

# ATTACHMENT B

# TIERRA CONTRACTING

July 3, 2018

County of Santa Barbara  
Public Works Department  
123 E Anapamu Street  
Santa Barbara, CA 93101

Attn: Todd Curtis

RE: County Project No. 828369 – South Coast Recycling and Transfer Station Storm Drain Improvements Project – Phase 3 – Sewer Improvements

Dear Mr. Curtis,

On June 21, 2018, at 2:00pm, the County of Santa Barbara received bids for the South Coast Recycling and Transfer Station Storm Drain Improvements Project – Phase 3 – Sewer Improvements. The City of Santa Barbara received a total of five bids with Cedro Construction being the lowest apparent bidder, followed by Raminha Construction (2<sup>nd</sup>), Tierra Contracting (3<sup>rd</sup>), Toro Enterprises (4<sup>th</sup>), and D-Kal Engineering (5<sup>th</sup>).

Cedro Construction listed only Benner and Carpenter for surveying as a subcontractor. Raminha Construction did not list any subcontractors. We believe both Cedro Construction and Raminha Construction's bids must be rejected on the basis of failure to properly list proposed subcontractors in excess of ½ of 1% per Public Contract Code Section 4104, paragraph a. The requirement to list subcontractors in excess of ½ of 1% is also listed at the top of the Subcontractor List Sheet in the bid package for this project.

The South Coast Recycling and Transfer Station Storm Drain Improvements – Phase 3 Sewer Improvements project involves the installation of a new sanitary sewer manhole over the existing sewer in Calle Real. Goleta Sanitary District Std. Dwg. 10 requires the inside of this manhole to be sealed with a District Approved Protective Coating. The requirement to seal the interior of the manhole at station 1+00 was further clarified in the "Bidder's Inquiry" questions and answers. To our knowledge both Cedro Construction and Raminha Construction are not qualified to coat manholes using an epoxy lining system as specified.

Tierra Contracting's epoxy coating subcontractor quoted the coating of the new sewer manhole at Station 1+00 on Calle Real at \$4,500.

**Tierra Contracting, Inc**  
5484 Overpass Road, Santa Barbara, CA 93111  
805.964.8747 / 805.964.4438 Fax  
[www.TierraContracting.com](http://www.TierraContracting.com)  
Lic. No. 416114

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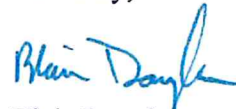
Cedro Construction submitted a total bid of \$345,640. ½ of 1% of Cedro Construction's total bid is \$1,728.20.

Raminha Construction submitted a total bid of \$348,500. ½ of 1% of Raminha Construction's total bid is \$1,742.50.

Clearly both Cedro Construction and Raminha Construction should have listed an Epoxy Coating subcontractor since the cost for epoxy coating is greater than ½ of 1% of both of their respective bids.

Tierra Contracting respectfully requests that the County of Santa Barbara follow the rules of public contract code and reject both Cedro Construction and Raminha Construction's proposals for failure to list a required subcontractor. The County of Santa Barbara should award the project to the next responsible bidder, Tierra Contracting.

Sincerely,



Blair Douglas  
President  
Tierra Contracting

Cc: Cedro Construction via fax  
Cc: Raminha Construction via fax