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Ceres, California 95307
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Chief Anthony Stornetta
Santa Barbara County Fire
4410 Cathedral Oaks Rd.
Santa Barbara, CA 93110-1042

Dec, 15th 2023

REF: W-M Specifications 690825-001 built to old specifications #415404-0002
MODEL #: WILDLAND (14BN167WP)
TYPE # MODEL 14 TYPE III

Chief Stornetta,

West-Mark is pleased to update our offer to Santa Barbara County for 3 each Type III Model 14 Wildlands for your consideration. Please refer to our specifications # 415404-0002 for a complete and detailed description of our offer.

SBC Model 14 Type III

\$ 507,594.00 Each Atwater Ca

X2 Total \$1,015,188.00

The above pricing does NOT include estimated applicable taxes and freight charges. This offer is good for 30 days. Current standard delivery is approximately 365 days ARO.

Please note that if Navistar delays orders on truck builds to the point that West-Mark cannot perform per the delivery time frame listed above, an hourly rate increase of 3.5% may be invoked on all orders. West-Mark will do everything within its ability to mitigate this circumstance, however, we cannot control or leverage Navistar Trucks.

Sincerely,
West-Mark

Chris Portmann
Government Sales