

GENERAL SERVICES

CHANGE ORDER NO. 1

This Change Order No. 1 (the "Change Order") is issued pursuant to the CALIFORNIA ENERGY EFFICIENCY STRATEGIC PLAN IMPLEMENTATION CONTRACT dated September 20, 2011 (the "Contract") between THE COUNTY OF SANTA BARBARA ("Implementer") and SOUTHERN CALIFORNIA EDISON COMPANY ("SCE") and sets forth certain changes to the Statement of Work ("SOW") executed by Implementer and SCE on September 20, 2011. This Change Order is effective as of November 1, 2012 ("Change Order Effective Date"). Capitalized terms not otherwise defined herein shall have the meanings ascribed to them in the Contract.

The parties agree to modify the SOW as follows:

1. Section 1, Part B is deleted in its entirety and replaced with the following:

B. Defined Terms: Capitalized terms not otherwise defined in this Statement of Work ("SOW") will have the meaning ascribed to them in the Contract, which is attached to the SOW and incorporated herein by reference.

1. Business Day: The period from one midnight to the following midnight, excluding Saturdays, Sundays, and holidays.

2. Calendar Day: The period from one midnight to the following midnight, including Saturdays, Sundays, and holidays.

3. Campus: A series of buildings situated closely together as a plaza and served by a single SCE meter. In order to capture the energy use for a single building in this type of arrangement, it is necessary to separately meter (submeter) the energy consumption for that building.

4. Change Order: Document SCE issues to Implementer and, unless otherwise provided in the Contract, Implementer accepts, and which changes or modifies the terms of the Contract.

5. Contract: Document issued by SCE to Implementer, as may be amended in writing as provided therein, which authorizes the Work, states the terms and conditions and incorporates by reference the Statement of Work and any other referenced documents, if applicable, all of which form the contractual agreement between SCE and the Implementer, with the following priority in the event of conflicting provisions: Change Orders, from the most recent to the earliest; the Statement of Work; the Contract; and any other referenced documents, and which facilitates payment to the Implementer for the Work described herein.

6. Contract Program Manager or CPM: The SCE Representative who will manage the

Program.

7. **CPUC:** The California Public Utilities Commission.
8. **Customer:** A residence or business receiving electric service from SCE and paying the Public Goods Charge.
9. **Implementer:** County of Santa Barbara
10. **Incentive:** Financial support (e.g., Rebates, low-interest loans) to install energy efficiency Measures. The Incentives are solicited by the Customer and based on the Customer's billing history and/or Customer-specific information. Also see Rebate.
11. **Measure:**
 - Specific action which reduces or otherwise modifies energy end-use patterns.
 - A service or a product installation and operation of which results in a reduction in on-site energy use, compared to what would have happened without the service or product installation.
12. **Month or Monthly:** A term ending on the last Calendar Day of each month.
13. **Performance Indicators:** Specific, measureable, actionable, realistic and time-specific requirements that will directly and measurably contribute to SCE's business goals for the Contract.
14. **Public Goods Charge:** Non-bypassable systems benefit surcharges imposed on retail electric and gas customers to fund energy efficiency, renewable energy, research, development and demonstration, and low-income assistance programs.
15. **Rebate:** An identified and pre-specified amount of money to be paid to Customer for the installation of one or more identified Measure at the Customer's facility. There are two kinds of Rebates:
 - **Prescriptive or Deemed Rebates:** A prescribed financial Incentive per unit for a prescribed Measure.
 - **Customized Rebate:** A financial Incentive determined using an analysis of the Customer's existing equipment (or applicable base-line for new construction) and the Measure to be installed.
16. **SCE Representative:** The CPM or such other representative authorized by SCE to manage this Program.

17. Semi-annual Report: Report of Program accomplishments and status to be submitted by Implementer to CPM every six Months during Contract term, as required by the schedule set forth in the Contract. Semi-annual Reports shall conform to the requirements set forth in Appendix B (Regulatory Reporting Requirements).

18. Subcontractor: An entity contracting directly or indirectly with Implementer to furnish services or materials as part of or directly related to Implementer’s Work.

19. Title 24: California Code of Regulations (CCR), Title 24, also known as the California Building Standards Code (composed of 12 parts). Title 24, Part 6 sets forth California's energy efficiency standards for residential and nonresidential buildings and was established in 1978 in response to a legislative mandate to reduce California's energy consumption. The standards are updated periodically to allow consideration and possible incorporation of new energy efficiency technologies and methods. Title 24, Part 6 is the focus of the Work under this Contract.

20. Work: Any and all obligations of Implementer to be performed pursuant to and during the term of the Contract, any revision to the Contract, or a subsequent Contract or Contract Addendum incorporating this Statement of Work. The Work will include, but may not be limited to, the tasks described in Section 5 of this Statement of Work.

2. Task 3, Part D is deleted in its entirety and replaced with the following:

D. SCE’s Regulatory Reporting: Implementer will implement, adhere to, and submit the items as described in Appendix B (Regulatory Reporting Requirements), attached hereto, as SCE requests. The CPUC reporting requirements may be amended from time to time, at which time SCE will notify Implementer of the changes and issue a new Appendix B. Implementer will implement these modifications in a timely manner and future invoice documentation will reflect them.

Implementer acknowledges that SCE may, in its sole discretion, require Implementer to provide such other reports or documentation that SCE deems appropriate or necessary (“Ad Hoc Reports”). Implementer will comply with any request for such Ad Hoc Report(s) within a reasonable time or, if applicable, within the time requested by SCE.

Deliverable(s)	Due Date(s)
1. Prepare and submit Monthly invoices and supporting documentation to SCE.	Monthly, by the 15th Calendar Day for Work completed the preceding Month
2. Prepare and submit Monthly regulatory report, including flat files and Monthly	Monthly, by the 15th Calendar Day for Work completed the preceding Month

deliverable work sheet.	
3. Prepare and submit Semi-annual Reports (for requirements in Appendix B) to SCE	March 1 and September 1 of each year of Contract term for Work completed during the preceding 6 Months
4. Prepare and submit Ad Hoc Reports	As SCE requests and/or requires
5. Prepare and submit final invoice and Program Report to SCE	By <u>January 15, 2013</u> for final invoice and by <u>December 31, 2012</u> for final Program Report

3. Task 4, Part A is deleted in its entirety and replaced with the following:

A. Program Ramp-Down: If there is a gap in Program services after October 15, 2012, Implementer will provide SCE with a ramp-down plan for the Program. To ensure complete Program shut-down, the Program ramp-down period will commence no later than December 1, 2012. Implementer's plan for Program ramp-down will take into consideration that all services must be completed by December 31, 2012.

Implementer will resolve all outstanding Program and Partnership issues and begin preparation of the Final Report beginning September 1, 2012.

4. Task 4, Part B is deleted in its entirety and replaced with the following:

B. Program Shutdown: Implementer will provide to the CPM a plan with procedures on shutting down the Program.

All Program operations will be completely shut down after the last day of the Contract effective period.

Deliverable(s)	Due Date(s)
1. Submit detailed ramp-down and shut-down plans and schedules to CPM for review and approval	No later than September 1, 2012
2. Resolve outstanding Program and Partnership issues and begin preparation of Final Report	No later than September 1, 2012
3. Begin Program ramp-down	No later than December 1, 2012
4. Complete all services	No later than December 31, 2012

5. Task 5, Part F is deleted in its entirety and replaced with the following:

F. Program Next Step: Should the Program a) be mainstreamed, b) continued to be developed or, c) ended.

Deliverable(s)	Due Date(s)
1. Submit draft Final Report for SCE review and approval	No later than December 15, 2012
2. Submit revised Final Report for SCE review and approval	No later than December 31, 2012

6. Section 6, Table 1 is deleted in its entirety and replaced with the following:

Table 1: Implementer T&M Fully Burdened Hourly Billing Rate (See Section 10.2.2 for more information)

Implementer Job Function	Hourly Rate for years 2010-2012	% of Total Hours
	(\$/Hour)	
Senior Consultant	\$250.00	NA
Program Director / Oversight	\$145.00	3%
Program Manager	\$125.00	18%
Senior Engineer	\$125.00	10%
Project Engineer/IT Engineer	\$105.00	22%
Senior Analyst	\$95.00	18%
Project Analyst	\$70.00	12%
Maintenance Staff	\$70.00	12%
Admin	\$50.00	5%
Average Rate (Implementer Staff)	\$98.85	100%

7. Appendix A, Part A (Monthly Invoicing and Reporting Requirements) is deleted in its entirety and replaced with the following:

Monthly hard copy invoices are required at the 15th Calendar Day of each Month for Work completed the preceding Month with invoicing supporting files described herein. These invoices and supporting documents are for work performed by the Implementer and all Subcontractors.

On January 15, 2013 or sooner, Implementer will submit a final invoice associated with Program services that are tied directly to delivery of the Program deliverables. No Work except that associated with preparing the Final Report (Task 5) and final invoice will be performed after December 31, 2012. Subsequent invoices will only contain expenses associated with closing out the Program (i.e., administration expenses, etc.) that are not directly tied to delivery of the Program goals.

8. Appendix B (Regulatory Reporting Requirements) is deleted in its entirety and replaced with the following:

Appendix B: Regulatory Reporting Requirements

1. Program Reporting

Implementer will provide SCE with the requisite information on the prior Month's activities, accomplishments and expenditures related to its respective Work obligations, for purposes of preparing any reports required of SCE by the CPUC including Semi-annual Reports. Requirements for these reports may change per the direction of the CPUC or the CPUC's Energy Division. The current reporting requirements are as follows:

2. Semi-annual Reporting

Implementer will provide SCE with the requisite information to be compiled for portfolio reporting in Program Semi-annual Reports using the Semi-annual Report template set forth in Section 2.1 herein.

2.1. Semi-annual Report Template



4_SemiAnnual
Rpt_County of Santa

STRATEGIC PLAN SOLICITATION SEMI-ANNUAL REPORT										
Implementer	Solicitation Phase	No. of Local Governments	Strategic Plan Menu Information			Scope and Goals		Budget	Program Accomplishments Major Accomplishments or Comments	
			Strategic Plan Goal Number	Strategy	Strategic Plan Task (Menu Option)	Local Government Scope of Work to address the Strategic Plan Task	Goal			
County of Santa Barbara	2	1	Strategic Plan Goal 4: Local governments lead by example with their own facilities and energy usage practices.	Strategy 3.11: Develop a program to track municipal energy usage, such as through energy management software and benchmarking of municipal facilities.	Strategic Plan Task 3.1.1: Develop energy benchmarking policies and procedures to enable ongoing benchmarking of all local government facilities.	2.A. Develop Energy Benchmarking Policy: The Implementer will develop and facilitate the adoption by the Implementer of an energy benchmarking policy for all its municipal buildings ("Benchmarking Policy"). As an initial step in developing the Benchmarking Policy, the Implementer will review and assess existing energy benchmarking policies of peer municipalities and prepare a report of findings from this review, and a plan for developing and facilitating the adoption of the Benchmarking Policy based on the information gained from the assessment. ("Benchmarking Policy Assessment and Planning Report"). The Benchmarking Policy will, at a minimum, describe the benchmarking process that will be undertaken and the systematic categorization process for all municipal buildings to enable efficient benchmarking, address how frequency of data updates, and clearly identify the implementation process to assure the data is integrated into the Implementer's operational decisions, including a discussion of the establishment of appropriate U.S. Environmental Protection Agency (EPA) ENERGY STAR Portfolio Manager and Utility Manager System.	2.A. Develop Energy Benchmarking Policy: The Implementer will develop and facilitate the adoption by the Implementer of an energy benchmarking policy for all its municipal buildings ("Benchmarking Policy"). As an initial step in developing the Benchmarking Policy, the Implementer will review and assess existing energy benchmarking policies of peer municipalities and prepare a report of findings from this review, and a plan for developing and facilitating the adoption of the Benchmarking Policy based on the information gained from the assessment. ("Benchmarking Policy Assessment and Planning Report"). The Benchmarking Policy will, at a minimum, describe the benchmarking process that will be undertaken and the systematic categorization process for all municipal buildings to enable efficient benchmarking, address how frequency of data updates, and clearly identify the implementation process to assure the data is integrated into the Implementer's operational decisions, including a discussion of the establishment of appropriate U.S. Environmental Protection Agency (EPA) ENERGY STAR Portfolio Manager and Utility Manager System.	1. Development of Benchmarking Policy for adoption by Implementer.	\$74,347	
County of Santa Barbara	2	1	Strategic Plan Goal 3: Local governments lead by example with their own facilities and energy usage practices.	Strategy 3.11: Develop a program to track municipal energy usage, such as through energy management software and benchmarking of municipal facilities.	Strategic Plan Task 3.1.2: Set up a 'utility manager' computer program to track municipal usage. Identify need for sub-metering to plan, budget and manage bills.	2.B. B. Utility Manager System & ENERGY STAR Portfolio Manager: The Implementer will establish the appropriate ENERGY STAR Portfolio Manager accounts, as described in the Benchmarking Policy to enable near-term municipal usage tracking and benchmarking procedural training. The Implementer will select and deploy a Utility Manager System for its facilities. The Utility Manager System will provide tools to track energy use, achieve energy cost savings, and set up a system to measure success in reducing energy use and greenhouse gas emissions. Implementer will ensure that the selected Utility Manager System will allow users to review and analyze energy usage data, allowing for analysis of Program success and ways to maximize all available cost and energy savings opportunities. The Utility Manager System will provide for the use of sub-meters to track the energy usage of Implementer facilities.	2.B. B. Utility Manager System & ENERGY STAR Portfolio Manager: The Implementer will establish the appropriate ENERGY STAR Portfolio Manager accounts, as described in the Benchmarking Policy to enable near-term municipal usage tracking and benchmarking procedural training. The Implementer will select and deploy a Utility Manager System for its facilities. The Utility Manager System will provide tools to track energy use, achieve energy cost savings, and set up a system to measure success in reducing energy use and greenhouse gas emissions. Implementer will ensure that the selected Utility Manager System will allow users to review and analyze energy usage data, allowing for analysis of Program success and ways to maximize all available cost and energy savings opportunities. The Utility Manager System will provide for the use of sub-meters to track the energy usage of Implementer facilities.	Establish a Utility Manager System that enables the Implementer to: 1. Track energy use at its facilities 2. Identify energy efficiency opportunities 3. Assess energy savings from energy reduction strategies	\$279,999	
County of Santa Barbara	2	1	Strategic Plan Goal 3: Local governments lead by example with their own facilities and energy usage practices.	Strategy 3.2: Adopt an Energy or Climate Action Plan for municipal operations. The plan could include setting energy efficiency standards for new and existing facilities, developing a revolving loan fund for energy efficiency projects, and so on.	Strategic Plan Task 3.2.1: Develop/adapt an energy climate or energy action plan.	2.C. Develop Energy Action Plan: The Implementer will develop an energy action plan ("EAP") and facilitate its adoption by the Implementer. The Implementer will conduct a study of how each Implementer-owned building and other major users of utility resources consume electricity, and investigate and assess methods appropriate for Implementer use to reduce consumption of electric energy resources and to reduce greenhouse gas ("GHG") emissions through energy efficiency Measures ("EAP Study"). The EAP Study will include an inventory of Implementer buildings and other Implementer-owned electric-energy-using equipment such as streetlights and traffic signals, along with the average energy use of each. The EAP Study will also include a review and assessment of energy action plans adopted by peer municipalities and resources provided by local government support organizations such asICLEI, and a plan for the development and adoption of the EAP. The Implementer will use findings from the EAP Study as a basis for the EAP to provide recommendations for methods to decrease resource consumption by all item types inventoried, as well as the estimated kWh and GHG emissions savings potential and financial payback tables for each recommended method and/or Measure. The EAP will include specific information on how to gauge its effectiveness and whether it will meet the Implementer's energy use and GHG emission reduction goals. The Implementer will, at a minimum, use ICLEI or other SCE-approved industry standards to develop the EAP.	2.C. Develop Energy Action Plan: The Implementer will develop an energy action plan ("EAP") and facilitate its adoption by the Implementer. The Implementer will conduct a study of how each Implementer-owned building and other major users of utility resources consume electricity, and investigate and assess methods appropriate for Implementer use to reduce consumption of electric energy resources and to reduce greenhouse gas ("GHG") emissions through energy efficiency Measures ("EAP Study"). The EAP Study will include an inventory of Implementer buildings and other Implementer-owned electric-energy-using equipment such as streetlights and traffic signals, along with the average energy use of each. The EAP Study will also include a review and assessment of energy action plans adopted by peer municipalities and resources provided by local government support organizations such asICLEI, and a plan for the development and adoption of the EAP. The Implementer will use findings from the EAP Study as a basis for the EAP to provide recommendations for methods to decrease resource consumption by all item types inventoried, as well as the estimated kWh and GHG emissions savings potential and financial payback tables for each recommended method and/or Measure. The EAP will include specific information on how to gauge its effectiveness and whether it will meet the Implementer's energy use and GHG emission reduction goals. The Implementer will, at a minimum, use ICLEI or other SCE-approved industry standards to develop the EAP.	Develop an EAP for adoption by the Implementer that: 1. Recognizes energy efficiency as a high-priority energy resource; 2. Makes a strong, long-term commitment to implement cost-effective energy efficiency as a resource; 3. Broadly communicates the benefits of and opportunities for energy efficiency; 4. Provides for sufficient, timely, and stable funding to deliver energy efficiency where cost-effective; and 5. Modifies policies to align utility incentives with the delivery of cost-effective energy efficiency.	\$80,000	
County of Santa Barbara	2	1	Strategic Plan Goal 3: Local governments lead by example with their own facilities and energy usage practices.	Strategy 3.2: Adopt an Energy or Climate Action Plan for municipal operations. The plan could include setting energy efficiency standards for new and existing facilities, developing a revolving loan fund for energy efficiency projects, and so on.	Strategic Plan Task 3.2.4: Develop commissioning/retro-commissioning policies for municipal facilities.	2.D. Develop Commissioning/Retro-commissioning Policy: The Implementer will develop and facilitate the adoption by the Implementer of a policy for integration of commissioning and retro-commissioning ("Cx/Rx") into Implementer municipal operations ("Cx/Rx Policy"). The Implementer will conduct a survey of Implementer facilities to identify optimal candidate buildings for Cx/Rx work and to use as the basis for the development of the Cx/Rx Policy by drawing general lessons about the appropriateness of Cx/Rx for different building types. Implementer will review existing resources to aid in the development of the Cx/Rx Policy, including the Cx/Rx policies developed by the California Commissioning Collaborative at http://www.cacox.org . The Implementer will prepare a report of findings from the above-described Implementer facility survey and this review, and a plan for developing and facilitating the adoption of said policy.	2.D. Develop Commissioning/Retro-commissioning Policy: The Implementer will develop and facilitate the adoption by the Implementer of a policy for integration of commissioning and retro-commissioning ("Cx/Rx") into Implementer municipal operations ("Cx/Rx Policy"). The Implementer will conduct a survey of Implementer facilities to identify optimal candidate buildings for Cx/Rx work and to use as the basis for the development of the Cx/Rx Policy by drawing general lessons about the appropriateness of Cx/Rx for different building types. Implementer will review existing resources to aid in the development of the Cx/Rx Policy, including the Cx/Rx policies developed by the California Commissioning Collaborative at http://www.cacox.org . The Implementer will prepare a report of findings from the above-described Implementer facility survey and this review, and a plan for developing and facilitating the adoption of said policy.	Develop and adopt a Cx/Rx Policy for municipal facilities, that will ensure Implementer's facilities operate at optimal efficiency.	\$58,420	

3. Allowable Costs

Allowable Costs Table	
<p>The cost items listed on the Allowable Costs sheet are the only costs that can be claimed for ratepayer-funded energy efficiency work. The costs reported should be only for costs actually expended. Any financial commitments are to be categorized as commitments. If the reporting entity does not have a cost as listed on the cost reporting sheet, then no cost is to be reported for that item. These Allowable Cost elements are to be used whenever costs are invoiced or reported to the CPM. If there is a desire to include additional Allowable Cost elements, the CPM should be contacted in order to seek approval from the CPUC.</p>	
	3/30/2006
Cost Categories	Allowable Costs
Administrative Cost Category	
	Managerial and Clerical Labor
	Implementer Labor – Clerical
Note: *These allowable costs are to be allocated towards the direct implementation category.	*Implementer Labor - Program Design
	*Implementer Labor - Program Development
	*Implementer Labor - Program Planning
	*Implementer Labor - Program/Project Management

Allowable Costs Table

The cost items listed on the Allowable Costs sheet are the only costs that can be claimed for ratepayer- funded energy efficiency work. The costs reported should be only for costs actually expended. Any financial commitments are to be categorized as commitments. If the reporting entity does not have a cost as listed on the cost reporting sheet, then no cost is to be reported for that item. These Allowable Cost elements are to be used whenever costs are invoiced or reported to the CPM. If there is a desire to include additional Allowable Cost elements, the CPM should be contacted in order to seek approval from the CPUC.

	3/30/2006
Cost Categories	Allowable Costs
	Implementer Labor - Staff Management
	Implementer Labor - Staff Supervision
	Human Resource Support and Development
	Implementer Labor- Human Resources
	Implementer Labor - Staff Development and Training
	Implementer Benefits - Administrative Labor
	Implementer Benefits - Direct Implementation Labor
	Implementer Benefits - Marketing/Advertising/Outreach Labor
	Implementer Payroll Tax - Administrative Labor
	Implementer Payroll Tax - Direct Implementation Labor
	Implementer Payroll Tax - Marketing/Advertising/Outreach Labor
	Implementer Pension - Administrative Labor
	Implementer Pension - Direct Implementation Labor
	Implementer Pension - Marketing/Advertising/Outreach Labor
	**Travel and Conference Fees
	Implementer - Conference Fees
	Implementer Labor - Conference Attendance
	Implementer - Travel – Airfare
	Implementer - Travel – Lodging
	Implementer - Travel – Meals
	Implementer - Travel – Mileage
	Implementer - Travel – Parking
	Implementer - Travel - Per Diem for Misc. Expenses
	Overhead (General and Administrative) - Labor and Materials
	Implementer Equipment Communications
	Implementer Equipment Computing
	Implementer Equipment Document Reproduction
	Implementer Equipment General Office
	Implementer Equipment Transportation
	Implementer Food Service

Note: **Travel and Conference Fees associated with Implementer Labor (e.g., Program Design, Program Development, Program Planning, and Program/Project Management) are to be allocated towards the direct implementation category.

Allowable Costs Table

The cost items listed on the Allowable Costs sheet are the only costs that can be claimed for ratepayer- funded energy efficiency work. The costs reported should be only for costs actually expended. Any financial commitments are to be categorized as commitments. If the reporting entity does not have a cost as listed on the cost reporting sheet, then no cost is to be reported for that item. These Allowable Cost elements are to be used whenever costs are invoiced or reported to the CPM. If there is a desire to include additional Allowable Cost elements, the CPM should be contacted in order to seek approval from the CPUC.

	3/30/2006
Cost Categories	Allowable Costs
	Implementer Office Supplies
	Implementer Postage
	Implementer Labor - Accounting Support
	Implementer Labor - Accounts Payable
	Implementer Labor - Accounts Receivable
	Implementer Labor - Facilities Maintenance
	Implementer Labor - Materials Management
	Implementer Labor – Procurement
	Implementer Labor - Shop Services
	Implementer Labor – Administrative
	Implementer Labor - Transportation Services
	Implementer Labor – Automated Systems
	Implementer Labor – Communications
	Implementer Labor - Information Technology
	Implementer Labor – Telecommunications
Marketing/Advertising/Outreach Cost Category	
	Implementer - Bill Inserts
	Implementer – Brochures
	Implementer - Door Hangers
	Implementer - Print Advertisements
	Implementer - Radio Spots
	Implementer - Television Spots
	Implementer - Website Development
	Implementer Labor – Marketing
	Implementer Labor - Media Production
	Implementer Labor - Business Outreach
	Implementer Labor - Customer Outreach
	Implementer Labor - Customer Relations
Direct Implementation Cost Category	
	Financial Incentives to Customers
	Activity - Direct Labor
	Implementer Labor - Facilities Audits
	Implementer Labor – Curriculum Development
	Implementer Labor - Customer Education and Training

Allowable Costs Table	
The cost items listed on the Allowable Costs sheet are the only costs that can be claimed for ratepayer- funded energy efficiency work. The costs reported should be only for costs actually expended. Any financial commitments are to be categorized as commitments. If the reporting entity does not have a cost as listed on the cost reporting sheet, then no cost is to be reported for that item. These Allowable Cost elements are to be used whenever costs are invoiced or reported to the CPM. If there is a desire to include additional Allowable Cost elements, the CPM should be contacted in order to seek approval from the CPUC.	
	3/30/2006
Cost Categories	Allowable Costs
	Implementer Labor - Customer Equipment Testing and Diagnostics
	Installation and Service – Labor
	Implementer Labor - Customer Equipment Repair and Servicing
	Implementer Labor - Customer Equipment Repair and Servicing
	Direct Implementation Hardware and Materials
	Implementer - Direct Implementation Literature
	Implementer - Education Materials
	Implementer - Energy Measurement Tools
	Implementer - Installation Hardware
	Implementer -Audit Applications and Forms
	Rebate Processing and Inspection - Labor and Materials
	Implementer Labor - Field Verification
	Implementer Labor - Rebate Processing
	Implementer - Rebate Applications

9. General. From and after the Change Order Effective Date, any reference to the SOW contained in any notice, request, certificate or other instrument, document or agreement shall be deemed to mean the SOW, as amended by this Change Order. Except as modified herein, all other terms and conditions of the SOW shall remain in full force and effect.

IN WITNESS WHEREOF, the Parties hereto have caused this Change Order to be executed by their duly authorized representatives as of the Change Order Effective Date.

IMPLEMENTER:

COUNTY OF SANTA BARBARA

By: Chandra L. Wallar

Title: County Executive Officer

Date:

SCE:

SOUTHERN CALIFORNIA EDISON

By: Erwin Furukawa

Title: Senior Vice President,
Customer Service

Date: