



Ambulance Permit Applications

September 19, 2023

Mouhanad Hammami, Public Health Director
Bill Bullard, Healthcare Strategists



Recommended Actions

- Receive and file the Ambulance Provider Permit applications received by the Local Emergency Medical Services Agency (LEMSA) and the Permit Officer's assessment of each applicants' satisfaction of the minimum qualification requirements;
- Make the required findings for each permit applicant as required in County Code Chapter 5, Section 5-7(A) for:
 - Provider Permit Type – Emergency Medical Call;
 - Provider Permit Type – IFT and Special Event Stand By;
 - Provider Permit Type – CCT;
- Approve, approve with conditions, or deny the following permits for the Santa Barbara County Fire Department:
 - Provider Permit Type – Emergency Medical Call;
 - Provider Permit Type – IFT and Special Event Stand By;
 - Provider Permit Type – CCT
- Approve, approve with conditions, or deny the following permit for American Medical Response:
 - Provider Permit Type – Emergency Medical Call

Overview for Today

- Department presentation
 - Background
 - Permit process to-date
 - Permit process next steps
 - Board findings and action
 - Agreement negotiations with permittee(s)
- Applicant Presentations
- Public Comment
- Brief rebuttal from applicants – time determined by Chair
- Board questions, findings and action

Permit Overview

- Ambulance Ordinance approved June 6, 2023
- Three Permit Types
 - Emergency Medical Calls (i.e. 9-1-1)
 - Advanced Life Support (ALS) and Basic Life Support (BLS)
 - Interfacility Transports (IFTs) and Special Event Standbys
 - ALS and BLS
 - Critical Care Transport (i.e. nurse transport)
- Permits applicable to the entire county
 - Except Federal and tribal government jurisdictions

Applications

- Permit Application Window: *July 20 – August 10*
- Two applications received
 - Santa Barbara County Fire Department
 - Emergency Medical Calls: *ALS and BLS*
 - Interfacility Transports and Special Event Standbys: *ALS and BLS*
 - Critical Care Transport
 - American Medical Response
 - Emergency Medical Calls: *ALS and BLS*
- **Both applications were assessed by the Permit Officer (with the support of a consultant) and deemed to meet or exceed the minimum qualifications as set forth in the ordinance**

Minimum Qualification Review & Assessment

Required Application Information:

- Provider demographics (organization type and structure)
- Physical ambulance details or purchase details
- Compliance with the County's indemnity terms
- Proof of liability insurance
- Affirmation the Permittee will comply with the ordinance and applicable laws
- Description the provider met the minimum qualifications
- Description the provider met the additional permit criteria

Minimum Qualification Criteria:

- Demonstrable experience (or equivalency) providing the type of service applied for
- Demonstrable experience (or equivalency) in meeting response time requirements
- Documentation of plan to meet the proposed response time requirements
- Workforce planning description
- Clinical performance capacity
- Financial depth to launch and maintain an ambulance service

Additional Criteria

- Each applicant will present the following additional criteria for your Board's review:
 - Applicant's experience, qualifications, and fitness to provide ambulance service
 - Feasibility and economic viability of the applicant's proposed services are sustainable
 - Applicant's proposal demonstrates a community benefit through innovative service delivery, local reinvestment, and timely integrated public safety response

Additional Criteria Review & Findings

- Your Board will:
 - “...consider the totality of the circumstances including public health, safety, welfare, convenience, and necessity, prior to approval.” (SEC 5-7)
 - Make the following findings
 - Applicant’s experience, qualifications, and fitness to provide ambulance service
 - Feasibility and economic viability of the applicant’s proposed services are sustainable
 - Applicant’s proposal demonstrates a community benefit through innovative service delivery, local reinvestment, and timely integrated public safety response
 - Approve, Approve with Conditions, or Deny the permit applications

Permit Process Next Steps

- Upon Board approval of ambulance provider permits:
 - LEMSA will meet with approved permittee(s) to:
 - Begin agreement discussions
 - Finalize ambulance process for service delivery launch on March 1, 2024
 - Approved permittee(s) will:
 - Enter into dispatch agreements
 - Enter into first responder agreements
 - Demonstrate compliance with all other applicable requirements in the Ambulance Ordinance
 - LEMSA and approved IFT and Special Event Standby permittee will meet with hospitals to ensure IFT needs are met
 - Permit Officer will issue Ambulance Provider Permits for each permit type approved once all requirements are met, including Board-approved Provider Agreements

Applicant Presentations 10 minutes each

Recommended Actions

- Receive and file the Ambulance Provider Permit applications received by the Local Emergency Medical Services Agency (LEMSA) and the Permit Officer's assessment of each applicants' satisfaction of the minimum qualification requirements;
- Make the required findings for each permit applicant as required in County Code Chapter 5, Section 5-7(A) for:
 - Provider Permit Type – Emergency Medical Call;
 - Provider Permit Type – IFT and Special Event Stand By;
 - Provider Permit Type – CCT;
- Approve, approve with conditions, or deny the following permits for the Santa Barbara County Fire Department:
 - Provider Permit Type – Emergency Medical Call;
 - Provider Permit Type – IFT and Special Event Stand By;
 - Provider Permit Type – CCT
- Approve, approve with conditions, or deny the following permit for American Medical Response:
 - Provider Permit Type – Emergency Medical Call

QUESTIONS?



one
COUNTY

one
FUTURE