



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Department Name: Flood Control
Department No.: 054
For Agenda Of: June 20, 2017
Placement: Administrative
Estimated Tme: N/A
Continued Item: No
If Yes, date from:
Vote Required: Majority

TO: Board of Directors, Flood Control and Water Conservation District

FROM: Department Scott D. McGolpin, Public Works Director, 568-3010
Director(s)
Contact Info: Thomas D. Fayram, Deputy Public Works Director, 568-3436

SUBJECT: **Agreements to Provide Specialized Crane and Trucking Services, All Supervisorial Districts**

County Counsel Concurrence

As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

Recommended Actions:

- a) Authorize the Chair to execute agreements for specialized crane services for the period of July 1, 2017 through June 30, 2019, in the amount of not to exceed \$300,000 with each of the following contractors:
- i) Bragg Crane Service (a local vendor)
 - ii) T & T Trucking & Crane Service (a tri-county vendor)
 - iii) OST Crane Service Inc. (a tri-county vendor)
 - iv) Maxim Crane Works, L.P. (not a local vendor)
- b) Authorize the Chair to execute agreements for trucking services for the period of July 1, 2017 through June 30, 2019, in the amount of not to exceed \$300,000 with each of the following contractors:
- i) Bob's Backhoe & Trucking (a local vendor)
 - ii) Speed's (a local vendor)
 - iii) RLF Trucking & Grading Corp (a local vendor)
- c) Find that the recommended actions to award contracts for crane and trucking services are fiscal activities not constituting a "Project" within the meaning of the California Environmental Quality Act, as set forth in 14 CCR 15378(b)(4).

Summary Text:

This item is on the agenda in order to approve the specialized crane and trucking service agreements. On March 21, 2017, the Flood Control District sent out Notice to Bidders (NTB) to 23 trucking and crane companies in the tri-county area that are known to provide these services. The Request for Proposals (RFPs) was posted on our website and the NTB were published in the Santa Barbara Newspress and the Santa Maria Times on March 23, 2017.

These agreements will provide trucking and crane services needed to assist the Flood Control District with our routine maintenance program as well as assist in emergency response efforts. Rather than make several small contracts with various contractors on a case-by-case basis, the Flood Control District determined that it would be more cost-effective to go through the competitive bid process and select service providers on that basis. All work will be provided at an hourly rate and on an as-needed basis.

On April 24, 2017, seven trucking proposals and four crane proposals were received. After reviewing the proposals, the above-identified contractors were selected based on cost and geographic location. Selecting contractors that are geographically diverse throughout the County and outside of the County saves money, time, and the ability for certain contractors to respond during flooding in the event that the north or south HWY 101 closes.

Background:

In addition to reaching out to local companies for these services, we also reached out to disadvantaged businesses in the tri-county area. We did a targeted search on the Caltrans website for companies that provide crane and trucking services located within the tri-county area and notified them that we had RFPs out for bid. One of the requirements to be eligible for federal reimbursement during a declared federal emergency is to outreach to disadvantaged businesses. In addition, after the initial emergency period, eligibility to apply for state and federal funding reimbursement requires contracts go through competitive bidding process for services. In the past, this process has allowed the Flood Control District to receive up to 75% reimbursement for these costs from state and federal agencies for emergency response efforts.

Performance Measure:

These agreements help achieve the performance measure associated with the Flood Control Annual Maintenance Plan.

Fiscal and Facilities Impacts:

Budgeted: Yes

Fiscal Analysis:

Narrative:

Costs associated with these agreements are included every fiscal year in the budget under the Water Resources Division of the Public Works Department.

In general, these contracts do not approach the not-to-exceed limits of the contract. The limits are set at a high dollar amount in preparation for response to flood and fire events that may occur in any given year. We do not anticipate approaching the limits of the contracts unless a disaster occurs. If we do start to approach the contract limits, the District would, if needed, return to the Board to approve a Budget Revision Request to release designations and increase the contract amounts.

In the past, the District has experienced that in emergency situations companies have increased rates for these types of services if there is not a contract in place.

Key Contract Risks:

The key contracts risks are low for these agreements.

Special Instructions:

Direct the Clerk of the Board to send two originals of each agreement along with a copy of the minute order to the Flood Control District office, Attn: Christina Lopez.

Attachments:

Attachment A - Agreement w/Bragg Crane Service and Contract Summary (3 originals)

Attachment B - Agreement w/T & T Trucking & Crane Service and Contract Summary (3 originals)

Attachment C - Agreement w/OST Crane Service Inc. and Contract Summary (3 originals)

Attachment D - Agreement w/Maxim Crane Works, L.P. and Contract Summary (3 originals)

Attachment E - Agreement w/Bob's Backhoe & Trucking and Contract Summary (3 originals)

Attachment F - Agreement w/Speed's and Contract Summary (3 originals)

Attachment G -Agreement w/RLF Trucking & Grading Corp and Contract Summary (3 originals)

Authored by:

Thomas D. Fayram, Deputy Public Works Director, 568-3436