



**BOARD OF SUPERVISORS  
AGENDA LETTER**

**Agenda Number:**

**Clerk of the Board of Supervisors**  
105 E. Anapamu Street, Suite 407  
Santa Barbara, CA 93101  
(805) 568-2240

**Submitted on:**  
**(COB Stamp)**

**Department Name:** Behavioral Wellness  
**Department No.:** 043  
**Agenda Date:** December 17, 2024  
**Placement:** Administrative  
**Estimated Time:** N/A  
**Continued Item:** No  
**If Yes, date from:**  
**Vote Required:** Majority

**TO:** Board of Supervisors

**FROM:** Department Director(s): Antonette Navarro, LMFT, Director

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AN

Department of Behavioral Wellness, 805-681-5220

Contact Info: Melissa Wilkins, MPH, CADC-II, CCPS, Division Chief of Alcohol and Drug Programs

Department of Behavioral Wellness, 805-681-5220

**SUBJECT: Good Samaritan Shelter Second Amendment to the FY 2023-2027 Services Agreement for Alcohol and Drug Program and Mental Health Services (BC 23-087)**

**County Counsel Concurrence**

As to form: Yes

**Other Concurrence:**

As to form: Yes

**Auditor-Controller Concurrence**

As to form: Yes

**Recommended Actions:**

That the Board of Supervisors:

- a) Approve, ratify, and authorize the Chair to execute a Second Amendment to the Agreement for Services of Independent Contractor with **Good Samaritan Shelter** (a local vendor) for Alcohol and Drug Program (ADP) and Mental Health Services (MHS) (BC 23-087) to extend the AB 1810 Safe and Stable Housing program to June 30, 2025, (Exh. A-11); increase staffing requirements for the Homeless Housing Case Management Services program (Exh. A-12); add a shelter bed location in Goleta for five beds (Hedges House of Hope) to the Mental Health Funded Shelter Beds program (Exh. A-13), funded by the Behavioral Health Bridge Housing (BHBH) grant program; update the ADP & MHS Entity Budget by Program for FY 23-24, FY 24-25, FY 25-26 and FY 26-27; update the ADP and MHS entity rates and codes by service types (Exhs. B-3s); MHS Program Goals, Outcomes, and Measures (Exh. E MHS); add BHBH program grant funding requirements (Exh. F); and increase the maximum contract amount by **\$375,347** for a revised contract maximum amount of **\$30,201,761**, inclusive of **\$26,766,914** (\$7,072,799 for FY 23-24, \$7,104,149 for FY 24-25, \$6,699,566 for FY 25-26, and \$5,890,400 for FY 26-27) in Alcohol and Drug Program funding and **\$3,434,847** (\$811,825 for FY 23-24, \$1,033,072 for FY 24-25, \$790,823 for FY 25-26, and \$799,127 for FY 26-27) in Mental Health funding, for the period of July 1, 2023, through June 30, 2027;

- b) Delegate to the Director of the Department of Behavioral Wellness or designee the authority to suspend, delay, or interrupt services under the Agreement for convenience and make immaterial changes to the Agreement per Sections 20 and 26 of the Agreement, respectively; make changes to the service locations per Exhibits A-2 through A-9 and A-11 through A-14; amend staffing requirements per Exhibits A-3, A-9, A-11, A-12, and A-14; reallocate funds between funding sources with discretion per Exhibits B ADP and MHS; incorporate new codes and make fee-for-service rate changes or updates and to reimburse on a cost reimbursement basis for Medi-Cal fee-for-service programs per Exhibit B MHS; and amend the program goals, outcomes, and measures per Exhibits E ADP and MHS, all without altering the maximum contract amount and without requiring the Board's approval of an amendment of the Agreement, subject to the Board's ability to rescind this delegated authority at any time; and
- c) Determine that the above actions are government fiscal activities or funding mechanisms that do not involve any commitment to any specific project which may result in a potentially significant physical impact on the environment and are therefore not a project under the California Environmental Quality Act (CEQA) pursuant to section 15378(b)(4) of the CEQA Guidelines.

**Summary Text:**

The above-referenced item is on the agenda to request the Board of Supervisors (Board) to approve, ratify, and authorize the Chair to execute a Second Amended Agreement with **Good Samaritan Shelter** (Good Sam) to extend the AB 1810 Safe and Stable Housing program on June 30, 2025; to adjust the staffing requirement for Homeless Housing Case Management Services; to add five (5) single beds for five (5) clients at Hedges House of Hope, funded by Behavioral Health Bridge Housing (BHBH); to amend the ADP & MHS Entity Budget by Program for FY 23-27; to delete FY23-27 Alcohol Drug Program (ADP) and replace with new ADP Exhibits by fiscal year; to add ADP Program Goals, Outcomes, and Measures for existing shelter bed locations and the new Hedges House of Hope location; to add BHBH Program Grant Funding Requirements; and to increase the Contract Maximum Amount by **\$375,347** for a new contract maximum amount of **\$30,201,761**.

**Background:**

The Department of Behavioral Wellness (BWell) provides a continuum of mental health and substance use disorder services to Santa Barbara County residents, in part, through contracted providers, including Community-Based Organizations (CBOs). Good Sam provides comprehensive Alcohol and Drug Program and Mental Health Services, as well as the following ADP supportive services: Alcohol and Drug-Free Housing, Crisis Recovery, Engagement, Diversion and Outreach Stabilization Center (CREDO 47), CalWORKs Network Provider services, Recovery Residences, and Step-Down Housing. They also provide mandated DMC ODS services: Contingency Management Services, Early Intervention, Outpatient Services, and Intensive Outpatient Services along with Residential Treatment and Withdrawal Management services. In addition, Good Samaritan provides Mental Health Services consisting of AB 1810 Safe and Stable Housing diversion services, homeless housing case management services, mental health shelter beds for homeless clients with mental illness and homeless clinician services. The Diversion Program is a collaboration between California Department of State Hospitals (DSH) and county governments to develop or expand diversion programs for individuals with serious mental health disorders who have committed certain felony

crimes and were found by the Court to qualify for diversion services, referred to as “Felony Mental Health Diversion Clients (FMHD),” and could be determined Incompetent to Stand Trial (IST).

On July 18, 2023, the Board approved the FY 23-27 Agreement with Good Sam (BC 23-087) to provide substance use disorder services and mental health services, for a total Maximum Contract Amount not to exceed \$29,826,414, inclusive of \$26,579,114 (\$7,072,700 for FY 23-24, \$7,041,549 for FY 24-25, \$6,636,966 for FY 25-26, and \$5,827,800 for FY 26-27) in Alcohol and Drug Program funding and \$3,247,300 (\$811,825 annually) in Mental Health Services funding, for the period of July 1, 2023 through June 30, 2027.

#### **Amendment**

On June 18, 2024, the Board approved First Amendment to Good Sam FY 23-27 Agreement to add contingency payment and contingency cost settlement provisions and for the implementation of a new electronic health record system for Medicare practitioner billing and State rate changes, with no change to the maximum contract amount of \$29,826,414.

This Second Amendment is amending programming by extending the AB 1810 Safe and Stable Housing Program services provided by Contractor (as set forth in Exhibit A-11 of the Agreement) until June 30, 2025; to adjust the staffing requirement for Exhibit A-12 Homeless Housing Case Management Services; to add five (5) single beds for five (5) clients at Hedge House located at 6549 El Colegio Road, Goleta, CA 93117 to Exhibit A-13; and to increase the contract amount by **\$375,347** for a new maximum contract amount of **\$30,201,761**, inclusive of **\$26,766,914** (\$7,072,799 for FY 23-24, \$7,104,149 for FY 24-25, \$6,699,566 for FY 25-26, and \$5,890,400 for FY 26-27) in Alcohol and Drug Program funding and **\$3,434,847** (\$811,825 for FY 23-24, \$1,033,072 for FY 24-25, \$790,823 for FY 25-26, and \$799,127 for FY 26-27) in Mental Health funding, for the period of July 1, 2023, through June 30, 2025. This Second Amendment will also increase the shelter bed rate from \$38.50/bed/day to \$50/bed/day beginning FY 24-25, \$51.75/bed/day for FY 25-26, and \$53.50/bed/day for FY 26-27.

#### **Performance Measure:**

The FY 23-27 Agreement contains performance measures to monitor implementation and improve staff proficiency. Program goals, outcomes, and measures can be found in Exhibits E ADP and MHS of the Agreement.

#### **Performance Outcomes:**

The following data is for FY 23-24 Programs:

1. **AB1810 Safe and Stable Housing** served an average of 5 clients per quarter and discharged an average of 1.8 clients per quarter. They met 11 of their 15 goals.
  - a. Met Goals:
    - i. Clients incarcerated – Goal was less than 5%. Outcome: 0%
    - ii. Clients admitted to psychiatric inpatient – goal is less than 5%. Outcome: 4%
    - iii. Clients hospitalized for physical health – goal is less than 10%. Outcome: 0%
    - iv. Clients received emergency care for physical health – goal is less than 10%. Outcome: 0%
    - v. Clients with stable housing – goal is more than 95%. Outcome: 100%

- vi. Clients with property management issues – goal is less than 5%. Outcome: 0%
- vii. Clients engaged in purposeful activity – goal is more than 40%. Outcome: 83%
- viii. Discharged to a higher level of care – goal is less than 15%. Outcome: 0%
- ix. Clients linked to SUD/MH treatment – goal is 95%. Outcome: 100%
- x. Clients with weekly rehab services – goal is 95%. Outcome: 100%
- xi. Clients with weekly service coordination with clinical team – goal is 95%. Outcome: 100%

b. Unmet Goals:

- i. Clients discharged from program against client choice – goal is less than 5%. Outcome: 14%
- ii. Clients linked to physical healthcare – goal is 95%. Outcome: 38%
- iii. Clients discharged to a lower level of care – goal is more than 85%. Outcome: 58%
- iv. Clients linked to benefits – goal is more than 95%. Outcome: 75%

2. **Housing Support Services - Depot** served an average of 23 clients per quarter and discharged an average of 0.5 clients per quarter. They met 8 of their 14 goals.

a. Met Goals:

- i. Clients incarcerated – Goal was less than 5%. Outcome: 1%
- ii. Clients admitted to psychiatric inpatient – goal is less than 5%. Outcome: 0%
- iii. Clients hospitalized for physical health – goal is less than 10%. Outcome: 6%
- iv. Clients with stable housing – goal is more than 95%. Outcome: 99%
- v. Clients discharged from program against client choice – goal is less than 5%. Outcome: 0%
- vi. Clients with property management issues – goal is less than 5%. Outcome: 0%
- vii. Clients engaged in purposeful activity – goal is more than 40%. Outcome: 82%
- viii. Discharged to a higher level of care – goal is less than 15%. Outcome: 0%

b. Unmet Goals:

- i. Clients received emergency care for physical health – goal is less than 5%. Outcome: 11%
- ii. Clients linked to physical healthcare – goal is 95%. Outcome: 50%
- iii. Clients linked to SUD/MH treatment – goal is 95%. Outcome: 71%
- iv. Clients linked to benefits – goal is more than 95%. Outcome: 90%
- v. Clients with weekly rehab services – goal is 95%. Outcome: 61%
- vi. Clients with weekly service coordination with clinical team – goal is 95%. Outcome: 43%

**3. Housing Support Services – Homekey** served an average of 13 clients per quarter and had no discharges. They met 9 of their 13 goals. 2 additional goals were N/A because they had no discharges.

a. Met Goals:

- i. Clients incarcerated – Goal was less than 5%. Outcome: 0%
- ii. Clients admitted to psychiatric inpatient – goal is less than 5%. Outcome: 0%
- iii. Clients hospitalized for physical health – goal is less than 10%. Outcome: 0%
- iv. Clients received emergency care for physical health – goal is less than 10%. Outcome: 0%
- v. Clients with stable housing – goal is more than 95%. Outcome: 100%
- vi. Clients with property management issues – goal is less than 5%. Outcome: 0%
- vii. Clients discharged from program against client choice – goal is less than 5%. Outcome: 0%
- viii. Clients engaged in purposeful activity – goal is more than 40%. Outcome: 65%
- ix. Clients with weekly service coordination with clinical team – goal is 95%. Outcome: 100%

b. Unmet Goals:

- i. Clients linked to physical healthcare – goal is 95%. Outcome: 50%
- ii. Clients linked to SUD/MH treatment – goal is 95%. Outcome: 88%
- iii. Clients with weekly rehab services – goal is 95%. Outcome: 54%
- iv. Clients linked to benefits – goal is more than 95%. Outcome: 92%

**4. Housing Support Services – West Cox** served an average of 13.8 clients per quarter and discharged an average of 0.8 clients per quarter. They met 6 of their 15 goals.

a. Met Goals:

- i. Clients incarcerated – Goal was 5%. Outcome: 5%
- ii. Clients admitted to psychiatric inpatient – goal is 5%. Outcome: 5%
- iii. Clients hospitalized for physical health – goal is less than 10%. Outcome: 4%
- iv. Clients with stable housing – goal is more than 95%. Outcome: 96%
- v. Clients with property management issues – goal is less than 5%. Outcome: 0%
- vi. Clients engaged in purposeful activity – goal is more than 40%. Outcome: 93%

b. Unmet Goals:

- i. Clients received emergency care for physical health – goal is less than 5%. Outcome: 13%
- ii. Clients discharged from program against client choice – goal is less than 5%. Outcome: 67% (2 of the 3 discharges)
- iii. Clients linked to physical healthcare – goal is 95%. Outcome: 74%
- iv. Clients linked to SUD/MH treatment – goal is 95%. Outcome: 73%

- v. Discharged to a higher level of care – goal is less than 15%. Outcome: 33%
- vi. Clients discharged to a lower level of care – goal is more than 85%. Outcome: 0%
- vii. Clients linked to benefits – goal is more than 95%. Outcome: 66%
- viii. Clients with weekly rehab services – goal is 95%. Outcome: 73%
- ix. Clients with weekly service coordination with clinical team – goal is 95%. Outcome: 61%

**Fiscal and Facilities Impacts:**

Budgeted: Yes

**Fiscal Analysis:**

<u>Funding Sources</u>	<u>FY 23-24</u>	<u>FY 24-25</u>	<u>FY 25-26</u>	<u>FY 26-27</u>	<u>Total FY 23-27</u>
General Fund					\$ -
State	\$ 1,938,618	\$ 1,944,348	\$ 1,543,598	\$ 757,792	\$ 6,184,356
Federal	\$ 798,700	\$ 799,900	\$ 799,900	\$ 799,900	\$ 3,198,400
Medi-Cal Patient Revenue	\$ 4,955,670	\$ 5,014,670	\$ 5,014,670	\$ 5,014,670	\$ 19,999,680
Fees					\$ -
Other: AB 1810 Grant	\$ 191,636	\$ 250,553			\$ 442,189
Other: BHBH Grant	\$ -	\$ 127,750	\$ 132,221	\$ 117,165	\$ 377,136
<b>Total</b>	<b>\$ 7,884,624</b>	<b>\$ 8,137,221</b>	<b>\$ 7,490,389</b>	<b>\$ 6,689,527</b>	<b>\$ 30,201,761</b>

**Narrative:**

The above-referenced Agreement is funded with a combination of State and Federal funds. With the transition to CalAIM Payment Reform, the fee-for-service portion of the contract will be funded with Medi-Cal Patient Revenue which primarily consists of Federal funds. The amount of Federal funds is contingent on the client’s aid code and the State issued rate for the service. The Non-Medi-Cal portion of the contract is funded by a variety of sources including Mental Health Service Act (MHSA), State Realignment and grants. The Behavioral Health Bridge Housing Grant will fund five additional shelter beds in Goleta as well as shelter beds in Santa Maria and Lompoc that would have otherwise been lost due to rate increases. The funding sources associated with this contract were included in the FY 2024-25 Adopted Budget and future year’s recommended budgets.

**Key Contract Risks:**

As with any contract funded by State and Federal sources, there is a risk of future audit disallowances and repayments. BWell contracts include language requiring contractors to repay any amount disallowed in audit findings, minimizing financial risks to the County.

BWell has received pre-approval from AHP for the portion of this contract that is covered by Behavioral Health Bridge Housing funds. For programs funded by Proposition (Prop) 47, the California Board of State and Community Corrections (BSCC) Prop 47 Grant Agreement includes a budget contingency clause which declares that the grant agreement is valid and enforceable only if sufficient funds are made available through the annual transfer of savings generated by Proposition 47 from the General Fund to the Safe Neighborhoods and Schools Fund and subsequent transfer from the Safe Neighborhoods and Schools Fund to the Second Chance Fund (Gov. Code, § 7599.1 &

Pen. Code, § 6046.2). On or before July 31st of each fiscal year, the Department of Finance will calculate the state savings associated with Proposition 47 and certify the calculation to the State Controller who shall transfer those funds to the Safe Neighborhoods and Schools Fund (Gov. Code, § 7599.1). The grantee agrees that BSCC's obligation to pay any sum to the grantee under any provision of the BSCC Grant Agreement is contingent upon the availability of sufficient funding transferred to the Safe Neighborhoods and Schools Fund and subsequent transfer to the Second Chance Fund. If funding for any fiscal year is reduced or falls below the Cohort 2 Prop 47 Request For Proposals estimate, the BSCC may cancel the agreement or propose it be amended with the County's approval. If the County does not agree to amend the BCSS Grant Agreement, the agreement will be canceled, and the County will have no obligation to continue providing services.

For the AB 1810 Safe and Stable Housing program, the California Department of State Hospitals (DSH) will disperse grant funds in installments upon County meeting target goals. In order for the County to receive funds, it must meet target population goals defined as a Mental Health Diversion Client participating in the program for a minimum 30 days or completing the program within 30 days. The project team anticipates no difficulty in meeting the performance targets. The contract requires the County to provide all services to Diversion Clients including medical care. If County is unable to serve the proposed number of clients due to actual client costs exceeding the level of funds available, the contract may be amended by DSH. There is also a budget contingency clause that absolves the State from liability to pay funds or other considerations under the Agreement if funds are not budgeted for the program, in which case the County may cease providing services under the Agreement. The County may also cancel the contract upon 50 days' written notice to DSH.

**Special Instructions:**

Please email one (1) complete executed Contract and one (1) minute order to [vlee@sbcbswell.org](mailto:vlee@sbcbswell.org), [msimongersuk@sbcbswell.org](mailto:msimongersuk@sbcbswell.org), and [bwelcontractsstaff@bwellsbc.org](mailto:bwelcontractsstaff@bwellsbc.org).

**Attachments:**

**Attachment A** – Good Samaritan Shelter FY 23-27 (BC 23-087) Second Amendment

**Attachment B** – Good Samaritan Shelter FY 23-27 (BC 23-087) First Amendment Executed

**Attachment C** – Good Samaritan Shelter FY 23-27 (BC 23-087) Executed

**Authored by:**

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