

AGREEMENT

shall include the Contract number assigned by County. Contractor shall direct the invoice to County's "Accounts Payable Department" at the address specified under Exhibit B, Section VI, after completing the increments identified in Exhibit B.

6. **INDEPENDENT CONTRACTOR.** Contractor shall perform all of its services under this Agreement as an Independent Contractor and not as an employee of County. Contractor understands and acknowledges that it shall not be entitled to any of the benefits of a County employee, including but not limited to vacation, sick leave, administrative leave, health insurance, disability insurance, retirement, unemployment insurance, Workers' Compensation insurance, and protection of tenure.
7. **STANDARD OF PERFORMANCE.** Contractor represents that it has the skills, expertise, and licenses and/or permits necessary to perform the services required under this Agreement. Accordingly, Contractor shall perform all such services in the manner and according to the standards observed by a competent practitioner of the same profession in which Contractor is engaged. All products of whatsoever nature which Contractor delivers to County pursuant to this Agreement shall be prepared in a manner which will conform to high standards of quality and shall conform to the standards of quality normally observed by a person practicing in Contractor's profession. Contractor shall correct or revise any errors or omissions, at County's request, without additional compensation. Contractor shall obtain and maintain all permits and/or licenses required for performance under this Agreement without additional compensation, at Contractor's own expense.
8. **NON-DISCRIMINATION.** County hereby notifies Contractor that Santa Barbara County's Unlawful Discrimination Ordinance (Santa Barbara County Code, Chapter 2, Article XIII) applies to this Agreement and is incorporated herein by reference with the same force and effect as if the ordinance were specifically set out herein. Contractor hereby agrees to comply with said ordinance.
9. **CONFLICT OF INTEREST.** Contractor covenants that Contractor presently has no interest and shall not acquire any interest, direct or indirect, which would conflict in any manner or degree with the performance of services required to be performed under this Agreement. Contractor further covenants that in the performance of this Agreement, no person having any such interest shall be employed by Contractor.
10. **RESPONSIBILITIES OF COUNTY.** County shall provide all information reasonably necessary to allow Contractor to perform the services contemplated by this Agreement.
11. **OWNERSHIP OF DOCUMENTS.** Upon production, County shall be the owner of the following items incidental to this Agreement, whether or not completed: all data collected and any material necessary for the practical use of the data and/or documents from the time of collection and/or production, whether or not performance under this Agreement is completed or terminated prior to completion. Contractor shall be the legal owner and Custodian of Records for all County client files generated pursuant to this Agreement, and shall comply with all Federal and State confidentiality laws, including Welfare and Institutions Code (WIC) §5328; 42 United

AGREEMENT

States Code (U.S.C.) §290dd-2; and 45 CFR, Parts 160 – 164 setting forth the Health Insurance Portability and Accountability Act of 1996 (HIPAA). Contractor shall inform all of its officers, employees, and agents of the confidentiality provision of said laws. Contractor further agrees to provide County with copies of all County client file documents resulting from this Agreement without requiring any further written release of information.

No materials produced in whole or in part under this Agreement shall be subject to copyright in the United States or in any other country except as determined at the sole discretion of County. Within HIPAA guidelines, County shall have the unrestricted authority to publish, disclose, distribute, and/or otherwise use in whole or in part, any reports, data, documents or other materials prepared under this Agreement.

12. **RECORDS, AUDIT, AND REVIEW.** Contractor shall keep such business records pursuant to this Agreement as would be kept by a reasonably prudent practitioner of Contractor's profession and shall maintain such records until such time that the State Department of Health Care Services completes its final audit for the fiscal year(s) covered by this Agreement, or not less than three (3) years from the end of the term of this Agreement, whichever is later. All account records shall be kept in accordance with generally accepted accounting practices. County shall have the right to audit and review all such documents and records, either at any time during Contractor's regular business hours, or upon reasonable notice to Contractor.
13. **COMPLIANCE WITH HIPAA.** Contractor is expected to adhere to Health Insurance Portability and Accountability Act (HIPAA) regulations and to develop and maintain comprehensive patient confidentiality policies and procedures, provide annual training of all staff regarding those policies and procedures, and demonstrate reasonable effort to secure written and/or electronic data. The parties should anticipate that this Agreement will be modified as necessary for full compliance with HIPAA.
14. **INDEMNIFICATION AND INSURANCE.** Contractor shall agree to defend, indemnify and hold harmless the County and to procure and maintain insurance in accordance with the provisions of Exhibit C attached hereto and incorporated herein by reference.
15. **TAXES.** County shall not be responsible for paying any taxes on Contractor's behalf, and should County be required to do so by State, Federal, or local taxing agencies, Contractor agrees to reimburse County within one (1) week for the full value of such paid taxes plus interest and penalty, if any. These taxes shall include, but are not limited to, the following: FICA (Social Security), unemployment insurance contributions, income tax, disability insurance, and Workers' Compensation insurance.
16. **DISPUTE RESOLUTION.** Any dispute or disagreement arising out of this Agreement shall first be addressed and resolved at the lowest possible staff level between the appropriate representatives of the Contractor and of the County. If the dispute or disagreement cannot be resolved at this level, it is to be elevated to the

AGREEMENT

Contractor's Program Manager and County's relevant Program Manager. If the Managers cannot resolve the dispute, they are to take the following actions:

- A. Decision – Each party shall reduce the dispute to writing and submit to the appropriate ADMHS Assistant Director. The Assistant Director shall assemble a team to investigate the dispute and to prepare a written decision. This decision shall be furnished to the Contractor within thirty (30) days of receipt of the dispute documentation. This decision shall be final unless appealed within ten (10) days of receipt.
- B. Appeal – The Contractor may appeal the decision to the Santa Barbara County Alcohol, Drug, and Mental Health Services Director or designee. The decision shall be put in writing within twenty (20) days and a copy thereof mailed to the Contractor's address for notices. The decision shall be final.
- C. Continued Performance - Pending final decision of the dispute hereunder, Contractor shall proceed diligently with the performance of this Agreement.
- D. Dispute Resolution - The finality of appeal described herein is meant to imply only that recourse to resolution of disputes through this particular dispute resolution mechanism has been concluded. This is in no way meant to imply that the parties have agreed that this mechanism replaces either party's rights to have its disputes with the other party heard and adjudicated in a court of competent jurisdiction.

17. **TERMINATION.**

- A. **BY COUNTY.** County, by written notice to Contractor, may terminate this Agreement in whole or in part at any time, whether for County convenience or because of the failure of Contractor to fulfill the obligations herein. Upon termination, Contractor shall deliver to County all data, estimates, graphs, summaries, reports, and all other records, documents or papers as may have been accumulated or produced by Contractor in performing this Agreement, whether completed or in process.
 - 1. **FOR CONVENIENCE.** County may terminate this Agreement upon thirty (30) days written notice. Following such notice of termination, Contractor shall notify County of the status of its performance and cease work at the conclusion of the thirty (30) day notice period.

Notwithstanding any other payment provision of this Agreement, County shall pay Contractor for services performed to the date of termination to include a prorated amount of compensation due hereunder less payments, if any, previously made. In no event shall Contractor be paid an amount in excess of the maximum budgeted amount for this Agreement as set forth in Exhibit B, or paid for profit on unperformed portions of service. Contractor shall furnish to County such financial information as, in the judgment of County, is necessary to determine the reasonable value of the services rendered by Contractor. In the event of a dispute as to the reasonable value of the services rendered by Contractor, the decision of County shall be final.

AGREEMENT

2. **FOR CAUSE.** Should Contractor default in the performance of this Agreement or materially breach any of its provisions, County may, at County's sole option, terminate this Agreement by written notice which shall be effective upon receipt by Contractor.
- B. **BY CONTRACTOR.** Contractor may, upon thirty (30) days written notice to County, terminate this Agreement in whole or in part at any time, whether for Contractor's convenience or because of the failure of County to fulfill the obligations herein. Following such termination, Contractor shall promptly cease work and notify County as to the status of its performance.
18. **ENTIRE AGREEMENT, AMENDMENTS, AND MODIFICATIONS.** In conjunction with the matters considered herein, this Agreement contains the entire understanding and agreement of the parties. There have been no promises, representations, agreements, warranties or undertakings by any of the parties, either oral or written, of any character or nature hereafter binding except as set forth herein. This Agreement may be amended or modified only by the written mutual consent of the parties hereto. Requests for changes to the terms and conditions of this agreement after April 1 of the Fiscal Year for which the change would be applicable shall not be considered. All requests for changes shall be in writing. Changes shall be made by an amendment pursuant to this Section. Any amendments or modifications that do not materially change the terms of this Agreement (such as changes to the Designated Representative or Contractor's address for purposes of Notice) may be approved by the director of Alcohol, Drug & Mental Health Services. The Board of Supervisors of the County of Santa Barbara must approve all other amendments and modifications. Each party waives its future right to claim, contest or assert that this Agreement was modified, canceled, superseded, or changed by any oral Agreements, course of conduct, waiver or estoppel.
19. **NON-EXCLUSIVE AGREEMENT.** Contractor understands that this is not an exclusive Agreement and that County shall have the right to negotiate and enter into contracts with others providing the same or similar services as those provided by Contractor as the County desires.
20. **SUCCESSORS AND ASSIGNS.** All representations, covenants and warranties set forth in this Agreement, by or on behalf of or for the benefit of any or all parties hereto, shall be binding upon and inure to the benefit of such party, its successors and assigns.
21. **ASSIGNMENT.** Contractor shall not assign any of its rights nor transfer any of its obligations under this Agreement without the prior written consent of County. Any attempt to so assign or so transfer without such consent shall be void and without legal effect and shall constitute grounds for termination.
22. **REMEDIES NOT EXCLUSIVE.** No remedy herein conferred upon or reserved to the parties is intended to be exclusive of any other remedy or remedies, and each and every such remedy, to the extent permitted by law, shall be cumulative and in addition to any other remedy given hereunder, now or hereafter existing at law or in equity or otherwise.

AGREEMENT

23. **NO WAIVER OF DEFAULT.** No delay or omission of the parties to exercise any right or power arising upon the occurrence of any event of default shall impair any such right or power or shall be construed to be a waiver of any such default or an acquiescence therein; and every power and remedy given by this Agreement to the parties shall be exercised from time-to-time and as often as may be deemed expedient in the sole discretion of either party.
24. **CALIFORNIA LAW.** This Agreement shall be governed by the laws of the State of California. Any litigation regarding this Agreement or its contents shall be filed in the County of Santa Barbara, if in State Court, or in the Federal District Court nearest to Santa Barbara County, if in Federal Court.
25. **COMPLIANCE WITH LAW.** Contractor shall, at his sole cost and expense, comply with all County, State and Federal ordinances and statutes now in force or which may hereafter be in force with regard to this Agreement. The judgment of any court of competent jurisdiction, or the admission of Contractor in any action or proceeding against Contractor, whether County be a party thereto or not, that Contractor has violated any such ordinance or statute, shall be conclusive of that fact as between Contractor and County.
26. **SECTION HEADINGS.** The headings of the several sections, and any table of contents appended hereto shall be solely for convenience of reference and shall not affect the meaning, construction or effect hereof.
27. **SEVERABILITY.** If any one or more of the provisions contained herein shall, for any reason, be held to be invalid, illegal or unenforceable in any respect, then such provision or provisions shall be deemed severable from the remaining provisions hereof. Such invalidity, illegality or unenforceability shall not affect any other provision hereof, and this Agreement shall be construed as if such invalid, illegal or unenforceable provision had never been contained herein.
28. **EXECUTION OF COUNTERPARTS.** This Agreement may be executed in any number of counterparts. Each counterpart shall for all purposes be deemed to be an original; and all such counterparts, or as many of them as the parties shall preserve undestroyed, shall together constitute one and the same instrument.
29. **TIME IS OF THE ESSENCE.** Time is of the essence in this Agreement, and each covenant and term is a condition herein.
30. **AUTHORITY.** All parties to this Agreement warrant and represent that they have the power and authority to enter into this Agreement in the names, titles and capacities herein stated and on behalf of any entities, persons, or firms represented or purported to be represented by such entity(ies), person(s), or firm(s) and have complied with all formal requirements necessary or required by any state and/or federal law in order to enter into this Agreement. Furthermore, by entering into this Agreement, Contractor hereby warrants that it shall not have breached the terms or conditions of any other Agreement or Agreement to which Contractor is obligated, which breach would have a material effect hereon.

AGREEMENT

31. **PRECEDENCE.** In the event of conflict between the provisions contained in the numbered sections of this Agreement and the provisions contained in the Exhibits, the provisions of the Exhibits shall prevail over those in the numbered sections.
32. **COMMUNICATION.** Contractor shall acknowledge in any public announcement regarding the program that is the subject of this Agreement that Santa Barbara County Alcohol, Drug, and Mental Health Department provides all or some of the funding for the program.
33. **PRIOR AGREEMENTS.** Upon execution, this Agreement supersedes all prior Mental Health Services agreements between County and Contractor.
34. **COURT APPEARANCES.** Upon request, Contractor shall cooperate with County in making available necessary witnesses for court hearings and trials, including Contractor's staff that have provided treatment to a client referred by County who is the subject of a court proceeding. County shall issue Subpoenas for the required witnesses upon request of Contractor.
35. **NONAPPROPRIATION OF FUNDS.**
- A. The parties acknowledge and agree that this Agreement is dependent upon the availability of County, State, and/or federal funding. If funding to make payments in accordance with the provisions of this Agreement is not forthcoming from the County, State and/or federal governments for the Agreement, or is not allocated or allotted to County by the County, State and/or federal governments for this Agreement for periodic payment in the current or any future fiscal period, then the obligations of County to make payments after the effective date of such non-allocation or non-funding, as provided in the notice, will cease and terminate.
 - B. As allowable by laws governing funding sources, if funding to make payments in accordance with the provisions of this Agreement, is delayed or is reduced from the County, State, and/or federal governments for the Agreement, or is not allocated or allotted in full to County by the County, State, and/or federal governments for this Agreement for periodic payment in the current or any future fiscal period, then the obligations of County to make payments will be delayed or be reduced accordingly or County shall have the right to terminate the Agreement as provided in Section 17. If such funding is reduced, County in its sole discretion shall determine which aspects of the Agreement shall proceed and which Services shall be performed. In these situations, County will pay Contractor for Services and Deliverables and certain of its costs. Any obligation to pay by County will not extend beyond the end of County's then-current funding period.
 - C. Contractor expressly agrees that no penalty or damages shall be applied to, or shall accrue to, County in the event that the necessary funding to pay under the terms of this Agreement is not available, not allocated, not allotted, delayed or reduced.

AGREEMENT

THIS AGREEMENT INCLUDES:

- A. EXHIBIT A, A-1, A-2, A-3, A-4 – Statement of Work
 - 1. Attachment A - SANTA BARBARA COUNTY MENTAL HEALTH PLAN, QUALITY MANAGEMENT STANDARDS
- B. EXHIBIT B – Financial Provisions
- C. EXHIBIT B-1 – Schedule of Fees
- D. EXHIBIT B-2 – Budget
- E. EXHIBIT C – Standard Indemnification and Insurance Provisions
- F. EXHIBIT D – Organizational Service Provider Site Certification
- G. EXHIBIT E – Program Goals, Outcomes and Measures

AGREEMENT

Agreement for Services of Independent Contractor between the County of Santa Barbara and Casa Pacifica.

IN WITNESS WHEREOF, the parties have executed this Agreement to be effective on the date executed by County.

COUNTY OF SANTA BARBARA

By: _____
DOREEN FARR, CHAIR
BOARD OF SUPERVISORS
Date: _____

ATTEST:
CHANDRA L. WALLAR
CLERK OF THE BOARD

CONTRACTOR

By: _____
Deputy Clerk
Date: _____

By: _____
Tax Id No 77-0195022.
Date: _____

APPROVED AS TO FORM:
DENNIS MARSHALL
COUNTY COUNSEL

APPROVED AS TO ACCOUNTING FORM:
ROBERT W. GEIS, CPA
AUDITOR-CONTROLLER

By _____
Deputy County Counsel
Date: _____

By _____
Deputy

APPROVED AS TO FORM :
ALCOHOL, DRUG, AND MENTAL HEALTH
SERVICES
ANN DETRICK, PH.D.
DIRECTOR

APPROVED AS TO INSURANCE FORM:
RAY AROMATORIO
RISK MANAGER

By _____
Director
Date: _____

By: _____

Date: _____

EXHIBIT A

STATEMENT OF WORK

The following shall apply to all programs operated under this contract, included as Exhibits A-1 through A-4.

1. STAFF.

A. TRAINING.

1. Staff shall be trained and skilled at working with persons with serious mental illness (SMI), shall adhere to professionally recognized best practices for rehabilitation assessment, service planning, and service delivery, and shall become proficient in the principles and practices of Integrated Dual Disorders Treatment.
2. Within 30 days of the date of hire, Contractor shall provide training relevant to working with high risk mental health clients.
3. Staff working on the Safe Alternatives for Treating Youth (SAFTY) Program shall be trained and oriented to perform a Welfare and Institutions Code (WIC) §5150 evaluation through a mandatory four (4) hour training by the Alcohol, Drug and Mental Health Services (ADMHS) Quality Assurance (QA) Division.
4. Contractor staff performing services under this Agreement shall receive formal training on the Medi-Cal documentation process prior to providing any services under this Agreement. County shall host training sessions regarding documentation requirements under Medi-Cal, Early Periodic Screening, Diagnosis, and Treatment (EPSDT) and other related State, Federal and local regulations twice yearly. Contractor shall ensure that each staff member providing clinical services attends one training session each year.

B. Staff hired to work directly with clients shall have competence and experience in working with clients at high risk for acute inpatient or long-term residential care.

C. Contractor shall conduct a check of all clinical and support staff against Centers for Medicare & Medicaid Services (CMS) Exclusions List and staff found to be on this list shall not provide services under this Agreement nor shall the cost of such staff be claimed to Medi-Cal.

D. County shall review Contractor's staff and only staff approved by County shall provide services under this Agreement.

E. Contractor shall notify County of any staffing changes as part of the monthly Staffing Report. Contractor shall notify the designated County Liaison and County Quality Assurance Division within one business day when staff is terminated from working on this Agreement.

F. At any time prior to or during the term of this Agreement, the County may require that Contractor staff performing work under this Agreement undergo and pass,

EXHIBIT A

STATEMENT OF WORK

to the satisfaction of County, a background investigation, as a condition of beginning and continuing to work under this Agreement. County shall use its discretion in determining the method of background clearance to be used. The fees associated with obtaining the background information shall be at the expense of the Contractor, regardless if the Contractor's staff passes or fails the background clearance investigation.

- G. County may request that Contractor's staff be immediately removed from working on the County Agreement for good cause during the term of the Agreement.
- H. County may immediately deny or terminate County facility access, including all rights to County property, computer access, and access to County software, to Contractor's staff that does not pass such investigation(s) to the satisfaction of the County, or whose background or conduct is incompatible with County facility access.
- I. Disqualification, if any, of Contractor staff, pursuant to this Section, shall not relieve Contractor of its obligation to complete all work in accordance with the terms and conditions of this Agreement.

2. LICENSES, PERMITS, REGISTRATIONS, ACCREDITATIONS, AND CERTIFICATES.

- A. Contractor shall obtain and maintain in effect during the term of this Agreement, all licenses, permits, registrations, accreditations, and certificates (including, but not limited to, certification as a Short-Doyle/Medi-Cal provider if Title XIX Short-Doyle/Medi-Cal services are provided hereunder), as required by all Federal, State, and local laws, ordinances, rules, regulations, manuals, guidelines, and directives, which are applicable to Contractor's facility(ies) and services under this Agreement. Contractor shall further ensure that all of its officers, employees, and agents, who perform services hereunder, shall obtain and maintain in effect during the term of this Agreement all licenses, permits, registrations, accreditations, and certificates which are applicable to their performance hereunder. A copy of such documentation shall be provided, in duplicate, to ADMHS Contracts Division.
- B. Contractor shall ensure that all staff providing services under this Agreement retain active licensure. In the event license status cannot be confirmed, the staff member shall be prohibited from providing services under this Agreement.
- C. If Contractor is a participant in the Short-Doyle/Medi-Cal program, Contractor shall keep fully informed of all current Short-Doyle/Medi-Cal Policy Letters, including, but not limited to, procedures for maintaining Medi-Cal certification of all its facilities.

EXHIBIT A

STATEMENT OF WORK

3. REPORTS.

- A. **SERVICE LEVEL REPORTS.** Contractor shall use the County Management Information System (MIS) to track required data elements. These data elements include: units of service, the number of clients admitted to the Program, unique clients served, total number of clients discharged and number of clients discharged to a lower/higher level of care, and provide summary reports from other Contractor data sources, as requested.
- B. **STAFFING.** Contractor shall submit monthly staffing Reports to County. These reports shall be on a form acceptable to, or provided by, County and shall report actual staff hours worked by position, Documented Service Hours (DSH'S) provided by position, caseload by position, and shall include the employees' names, licensure status, bilingual and bicultural capabilities, budgeted monthly salary, actual salary, and hire and/or termination date. The reports shall be received by County no later than twenty (20) calendar days following the end of the month being reported.
- C. **PROGRAMMATIC.** Contractor shall submit quarterly programmatic reports to County, which shall be received by County no later than twenty (20) calendar days following the end of the quarter being reported. Programmatic reports shall include a narrative description of Contractor's progress in implementing the provisions of this Agreement, number of active cases, number of clients admitted/ discharged, details of outreach activities and their results, any pertinent facts or interim findings, staff changes, status of Licenses and/or Certifications, changes in population served and reasons for any such changes. Contractor shall state whether it is or is not progressing satisfactorily in achieving all the terms of this Agreement and if not, shall specify what steps will be taken to achieve satisfactory progress.

In addition, Contractors receiving MHSA-funding shall track and report the following to County in Contractor's Quarterly Programmatic Report per MHSA requirements:

1. Client age;
2. Client zip code;
3. Number of types of services, groups, or other services provided;
4. Number of clients served in which language (English/Spanish/Other);
5. Number of groups offered in which language (English/Spanish/Other).

- D. **PROGRAM EVALUATION, PERFORMANCE AND OUTCOME MEASURES.** Contractor shall work with County to ensure satisfactory data collection and compliance with the Outcomes described in Exhibit E, Program Goals, Outcomes and Measures.

EXHIBIT A

STATEMENT OF WORK

- E. **ADDITIONAL REPORTS.** Contractor shall maintain records and make statistical reports as required by County and the State Department of Health Care Services or applicable agency, on forms provided by either agency. Upon County's request, Contractor shall make additional reports as required by County concerning Contractor's activities as they affect the services hereunder. County will be specific as to the nature of information requested and allow thirty (30) days for Contractor to respond.
4. **PERFORMANCE.** Contractor shall adhere to all County requirements, all relevant provisions of the California Code of Regulations Title 9, Chapter 14 and all relevant provisions of applicable law that are now in force or which may hereafter be in force.
5. **CLIENT AND FAMILY MEMBER EMPOWERMENT**
- A. Contractor agrees to support active involvement of clients and their families in treatment, recovery, and policy development.
- B. Contractor shall maintain a grievance policy and procedure to address client/family satisfaction complaints.
6. **BILLING DOCUMENTATION.**
- A. Contractor shall complete electronic progress notes using County's MIS for each client contact. These notes will serve as documentation for billable Medi-Cal units of service. For all programs, service records documenting services provided, in the form of electronic progress notes that meet County specifications, will be submitted to the County MIS Unit within 72 hours of service delivery.
- B. Electronic progress notes that describe the interventions conducted, as described in this Exhibit A, Section 6, and Attachment A, Progress Notes and Billing Records, including, at minimum:
1. The exact total number of minutes of service provided which shall be calculated by using the exact start and stop times.
 2. The goal from the rehabilitation plan that was addressed in the encounter.
 3. The intervention that was provided by the staff member.
 4. The response to that intervention by the client.
 5. The plan for the next encounter with the client, and other significant observations.
7. **MEDI-CAL VERIFICATION.** Contractor shall be responsible for verifying client's Medi-Cal eligibility status and will take steps to reactivate or establish eligibility where none exists.

EXHIBIT A

STATEMENT OF WORK

8. STANDARDS

- A. Contractor agrees to comply with Medi-Cal requirements and be approved to provide Medi-Cal services based on Medi-Cal site certification, per Exhibit D, Organizational Service Provider Site Certification.
- B. Contractor shall make its service protocols and outcome measures data available to County and to Medi-Cal site certification reviewers.
- C. Contractor shall develop and maintain a written disaster plan for the Program site and shall provide annual disaster training to staff.

9. **CONFIDENTIALITY.** Contractor agrees to maintain the confidentiality of patient records pursuant to 45 CFR §205.50 (requires patient, or patient representative, authorization specific to psychiatric treatment prior to release of information or a judge signed court order if patient authorization unavailable), and Section 13 of this Agreement. Patient records must comply with all appropriate State and Federal requirements.

10. CULTURAL COMPETENCE

- A. Contractor shall report on its capacity to provide culturally competent services to culturally diverse clients and their families upon request from County, including:
 - 1. The number of culturally diverse clients receiving Program services;
 - 2. Efforts aimed at providing culturally competent services such as training provided to staff, changes or adaptations to service protocol, community education/Outreach, etc.;
- B. Contractor shall fill Program service staff positions with staff that reflects the ethnic makeup of Santa Barbara County. At all times, the Contractor shall be staffed with personnel, or provide individuals who are able to communicate in the client preferred language;
- C. Contractor shall maintain Spanish bilingual capacity with the goal of filling 40% of direct service positions with bilingual staff in County's second threshold language, Spanish. Contractor shall provide staff with regular training on cultural competency, sensitivity and the cultures within the community, pursuant to Attachment A;
- D. Contractor shall provide services that consider the culture of mental illness, as well as the ethnic and cultural diversity of clients and families served; Materials provided to the public must be printed in Spanish (second threshold language).
- E. Services and programs offered in English must also be made available in Spanish.

EXHIBIT A

STATEMENT OF WORK

- F. A measureable and documented effort must be made to conduct outreach to and to serve the underserved and the non-served communities of Santa Barbara County, as applicable.

11. NOTIFICATION REQUIREMENTS

- A. Contractor shall notify County immediately in the event of any suspected or actual misappropriation of funds under Contractor's control; known serious complaints against licensed staff; restrictions in practice or license as stipulated by the State Bureau of Medical Quality Assurance, Community Care Licensing Division of the Department of Social Services of the State, or other State agency; staff privileges restricted at a hospital; legal suits initiated specific to the Contractor's practice; initiation of criminal investigation of the Contractor; or other action instituted which affects Contractor's license or practice (for example, sexual harassment accusations). "Immediately" means as soon as possible but in no event more than twenty-four (24) hours after the event. Contractor shall train all personnel in the use of the ADMHS Compliance Hotline.
- B. Contractor shall immediately notify the County Liaison in the event a client with a case file (episode) open to the County presents any of the following client indices: suicidal risk factors, homicidal risk factors, assaultive risk factors, side effects requiring medical attention or observation, behavioral symptoms presenting possible health problems, or any behavioral symptom that may compromise the appropriateness of the placement.
- C. Contractor shall immediately notify the County ADMHS Director or designee, regardless of whether the client has a case file (episode) open with the County, should any of the following events occur: death, fire setting, police involvement, media contact, any behavior leading to potential liability, any behavioral symptom that may compromise the appropriateness of the placement.

12. UTILIZATION REVIEW

- A. Contractor agrees to abide by County Quality Management standards and cooperate with the County's utilization review process which ensures medical necessity, appropriateness and quality of care. This review may include clinical record peer review, client survey, and other utilization review program monitoring practices. Contractor will cooperate with these programs, and will furnish necessary assessment and treatment plan information, subject to Federal or State confidentiality laws, and provisions of this agreement.
- B. Contractor shall identify a senior staff member who will be the designated ADMHS QA contact and will participate in monthly or quarterly provider QA meetings, to review current and coming quality of care issues.

- 13. **PERIODIC REVIEW.** County shall assign senior management staff as contract monitors to coordinate periodic review meetings with Contractor's staff regarding quality of clinical services, fiscal and overall performance activity. The Care

EXHIBIT A

STATEMENT OF WORK

Coordinators, Quality Improvement staff, and the Program Managers or their designees shall conduct periodic on-site reviews of Contractor's patient charting.

14. ADDITIONAL PROGRAM REQUIREMENTS FOR MHSA-FUNDED PROGRAMS.

In accepting MHSA funding for the Program, Contractor shall adhere to the following MHSA principals:

- A. Cultural Competence. Adopting behaviors, attitudes and policies that enable providers to work effectively in cross-cultural situations.
- B. Client and Family Driven System of Care. Clients and families of clients identify needs and preferences that result in the most effective services and support.
- C. Community Collaboration. Individuals, families, agencies, and businesses work together for a shared vision.
- D. Integrated Service Experiences. Services for clients and families are "seamless," limiting the need for negotiating with multiple agencies and funding sources.
- E. Focus on Wellness. Includes recovery and resilience: people diagnosed with a mental illness are able to live, work, learn and participate fully in their communities.

EXHIBIT A-1

STATEMENT OF WORK THERAPEUTIC BEHAVIORAL SERVICES (TBS)

1. **PROGRAM SUMMARY.** Therapeutic Behavioral Services (hereafter “TBS”) are mandated Medi-Cal mental health services, required by Emily Q. v. Bonta (C.D. Cal., 2001, CV 98-4181 AHM (AIJx)). TBS are one-to-one therapeutic contacts for children and youth (hereafter “clients”) with serious emotional disturbances (SED) under the age of 21 and who are eligible for a full array of Medi-Cal benefits without restrictions or limitations (“full scope Medi-Cal”). TBS is designed to help clients and their parents or caregivers manage challenging behaviors utilizing short-term, measurable goals based on the individualized needs of the client and family. TBS is provided in conjunction with other mental health services. Contractor shall provide TBS to clients in their homes or communities throughout Santa Barbara County or at Contractor’s crisis shelter in Camarillo. TBS headquarters shall be at 1722 South Lewis Road, Camarillo, California.
2. **PROGRAM GOALS.** To maintain the client’s residential placement at the lowest appropriate level by resolving identified problem behaviors and achieving short-term treatment goals.
3. **SERVICES.** Contractor shall provide the following services:
 - A. **Therapeutic Behavioral Services (TBS).** These services are one-to-one therapeutic contacts between a mental health provider and a client for a specified short-term period of time which are designed to maintain the client’s residential placement at the lowest appropriate level by resolving target behaviors and achieving short-term treatment goals. The mental health provider is on-site and is immediately available to intervene for a specified period of time, up to 24 hours per day, depending on the needs of the client.
4. **STAFF CASELOAD, HOURS OF OPERATION/COVERAGE AND COMMUNICATIONS.**
 - A. **Staff Caseload.** TBS Specialists shall carry a caseload of three to four (3 – 4) clients per full time equivalent (FTE) staff. Lead TBS Specialists are expected to provide some direct service.
 - B. **Hours of Operation and Staff Coverage.** Staff shall be available to provide services up to 24 hours per day, as needed.
 - C. **Communications.** Contractor shall participate in TBS Treatment Team meetings to review client’s progress and services every thirty (30) days. Other participants will include ADMHS staff, the client’s parent/guardian, client (participation is preferred), and anyone else who may be able to contribute to the TBS Treatment Plan.

EXHIBIT A-1

STATEMENT OF WORK
THERAPEUTIC BEHAVIORAL SERVICES (TBS)

5. **ELIGIBILITY CRITERIA.** TBS shall be offered in a manner that complies with the requirements for Medi-Cal reimbursement. In order to qualify for reimbursement, a client must meet the eligibility and membership criteria described below:

A. **Eligibility.** To be eligible for TBS, client must meet the following criteria:

1. Client must be a full-scope Medi-Cal beneficiary as described in Title 22, Division 7, CCR, under 21 years of age, and
2. Meet medical necessity criteria as described in Title 9, CCR, Chapter 11.

B. **Membership in the Certified Class:** Client must meet one of the following in order to qualify as a member of the certified class:

1. Client is placed in a residential facility of Rate Classification Level (RCL) 12 or above and/or a locked treatment facility for the treatment of mental health needs; or
2. Client is being considered for placement in the facilities described in Section 5.B.1; or
3. Client has undergone at least one emergency psychiatric hospitalization related to their current presenting disability within the last twenty-four (24) months; or
4. Client previously received TBS while a member of this certified class.

C. **Need for TBS.** Upon the determination that the client is a member of the qualified class, Contractor shall determine the client's need for TBS based upon the following criteria:

1. Client is receiving other specialty mental health services; and
2. In the clinical judgment of the Contractor, it is highly likely that without the additional short-term support of TBS that:
 - a. The client will need to be placed out-of-home, or into a higher level of residential placement, including acute care, because of a change in the client's behaviors or symptoms which jeopardize continued placement in the current facility; or
 - b. The client needs this additional support to transition to a home, foster home, or lower level of residential placement. Although the client may be stable in the current residential placement, a change in behavior or symptoms is expected and TBS are needed to stabilize the client in the new environment. Contractor must document the basis for the expectation that the behavior or symptoms will change.

EXHIBIT A-1

STATEMENT OF WORK THERAPEUTIC BEHAVIORAL SERVICES (TBS)

6. **PROGRAM CAPACITY.** Contractor shall provide TBS to an average capacity of 60 clients.
7. **REFERRALS.** Clients shall be referred by the ADMHS Treatment Team. Each referral shall include a Referral Packet which includes the following:
 - A. Completed TBS Referral form.
 - B. A client face sheet.
 - C. A progress note which clearly states the following four items:
 1. The case has been clinically reviewed by the ADMHS Treatment Team, and the parent or legal guardian participated in that review, or the parent/guardian requested or approved TBS;
 2. The client either (1) is in danger of placement at RCL 12 – 14 or psychiatric hospitalization, or (2) requires services to successfully transition from RCL 12 – 14 or hospital to a lower level placement;
 3. The specific behaviors that the clinician believes that TBS should address.
 - D. Client's Medi-Cal Eligibility Database Sheet (MEDS).
 - E. If the ADMHS Treatment Plan authorizes TBS for 210 days, the ADMHS Treatment Plan must clearly state that TBS shall be reauthorized every sixty (60) days at review meeting.
 - F. A copy of the most recent comprehensive assessment and/or assessment update.
 - G. Consent for Release of Patient Information or Records, signed by parent or legal guardian.
8. **DISCHARGE CRITERIA.** Clients shall be discharged from TBS when the goals of their individualized plan have been met.
9. **STAFFING REQUIREMENTS.** TBS must be provided under the direction of a licensed/waivered/registered mental health professional as described in Title 9, CCR. Contractor shall provide a total of 25.9 full time equivalent (FTE) staff, of which, 22.0 FTE shall be direct service staff as follows:
 - A. 2.5 FTE Clinical Supervisors who shall be licensed/waivered/registered mental health professionals as described in Title 9, CCR. The responsibilities of the Clinical Supervisors shall include but not be limited to clinical oversight of treatment teams; development of treatment plans; review and approval of all case documentation; clinical training of staff; consultation regarding client cases; and individual supervision.

EXHIBIT A-1

STATEMENT OF WORK THERAPEUTIC BEHAVIORAL SERVICES (TBS)

- B. 4.0 FTE Lead TBS Specialists who shall be Qualified Mental Health Workers (QMHW) or licensed/waivered/registered mental health professionals as described in Title 9, CCR. QMHWs are individuals who hold a college degree in a field related to mental health, including child development, child psychology, counseling and guidance, counseling psychology, early childhood education, human services, social psychology, social science, social welfare, social work, sociology, or another discipline determined by the Mental Health Plan Director or designee to have mental health application: i) Staff with an Associate's degree must have the equivalent of two years full-time experience in a mental health setting in the areas of psycho-social functioning, social adjustment, and/or vocational adjustment; ii) Staff with a Bachelor's degree must have the equivalent of one year of such fulltime experience; iii) No experience is required for staff with a Master's or Doctoral degree. Responsibilities shall include but not be limited to training and development of team members and providing support to staff working in the field. Lead TBS Specialists provide some level of direct service.
- C. 15.5 FTE TBS Specialists who shall be QMHWs as described above or licensed/waivered/registered mental health professionals as described in Title 9, CCR; whose responsibilities shall include but not be limited to individual case management; implementation and execution of the client's treatment plan; one-to-one client interventions; daily reporting of developments regarding the client's case; providing consultation and coaching parents on behavior management.
- D. In addition, Contractor shall provide approximately 1.4 supervisory staff, including one (1.0) FTE Program Manager who shall be a licensed/waivered/registered mental health professional as described in Title 9, CCR, whose responsibilities shall include but not be limited to budget development; staff management; ensuring compliance with applicable regulations; and ensuring Program fidelity.

10. DOCUMENTATION REQUIREMENTS.

- A. Contractor shall document and maintain TBS Assessments and Client Plans in accordance with any and all State requirements. The TBS Assessment and Client Plan shall be completed prior to initiating services.
1. **TBS Assessment.** TBS Assessments must be comprehensive enough to identify that the client meets medical necessity criteria, is a full-scope Medical beneficiary under 21 years of age, and is a member of the certified class; that there is a need for specialty mental health services in addition to TBS; and that the client has specific behaviors and/or symptoms that require TBS. TBS Assessments must:
- a. Identify the client's specific behaviors and/or symptoms that jeopardize current residential placement or behaviors and/or symptoms that are expected to interfere with the client's transition to a lower level of residential placement;

EXHIBIT A-1

STATEMENT OF WORK THERAPEUTIC BEHAVIORAL SERVICES (TBS)

- b. Describe the critical nature of the situation, severity of the client's behaviors and/or symptoms, other less intensive services that have been tried and/or considered, and why those less intensive services are not or would not be appropriate;
 - c. Provide sufficient clinical information to demonstrate that TBS is necessary to sustain the client's current residential placement or to successfully transition to a lower level of residential placement and that TBS can be expected to provide a level of intervention necessary to stabilize the client in the existing residential placement or to address behaviors and/or symptoms that jeopardize the client's transition to a lower level of residential placement;
 - d. Identify what changes in behavior and/or symptoms TBS is expected to achieve and how the client's therapist or treatment team will know when the services have been successful and can be reduced or terminated;
 - e. Identify skills and adaptive behaviors that the client is using now to manage the problem behavior and/or is using in other circumstances that could replace the specified problem behaviors and/or symptoms.
2. **TBS Client Plans.** The TBS Client Plan is intended to provide clinical direction for one or a series of short-term intervention(s) to address very specific behaviors and/or symptoms of the client as identified by the assessment process. TBS must be identified as an intervention on the overall Treatment Plan; TBS is not a stand-alone service.
- a. TBS Client Plans must include:
 - i. Specific behaviors and/or symptoms that jeopardize the residential placement or transition to a lower level of residential placement;
 - ii. Specific plan of intervention for each of the targeted behaviors or symptoms identified in the TBS Assessment and the TBS Client Plan;
 - iii. Specific description of the changes in the behaviors and/or symptoms that the interventions are intended to produce, including a time frame for those changes;
 - iv. Specific outcome measures that can be used to demonstrate the effectiveness of the intervention at regular levels and documentation of changes in planned interventions when the original plans are not achieving expected results;
 - b. For clients between 18 and 21 years of age, notes regarding any special considerations that should be taken into account should be included in the TBS Client Plan, e.g. the identification of an adult case manager;

EXHIBIT A-1

STATEMENT OF WORK THERAPEUTIC BEHAVIORAL SERVICES (TBS)

- c. When applicable, TBS Client Plans must include a plan for transition to adult services when the client turns 21 years old and is no longer eligible for TBS. This plan should address assisting parents/caregivers with skills and strategies to provide continuity of care when TBS is discontinued.
 - d. **TBS Client Plan Addendum.** A TBS Client Plan Addendum shall be used to document the following:
 - i. Significant changes in the client's environment since the initial development of the TBS Client Plan;
 - ii. When TBS has not been effective and the client is not progressing as expected towards the identified goals there must be documented evidence in the client chart and any additional information indicating the consideration of alternative interventions or treatment options.
3. **Progress Notes.** Progress notes are required each day TBS is delivered and must include a comprehensive summary covering the time that services were provided. The Progress Note must clearly document the following:
- a. Occurrences of specific behaviors and/or symptoms that threaten the stability of the current residential placement or prevent transition to a lower level of residential placement;
 - b. Delivery of significant interventions identified in the TBS Client Plan;
 - c. Progress in stabilizing behaviors and/or symptoms by changing or eliminating maladaptive behaviors and replacing them with adaptive behaviors.
- B. **Treatment Plan.** The ADMHS Treatment Team shall complete a Treatment Plan in collaboration with Contractor for each client receiving Program services within thirty (30) days of enrollment into the Program. The Treatment Plan shall provide overall direction for the collaborative work of the client, the Program and the ADMHS Treatment Team. The Treatment Plan shall include:
1. Client's recovery goals or recovery vision, which guides the service delivery process;
 2. Objectives describing the skills and behaviors that the client will be able to learn as a result of the Program's behavioral interventions;
 3. Interventions to help the client reach their goals.
11. **NON-REIMBURSABLE CIRCUMSTANCES.** TBS are not reimbursable under the following conditions:
- A. For the convenience of the client's family/caregivers, physician, or teacher;

EXHIBIT A-1

STATEMENT OF WORK THERAPEUTIC BEHAVIORAL SERVICES (TBS)

- B. To provide supervision or to assure compliance with terms and conditions of probation;
- C. To ensure the client's physical safety or the safety of others (e.g. suicide watch);
- D. To address conditions that are not a part of the client's mental health condition;
- E. For clients who can sustain non-impulsive, self-directed behavior, handle themselves appropriately in social situations with peers, and who are able to appropriately handle transactions during the day;
- F. For clients who will never be able to sustain non-impulsive self-directed behavior and engage in appropriate community activities without full-time supervision; or when the beneficiary is an inpatient of a hospital, psychiatric health facility, nursing facility, Institute for Mental Disease (IMD), or crisis residential facility.

EXHIBIT A-2

STATEMENT OF WORK – SB 163/WRAPAROUND

1. **PROGRAM SUMMARY.** The County of Santa Barbara Senate Bill (SB) 163/Wraparound Program (hereafter “the Program”) is designed to serve children (hereafter “clients”) and their families who are at risk for high level out-of-county residential placement. Wraparound was established in 1997 under SB 163 (Chapter 795, Statutes of 1997). Wraparound allows counties to develop the Wraparound model using State and county Aid to Families with Dependent Children – Foster Care (AFDC-FC) funding for planning and service delivery instead of client placement in high level residential facilities. The purpose of the Program is to return clients to their homes and communities, or to help clients at imminent risk of high level placement remain in their homes. Subsequently, Assembly Bill (AB) 2706 extended the program to include clients in lower-level residential facilities, or at risk of placement into these facilities. The Program operates according to the State approved SB163 workplan.

This Agreement between Contractor and Alcohol, Drug and Mental Health Services provides reimbursement for Program specialty mental health services provided to County clients. The Program operates on a community-based Wraparound model, utilizing a “Whatever It Takes” approach to identify and integrate thoughtful, responsive and creative interventions for clients and their families. In addition, Contractor has executed a contract with the Santa Barbara County Department of Social Services (DSS) for reimbursement of the Program’s operational expenses that are not Medi-Cal eligible. The collaboration between County and Contractor allows the Program to provide a full service partnership for clients, where clients receive a full spectrum of services in order to achieve the goals identified in their individualized treatment plan. The Program shall be headquartered at 350 South Hope Ave, Suite #A-102, Santa Barbara, California.

2. **PROGRAM GOALS.**

- A. Maintain the client in their homes and communities whenever possible;
- B. Support the client’s ability to adapt and cope with changing life circumstances;
- C. Define and refine family strengths, culture, vision and needs;
- D. Prioritize family needs to create a plan that will help meet those needs;
- E. Carry out the treatment plan one need at a time until the client no longer requires Program supports because the family’s vision has been achieved.

3. **SERVICES.** The Program shall provide the following mental health services, as defined in California Code of Regulations (CCR), Title 9, to clients and their families throughout Santa Barbara County:

- A. **Case Management.** Services that assist a beneficiary to access needed medical, educational, social, prevocational, vocational, rehabilitative, or other community services. The service activities may include, but are not limited to, communication, coordination, and referral; monitoring service delivery to ensure

EXHIBIT A-2

STATEMENT OF WORK – SB 163/WRAPAROUND

beneficiary access to service and the service delivery system; monitoring of the beneficiary's progress; placement services; and plan development, as defined in Title 9 CCR Section 1810.249.

- B. **Assessment.** Assessment is designed to evaluate the current status of a client's mental, emotional or behavioral health. Assessment includes, but is not limited to, one or more of the following: mental status determination, analysis of the client's clinical history; analysis of relevant cultural issues and history; diagnosis; and use of testing procedures, as defined in Title 9 CCR Section 1810.204.
- C. **Plan Development.** Plan development consists of developing client plans, approving client plans, and/or monitoring the client's progress, as defined in Title 9 CCR Section 1810.232.
- D. **Rehabilitation.** Rehabilitation is defined as a service activity that includes but is not limited to, assistance in improving, maintaining or restoring a client's or a group of clients' functional skills, daily living skills, social and leisure skills, grooming and personal hygiene skills, meal preparation skills, support resources, and/or medication education, as defined in Title 9 CCR Section 1810.243.
- E. **Collateral.** Collateral services are delivered to a client's significant support person(s) for the purpose of meeting the needs of the client and achieving the goals of the client's treatment plan, as defined in Title 9 CCR Section 1810.206. A significant support person is a person who has or could have a significant role in the successful outcome of treatment, including but not limited to parents of a client, legal guardians or representatives of a client, a person living in the same household as the client, the client's spouse, and the relatives of the client. Collateral may include, but is not limited to, family counseling with the significant support person(s), consultation and training of the significant support person(s) to assist in better utilization of specialty mental health services by the client, and consultation and training of the significant support person(s) to assist in better understanding of mental illness. The client need not be present for this service activity. Consultation with other service providers is not considered a Collateral service.
- F. **Crisis Intervention.** Crisis intervention is a service lasting less than 24 hours, to or on behalf of a client for a condition that requires a more timely response than a regularly scheduled visit, as defined in Title 9 CCR Section 1810.209. Service activities include, but are not limited to: assessment, collateral and therapy. Crisis intervention is distinguished from crisis stabilization by being delivered by providers who do not meet the crisis stabilization contact, site and staffing requirements as defined in Sections 1840.338 and 1840.348 (CCR). Contractor shall be available 24 hours per day, 7 days per week to provide crisis intervention services.
- G. **Therapy.** Therapy is a service activity that is a therapeutic intervention that focuses primarily on symptom reduction as a means to improve functional impairments, as defined in Title 9 CCR Section 1810.250. Therapy may be

EXHIBIT A-2

STATEMENT OF WORK – SB 163/WRAPAROUND

delivered to an individual and may include family therapy at which the client is present.

H. Contractor shall be responsible for assisting families to access Medi-Cal benefits whenever possible.

4. **SERVICE INTENSITY/TREATMENT LOCATIONS/STAFF TO CLIENT CASELOAD RATIOS/HOURS OF OPERATION AND COVERAGE/COMMUNICATIONS.**

A. **Service Intensity.**

1. Services shall be authorized by County on a case by case basis for twelve to eighteen (12 – 18) months upon client's admission into the Program.
2. Services beyond the initial treatment period will be provided in accordance with the ADMHS Treatment Plan.

B. **Treatment Location.** Services shall be provided in the community.

C. **Staff to Client Caseload Ratios.**

1. Family Facilitators shall carry a caseload of eight to ten (8 – 10) families per one (1.0) full time equivalent (FTE) staff member.
2. Parent Partners shall carry a caseload of eight to ten (8 – 10) families per one (1.0) FTE staff member.
3. Child and Family Specialists (CFS) shall carry a caseload of three to four (3 – 4) families per one (1.0) FTE staff member.

D. **Hours of Operation and Staff Coverage.** Program staff shall be available 24 hours per day, 7 days per week, 365 days per year.

E. **Communications.** Contractor shall participate as a representative on the Wraparound Implementation Team (WIT) Core Group. The WIT Core Group shall meet weekly, or as otherwise determined.

5. **CLIENTS/PROGRAM CAPACITY.**

A. Contractor shall provide Program services to individuals, aged 0 – 21 years, diagnosed with serious emotional disturbance (SED) and/or Medi-Cal beneficiaries diagnosed as needing specialty mental health services as described in Title 9 CCR Chapter 11 and their families. ADMHS shall reimburse Contractor for clients who are Medi-Cal beneficiaries diagnosed as needing specialty mental health services as described in Title 9 CCR Chapter 11 who have a case file (episode) open with the ADMHS Children's clinic. Program clients shall be at risk for, or returning from out-of-home placement.

EXHIBIT A-2

STATEMENT OF WORK – SB 163/WRAPAROUND

- B. Contractor shall provide the services described in Section 3 to an average caseload of 25 clients.
6. **REFERRALS.** The WIT Core Group shall make the determination if a client is accepted into the Program. Clients are referred for consideration by DSS, Santa Barbara County Probation, or ADMHS. The referring agency shall complete an SB163 Referral Form for each client, as described in the SB163 manual and shall present the client's case at the WIT Core Group meetings for review.
7. **DISCHARGE CRITERIA.** The appropriateness for client discharge shall be determined on a case by case basis by the WIT Core Group. The client's discharge treatment planning shall be completed by the Child and Family Team, which is comprised of Contractor's staff and the ADMHS Treatment Team. The client's discharge treatment planning shall be responsive to the client's needs and personal goals. Criteria for discharge include:
- A. Treatment goals have been sufficiently met;
 - B. The determination that the treatment goals have not been met as determined by the Child and Family Team with input from ADMHS. The client and family shall be provided with referrals to more appropriate treatment;
 - C. The determination that significant progress has been made, even if not all goals have been met, such that the client and family no longer require the intensive level of services provided by the Program;
 - D. The client's request to terminate services;
 - E. Client and family relocating from the Program's service area.
8. **STAFFING REQUIREMENTS.** The Program shall be staffed by a Child and Family Team, which shall be comprised of a Facilitator, a Parent Partner, a Child and Family Specialist, and the ADMHS Treatment Team. Contractor shall provide 18.5 full time equivalent (FTE) staff, including a total of 15.0 FTE direct service staff as follows:
- A. 3.0 FTE Facilitators who shall be licensed/waivered/registered mental health professionals as described in Title 9, CCR. The Facilitators shall be Master's level staff and shall coordinate and assist in the implementation of the client and family's individualized service plan; provide direct services to clients and families; serve as a neutral mediator between team members and the client and family; ensure communication between agencies and the client and family's natural resources, work in partnership with Parent Partners to facilitate meetings to establish and modify the Family Care Plan/SB163 Treatment Plan.
 - B. 4.0 FTE Parent Partners who shall be Qualified Mental Health Workers (QMHW). QMHWs are individuals who hold a college degree in a field related to mental health, including child development, child psychology, counseling and guidance,

EXHIBIT A-2

STATEMENT OF WORK – SB 163/WRAPAROUND

counseling psychology, early childhood education, human services, social psychology, social science, social welfare, social work, sociology, or another discipline determined by the Mental Health Plan Director or designee to have mental health application: i) Staff with an Associate's degree must have the equivalent of two years full-time experience in a mental health setting in the areas of psycho-social functioning, social adjustment, and/or vocational adjustment; ii) Staff with a Bachelor's degree must have the equivalent of one year of such fulltime experience; iii) No experience is required for staff with a Master's or Doctoral degree. Parent Partners shall be parents who have personal experience navigating the mental health or child welfare or probation systems. Parent Partners shall be responsible to promote family-centered practice strategies; provide support to parents, especially during the engagement phase and during times of crisis; promote partnerships between family and the professionals serving them; promote family decision-making; participate in collaborative cross-system teams; promote the client and family's use of natural community resources.

- C. 6.0 FTE Child and Family Specialists who shall be QMHWs as described above. Child and Family Specialists shall be Bachelor's level professionals with a minimum of two (2) years of experience working with youth and families and shall be responsible to participate in the Child and Family Teams; provide direct services to clients and their families as described in the Family Care Plan; assist the client and family locate and/or access resources; provide the client and family with resources and support until the identified resource becomes available; promote partnerships between the client and family and the professionals serving them; promote family decision-making.
- D. 2.0 FTE Clinical Supervisors who shall be a licensed/waivered/registered mental health professional as described in Title 9, CCR. The Clinical Supervisor shall be responsible for assuring that family plans are consistent with sound clinical practice, use evidence based practices where appropriate, effectively integrate mental health services with a "whatever it takes" philosophy, and comply with mental health documentation requirements.
- E. In addition, Contractor shall provide approximately 1.4 FTE supervisory staff including one (1.0) FTE Program Manager who shall be licensed/waivered/registered mental health professionals as described in Title 9, CCR. The Program Manager shall be a Master's level staff and shall be responsible for oversight of day-to-day Program operation; supervision of Program staff; providing trainings and maintaining the SB163/Wraparound philosophy at all levels; serving as a liaison to public and private agencies and with the SB163/Wraparound Program network, this shall include representing SB163/Wraparound Program in local organizations, committees, and professional groups; monitoring contract compliance including overseeing outcome measures and preparing and submitting all contract required reports.

EXHIBIT A-2

STATEMENT OF WORK – SB 163/WRAPAROUND

9. DOCUMENTATION REQUIREMENTS.

- A. Contractor shall maintain the following client documentation within its files (hard copy or electronic) for each client referred and treated, which shall contain the following items:
1. The referral form.
 2. A client face sheet.
 3. The most recent comprehensive assessment and/or assessment update.
 4. A copy of the most recent medication record and health questionnaire.
 5. A copy of the currently valid Treatment Plan indicating the goals for client enrollment in the Program and identifying Contractor as a service provider.
 6. Client's Medi-Cal Eligibility Database Sheet (MEDS). Contractor shall be responsible to verify continued Medi-Cal eligibility.
 7. Other documents as reasonably requested by County.
- B. **ADMHS Treatment Plan.** The ADMHS Treatment Team shall complete an ADMHS Treatment Plan in collaboration with Contractor for each client receiving Program services within thirty (30) days of enrollment into the Program. The ADMHS Treatment Plan shall provide overall direction for the collaborative work of the client, the Program and the ADMHS Treatment Team, as applicable. The ADMHS Treatment Plan shall include:
1. Client's recovery goals or recovery vision, which guides the service delivery process;
 2. Objectives describing the skills and behaviors that the client will be able to learn as a result of the Program's behavioral interventions;
 3. Interventions planned to help the client reach their goals.
- C. **SB163 Treatment Plan.** The SB163 Treatment Plan shall be completed by Contractor with input from ADMHS and shall include individualized strengths and needs of the family including identified goals to guide interventions to meet those needs.

EXHIBIT A-3

STATEMENT OF WORK – SAFE ALTERNATIVES FOR TREATING YOUTH (SAFTY)

1. **PROGRAM SUMMARY.** The Safe Alternatives for Treating Youth (SAFTY) Program (hereafter “the Program”) is a mobile crisis response program for children, youth, and their families throughout Santa Barbara County. The Program shall operate a hotline which receives crisis calls 24 hours per day, 7 days per week, and is available to provide quick and accessible specialized crisis intervention, in-home support and linkage to appropriate services for families. The Program aims to keep children and youth in their homes and communities, to prevent psychiatric hospitalization of youth and to avoid detention in juvenile facilities by helping families develop skills and plans for managing crisis in the future. Services delivered through this program shall be provided to individuals in need regardless of whether or not they are full-scope Medi-Cal or Healthy Families beneficiaries. The Program will be headquartered at 115 South La Cumbre Lane, Santa Barbara, California.
2. **PROGRAM GOALS.**
 - A. Keep children and youth out of psychiatric hospitals;
 - B. Keep children in their homes and communities;
 - C. Prevent psychiatric hospitalization by helping families develop improved conflict resolution and communication skills and develop plans for managing crisis in the future;
 - D. Prevent detention in juvenile facilities due to an emergency psychiatric condition or urgent condition. An emergency psychiatric condition is one in which the client, due to a mental disorder, is a current danger to self or others, or immediately unable to provide for or utilize food, shelter or clothing, and requires psychiatric inpatient hospital or psychiatric health facility services. An urgent condition is a situation experienced by a client that, without timely intervention, is highly likely to result in an immediate emergency psychiatric condition.
3. **SERVICES.** Contractor shall provide the following services:
 - A. Contractor shall provide mobile crisis services twenty-four (24) hours per day, seven (7) days per week, including appropriate psychiatric crisis intervention and stabilization services and emergency mental health evaluation, by responding in person or by telephone to suspected psychiatric emergencies presented by individuals 0 - 21, in all areas of Santa Barbara County, in all locations, including but not limited to residences, the field, clinics, emergency facilities, hospitals, and Juvenile Hall.
 1. For individuals experiencing psychiatric emergencies, Contractor will consult with the County On-call Psychiatrist, or Crisis and Recovery Emergency Services (CARES), or ADMHS Clinic Supervisor for review of the individual’s condition and a determination of the individual’s need for hospitalization, pursuant to WIC §5150.

EXHIBIT A-3

STATEMENT OF WORK – SAFE ALTERNATIVES FOR TREATING YOUTH (SAFTY)

2. **Crisis Intervention.** Crisis intervention is a service lasting less than 24 hours, to or on behalf of a client for a condition that requires a more timely response than a regularly scheduled visit, as defined in Title 9 CCR Section 1810.209. Service activities include, but are not limited to: assessment, collateral and therapy. Crisis intervention is distinguished from crisis stabilization by being delivered by providers who do not meet the crisis stabilization contact, site and staffing requirements as defined in Sections 1840.338 and 1840.348 (CCR). Contractor shall be available 24 hours per day, 7 days per week to provide crisis intervention services.
- B. In addition to crisis services, the Program shall provide the following mental health services, as defined in California Code of Regulations (CCR), Title 9, to clients and their families throughout Santa Barbara County which shall be designed to assist the family with managing crisis in the future. These services include, but are not limited to:
1. **Case Management.** Services that assist a beneficiary to access needed medical, educational, social, prevocational, vocational, rehabilitative, or other community services. The service activities may include, but are not limited to, communication, coordination, and referral; monitoring service delivery to ensure beneficiary access to service and the service delivery system; monitoring of the beneficiary's progress; placement services; and plan development, as defined in Title 9 CCR Section 1810.249.
 2. **Assessment.** Assessment is designed to evaluate the current status of a client's mental, emotional or behavioral health. Assessment includes, but is not limited to, one or more of the following: mental status determination, analysis of the client's clinical history; analysis of relevant cultural issues and history; diagnosis; and use of testing procedures, as defined in Title 9 CCR Section 1810.204.
 3. **Rehabilitation.** Rehabilitation is defined as a service activity that includes but is not limited to, assistance in improving, maintaining or restoring a client's or a group of clients' functional skills, daily living skills, social and leisure skills, grooming and personal hygiene skills, meal preparation skills, support resources, and/or medication education, as defined in Title 9 CCR Section 1810.243.
 4. **Collateral.** Collateral services are delivered to a client's significant support person(s) for the purpose of meeting the needs of the client and achieving the goals of the client's treatment plan, as defined in Title 9 CCR Section 1810.206. A significant support person is a person who has or could have a significant role in the successful outcome of treatment, including but not limited to parents of a client, legal guardians or representatives of a client, a person living in the same household as the client, the client's spouse, and the relatives of the client. Collateral may include, but is not limited to, family counseling with the significant support person(s), consultation and training of

EXHIBIT A-3

STATEMENT OF WORK – SAFE ALTERNATIVES FOR TREATING YOUTH (SAFTY)

the significant support person(s) to assist in better utilization of specialty mental health services by the client, and consultation and training of the significant support person(s) to assist in better understanding of mental illness. The client need not be present for this service activity. Consultation with other service providers is not considered a Collateral service.

5. **Therapy.** Therapy is a service activity that is a therapeutic intervention that focuses primarily on symptom reduction as a means to improve functional impairments, as defined in Title 9 CCR Section 1810.250. Therapy may be delivered to an individual and may include family therapy at which the client is present.

C. Program staff shall link clients who are not receiving treatment from the ADMHS Children's Clinics to appropriate community resources and/or supports when the immediate crisis has been stabilized.

4. **SERVICE INTENSITY/TREATMENT LOCATIONS/HOURS OF OPERATION AND COVERAGE/COMMUNICATION.**

A. **Service Intensity.**

1. Contractor shall provide crisis intervention services as needed in response to a crisis call or referral. In addition, Contractor may provide mental health services to clients in certain circumstances, which shall be authorized in accordance with ADMHS guidelines for the Program, and as described below:

a. **Client is a Full Scope Medi-Cal Beneficiary.**

- i. The Program shall provide other mental health services for stabilization, crisis prevention, safety planning, or related purposes on a limited basis as authorized by ADMHS Quality Assurance (QA) Division until new services are initiated.

b. **Client is not a Full Scope Medi-Cal Beneficiary.**

- i. Crisis intervention and maximum of one (1) follow up session.

B. **Treatment Location.** Contractor shall answer the crisis hotline and provide telephone crisis response, as appropriate. If the call requires a face-to-face intervention, Program staff shall respond to the client's location to provide the intervention.

C. **Hours of Operation.** The Program shall be available to respond to crisis phone calls and provide face-to-face interventions, as needed, 24 hours per day, 7 days per week.

EXHIBIT A-3

STATEMENT OF WORK –
SAFE ALTERNATIVES FOR TREATING YOUTH (SAFTY)

D. **Communication.** Any intervention provided to a client who has an open case file (episode) with ADMHS must be communicated to the client's ADMHS lead clinician.

5. **CLIENTS.** Contractor shall provide crisis intervention services to any individual, aged 0 – 21 years. County will provide reimbursement for:

A. Individuals who have an open case file (episode) entered by Contractor into County's MIS system.

AND

B. Are Medi-Cal beneficiaries diagnosed as needing specialty mental health services as described in Title 9, CCR Chapter 11 or Healthy Families plan participants that County has determined qualify for services from ADMHS' System of Care;

OR

C. All other individuals aged 0-21, subject to the limitations established in Exhibit B and B-1 for Non Medi-Cal funding.

6. **REFERRALS.** Contractor shall operate a hotline and shall accept phone calls from the following sources, to include but not be limited to:

A. County ADMHS Access, CARES Clinics and Children's Mental Health Clinics;

B. 2-1-1 Info Line referrals;

C. Law enforcement, including Probation;

D. Group homes;

E. Schools;

F. Parents and/or client;

G. Any member of the community.

7. **DISCHARGE DOCUMENTATION.** Program staff shall document the client's discharge plan in the client record.

8. **STAFFING REQUIREMENTS.** Contractor shall provide 11.6 full time equivalent (FTE) staff, including a total of 10.0 FTE direct service staff as follows:

A. 7.0 FTE Crisis Care Specialist who shall be Qualified Mental Health Workers (QMHWs) or licensed/waivered/registered mental health professional as described in Title 9, CCR. QMHWs are individuals who hold a college degree in a field related to mental health, including child development, child psychology,

EXHIBIT A-3

STATEMENT OF WORK – SAFE ALTERNATIVES FOR TREATING YOUTH (SAFTY)

counseling and guidance, counseling psychology, early childhood education, human services, social psychology, social science, social welfare, social work, sociology, or another discipline determined by the Mental Health Plan Director or designee to have mental health application: i) Staff with an Associate's degree must have the equivalent of two years full-time experience in a mental health setting in the areas of psycho-social functioning, social adjustment, and/or vocational adjustment; ii) Staff with a Bachelor's degree must have the equivalent of one year of such fulltime experience; iii) No experience is required for staff with a Master's or Doctoral degree.

B. 2.0 FTE Clinical Supervisor who shall be a licensed/waivered/registered mental health professional as described in Title 9, CCR;

C. One (1.0) FTE Program Manager who shall be a licensed/waivered/registered mental health professional as described in Title 9, CCR.

9. **DOCUMENTATION REQUIREMENTS.** Treatment Plan. The ADMHS Treatment Team in collaboration with Program staff, shall complete a Treatment Plan for clients who have a case file (episode) open to the ADMHS Children's clinic. For clients who have an active ADMHS Treatment Plan, Contractor shall follow the requirements of the Treatment Plan. The Treatment Plan shall provide overall direction for the collaborative work of the client, the Program and the ADMHS Treatment Team, as applicable. The Treatment Plan shall include:

A. Client's recovery goals or recovery vision, which guides the service delivery process;

B. Objectives describing the skills and behaviors that the client will be able to learn as a result of the Program's behavioral interventions;

C. Interventions planned to help the client reach their goals.

EXHIBIT A-4

STATEMENT OF WORK –
RESIDENTIAL TREATMENT MENTAL HEALTH SERVICES

1. **PROGRAM SUMMARY.** The Residential Treatment Mental Health Services Program (hereafter “the Program”) is designed to provide mental health services to children (hereafter “clients”) who are residents of Santa Barbara County and have been temporarily placed in one of Contractor’s facilities in Camarillo, California. The Program shall be located at 1722 South Lewis Road, Camarillo, California.

Contractor shall operate a group home, certified by the California Department of Social Services, Community Care and Licensing Division. This group home shall serve clients ages 11 through 17 years of age, and shall have a capacity of 28 clients. This facility shall be certified as a Rate Classification Level (RCL) 13/14 as defined by Title 22, CCR.

Contractor shall operate an emergency shelter for clients, from birth through 17 years of age. This facility shall be certified by the California Department of Social Services, Community Care and Licensing Division and shall have a capacity of 45 clients. Santa Barbara County clients may be placed at this facility by Santa Barbara County Child Welfare Services (CWS).

2. **PROGRAM GOALS.** The goal of the Program is to provide the appropriate level of mental health services support for children who have been removed from their homes by Santa Barbara County CWS.

3. **SERVICES.** Contractor shall provide the following services, as defined in Title 9, CCR:

A. Contractor shall provide the following services at the RCL 13/14 Residential Treatment Program:

1. **Day Rehabilitation.** A structured program of rehabilitation and therapy to improve, maintain or restore personal independence and functioning, consistent with requirements for learning and development, which provides services to a distinct group of individuals. Services are available at least three hours and less than 24 hours each day the program is open. Service activities may include, but are not limited to, assessment, plan development, therapy, rehabilitation and collateral, as defined in Title 9 CCR Section 1810.212.
2. **Case Management.** Services that assist a beneficiary to access needed medical, educational, social, prevocational, vocational, rehabilitative, or other community services. The service activities may include, but are not limited to, communication, coordination, and referral; monitoring service delivery to ensure beneficiary access to service and the service delivery system; monitoring of the beneficiary's progress; placement services; and plan development, as defined in Title 9 CCR Section 1810.249.
3. **Medication Support Services.** Medication support services are services that include prescribing, administering, dispensing and monitoring psychiatric medications or biologicals that are necessary to alleviate the symptoms of mental illness. Service activities include but are not limited to, evaluation of

EXHIBIT A-4

STATEMENT OF WORK – RESIDENTIAL TREATMENT MENTAL HEALTH SERVICES

- the need for medication; evaluation of clinical effectiveness and side effects; the obtaining of informed consent; instruction in the use, risks and benefits of and alternatives for medication; and collateral and plan development related to the delivery of the service and/or assessment of the client, as defined in Title 9 CCR Section 1810.225.
4. **Crisis Intervention.** Crisis intervention is a service lasting less than 24 hours, to or on behalf of a client for a condition that requires a more timely response than a regularly scheduled visit, as defined in Title 9 CCR Section 1810.209. Service activities include, but are not limited to: assessment, collateral and therapy. Crisis intervention is distinguished from crisis stabilization by being delivered by providers who do not meet the crisis stabilization contact, site and staffing requirements as defined in Sections 1840.338 and 1840.348 (CCR). Contractor shall be available 24 hours per day, 7 days per week to provide crisis intervention services.
- B. Contractor shall provide the following mental health services at the emergency shelter as defined in Title 9, CCR:
1. **Assessment.** Assessment is designed to evaluate the current status of a client's mental, emotional or behavioral health. Assessment includes, but is not limited to, one or more of the following: mental status determination, analysis of the client's clinical history; analysis of relevant cultural issues and history; diagnosis; and use of testing procedures, as defined in Title 9 CCR Section 1810.204.
 2. **Plan Development.** Plan development consists of developing client plans, approving client plans, and/or monitoring the client's progress, as defined in Title 9 CCR Section 1810.232.
 3. **Case Management.** Services that assist a beneficiary to access needed medical, educational, social, prevocational, vocational, rehabilitative, or other community services. The service activities may include, but are not limited to, communication, coordination, and referral; monitoring service delivery to ensure beneficiary access to service and the service delivery system; monitoring of the beneficiary's progress; placement services; and plan development, as defined in Title 9 CCR Section 1810.249.
 4. **Rehabilitation.** Rehabilitation is defined as a service activity that includes but is not limited to, assistance in improving, maintaining or restoring a client's or a group of clients' functional skills, daily living skills, social and leisure skills, grooming and personal hygiene skills, meal preparation skills, support resources, and/or medication education, as defined in Title 9 CCR Section 1810.243.
 5. **Collateral.** Collateral services are delivered to a client's significant support person(s) for the purpose of meeting the needs of the client and achieving the goals of the client's treatment plan, as defined in Title 9 CCR Section

EXHIBIT A-4

STATEMENT OF WORK – RESIDENTIAL TREATMENT MENTAL HEALTH SERVICES

1810.206. A significant support person is a person who has or could have a significant role in the successful outcome of treatment, including but not limited to parents of a client, legal guardians or representatives of a client, a person living in the same household as the client, the client's spouse, and the relatives of the client. Collateral may include, but is not limited to, family counseling with the significant support person(s), consultation and training of the significant support person(s) to assist in better utilization of specialty mental health services by the client, and consultation and training of the significant support person(s) to assist in better understanding of mental illness. The client need not be present for this service activity. Consultation with other service providers is not considered a Collateral service.

6. **Crisis Intervention.** Crisis intervention is a service lasting less than 24 hours, to or on behalf of a client for a condition that requires a more timely response than a regularly scheduled visit, as defined in Title 9 CCR Section 1810.209. Service activities include, but are not limited to: assessment, collateral and therapy. Crisis intervention is distinguished from crisis stabilization by being delivered by providers who do not meet the crisis stabilization contact, site and staffing requirements as defined in Sections 1840.338 and 1840.348 (CCR). Contractor shall be available 24 hours per day, 7 days per week to provide crisis intervention services.
7. **Therapy.** Therapy is a service activity that is a therapeutic intervention that focuses primarily on symptom reduction as a means to improve functional impairments, as defined in Title 9 CCR Section 1810.250. Therapy may be delivered to an individual and may include family therapy at which the client is present.
8. **Medication Support Services.** Medication support services are services that include prescribing, administering, dispensing and monitoring psychiatric medications or biologicals that are necessary to alleviate the symptoms of mental illness. Service activities include but are not limited to, evaluation of the need for medication; evaluation of clinical effectiveness and side effects; the obtaining of informed consent; instruction in the use, risks and benefits of and alternatives for medication; and collateral and plan development related to the delivery of the service and/or assessment of the client, as defined in Title 9 CCR Section 1810.225.

4. SERVICE INTENSITY/HOURS OF OPERATION AND COVERAGE.

A. Service Intensity.

1. Residential Treatment Program. Services at the Residential Treatment Program shall be provided in accordance with the client's individualized treatment plan and certification for referral into Contractor's residential treatment facility. The average length of treatment in the Residential Treatment Program is twelve to eighteen (12 – 18) months.

EXHIBIT A-4

STATEMENT OF WORK –
RESIDENTIAL TREATMENT MENTAL HEALTH SERVICES

2. **Emergency Shelter.** Contractor shall provide a medical necessity attestation to the ADMHS Quality Assurance (QA) Division upon Contractor's determination that the client placed in the emergency shelter requires specialty mental health services.
- B. Hours of Operation and Coverage.** Staff shall be available to provide Program service 24 hours per day, 7 days per week, as needed.
5. **CLIENTS.** Contractor shall be reimbursed for Program services provided to Santa Barbara County clients who are Medi-Cal beneficiaries diagnosed as needing specialty mental health services as described in Title 9 CCR Chapter 11.
6. **REFERRALS.**
 - A. **Residential Treatment Program.** County shall authorize the client's placement into Contractor's Residential Treatment Program. Program services as described in Section 3.A shall be authorized on a case by case basis upon client's placement into the facility by the QA Division.
 - B. **Emergency Shelter.** Placements into the emergency shelter shall be made by Santa Barbara County CWS. Contractor shall provide the services described in Section 3.B. to clients who are in need of mental health services and shall submit a medical necessity attestation to the QA Division for the clients who receive such services.
7. **DISCHARGE PLAN.** The ADMHS Treatment Team shall work closely with each client and with Program staff to establish a written discharge plan that is responsive to the client's needs and personal goals.
8. **DISCHARGE CRITERIA.** The appropriateness for client discharge shall be determined on a case by case basis. Criteria for discharge include:
 - A. Treatment goals have been sufficiently met;
 - B. The determination that the treatment goals have not been met, as determined by the ADMHS Treatment Team and Program staff. The ADMHS Treatment Team and Program staff shall provide the client and family with more appropriate treatment;
 - C. The determination that significant progress has been made, even if not all goals have been met, such that the client no longer requires the intensive level of services provided by the Program;
 - D. Client and family relocating from Santa Barbara County.

EXHIBIT A-4

STATEMENT OF WORK – RESIDENTIAL TREATMENT MENTAL HEALTH SERVICES

9. **STAFFING REQUIREMENTS.** ADMHS portion of the Program is staffed by a total of 3.6 full time equivalent (FTE) direct service staff comprised of clinicians, post-doctoral fellows, therapists and interns, who provide services to ADMHS clients residing at the Program. Staff shall be allocated between the Residential Treatment Program and emergency shelter as the need for services demand.

10. **DOCUMENTATION REQUIREMENTS.** Treatment Plan. The ADMHS Treatment Team shall complete a Treatment Plan in collaboration with Contractor for each client receiving Residential Treatment Program services prior to placement at the residential facility. The Treatment Plan shall provide overall direction for the collaborative work of the client, the Program, and the ADMHS Treatment Team. The Treatment Plan shall include:
 - A. Client's recovery goals or recovery vision, which guides the service delivery process;
 - B. Objectives describing the skills and behaviors that the client will be able to learn as a result of the Program's behavioral interventions;
 - C. Interventions planned to help the client reach their goals.

ATTACHMENT A

SANTA BARBARA COUNTY MENTAL HEALTH PLAN, QUALITY MANAGEMENT STANDARDS

1. The Medi-Cal Mental Health Plan (MHP) of Santa Barbara County has established the following standards for all organizational, individual, and group providers. These standards apply equally to all services delivered under the umbrella of “traditional” Short-Doyle as well as the more recent “consolidated” Medi-Cal Fee-for-Service providers. The established standards are:
 - A. Assessment
 1. Initial: Each individual served for sixty days or more shall have a comprehensive assessment performed and documented by the 61st day of service. This assessment shall address areas detailed in the source document, MHP’s Agreement with the California State Department of Health Care Services.
 2. Update: A re-evaluation/re-assessment of key indicators will occur and be documented within the chart on an annual basis with reassessment of key clinical/functional variables. The time frame for this update is the sixty days prior to the anniversary date of the first day of the month of admission.
 3. A component of the Initial and/or Annual assessment is the completion of the Children’s Performance Outcome Survey (CPOS) instruments or Adult Performance Outcome Survey (APOS) instruments. In the absence of these survey instruments being completed, documentation of client refusal to participate must exist in the chart.
 - B. Specialty Use Providers: Those providers that operate as part of the continuum of care established by the Alcohol Drug and Mental Health Services (ADMHS) clinic/team and provide the assessment or most recent assessment update in order to meet the assessment requirements.
2. Plan of Care
 - A. Coordination and Service Plan (CSP): The plan of care is completed by the provider entity, which is designated by the MHP as an entity that may authorize services.

CSP: The organizations and/or gateways that authorize services through use of the CSP are: The MHP Access Team; the County Adult and Child Teams, traditional organizational providers and programs.
 - B. Frequency: The CSP is completed by the 61st day in all cases in which services will exceed sixty (60) days. Annually, within the sixty (60) days prior to the anniversary date of first opening a client file, this plan must be updated or re-written.

ATTACHMENT A

C. Service Plan (SP): This plan of care is written by any individual, group, or organizational provider that is authorized to deliver services to a beneficiary/client of the ADMHS system.

1. Frequency: Annually the plan (CSP and/or SP) shall be updated or rewritten.
2. Timeliness: The initial plan (CSP and/or SP) shall be written within sixty (60) days of initial contact. Plans shall be re-written during the sixty (60) day window that precedes the anniversary date of first opening of the client file.

D. Content of Client Plans:

1. Specific, observable or quantifiable goals.
2. Identify the proposed type(s) of intervention.
3. Have a proposed duration of intervention(s).
4. Be signed (or electronic equivalent) by: the person providing the service(s), or a person representing a team or program providing services, or a person representing the MHP providing services.
5. If the above staff are not of the approved category, review by and dated co-signature of the following is required:
 - a) A physician;
 - b) a licensed/"waivered" psychologist;
 - c) a licensed/registered/"waivered" social worker;
 - d) a licensed/registered/"waivered" Marriage and Family Therapist, or
 - e) a registered nurse.

E. Client plans shall be consistent with the diagnoses and the focus of intervention will be consistent with the client plan goals.

F. There will be documentation of the client's participation in and agreement with the plan. This includes client signature on the plan and/or reference to client's participation and agreement in progress notes.

G. The MHP will give a copy of the client plan to the client on request. (Each Provider must determine where and how this is documented.)

3. Progress Notes and Billing Records: The Santa Barbara ADMHS MHP services must meet the following criteria, as specified in the MHP'S Agreement with the California State Department of Health Care Services.

ATTACHMENT A

- A. All entries will include the date services were provided.
- B. The client record will contain timely documentation of care. Services delivered will be recorded in the client record within one working day of service delivery.
- C. Mental health staff/practitioners will use client records to document client encounters; relevant aspects of client care, including relevant clinical decisions and interventions.
- D. All entries in the client record will include the signature of the person providing the service (or electronic equivalent); the person's professional degree, licensure or job title; and the relevant identification number.
- E. The record will be legible.
- F. The client record will document referrals to community resources and other agencies, when appropriate.
- G. The client record will document follow-up care, or as appropriate, a discharge summary.
- H. Timeliness/Frequency of Progress Notes
 - 1. Shall be prepared for every Service Contact including:
 - a) Mental Health Services (Assessment, Evaluation, Collateral, Individual/Group/Family Therapy, Individual/Group/Family Rehabilitation);
 - b) Medication Support Services;
 - c) Crisis Intervention;
 - d) Targeted Case Management.
 - 2. Shall be daily for:
 - a) Crisis Residential;
 - b) Crisis Stabilization (1x/23hr);
 - c) Day Treatment Intensive.
 - 3. Shall be weekly for:
 - a) Day Treatment Intensive for Clinical Summary;
 - b) Day Rehabilitation;
 - c) Adult Residential.

ATTACHMENT A

4. On each shift for other services such as Psychiatric Health Facility.
4. EPSDT Notification. Shall be provided for any Medi-Cal beneficiary under 21 who has been admitted with an emergency psychiatric condition to a hospital with which the MHP has a Agreement.
5. STATE MENTAL HEALTH PLAN REQUIREMENTS
 - A. Contractor shall display Medi-Cal Member Services Brochures in English and Spanish in their offices. In addition, providers shall post grievance and appeal process notices in a visible location in their waiting rooms along with copies of English and Spanish grievance and appeal forms with Mental Health Plan (MHP) self addressed envelopes to be used to send grievances or appeals to ADMHS Quality Assurance department.
 - B. Contractor shall be knowledgeable of MHP policies on Beneficiary Rights as outlined in the Medi-Cal Member Services Brochures.
 - C. Contractor shall ensure that direct service staff attend two cultural competency trainings per fiscal year and shall retain evidence of attendance for the purpose of reporting to the Cultural Competency Coordinator.
 - D. Contractor shall establish a process by which Spanish speaking staff who provide direct services in Spanish or interpretive services are tested for proficiency in speaking, reading, & writing Spanish language. Additionally, interpreters and users of interpreters must attend one training per fiscal year on interpretation in the mental health field-this workshop is offered through the county at least one time per year. Contractor shall retain evidence of employees' attendance at these workshops.
 - E. Contractor shall provide timely access to care and service delivery in the following areas as required by the State MHP standards:
 1. Where applicable, 24 hours per day, 7 days per week access to "urgent" services (within 24 hours) and "emergency" services (same day);
 2. Access to routine appointments (1st appt within 10 business days. When not feasible, Contractor shall give the beneficiary the option to re-contact the Access team and request another provider who may be able to serve the beneficiary within the 10 business day standard).
 3. Providers need to be informed that the MHP Quality Assurance team of Santa Barbara County monitors timeliness of service delivery.
 - F. Contractor shall not create, support or otherwise sanction any policies or procedures that discriminate against Medi-Cal beneficiaries. Contractor shall offer hours of operation that are no less than the hours of operation offered to commercial beneficiaries or, in the alternative, Contractor shall

ATTACHMENT A

offer hours of operation that are comparable to those hours offered to Medicaid fee-for-service clients, if the provider serves only Medicaid beneficiaries.

- G. Contractor shall be notified of possible corrective actions to be taken when the contractor does not adhere to MHP established standards or respond to corrective actions. As identified in the new Provider Relations Policy approved by the Director and the Executive team, the proposed process for ensuring compliance and implementing corrective actions is as follows:
1. If Contractor is identified as operating outside of the compliance standards, Contractor shall be notified of lack of compliance with federal and state standards and shall be asked to rectify the areas in which they have been out of compliance. A copy of this notification shall be placed in the provider file. Contractors are expected to complete all corrections within 90 calendar days from the date of notice. This will be considered the Period of Review. The specific nature of the documentation to show evidence of compliance will be based on the infraction.
 2. Following the 90 day Period of Review, should Contractor be unable to fulfill contractual obligations regarding compliance, Contractor shall meet with the Quality Assurance Manager within 30 calendar days to identify barriers to compliance. If an agreement is reached, the provider shall have not more than 30 calendar days to provide proof of compliance. If an agreement is not forthcoming, the issue will be referred to the Executive Management Team which will review the issue and make a determination of appropriate action. Such action may include, but are not limited to: suspension of referrals to the individual or organizational provider, decision to de-certify or termination of Agreement, or other measures.

Reference: Service and Documentation Standards of the State of California, Department of Mental Health.

EXHIBIT B

FINANCIAL PROVISIONS

(With attached Schedule of Rates [Exhibit B-1])

This Agreement provides for reimbursement for children's mental health services up to a Maximum Contract Amount. For Medi-Cal and all other services provided under this Agreement, Contractor will comply with all applicable requirements necessary for reimbursement in accordance with Welfare and Institutions Code §§5704-5724, and other applicable Federal, State and local laws, rules, manuals, policies, guidelines and directives.

I. PAYMENT FOR SERVICES

- A. Performance of Services. Contractor shall be compensated on a cost reimbursement basis, subject to the limitations described herein, for provision of the Units of Service (UOS) established in Exhibit B-1 based on satisfactory performance of the children's mental health services described in Exhibit A.
- B. Medi-Cal Services. The services provided by Contractor's Program described in Exhibit A are covered by the Medi-Cal Program and will be reimbursed by County from Federal Financial Participation (FFP), and State and local funds, as specified in Exhibit B-1.
- C. Healthy Families. The services provided by Contractor's Program described in Exhibit A may be covered by the Healthy Families Program and, as such, will be reimbursed by County from Federal Financial Participation (FFP) and local share, only when Contractor has obtained prior authorization from ADMHS to provide services to any Healthy Families participant. Funds for these services are included within the Maximum Contract Amount, and are subject to the same requirements as funds for services provided pursuant to the Medi-Cal program.
- D. Non-Medi-Cal Services. County recognizes that some of the services provided by Contractor's Program, described in Exhibit A, may not be reimbursable by Medi-Cal, or may be provided to individuals who are not Medi-Cal eligible, and such services may be reimbursed by other County, State, and Federal funds only to the extent specified in Exhibit B-1. Funds for these services are included within the Maximum Contract Amount, and are subject to the same requirements as funds for services provided pursuant to the Medi-Cal program.
- E. Limitations on Use of Funds Received Pursuant to this Agreement. Contractor shall use the funds provided by County exclusively for the purposes of performing the services described in Exhibit A to this Agreement. Expenses shall comply with the requirements established in OMB A-87 and applicable regulations. Violation of this provision or use of County funds for purposes other than those described in Exhibit A shall constitute a material breach of this Agreement.

EXHIBIT B

II. MAXIMUM CONTRACT AMOUNT

The Maximum Contract Amount has been calculated based on the total UOS to be provided pursuant to this Agreement as set forth in Exhibit B-1 and shall not exceed \$3703803. The Maximum Contract Amount shall consist of County, State, and/or Federal funds as shown in Exhibit B-1. Notwithstanding any other provision of this Agreement, in no event shall County pay Contractor more than this Maximum Contract Amount for Contractor's performance hereunder without a properly executed amendment.

III. OPERATING BUDGET AND PROVISIONAL RATE

- A. Operating Budget. Prior to the Effective Date of this Agreement, Contractor shall provide County with an Operating Budget on a format acceptable to, or provided by County, based on costs net of revenues as described in this Exhibit B, Section IV (Accounting for Revenues). The approved Operating Budget shall be attached to this Agreement as Exhibit B-2.
- B. Provisional Rate. County agrees to reimburse Contractor at a Provisional Rate (the "Provisional Rate") during the term of this Agreement. The Provisional Rate shall be established by using the rates from the Contractor's most recently filed cost report or final Provisional Rate for the prior Fiscal Year, as set forth in Exhibit B-1. Quarterly, or at any time during the term of this agreement, Director shall have the option to adjust the Provisional Rate to a rate based on allowable costs less all applicable revenues and the volume of services provided in prior quarters.

IV. ACCOUNTING FOR REVENUES

- A. Accounting for Revenues. Contractor shall comply with all County, State, and Federal requirements and procedures, as described in WIC Sections 5709, 5710 and 5721, relating to: (1) the determination and collection of patient/client fees for services hereunder based on Uniform Method for Determining Ability to Pay (UMDAP) (2) the eligibility of patients/clients for EPSDT/Medi-Cal, Healthy Families, Medicare, private insurance, or other third party revenue, and (3) the collection, reporting and deduction of all patient/client and other revenue for patients/clients receiving services hereunder. Grants, and any other revenue, interest and return resulting from services/activities and/or funds paid by County to Contractor shall also be accounted for in the Operating Budget.
- B. Internal Procedures. Contractor shall maintain internal financial controls which adequately ensure proper billing and collection procedures. Contractor's procedures shall specifically provide for the identification of delinquent accounts and methods for pursuing such accounts. Contractor shall pursue payment from all potential sources in sequential order, with EPSDT Medi-Cal as payor of last resort. Contractor is to attempt to collect first from Medicare (if site is Medicare certified), then from insurance. All fees paid by or on behalf of patients/clients receiving services under

EXHIBIT B

this Agreement shall be utilized by Contractor only for the delivery of mental health service units specified in this Agreement.

V. REALLOCATION OF PROGRAM FUNDING

Contractor shall make written application to Director, in advance and no later than April 1 of each Fiscal Year, to reallocate funds as outlined in Exhibit B-1 between programs, for the purpose of meeting specific program needs or for providing continuity of care to its clients. Contractor's application shall include a narrative specifying the purpose of the request, the amount of said funds to be reallocated, and the sustaining impact of the reallocation as may be applicable to future years. The Director's decision of whether to allow the reallocation of funds shall be in writing to Contractor prior to implementation by Contractor.

VI. BILLING AND PAYMENT PROCEDURES AND LIMITATIONS:

A. Submission of Claims and Invoices.

1. Submission of Claims and Invoices for Medi-Cal Services. Claims for services are to be entered into the County's Management Information System (MIS) within 10 calendar days of the end of the month in which mental health services are delivered, although late claims may be submitted as needed in accordance with State and federal regulations. In addition to claims submitted into MIS, Contractor shall submit a written invoice within 20 calendar days of the end of the month in which mental health services are delivered that: i) summarizes the information submitted into MIS, including the UOS provided for the month, multiplied by the provisional rate in effect at the time of service ii) states the amount owed by County, and iii) includes the Agreement number and signature of Contractor's authorized representative. Invoices shall be delivered electronically to the County designated representative or to:

admhsfinancecbo@co.santa-barbara.ca.us

Santa Barbara County Alcohol, Drug, and Mental Health Services

ATTN: Accounts Payable

429 North San Antonio Road

Santa Barbara, CA 93110 –1316

Contractor agrees that it shall be solely liable and responsible for all data and information submitted by the County to the State on behalf of Contractor. Payment will be based on the UOS accepted into MIS and claimed to the State on a monthly basis.

2. Submission of Claims and Invoices for Non Medi-Cal Services. Contractor shall submit a written invoice within 20 calendar days of the end of the month in which mental health services are delivered that: i) depicts the actual costs of providing the services less any applicable revenues, ii) states the amount owed by County, and iii) includes the Agreement number and signature of Contractor's authorized representative. Invoices shall be delivered to the designated representative or

EXHIBIT B

address described in Section VI.A of this Exhibit B. Payment will be based on the lower of actual costs less applicable revenues or 1/12th of the Maximum Contract Amount on a cumulative year to date basis.

The Director or designee shall review the monthly claim(s) and invoices to confirm accuracy of the data submitted. With the exception of the final month's payment under this Agreement, County shall make provisional payment for approved claims within thirty (30) calendar days of the receipt of said claim(s) and invoice by County subject to the contractual limitations set forth below.

- B. Monthly Financial Statements. Within 20 calendar days of the end of the month in which mental health services are delivered, Contractor shall submit monthly financial statements reflecting direct and indirect costs and other applicable revenues for Contractor's programs described in Exhibit A.
- C. Withholding Of Payment for Non-submission of MIS and Other Information. If any required MIS data, invoice or report(s) is not submitted by Contractor to County within the time limits described in this Agreement or if any such information is incomplete, incorrect, or is not completed in accordance with the requirements of this Agreement, then payment shall be withheld until County is in receipt of complete and correct data and such data has been reviewed and approved by Director or designee. Director or designee shall review such submitted service data within sixty (60) calendar days of receipt.
- D. Withholding Of Payment for Unsatisfactory Clinical Documentation. Director or designee shall have the option to deny payment for services when documentation of clinical services does not meet minimum State and County written standards.
- E. Claims Submission Restrictions.
 - 1. 12-Month Billing Limit. Unless otherwise determined by State or federal regulations (e.g. Medi-Medi cross-over), all original (or initial) claims for eligible individual persons under this Agreement must be received by County within 12 months from the date of service to avoid denial for late billing.
 - 2. No Payment for Services Provided Following Expiration/ Termination of Agreement. Contractor shall have no claim against County for payment of any funds or reimbursement, of any kind whatsoever, for any service provided by Contractor after the expiration or other termination of this Agreement. Should Contractor receive any such payment, it shall immediately notify County and shall immediately repay all such funds to County. Payment by County for services rendered after expiration/termination of this Agreement shall not constitute a waiver of County's right to recover such payment from Contractor. This provision shall survive the expiration or other termination of this Agreement.
- F. Claims Certification and Program Integrity. Contractor shall certify that all UOS

EXHIBIT B

entered by Contractor into MIS for any payor sources covered by this Agreement are true and accurate to the best of Contractor's knowledge.

VII. COST REPORT

- A. Submission of Cost Report. Within forty-five (45) days after the close of the Fiscal Year covered by this Agreement, Contractor shall provide County with an accurate and complete Annual Cost Report with a statement of expenses and revenue for the prior fiscal year. The Annual Cost Report shall be prepared by Contractor in accordance with all applicable federal, state and County requirements and generally accepted accounting principles. Contractor shall allocate direct and indirect costs to and between programs, cost centers, services, and funding sources in accordance with such requirements and consistent with prudent business practice. All revenues received by Contractor shall be reported in its annual Cost Report, and shall be used to offset gross cost. Contractor shall maintain source documentation to support the claimed costs, revenues and allocations which shall be available at any time to Director or Designee upon reasonable notice.
- B. Cost Report to be Used for Final Settlement. The Cost Report shall be the final financial and statistical report submitted by Contractor to County, and shall serve as the basis for final settlement to Contractor. Contractor shall document that costs are reasonable and allowable and directly or indirectly related to the services to be provided hereunder.
- C. Withholding Payment. At its sole discretion, County may withhold the final month's payment under this Agreement until such time that Contractor submits its complete Annual Cost Report.
- D. Penalties. In addition, failure of Contractor to submit accurate and complete Annual Cost Report(s) by the ninetieth (90th) day after the close of the Fiscal Year or the expiration or termination date of this Agreement shall result in:
1. A Late Penalty of ONE HUNDRED DOLLARS (\$100) for each day that the accurate and complete Annual Cost Report(s) is (are) not submitted. The Late Penalty shall be assessed separately on each outstanding Annual Cost Report. The Late Penalty shall commence on the ninety-first (91st) day following either the end of the applicable Fiscal Year or the expiration or termination date of this Agreement. County shall deduct the Late Penalty assessed against Contractor from the final month's payment due under the Agreement.
 2. In the event that Contractor does not submit accurate and complete Annual Cost Report(s) by the one-hundred fiftieth (150th) day following either the end of the applicable Fiscal Year or the expiration or termination date of this Agreement, then all amounts covered by the outstanding Annual Cost Report(s) and paid by County to Contractor in the Fiscal Year for which the Annual Cost Report(s) is (are) outstanding shall be repaid by Contractor to County. Further, County shall

EXHIBIT B

terminate any current contracts entered into with Contractor for programs covered by the outstanding Annual Cost Reports.

- E. Audited Financial Reports. Each year of the Agreement, the Contractor shall submit to County a copy of their audited annual financial statement, including management comments. This report shall be submitted within thirty (30) days after the report is received by Contractor.
- F. Single Audit Report: If Contractor is required to perform a single audit, per the requirements of OMB circular A-133, Contractor shall submit a copy of such single audit to County within thirty (30) days of receipt.

VIII. PRE-AUDIT COST REPORT SETTLEMENTS

- A. Pre-audit Cost Report Settlements. Based on the Annual Cost Report(s) submitted pursuant to this Exhibit B Section VII (Cost Reports) and State approved UOS, at the end of each Fiscal Year or portion thereof that this Agreement is in effect, the State and/or County will perform pre-audit cost report settlement(s). Such settlement will be subject to the terms and conditions of this Agreement and any other applicable State and/or federal statutes, regulations, policies and procedures, or requirements pertaining to cost reporting and settlements for applicable federal and/or State programs. Settlement shall be adjusted to the lower of:
 - 1. Contractor's published charge(s) to the general public, as approved by the Contractor's governing board; unless the Contractor is a Nominal Charge Provider. This federal published charges rule is applicable only for the outpatient, rehabilitative, case management and 24-hour services.
 - 2. The Contractor's actual costs.
 - 3. The last approved State Schedule of Maximum Allowances (SMA).
 - 4. The Maximum Contract Amount (MCA) of this Agreement.
- B. Issuance of Findings. County's issuance of its pre-audit cost report settlement findings shall take place no later than one-hundred-twenty (120) calendar days after the receipt by County from the State of the State's Final Cost Report Settlement package for a particular fiscal year.
- C. Payment. In the event that Contractor adjustments based on any of the above methods indicate an amount due the County, Contractor shall pay County by direct payment within thirty (30) days or from deductions from future payments, if any, at the sole discretion of the Director.

EXHIBIT B

IX. AUDITS, AUDIT APPEALS AND POST-AUDIT EPSDT/MEDI-CAL FINAL SETTLEMENT

- A. Audit by Responsible Auditing Party. At any time during the term of this Agreement or after the expiration or termination of this Agreement, in accordance with State and federal law including but not limited to the WIC Sections 14170 et. seq., authorized representatives from the County, State or Federal governments (Responsible Auditing Party) may conduct an audit or site review of Contractor regarding the mental health services/activities provided hereunder.

- B. Settlement. Settlement of the audit findings will be conducted according to the Responsible Auditing Party's procedures in place. In the case of a State EPSDT/Medi-Cal audit, the State and County will perform a post-audit EPSDT/Medi-Cal settlement that is based on State audit findings. Such settlement will take place when the State initiates its settlement action which customarily is after the issuance of the audit report by the State and before the State's audit appeal process. However, if the Responsible Auditing Party stays its collection of any amounts due or payable because of the audit findings, County will also stay its settlement of the same amounts due or payable until the Responsible Auditing Party initiates its settlement action with County.

- C. Invoice for Amounts Due. County shall issue an invoice to Contractor for any amount due County after the Responsible Auditing Party issues an audit report. The amount on the County invoice is due by Contractor to County thirty (30) calendar days from the date of the invoice.

- D. Appeal. Contractor may appeal any such audit findings in accordance with the audit appeal process established by the party performing the audit.

EXHIBIT B-1

EXHIBIT B-1 ALCOHOL, DRUG AND MENTAL HEALTH SERVICES SCHEDULE OF RATES AND CONTRACT MAXIMUM

CONTRACTOR NAME: Casa Pacifica FISCAL YEAR: 2012-13

DESCRIPTION/MODE/SERVICE FUNCTION:	PROGRAM					TOTAL
	Children System of Care - (Residential Treatment/Day)	Children System of Care - Crisis Shelter (Outpatient)	Therapeutic Behavioral Services	Wraparound	SAFTY	
	NUMBER OF UNITS PROJECTED (based on history):					
Outpatient - Placement/Brokerage (15/01-09)	664	7,785		21,913	41,946	72,308
Outpatient Mental Health Services (15/10-59)	18,406	36,791		308,662	202,511	566,370
Outpatient Mental Health Services (15/58)	N/A	N/A	883,177	N/A	N/A	883,177
Outpatient Medication Support (15/60-69)	15,925	-	-	-	-	15,925
Outpatient Crisis Intervention (15/70-79)	396	-	-	-	112,200	112,596
Day Rehab Full/Day (10/95-99)	432	N/A	N/A	N/A	N/A	432
SERVICE TYPE: M/C, NON M/C	M/C	M/C	M/C	M/C	M/C, NON M/C	
UNIT REIMBURSEMENT	minute	minute	minute	minute	minute	
COST PER UNIT/PROVISIONAL RATE:						
Outpatient - Placement/Brokerage (15/01-09)						\$1.66
Outpatient Mental Health Services (15/10-59)						\$2.15
Outpatient Mental Health Services (15/58)						\$2.15
Outpatient Medication Support (15/60-69)						\$3.96
Outpatient Crisis Intervention (15/70-79)						\$3.19
Day Rehab Full/Day (10/95-99)						\$107.94
GROSS COST:	\$ 150,000	\$ 92,024	\$ 1,898,831	\$ 1,394,020	\$ 960,031	\$ 4,494,906
LESS REVENUES COLLECTED BY CONTRACTOR: (as depicted in Contractor's Budget Packet)						
PATIENT FEES						\$ -
PATIENT INSURANCE						\$ -
CONTRIBUTIONS					\$ 97,083	\$ 97,083
FOUNDATIONS/TRUSTS						\$ -
SPECIAL EVENTS						\$ -
OTHER (LIST): SB 163 (Santa Barbara DSS)				\$ 694,020		\$ 694,020
OTHER (LIST): PROGRAM SERVICE FEES						\$ -
OTHER (LIST):						\$ -
TOTAL CONTRACTOR REVENUES	\$ -	\$ -	\$ -	\$ 694,020	\$ 97,083	\$ 791,103
MAXIMUM CONTRACT AMOUNT:	\$ 150,000	\$ 92,024	\$ 1,898,831	\$ 700,000	\$ 862,948	\$ 3,703,803

SOURCES OF FUNDING FOR MAXIMUM CONTRACT AMOUNT*						
MEDI-CAL/FFP**	\$ 75,000	\$ 46,012	\$ 949,416	\$ 350,000	\$ 341,474	\$ 1,761,902
OTHER FEDERAL FUNDS						\$ -
REALIGNMENT/EPST	\$ 75,000	\$ 46,012	\$ 949,416	\$ 315,000	\$ 341,474	\$ 1,726,902
STATE GENERAL FUNDS						\$ -
COUNTY FUNDS						\$ -
MHSA - MEDI-CAL MATCH						\$ -
MHSA - NON-MEDI-CAL***					\$ 180,000	\$ 180,000
OTHER (LIST): DSS SB 163 MEDI-CAL MATCH				\$ 35,000		\$ 35,000
TOTAL (SOURCES OF FUNDING)	\$ 150,000	\$ 92,024	\$ 1,898,831	\$ 700,000	\$ 862,948	\$ 3,703,803

CONTRACTOR SIGNATURE: _____

STAFF ANALYST SIGNATURE: _____

FISCAL SERVICES SIGNATURE: _____

*Funding sources are estimated at the time of contract execution and may be reallocated at ADMHS' discretion based on available funding

**Medi-Cal services may be offset by Healthy Families or Medicare qualifying services (funding) if approved by ADMHS.

***MHSA funding may be offset by additional Medi-Cal funding

EXHIBIT B-2

AGENCY NAME: Casa Pacifica Centers for Children & Families

COUNTY FISCAL YEAR: 2012-13

Gray Shaded cells contain formulas, do not overwrite

LINE #	COLUMN #	1	2	3	4	5	6	7	8
		I. REVENUE SOURCES:	TOTAL AGENCY/ ORGANIZATION BUDGET	COUNTY ADMHS PROGRAMS TOTALS	Wraparound	TBS	SAFTY	RTC	Shelter
1		Contributions	\$ 1,835,000	\$ 97,083			\$ 97,083		
2		Foundations/Trusts		\$ -					
3		Special Events	\$ 1,039,000	\$ -					
4		Legacies/Bequests		\$ -					
5		Associated Organizations		\$ -					
6		Membership Dues		\$ -					
7		Program Service Fees	\$ 16,155,261	\$ -					
8		Investment Income	\$ 100,000	\$ -					
9		Miscellaneous Revenue	\$ 70,000	\$ -					
10		ADMHS Funding	\$ 3,523,803	\$ 3,523,803	\$ 700,000	\$ 1,898,831	\$ 682,948	\$ 150,000	\$ 92,024
11		Other Government Funding		\$ -					
12		SB163 Wraparound Finding	\$ 2,194,020	\$ 694,020	\$ 694,020				
13		MHSA Revenue	\$ 788,048	\$ 180,000			\$ 180,000		
14		Training Revenue	\$ 378,300	\$ -					
15		Other (specify)		\$ -					
16		Other (specify)		\$ -					
17		Other (specify)		\$ -					
18		Total Other Revenue (Sum of lines 1 through 17)	\$ 26,083,432	\$ 4,494,906	\$ 1,394,020	\$ 1,898,831	\$ 960,031	\$ 150,000	\$ 92,024
		I.B Client and Third Party Revenues:							
19		Medicare		\$ -					
20		Client Fees		\$ -					
21		Insurance		\$ -					
22		SSI		\$ -					
23		Other (specify)		\$ -					
24		Total Client and Third Party Revenues (Sum of lines 19 through 23)		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
25		GROSS PROGRAM REVENUE BUDGET (Sum of lines 18 + 24)	26,083,432	4,494,906	1,394,020	1,898,831	960,031	150,000	92,024

EXHIBIT B-2

III. DIRECT COSTS	TOTAL AGENCY/ ORGANIZATION BUDGET	COUNTY ADMHS PROGRAMS TOTALS	Wraparound	TBS	SAFTY	RTC	Shelter	
26	Salaries (Complete Staffing Schedule)	14,939,448	\$ 2,664,874	\$ 836,838	\$ 1,080,998	\$ 614,602	\$ 71,685	\$ 60,751
27	Employee Benefits	3,553,570	\$ 499,014	\$ 161,927	\$ 209,173	\$ 87,691	\$ 22,400	\$ 17,823
28	Consultants	93,500	\$ -					
29	Payroll Taxes	1,150,441	\$ 203,862	\$ 64,018	\$ 82,696	\$ 47,017	\$ 5,484	\$ 4,647
30	Salaries and Benefits Subtotal	19,736,959	3,367,750	1,062,783	1,372,867	749,310	99,569	83,221
III. B Services and Supplies Object Level								
31	Professional Fees	191,150	\$ 3,500				\$ 3,500	
32	Supplies	267,455	\$ 23,277	\$ 5,327	\$ 15,000	\$ 2,500	\$ 200	\$ 250
33	Telephone	238,555	\$ 55,476	\$ 17,000	\$ 25,000	\$ 13,276	\$ 200	
34	Postage & Shipping	19,740	\$ -					
35	Occupancy (Facility Lease/Rent/Costs)	1,240,695	\$ 234,700	\$ 45,000	\$ 130,000	\$ 51,500	\$ 5,700	\$ 2,500
36	Rental/Maintenance/Purchase Equipment	95,035	\$ 19,570	\$ 4,000	\$ 11,000	\$ 4,200	\$ 250	\$ 120
37	Printing/Publications	56,575	\$ 300			\$ 300		
38	Transportation	412,485	\$ 90,548	\$ 33,000	\$ 43,548	\$ 14,000		
39	Conferences, Meetings, Etc	176,030	\$ 17,100	\$ 6,000	\$ 10,000	\$ 1,100		
40	Insurance	200,875	\$ 32,450	\$ 7,500	\$ 16,500	\$ 7,500	\$ 700	\$ 250
41	Other - Depreciation	548,375	\$ 12,460	\$ 2,500	\$ 8,600	\$ 1,360		
42	Other - Recruiting/Hiring	169,933	\$ 5,800	\$ 3,000	\$ 2,000	\$ 800		
43	Other - Child Related & Flex Fund	187,230	\$ 50,000	\$ 50,000				
44	Other - Contract Services	1,059,954	\$ 98,200	\$ 17,500	\$ 47,000	30,000	\$ 2,500	\$ 1,200
45	Other - (See Schedule Below)	1,482,386	\$ 7,363	\$ 1,600	\$ 3,463	2,300		
46	Services and Supplies Subtotal	6,346,473	650,744	192,427	312,111	128,836	13,050	4,320
47	III.C. Client Expense Object Level Total							
48	SUBTOTAL DIRECT COSTS	26,083,432	4,018,494	1,255,210	1,684,978	878,146	112,619	87,541
49	IV. INDIRECT COSTS							
	Administrative Indirect Costs (limited to 15%)		\$ 476,413	\$ 138,810	\$ 213,854	\$ 81,885	\$ 37,381	\$ 4,483
50	GROSS DIRECT AND INDIRECT COSTS (Sum of lines 47+48)	26,083,432	4,494,906	1,394,020	1,898,831	960,031	150,000	92,024

EXHIBIT C

STANDARD INDEMNIFICATION AND INSURANCE PROVISIONS for contracts REQUIRING professional liability insurance

1. INDEMNIFICATION

Indemnification pertaining to other than Professional Services:

Contractor shall defend, indemnify and save harmless the County, its officers, agents and employees from any and all claims, demands, damages, costs, expenses (including attorney's fees), judgments or liabilities arising out of this Agreement or occasioned by the performance or attempted performance of the provisions hereof; including, but not limited to: any act or omission to act on the part of the Contractor or his agents or employees or other independent Contractors directly responsible to him; except those claims, demands, damages, costs, expenses (including attorney's fees), judgments or liabilities resulting from the sole negligence or willful misconduct of the County.

Contractor shall notify the County immediately in the event of any accident or injury arising out of or in connection with this Agreement.

Indemnification pertaining to Professional Services:

Contractor shall indemnify and save harmless the County, its officers, agents and employees from any and all claims, demands, damages, costs, expenses (including attorney's fees), judgments or liabilities arising out of the negligent performance or attempted performance of the provisions hereof; including any willful or negligent act or omission to act on the part of the Contractor or his agents or employees or other independent Contractors directly responsible to him to the fullest extent allowable by law.

Contractor shall notify the County immediately in the event of any accident or injury arising out of or in connection with this Agreement.

2. INSURANCE

Without limiting the Contractor's indemnification of the County, Contractor shall procure the following required insurance coverages at its sole cost and expense. All insurance coverage is to be placed with insurers which (1) have a Best's rating of no less than A: VII, and (2) are admitted insurance companies in the State of California. All other insurers require the prior approval of the County. Such insurance coverage shall be maintained during the term of this Agreement. Failure to comply with the insurance requirements shall place Contractor in default. Upon request by the County, Contractor shall provide a certified copy of any insurance policy to the County within ten (10) working days.

Workers' Compensation Insurance: Statutory Workers' Compensation and Employers Liability Insurance shall cover all Contractor's staff while performing any

EXHIBIT C

work incidental to the performance of this Agreement. The policy shall provide that no cancellation, or expiration or reduction of coverage shall be effective or occur until at least thirty (30) days after receipt of such notice by the County. In the event Contractor is self-insured, it shall furnish a copy of Certificate of Consent to Self-Insure issued by the Department of Industrial Relations for the State of California. This provision does not apply if Contractor has no employees as defined in Labor Code Section 3350 et seq. during the entire period of this Agreement and Contractor submits a written statement to the County stating that fact.

General and Automobile Liability Insurance: The general liability insurance shall include bodily injury, property damage and personal injury liability coverage, shall afford coverage for all premises, operations, products and completed operations of Contractor and shall include contractual liability coverage sufficiently broad so as to include the insurable liability assumed by the Contractor in the indemnity and hold harmless provisions of the Indemnification Section of this Agreement between County and Contractor. The automobile liability insurance shall cover all owned, non-owned and hired motor vehicles that are operated on behalf of Contractor pursuant to Contractor's activities hereunder. Contractor shall require all subcontractors to be included under its policies or furnish separate certificates and endorsements to meet the standards of these provisions by each subcontractor. County, its officers, agents, and employees shall be Additional Insured status on any policy. A cross liability clause, or equivalent wording, stating that coverage will apply separately to each named or additional insured as if separate policies had been issued to each shall be included in the policies. A copy of the endorsement evidencing that the policy has been changed to reflect the Additional Insured status must be attached to the certificate of insurance. The limit of liability of said policy or policies for general and automobile liability insurance shall not be less than \$1,000,000, per occurrence and \$2,000,000 in the aggregate. Any deductible or Self-Insured Retention {SIR} over \$10,000, requires approval by the County.

Said policy or policies shall include a severability of interest or cross liability clause or equivalent wording. Said policy or policies shall contain a provision of the following form:

"Such insurance as is afforded by this policy shall be primary and if the County has other valid and collectible insurance, that other insurance shall be excess and non-contributory."

If the policy providing liability coverage is on a 'claims-made' form, the Contractor is required to maintain such coverage for a minimum of three years following completion of the performance or attempted performance of the provisions of this agreement. Said policy or policies shall provide that the County shall be given thirty (30) days written notice prior to cancellation or expiration of the policy or reduction in coverage.

Professional Liability Insurance. Professional liability insurance shall include coverage for the activities of Contractor's professional staff with a combined single

EXHIBIT C

limit of not less than \$1,000,000, per occurrence or claim and \$2,000,000, in the aggregate. Said policy or policies shall provide that County shall be given thirty (30) days written notice prior to cancellation, expiration of the policy, or reduction in coverage. If the policy providing professional liability coverage is on a 'claims-made' form, the Contractor is required to maintain such coverage for a minimum of three (3) years (ten years [10] for Construction Defect Claims) following completion of the performance or attempted performance of the provisions of this agreement.

Contractor shall submit to the office of the designated County representative certificate(s) of insurance documenting the required insurance as specified above prior to this Agreement becoming effective. County shall maintain current certificate(s) of insurance at all times in the office of the designated County representative as a condition precedent to any payment under this Agreement. Approval of insurance by County or acceptance of the certificate of insurance by County shall not relieve or decrease the extent to which the Contractor may be held responsible for payment of damages resulting from Contractor's services of operation pursuant to the Agreement, nor shall it be deemed a waiver of County's rights to insurance coverage hereunder.

3. In the event the Contractor is not able to comply with the County's insurance requirements, County may, at their sole discretion and at the Contractor's expense, provide compliant coverage.

The above insurance requirements are subject to periodic review by the County. The County's Risk Manager is authorized to change the above insurance requirements, with the concurrence of County Counsel, to include additional types of insurance coverage or higher coverage limits, provided that such change is reasonable and based on changed risk of loss or in light of past claims against the County or inflation. This option may be exercised during any amendment of this Agreement that results in an increase in the nature of County's risk and such change of provisions will be in effect for the term of the amended Agreement. Such change pertaining to types of insurance coverage or higher coverage limits must be made by written amendment to this Agreement. Contractor agrees to execute any such amendment within thirty (30) days of acceptance of the amendment or modification.

EXHIBIT D

ORGANIZATIONAL SERVICE PROVIDER SITE CERTIFICATION

COMPLIANCE REQUIREMENTS

1. Contractor hereby represents and warrants the following, as applicable:
 - A. Contractor is currently, and for the duration of this Agreement shall remain, licensed in accordance with all local, State, and Federal licensure requirements as a provider of its kind.
 - B. The space owned, leased, or operated by the Contractor and used for services or staff meets all local fire codes.
 - C. The physical plant of the site owned, occupied, or leased by the Contractor and used for services or staff is clean, sanitary, and in good repair.
 - D. Contractor establishes and implements maintenance policies for the site owned, occupied, or leased by the Contractor and used for services or staff, to ensure the safety and well-being of beneficiaries and staff.
 - E. Contractor has a current administrative manual which includes: personnel policies and procedures, general operating procedures, service delivery policies, and procedures for reporting unusual occurrences relating to health and safety issues.
 - F. The Contractor maintains client records in a manner that meets the requirements of the County pursuant to the latest edition of the California State Mental Health Plan, and applicable state and federal standards.
 - G. Contractor has staffing adequate to allow the County to claim federal financial participation for the services the Contractor delivers to beneficiaries.
 - H. Contractor has written procedures for referring individuals to a psychiatrist when necessary, or to a physician, if a psychiatrist is not available.
 - I. Contractor has, as a head of service, a licensed mental health professional or rehabilitation specialist.
 - J. For Contractors that provide or store medications, the Contractor stores and dispenses medications in compliance with all pertinent State and Federal standards, specifically:
 1. All drugs obtained by prescription are labeled in compliance with Federal and State laws. Prescription labels may be altered only by authorized personnel.
 2. Drugs intended for external use only or food stuffs are stored separately from drugs for internal use.

EXHIBIT D

3. All drugs are stored at proper temperatures. Room temperature drugs should be stored at 59 – 86 degrees Fahrenheit, and refrigerated drugs must be stored at 36 – 46 degrees Fahrenheit.
 4. Drugs are stored in a locked area with access limited only to those medical personnel authorized to prescribe, dispense, or administer medication.
 5. Drugs are not retained after the expiration date. IM (Intramuscular) multi-dose vials are to be dated and initialed when opened.
 6. A drug log is to be maintained to ensure the Contractor disposes of expired, contaminated, deteriorated, and abandoned drugs in a manner consistent with State and Federal laws.
 7. Contractor's Policies and Procedures manual addresses the issues of dispensing, administration and storage of all medications.
2. **CERTIFICATION** - On-site certification is required every two (2) years. Additional certification reviews may be necessary if:
- A. The Contractor makes major staffing changes.
 - B. The Contractor makes organizational and/or corporate structural changes (i.e., conversion from non-profit status).
 - C. The Contractor adds Day Treatment or Medication Support services when medications will be administered or dispensed from Contractor's site.
 - D. There are significant changes in the physical plant of the provider site (some physical plant changes could require new fire clearance).
 - E. There is a change of ownership or location.
 - F. There are complaints regarding the Contractor.
 - G. There are unusual events, accidents, or injuries requiring medical treatment for clients, staff or members of the community.
3. On-site certification is not required for hospital outpatient departments which are operating under the license of the hospital. Services provided by hospital outpatient departments may be provided either on the premises or offsite.

EXHIBIT E
PROGRAM GOALS, OUTCOMES AND MEASURES

Children's Program Evaluation		
Program Goals	Outcomes	Measure/Data Elements
<ul style="list-style-type: none"> ❖ Provide 24/7 mental health and substance abuse services for children and their families in order to prevent out-of-home and out-of-county placements 	<ul style="list-style-type: none"> ✓ Maintain children in their homes or community ✓ Return children placed out-of-home and out-of-county to the most appropriate, safe and stable living environment 	<ul style="list-style-type: none"> ➤ Number of out-of-home placements (county and out-of-county) ➤ Number of children returned to placement (home or out-of-home) in Santa Barbara County
<ul style="list-style-type: none"> ❖ Assist children in their mental health recovery process and with developing the skills necessary to lead healthy and productive lives 	<ul style="list-style-type: none"> ✓ Improve quality of life for children ✓ Engagement in and/or maintenance of mental health treatment activities ✓ Reduced number of days in juvenile hall/jail/bookings ✓ Reduced number of crisis and acute care episodes ✓ Reduced number of hospitalization days per episode ✓ Increased number of days in stable/permanent housing ✓ Increased skill and success in vocational and educational activities 	<ul style="list-style-type: none"> ➤ Number of clients employed, enrolled in school or training, or volunteering ➤ Hospital admissions; length of hospital stay; reduction in hospitalization costs ➤ Number of incarceration days ➤ Number of clients with 100% of days in stable/permanent housing