONTRACTOR REVENUES	\$ -	\$ -	\$ -
MAXIMUM CONTRACT AMOUNT PAYABLE:	\$ 1,879,511	\$ 2,440,489	\$ 4,320,000

SOURCES OF BEHAVIORAL WELLNESS FUNDING FOR MAXIMUM CONTRACT AMOUNT**			
Drug Medi-Cal	\$ 1,879,511	\$ 2,440,489	\$ 4,320,000
Realignment/SAPT - Discretionary			\$ -
Realignment/SAPT - Perinatal			\$ -
Realignment/SAPT - Adolescent Treatment			\$ -
Realignment/SAPT - Primary Prevention			\$ -
CalWORKS			\$ -
Other County Funds			\$ -
FY16-17 TOTAL (SOURCES OF BEHAVIORAL WELLNESS FUNDING)	\$ 1,696,781	\$ 2,203,219	\$ 3,900,000
FY17-18 TOTAL (SOURCES OF BEHAVIORAL WELLNESS FUNDING)	\$ 1,879,511	\$ 2,440,489	\$ 4,320,000
FY18-19 TOTAL (SOURCES OF BEHAVIORAL WELLNESS FUNDING)	\$ 1,879,511	\$ 2,440,489	\$ 4,320,000
TOTAL CONTRACT AMOUNT PAYABLE:	\$ 5,455,804	\$ 7,084,196	\$ 12,540,000

CONTRACTOR SIGNATURE:

STAFF ANALYST SIGNATURE:

FISCAL SERVICES SIGNATURE:

Quiana Lopez
[Signature]

**Funding sources are estimated at the time of contract execution and may be reallocated at Behavioral Wellness' discretion based on available funding sources


III. All other terms remain in full force and effect.

**FIRST AMENDMENT
FY 16-19**

First Amendment to Agreement for Services of Independent Contractor between the County of Santa Barbara and Aegis Treatment Centers, LLC.


IN WITNESS WHEREOF, the parties have executed this First Amendment to be effective on the date executed by COUNTY.

COUNTY OF SANTA BARBARA:

By: 
DAS WILLIAMS, CHAIR
BOARD OF SUPERVISORS
Date: 4-3-18

ATTEST:

MONA MIYASATO
COUNTY EXECUTIVE OFFICER
CLERK OF THE BOARD

By: 
Deputy Clerk
Date: 4-5-18

CONTRACTOR:

AEGIS TREATMENT CENTERS, LLC

By: _____
Authorized Representative
Name: _____
Title: _____
Date: _____

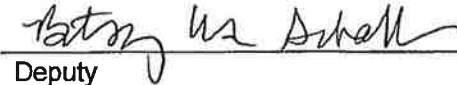
APPROVED AS TO FORM:

MICHAEL C. GHIZZONI
COUNTY COUNSEL

By: 
Deputy County Counsel

APPROVED AS TO ACCOUNTING FORM:

THEODORE A. FALLATI, CPA
AUDITOR-CONTROLLER

By: 
Deputy

RECOMMENDED FOR APPROVAL:

ALICE GLEGHORN, PH.D., DIRECTOR
DEPARTMENT OF BEHAVIORAL
WELLNESS

By: 
Director

APPROVED AS TO INSURANCE FORM:

RAY AROMATORIO
RISK MANAGEMENT

By: 
Risk Management

**FIRST AMENDMENT
FY 16-19**

First Amendment to Agreement for Services of Independent Contractor between the **County of Santa Barbara** and Aegis Treatment Centers, LLC.

IN WITNESS WHEREOF, the parties have executed this First Amendment to be effective on the date executed by COUNTY.

COUNTY OF SANTA BARBARA:

By: _____
DAS WILLIAMS, CHAIR
BOARD OF SUPERVISORS

Date: _____

ATTEST:

MONA MIYASATO
COUNTY EXECUTIVE OFFICER
CLERK OF THE BOARD

By: _____
Deputy Clerk

Date: _____

CONTRACTOR:

AEGIS TREATMENT CENTERS, LLC

By:  _____
Authorized Representative

Name: ALEX DODD

Title: CEO

Date: 3/12/18

APPROVED AS TO FORM:

MICHAEL C. GHIZZONI
COUNTY COUNSEL

By: _____
Deputy County Counsel

APPROVED AS TO ACCOUNTING FORM:

THEODORE A. FALLATI, CPA
AUDITOR-CONTROLLER

By: _____
Deputy

RECOMMENDED FOR APPROVAL:

ALICE GLEGHORN, PH.D., DIRECTOR
DEPARTMENT OF BEHAVIORAL
WELLNESS

By: _____
Director

APPROVED AS TO INSURANCE FORM:

RAY AROMATORIO
RISK MANAGEMENT

By: _____
Risk Management