



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Department Name: Community Services
Department No.: 057
For Agenda Of: April 2, 2024
Placement: Administrative
Estimated Tme: NA
Continued Item: No
If Yes, date from:
Vote Required: 4/5

TO: Board of Supervisors
FROM: Community Services Jesús Armas, Community Services Director (805) 568-2467
Contact Info: Jeff Lindgren, Parks Deputy Director (805) 568-2475
SUBJECT: Assignment of Concession Agreement from Mission Rowing to Santa Barbara
Community Rowing for community rowing program, Cachuma Lake Recreation
Area; 3rd District

County Counsel Concurrence

As to form: Yes

Other Concurrence:

As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

- a) Approve and authorize the Chair of the Board of Supervisors to execute the Assignment, Assumption of Performance, and Consent to Assignment of Concession Agreement, between the County of Santa Barbara, Mission Rowing, and Santa Barbara Community Rowing, regarding the operation of the community rowing program at Cachuma Lake Recreation Area (Attachment A) (4/5 vote); and
- b) Subject to and if and only if there is a 4/5 vote approving Recommended Action (a), approve and authorize the Chair of the Board of Supervisors to execute a new Restated Concession Agreement between the County of Santa Barbara and Santa Barbara Community Rowing for the operation of the community rowing program at Cachuma Lake Recreation Area (Attachment B) that supersedes and replaces the existing Concession Agreement (4/5 vote); and
- c) Find that the recommended actions are exempt from the provisions of the California Environmental Quality Act (CEQA) pursuant to CEQA guidelines section 15301 as the actions consist of the operation, repair, maintenance, permitting, leasing, licensing or minor alteration of

existing public structures, facilities and/or equipment that involves negligible or no expansion of existing or former uses and direct staff to file a Notice of Exemption on that basis.

Summary Text:

This item is on the agenda for the Board of Supervisors to consider approval of an assignment of the concession agreement to operate the community rowing program at Cachuma Lake Recreation Area to a new operator. Mission Rowing is currently the holder of the concession agreement for the operation and management of the community rowing program at Lake Cachuma and has requested the assignment of the agreement to Santa Barbara Community Rowing.

Background:

On April 21, 2020, the Board of Supervisors entered into an agreement with Mission Rowing to operate the community rowing program at Cachuma Lake (Attachment C). The agreement bestows the right and obligation of Mission Rowing to conduct non-exclusive concession activities, including storage and maintenance of equipment, e.g. rowing sculls, oars, cradles and racks, etc., and to provide non-exclusive comprehensive rowing activities for youth and adults including team building skills and physical fitness training that are related to rowing skill refinement. Mission Rowing offered Learn-to-Row, school-year programs, rowing camps, competitions, rowing events, and training opportunities for adults and youth. These public programs were offered to Elementary School, Middle School, High School, Collegiate, Post Collegiate, and Master's age groups for both local residents and visiting athletes.

In May of 2023, Mission Rowing notified the Community Services Department, Parks Division, that it has come to an agreement to sell its interest in the concession agreement to Santa Barbara Community Rowing. Santa Barbara Community Rowing will continue to do business at Cachuma Lake under a restated concession agreement. The restated agreement with Santa Barbara Community Rowing continues the terms and conditions of the original agreement with some non-substantive updates required by the Bureau of Reclamation for agreements within the Cachuma Lake Recreation Area.

With approval of the assignment and the restated agreement, Santa Barbara Community Rowing will assume all the rights and obligations of Mission Rowing under the concession agreement and be subject to the same payment structure. The agreement stipulates that Santa Barbara Community Rowing will pay the County 10% of gross income, or Five Hundred Dollars (\$500.00) monthly, whichever is greater.

Risk:

The concession agreement applies County standard terms and conditions in accordance with State of California laws and regulations. The risk mitigation includes insurance coverage appropriate for the level of risk involved as determined by Community Services in conjunction with the County Risk Manager, and the agreement indemnifies County agents, officers, and employees from all claims that arise from activities performed under the agreement.

Performance Outcomes:

Santa Barbara Community Rowing has demonstrated a sound model for the continued development and growth of the community rowing program at Cachuma Lake while adhering to the existing agreement. Santa Barbara Community Rowing will adhere to safety guidelines set forth by US Rowing, Safe Sport, and the County of Santa Barbara.

Fiscal and Facilities Impacts:

There is no change to the costs to the Community Services Department Parks Division operating budget associated with the assignment of the concession agreement.

Attachments

Attachment A: Assignment, Assumption of Performance, and Consent to Assignment of Concession Agreement.

Attachment B: Restated Concession Agreement between County of Santa Barbara and Santa Barbara Community Rowing.

Attachment C: Existing Concession Agreement between County of Santa Barbara and Mission Rowing

Special Instructions:

After Board action, please distribute as follows to Jeff Lindgren, Community Services Department:

1. Minute Order
2. Executed copy of Assignment, Assumption of Performance, and Consent to Assignment of Concession Agreement
3. Executed copy of Restated Concession Agreement between County of Santa Barbara and Santa Barbara Community Rowing.