



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Submitted on:
(COB Stamp)

Department Name:	Information Technology
Department No.:	067
Agenda Date:	May 5, 2026
Placement:	Administrative
Estimated Time:	NA
Continued Item:	No
If Yes, date from:	NA
Vote Required:	Majority

TO: Board of Supervisors
FROM: Department Director: Chris Chirgwin, Chief Information Officer (CIO)
Contact Info: Andre Monostori, Deputy CIO
SUBJECT: Fourth Amendment to the Agreement with Pictometry International Corp.; All Districts.

County Counsel Concurrence

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

- a) Approve and authorize the Chair to execute the Fourth Amendment to the Agreement (BC19187) with Pictometry International Corp. (Agreement) by amending the scope of work to include additional services (Fourth Amendment);
- b) Authorize the Chief Information Officer to execute amendments that modify the Scope of Work, provided that no such amendment may increase the Maximum Contract Amount beyond \$1,701,830; and
- c) Determine that the above recommended action is a government funding mechanism or other government fiscal activity, which does not involve any commitment to any specific project that may result in a potentially significant physical impact on the environment and is therefore not a project under the California Environmental Quality Act (CEQA) pursuant to section 15378(b)(4) of the CEQA Guidelines.

Summary Text:

Staff requests the Board approve a Fourth Amendment to the Agreement with Pictometry International Corp., to include the Reveal TrueTouch Property and Reveal TrueTouch Neighborhood applications at no cost.

Discussion:

The Fourth Amendment will add to the Agreement the Reveal TrueTouch applications that were unintentionally omitted by the vendor as part of the Third Amendment. These applications are used to enhance the accuracy and quality of aerial imagery used in our Geographic Information System (GIS).

Background:

The product consists of aerial imagery coverage of the entire County, a technological service that prior to the Agreement, certain County departments were individually purchasing on a semi-annual basis for over 20 years. The aerial imagery datasets can be leveraged by many County departments, local cities, and special districts that may not otherwise have access to or infrastructure for such technology. The vendor will capture both orthogonal (90-degree angle) and oblique (45-degree angle) color images that can then be viewed through a special application that allows for further measurement analysis, map-spotting, public viewership, and exportability to different file types.

The original acquisition of Pictometry imagery in 2018 put the County on a path toward achieving its collective aerial imagery needs. The 2018 Agreement leveraged a contract negotiated by Los Angeles County (LAC) for the Los Angeles Regional Imagery Acquisition Consortium (LARIAC). The First Amendment was executed in 2021 and limited the scope of the new imagery acquisition to only populated areas of the County. The Second Amendment executed in 2024 expanded the scope of the imagery acquisition to the entire county. In 2025, the third amendment was executed to memorialize access to the vendor's online imagery viewer that was unintentionally omitted from the second amendment. These amendments have allowed participating departments to save time and money by not having to look for a suitable vendor year-over-year. The imagery can also be leveraged by multiple departments that would otherwise be unable to utilize this type of technology. Aerial imagery also creates public value by decreasing costs and risks associated with field checks that can be done in-house with the use of the imagery. To date, three flights have been completed and images from those flights have been received by the County.

Fiscal Analysis:

There is no cost or fiscal impact associated with this contract amendment.

Special Instructions:

Please email a copy of the executed Fourth Amendment Jason Womack (jwomack@countyofsb.org) with the Information Technology Department.

Attachments:

Attachment A – Fourth Amendment to Agreement

Attachment B – Third Amendment to Agreement

Attachment C – Second Amendment to Agreement

Attachment D – First Amendment to Agreement

Attachment E – Los Angeles County External Entity Agreement Between Pictometry International Corp. and County of Santa Barbara

Attachment F – LARIAC Agreement

Contact:

Kyle Slattery (knslattery@countyofsb.org)

