



BOARD OF SUPERVISORS  
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors  
105 E. Anapamu Street, Suite 407  
Santa Barbara, CA 93101  
(805) 568-2240

**Department Name:** Behavioral Wellness  
**Department No.:** 043  
**For Agenda Of:** September 12, 2017  
**Placement:** Administrative  
**Estimated Time:** N/A  
**Continued Item:** No  
**If Yes, date from:**  
**Vote Required:** Majority

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**TO:** Board of Supervisors

**FROM:** Department Alice Gleghorn, PHD, Director  
Director(s) Behavioral Wellness, 681-5220  
Contact Info: Marshall Ramsey, Information Technology Manager  
Behavioral Wellness, 681-5220

**SUBJECT:** Behavioral Wellness FY 17-18 Krassons Contract Renewal

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**County Counsel Concurrence**

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

**Recommended Actions:**

That the Board of Supervisors:

- A) Approve, ratify, and authorize the Chair to execute an Agreement for Services of Independent Contractor with **Krassons, Inc.** (not a local vendor), for the provision of Electronic Health Record software support, maintenance and programming services, for a total contract amount not to exceed \$232,492 for the period July 1, 2017 through June 30, 2018.
- B) Determine that the above actions are government fiscal activities or funding mechanisms which do not involve any commitment to any specific project which may result in a potentially significant physical impact on the environment, and are therefore not a project under the California Environmental Quality Act (CEQA) pursuant to section 15378(b)(4) of the CEQA guidelines.

**Summary Text:**

The Department of Behavioral Wellness has contracts for Management Information System (MIS) services, including the development and customization of the Behavioral Wellness Electronic Health Record (EHR). Approval of the recommended action will allow Behavioral Wellness to continue to use EHR software to track client data.

**Background:** Krassons, Inc (Krassons) has provided EHR software for Behavioral Wellness since 2002. This agreement continues to provide for Support and Maintenance of Behavioral Wellness Mental Health EHR module and ancillary software products. This agreement also includes a contingency maximum to cover customizations and Santa Barbara County’s portion of anticipated updates that are part of the Federal Affordable Care Act EHR requirements. A license fee for a version of Clinician’s Gateway that will enable Behavioral Wellness to participate in the Centers for Medicare and Medicaid Services (CMS) EHR Incentive Programs is also included in this agreement. These programs provide incentive payments to quicken the adoption, implementation or upgrade of certified EHR technology. Approval of the recommended action will allow Behavioral Wellness to reimburse Krassons for continued support and maintenance of Behavioral Wellness’ EHR and anticipated required updates.

**Fiscal and Facilities Impacts:**

Budgeted: Yes

**Fiscal Analysis:**

<b><u>Funding Sources</u></b>	<b><u>Current FY Cost:</u></b>	<b><u>Annualized On-going Cost:</u></b>	<b><u>Total One-Time Project Cost</u></b>
General Fund			
State	\$116,246		
Federal	\$116,246		
Fees			
Other:			
<b>Total</b>	<b>\$ 232,492.00</b>	<b>\$ -</b>	<b>\$ -</b>

Narrative: The above referenced agreement is funded by State and Federal funds. The funding sources are included in the FY 2017-2018 Adopted Budget.

**Key Contract Risks:**

Should the contractor fail to maintain compliance with Federal certification standards for EHRs, Behavioral Wellness would need to identify a new vendor.

**Special Instructions:**

Please send one (1) executed copy of the signature page and one (1) minute order to: [gilopez@co.santa-barbara.ca.us](mailto:gilopez@co.santa-barbara.ca.us).

**Attachments:**

Attachment A: Krassons Inc., FY 17-18 BC

**Authored by:**

Q. Lopez