



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Department Name: Public Health
Department No.: 041
For Agenda Of: December 10, 2024
Placement: Administrative
Estimated Tme:
Continued Item: No
If Yes, date from:
Vote Required: Majority

TO: Board of Supervisors
FROM: Department Mouhanad Hammami, Director
Director: Public Health Department
Contact Info: Paola Hurtado, Assistant Deputy Director, Primary Care &
Family Health Division, (805) 698-2418
SUBJECT: CenCal Health Medi-Cal Physician Services Provider Agreement Tenth
Amendment

County Counsel Concurrence

As to form: Yes

Other Concurrence: Risk Management

Approved: Yes

Auditor-Controller Concurrence

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

- a) Approve and authorize the Chair to execute a Tenth Amendment to the Physician Services Provider Agreement, Federally Qualified Health Center with CenCal Health to: 1) extend the current terms and conditions of the Agreement for a period of five (5) years through December 31, 2030, 2) approve the participation in CenCal Health's Dual Special Needs Plan (D-SNP) for covered services rendered on and after January 1, 2026 through December 31, 2030, and 3) add Addendum: Medicare Advantage Contract Requirements and Exhibit D: FQHC Medicare Program Reimbursement Terms; and
- b) Determine that the recommended actions do not constitute a "Project" within the meaning of the California Environmental Quality Act (CEQA), and is exempt per CEQA Guideline section 15378(b)(5), since the recommended action is an organizational or administrative activity of the government that will not result in direct or indirect physical change in the environment.

Summary Text:

This item is on the Agenda to authorize the Chair to execute the Tenth Amendment to the Provider Agreement between CenCal Health and the Public Health Department (Attachment A). CenCal Health Systems is authorized as the local Medi-Cal fiscal intermediary for Santa Barbara and San Luis Obispo counties. This Tenth Amendment extends the term of the agreement effective January 1, 2025, through December 31, 2030, approves the Public Health Department's participation in CenCal Health's Dual Special Needs Plan (D-SNP) for covered services rendered on and after January 1, 2026, through

December 31, 2030, and adds Addendum: Medicare Advantage Contract Requirements and Exhibit D: FQHC Medicare Program Reimbursement Terms.

Background:

This Agreement allows the Public Health Department (PHD) to provide and be reimbursed for the services provided to its assigned CenCal Health Medi-Cal Managed Care Plan members, constituting approximately 70% of its patient service volume. Through CenCal’s network of five ambulatory care and three homeless shelter-based clinics countywide, the PHD is one of CenCal's largest Santa Barbara County primary care provider, with approximately 31,134 assigned members. In addition, PHD's Health Care Centers provide a range of specialty services to CenCal members.

CenCal Health currently serves dual-eligible members who will be able to select CenCal Health as their health plan for both Medi-Cal and Medicare beginning January 1, 2026. Medicare Advantage D-SNP is a plan that integrates care for people with Medicare and Medi-Cal. When beneficiaries enroll in a Medicare D-SNP, they are covered for their Medicare and Medi-Cal benefits by one plan. As an initiative within CalAIM to improve access to care for California Medi-Cal clients, CenCal Health's D-SNP will be tailored to enhance the health and well-being of the most vulnerable members and coordinate all member benefits between the Medicare and Medi-Cal programs. The Medicare Advantage Contract Requirements applies to all first-tier or downstream entities that provide administrative services or healthcare services to a Medicare eligible individual (per 42 CFR section 423.501 and Chapter 21, Medicare Managed Care Manual Section 20 (Definitions)).

PHD's participation in CenCal Health's D-SNP will ensure that members continue receiving their healthcare within PHD's Health Care Center system when they become a CenCal Health D-SNP member, thus facilitating continuity of care.

Performance Measure:

PHD adheres to evidence-based guidelines for the healthcare management of patients and quality measures established by CenCal Health. These measures will be applied to our D-SNP members to ensure the highest level of care.

Contract Renewals and Performance Outcomes:

PHD has a long-standing and beneficial partnership with CenCal Health for delivery of medical services to CenCal Health Members in the County of Santa Barbara.

Fiscal and Facilities Impacts:

Budgeted: Yes

Fiscal Analysis:

CenCal Medi-Cal Managed Care Plan capitation revenue in the amount of \$5,842,700 is included in the PHD’s adopted FY 2024-25 budget. There are no additional fiscal impacts as a result of the agreement term extension. There are also no fiscal impacts as a result of participation in CenCal’s D-SNP program, as PHD already provides medical care for the dual-eligible Medi-Cal and Medicare beneficiaries.

Key Contract Risks

N/A

Staffing Impacts:

Legal Positions:

0

FTEs:

0

Special Instructions:

Please execute two (2) original Tenth Amendments with CenCal Health and retain one (1) original Tenth Amendment and one (1) Minute Order for pick up by the department. Please email the PHD Contracts Unit at phdcu@sbcphd.org when available for pick up.

Attachments:

- A. CenCal Health Medi-Cal Providers Agreement Tenth Amendment
- B. CenCal Health Medi-Cal Providers Agreement Ninth Amendment
- C. CenCal Health Medi-Cal Providers Agreement Eighth Amendment
- D. CenCal Health Medi-Cal Providers Agreement Seventh Amendment
- E. CenCal Health Medi-Cal Providers Agreement Sixth Amendment
- F. CenCal Health Medi-Cal Providers Agreement Fifth Amendment
- G. CenCal Health Medi-Cal Providers Agreement Fourth Amendment
- H. CenCal Health Medi-Cal Providers Agreement Third Amendment
- I. CenCal Health Medi-Cal Providers Agreement Second Amendment
- J. CenCal Health Medi-Cal Providers Agreement First Amendment
- K. CenCal Health Medi-Cal Providers Agreement

Authored by:

Paola Hurtado, Assistant Deputy Director, Public Health Department