



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Department Name: Sheriff
Department No.: 032
For Agenda Of: 09-09-2008
Placement: Administrative
Estimated Tme:
Continued Item: No
If Yes, date from:
Vote Required: Majority

TO: Board of Supervisors

FROM: Department Sheriff Bill Brown
Director(s)
Contact Info: Phil Willis, Lieutenant
ext 5752

SUBJECT: Waiver of Competition for Purchase of Law Enforcement Equipment

County Counsel Concurrence

As to form: No

Other Concurrence: Purchasing

As to form: Yes

Recommended Actions:

That the Board of Supervisors authorizes the Purchasing Agent to procure Taser® equipment and supplies for the Sheriff's Department without being required to conduct a formal bid process for the period ending June 30, 2011.

Summary Text:

The Santa Barbara Sheriff's Department outfits front line personnel with equipment so that they can perform the duties they are assigned. This action provides for the ability to acquire units and cartridges for use on duty and for training purposes for the period ending June 30, 2011. It is anticipated the department will spend about \$158,500 on Tasers® and supplies for custody deputies and deputy sheriffs during this time frame.

Department policy calls for annual training with the Taser®. To perform adequate training, two cartridges per employee, authorized to carry the Taser®, are deployed during this training. The total cost of these cartridges is approximately \$ 25,000 annually. The guarantee on the actual Taser® is amortized over three years at which time it expires. As the units age, there is a need to replace the broken units. Historically, there has been a 10% return rate of the units since they were put in service.

ProForce Marketing, Inc. is the sole authorized police distributor for Taser® International the Southern California region, which includes Santa Barbara County. This eliminates the opportunity for any other vendor to sell the product to us.

Auditor-Controller Concurrence

As to form: No

Background:

The Board approved the first sole source waiver for ProForce on December 7, 2004 for a value not to exceed \$250,000. Since then the department has purchased 270 Tasers® plus training and duty cartridges. This waiver expired June 30, 2008.

Fiscal and Facilities Impacts:

Budgeted: Yes

Narrative:

Purchases of equipment and supplies will be included in the operating budget of the department, line item 7650.

Special Instructions:

Please provide a minute order to Douglas Martin, Chief Financial Officer ; Phil Willis, Lieutenant, Sheriff's Department, and Purchasing Manager, General Services.

Attachments:

Sole source verification from Pro Force Marketing.

Authored by:

Phil Willis, Lieutenant Sheriff's Department Ext 5752

cc: