



**BOARD OF SUPERVISORS
AGENDA LETTER**

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Submitted on:
(COB Stamp)

Department Name: Sheriff-Coroner & Probation
Department No.: 032 & 022
For Agenda Of: August 27, 2024
Placement: Departmental
Estimated Time: 60 Minutes
Continued Item: No
If Yes, date from: N/A
Vote Required: Majority

TO: Board of Supervisors
FROM: Department Director(s) Bill Brown, Sheriff-Coroner (805) 681-4290
Holly L. Benton, Chief Probation Officer (805) 803-8537
Contact Info: Cassandra Marking, Custody Lieutenant (Sheriff's Office) (805) 681-4091
Damon Fletcher, Chief Financial and Administrative Officer (Probation) (805) 882-3654

SUBJECT: Request for Proposals for Healthcare Services at Sheriff's Jail Facilities and Probation's Juvenile Justice Center

County Counsel Concurrence

As to form: Yes

Auditor-Controller Concurrence

As to form: N/A

Other Concurrence: Purchasing

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

- a) Receive and file a presentation from Health Management Associates (HMA) on a Request for Proposals (RFP) for Healthcare Services at the Sheriff's jail facilities and Probation's Juvenile Justice Center (JJC);
- b) Provide any direction, as appropriate;
- c) Authorize the release of a Request for Proposals (RFP) for Healthcare Services at the Sheriff's jail facilities and Probation's JJC; and
- d) Determine that the above action is not a project under the California Environmental Quality Act (CEQA) pursuant to CEQA Guidelines Section 15378(b)(5) because it consists of government administrative activities that will not result in direct or indirect physical changes in the environment.

Summary Text:

This item is before your Board to receive a presentation from HMA on an RFP for healthcare services at the Sheriff's jail facilities and Probation's JJC and to provide any recommendations for inclusion into the RFP as well as authorize the Purchasing Department to release this RFP to prospective proposers. The County contracted with HMA to help develop a comprehensive RFP for healthcare services, which includes both medical and mental health services at Sheriff's jail facilities, and medical services at Probation's JJC. The RFP (Attachment A) is currently in draft form and may be revised further based on the Board's direction and other non-material modifications. Representatives from the Sheriff's Office, Probation Department, CEO's Office, Public Health Department (PHD) and Department of Behavioral Wellness (BWell) have been collaborating with HMA since April 2024.

Background:

On February 28, 2017, the Board of Supervisors approved the Sheriff and the Probation Department Agreement with CFMG/Wellpath for healthcare services (medical and mental health services) at the jail and for medical services only for Probation's juvenile facilities. This Agreement was awarded following an RFP process that spanned several months. On April 1, 2017, CFMG officially began providing services for the Sheriff's Office and Probation Department. In October 2018, CFMG joined with Correct Care Solutions (CCS), CFMG's parent company, Correctional Medical Group Companies (CMGC) and became Wellpath.

Your Board has authorized six amendments to the Agreement with Wellpath, with the most recent occurring in June 2024. The current contract with Wellpath is set to expire on March 31, 2025.

In April 2024, your Board held a Jail Healthcare Community Meeting to discuss healthcare within the facilities and receive presentations and updates from the Sheriff's Office, BWell, and community groups related to the provision of health and mental health services provided at the jail facilities.

Since the existing Agreement with Wellpath is set to expire on March 31, 2025, the County intends to release the RFP in fall 2024, with selection of a qualified vendor to occur in late 2024 or early 2025, in order for the qualified vendor to be able to begin or resume providing services effective April 1, 2025. In order to provide your Board with greater context and information, Public Health will conduct an analysis of the costs and staffing necessary for the department to provide healthcare services as an option should there be a lack of qualified applicants. Staff will return to your Board in early 2025 to request to enter into contract negotiations with the successful bidder, which will also include the report out on Public Health's analysis.

The RFP includes extensive language and requirements regarding health and/or mental health services provided to incarcerated individuals and detained youth, including specific requirements related to the *Murray v. County of Santa Barbara* Remedial Plan, California Advancing and Innovating Medi-Cal (CalAIM), and the National Commission on Correctional Healthcare (NCCHC). As part of the RFP process, prospective proposers will be required to conduct a site visit of the facilities and may be required to deliver a presentation to the scoring committee, which will include County staff from multiple departments.

Performance Measures:

In Appendix 7 to the RFP (within Attachment B), Service Level Agreements (SLAs) are listed for the Sheriff's Office's adult jail facilities and Probation's Juvenile Justice Center. SLAs are sets of performance objectives and standards developed with collective input from representatives of the Sheriff's Office, Probation Department, CEO's Office, PHD, BWell, and HMA. SLAs will be monitored and measured by PHD and BWell on a monthly, quarterly, or annual basis depending on the established need of monitoring frequency. Each SLA includes a compliance threshold, monitoring frequency, and liquidated damages amount. Liquidated damages stipulate the payment of a specified sum to the County should the Contractor fail to satisfy the requirements of the associated SLAs. The liquidated damages amounts are reasonable estimates of an intangible loss to the County associated with a service level not provided.

For the Sheriff's Office, the SLAs are inclusive of the following areas: Withdrawal Management (Policies and Procedures), Specialized Mental Health Services, Medication, Discharge Planning and Continuity of Care, Incarcerated Person Problem List, Access to Care, Staffing, and NCCHC Accreditation. Within the Proposed Staffing Matrices (Appendix 09b), the Avocet Staffing Analysis (Appendix 09c) was reviewed and utilized as a guide in the development of the Proposed Staffing Matrices. The Avocet Staffing Analysis is included as a guide rather than strict requirement in order to provide flexibility for proposers to determine their optimal staffing models, given that liquidated damages are assessed for staffing vacancies. However, that flexibility does not allow for a healthcare professional working beyond their scope of licensure or accreditation.

For the Probation Department, the SLAs are inclusive of the following areas: Intake Screening/Treatment, Medication, Discharge Planning and Continuity of Care, Incarcerated Person Problem List, Staffing, and NCCHC Accreditation.

SLAs can be modified annually, remain the same, or a combination thereof. In the fourth quarter of each contract year and in cooperation with PHD and BWell, the contracted Provider, Sheriff's Office, Probation, and County may establish SLAs for the new contract year. Prior year SLAs may be continued, and new SLAs may be developed. Each new SLA shall include an objective, performance expectations, measurements, and liquidated damages amount. Annual SLAs may be detailed in a Memorandum of Understanding between the County and the contracted Provider.

Fiscal and Facilities Impacts:

Budgeted: N/A

Narrative: Both the Sheriff's Office and Probation have budgeted estimated amounts for the fourth quarter of FY 2024-25, however these estimates may be subject to change. Both departments will return to your Board with budget adjustments when an Agreement is presented for your consideration, if needed.

Attachments:

Attachment A: Draft Healthcare Services Request for Proposals (RFP)

Attachment B: Appendices to Draft RFP

Attachment C: Presentation by HMA

Authored by:

Ryan Sullivan, Custody Commander – Sheriff's Office