

ATTACHMENT C

Cannabis Taxation, Compliance, and Enforcement

SECOND QUARTER

FISCAL YEAR 2021/2022

CANNABIS TAXES

Table 1 provides a comparison of second quarter tax revenue data received from the Treasurer Tax-Collector’s Office for this fiscal year versus the last two fiscal years.

TABLE 1. CANNABIS TAXES – REVENUES

Second Quarter	FY 19-20	FY 20-21	FY 21-22
Taxes Paid (M)	\$2.0	\$2.6	\$2.3

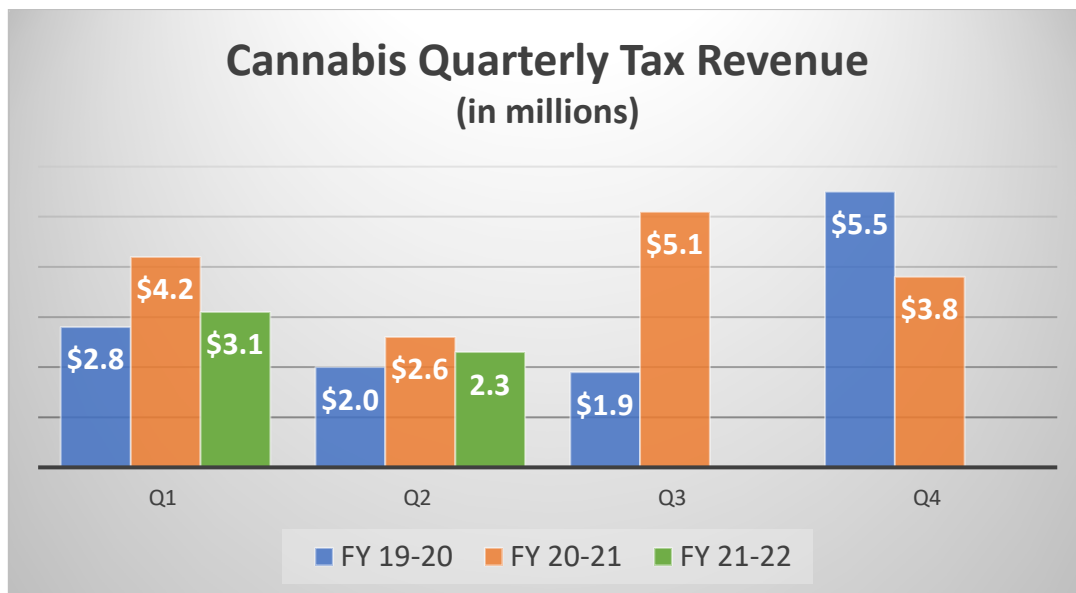


FIGURE 1. TAX REVENUE COMPARISION FY 19-20 TO 21-22 BY QUARTER

TABLE 2. CANNABIS TAXES – REPORTING

Time Frame	Tax Revenue Received	Number of Operators Reporting Gross Receipts	Number of Operators Reporting Zero Gross Receipts	Operators that Did Not Report	Total
FY 21-22 Q2	\$2.3M	45	15	9	69

CANNABIS COMPLIANCE: LAND USE ENTITLEMENT PERMITS

As of February 17, 2022, P&D has approved 158.32 acres of cannabis cultivation within the Carpinteria Agricultural Overlay Area and 1,800.87 acres of cannabis cultivation within the remaining unincorporated area. Of those approved acres, 68.16 acres within the Carpinteria Agricultural Overlay Area and 586.92 acres in the remaining unincorporated area have been permitted with an issued land use entitlement. The table below summarizes the amount of acreage that has been applied for, and the amount of acreage that has been approved and permitted as of February 17, 2022 through the land use entitlement process.

TABLE 3. ACREAGE CAP STATUS BY AREA – LAND USE ENTITLEMENT PROCESS

	Acreage Cap	Submitted Permit Acreage¹	Approved Permit Acreage²	Issued Permit Acreage³
Carpinteria Agricultural Overlay	186	228.56	158.32	68.16
Remaining Unincorporated Area	1,575	3,028.88	1,800.87 ⁴	586.92

1. Submitted permit acreage can fluctuate based on project redesigns or changes to proposed cultivation areas.
2. An applicant may apply for a business license upon approval of their land use entitlement.
3. The “Issued Permit Acreage” is a subset of the “Approved Permit Acreage”. A land use entitlement can only be issued after it has been approved.
4. The approved acreage can fluctuate down from previous quarterly data due to changes to approved projects during the appeal process or when a project is withdrawn after approval.

To date, P&D has received 75 unique appeals of 48 cannabis projects. Of the 75 appeals received, 46 have been withdrawn, closed, or action has been taken by the decision maker. P&D is currently processing 30 unique appeals of 20 cannabis projects, 16 of which are on appeal to the County Planning Commission, and four are on appeal to the Board of Supervisors.

TABLE 4. STATUS OF CANNABIS APPEALS

CURRENT APPEAL TOTALS	
Number of Cannabis Projects on Appeal to Planning Commission	16
Number of Cannabis Projects on Appeal to Board of Supervisors	4
Total Number of Cannabis Projects Currently on Appeal	20

TABLE 5. ELIGIBILITY LISTS FOR ACREAGE CAP

Updated: 2/11/2022 CARPINTERIA AGRICULTURAL OVERLAY AREA

Rank	Operator	Date Placed on List	Acreage Requested	Acreage Issued in License	Acreage left in cap
					186
1	Olivella, Inc	04/15/20	0.03	0.03	185.97
2	G&K Produce/K&G Produce	10/01/19	8.17	8.17	177.80
3	Farmlane, Inc	11/20/19	5.60	Pending	172.20
4	Ednigma, Inc	04/22/21	3.80	Pending	168.40
5	Emmawood B1, LLC	06/14/21	7.95	Pending	160.45
6	CAS Road Investments, LLC	06/24/21	4.73	Pending	155.72
7	Bosim 1628 Management Co, LLC	06/25/21	5.63	Pending	150.09
8	Farmlane, Inc	06/28/21	8.90	Pending	141.19
9	Twisted Roots, Inc	06/29/21	0.43	Pending	140.76
10	CP1 Supply Systems, Inc	07/15/21	4.76	Pending	136.00
11	Autumn Brands, LLC	08/06/21	6.19	Pending	129.81
12	Pacific Grown Organics LLC	09/13/21	4.89	Pending	124.92
13	Ocean Hill Farms, LLC	11/09/21	3.37	Pending	121.55
14	Vista Verde Farms, LLC	11/09/21	13.29	Pending	108.26
15	Carp Red Barn Inc	11/10/21	0.45	Pending	107.81
16	Primetime Farms, LLC	11/10/21	7.58	Pending	100.23
17	Ceres Farm, LL.	11/12/21	10.42	Pending	89.81
18	Yamaoka	11/23/21	3.2	Pending	86.61
19	New Horizon Farming, Inc.	12/23/21	4.59	Pending	82.02
20	JJ Agriculture, Inc	12/23/21	0.92	Pending	81.1
21	SLO Cultivation, Inc	12/23/21	7.98	Pending	73.12
22	Glass House Cultivation LLC	01/25/22	0.57	Pending	72.55
23	CKC Farms	01/25/22	1.08	Pending	71.47
24	Life Remedy Farms	01/26/22	3.19	Pending	68.28
25	Orbiter Blooms, Inc	01/26/22	2.13	Pending	66.15
26	Saga Farms, Inc	01/27/22	2.25	Pending	63.9
27	Melodious Plots	02/11/2022	3.35	Pending	60.55
28	Ednigma, Inc	02/11/2022	7.39	Pending	53.16

Updated: 2/11/2022 REMAINING UNINCORPORATED AREA

Rank	Operator	Date Placed on List	Acreage Requested	Acreage Issued in License	Acreage left in cap
					1,575
1	Healy & Associates, LLC	09/27/19	39.60	39.60	1,535.40
2	Cuyama Ventures, LLC	10/03/19	0.23	0.23	1,535.17
3	Sierra Botanicals, LLC	10/03/19	3.50	3.50	1,531.67
4	Chips 18, Inc	10/07/19	60.00	60.00	1,471.67
5	HBF, LLC	10/22/19	7.00	Pending	1,464.67
6	Busy Bee's Organics, Inc	10/22/19	22.33	22.33	1,442.34
7	Central Coast Chronic, LLC	12/23/19	11.55	Pending	1,430.79
8	Sunset Point Nursery	04/16/20	7.10	7.10	1,423.69
9	EVO Gardens, LLC	05/22/20	2.06	Pending	1,421.63
10	TSBC Ranch, LLC	06/16/20	14.64	14.64	1,406.99
11	Fields, LLC	06/17/20	49.00	49.00	1,357.99
12	Castlerock Family Farms II, LLC	08/28/20	22.95	22.95	1,335.04
13	SB Westcoast Farms, LLC	05/13/21	50.12	50.12	1,284.92
14	San Antonio Ranch 101, LLC	05/13/21	4.65	Pending	1,280.27
15	Santa Barbara's Finest, LLC	05/14/21	8.69	8.69	1,271.58
16	Chips 18, Inc (modification)	05/18/21	0.29	Pending	1,271.29
17	Central Coast Ag Farming, LLC	05/18/21	24.45	Pending	1,246.84
18	Central Coast Ag Farming, LLC	05/18/21	29.78	Pending	1,217.06
19	Cuyama Farms, LLC	06/15/21	34.70	Pending	1,182.36
20	Organic Liberty SB, LLC	06/16/21	42.00	Pending	1,140.36
21	Greenies Management, LLC	06/29/21	4.93	Pending	1,135.43
22	Heavenly Green, Inc	06/29/21	37.00	Pending	1,098.43
23	Alamos Farm, Inc	07/01/21	8.56	Pending	1,089.87
24	Canyon Produce, LLC	07/06/21	62.47	62.47	1,027.40
25	Canna Rios, LLC	07/06/21	48.18	Pending	979.22
26	Clean and Clear, LLC	07/14/21	14.85	Pending	964.37
27	Rancho Riviera, Inc	07/15/21	4.09	Pending	960.28
28	Xotics, LLC	07/15/21	4.73	Pending	955.55
29	BDZ, Inc	07/23/21	40.00	Pending	915.55
30	Villa Americana, Inc	07/23/21	6.50	Pending	909.05
31	La Hoya Creek Farms	07/27/21	1.00	Pending	908.05
32	Gypsy Canyon Farms, Inc.	08/11/21	10.21	Pending	897.84
33	Chips19 LLC	08/17/21	44.00	Pending	853.84
34	Cuyama Foothill Road Farm	08/19/21	91.49	Pending	762.35
35	SBC Farms, LLC	08/19/21	167.28	Pending	595.07
36	SBGL, LLC	09/07/21	3.84	Pending	591.23
37	Tahquitz Farms LLC	09/07/21	15.72	Pending	575.51
38	Heirloom Valley	09/12/21	47.00	Pending	528.51

Rank	Operator	Date Placed on List	Acreage Requested	Acreage Issued in License	Acreage left in cap
39	Ag Roots	09/12/21	33.02	Pending	495.49
40	Santa Rita Holdings, INC.	09/12/21	2.54	Pending	492.95
41	La Laguna Los Alamos, LLC	09/13/21	22.35	Pending	470.60
42	Newera LLC	09/17/21	10.89	Pending	459.71
43	Coyote Hills Ag Enterprise, LLC	09/21/21	11.75	Pending	447.96
44	9500 Cultivators, LLC	09/23/21	93	Pending	354.96
45	SFS Farms OpCo1, LLC	09/27/21	86.8	Pending	268.16
46	Winchester LLC	09/28/21	17.23	Pending	250.93
47	Tierra Tambor Inc	09/28/21	44.04	Pending	206.89
48	Iron Angel	09/29/21	27.25	Pending	179.64
49	ABL Farms	09/29/21	5.2	Pending	174.44
50	The World is Yours, LLC	09/30/21	25.93	Pending	148.51
51	Castro Canyon	09/30/21	3.62	Pending	144.89
52	ABL Farms 2085 Sweeney (017)	09/30/21	5.11	Pending	139.78
53	ABL Farms 2065 Sweeney (014)	09/30/21	3.52	Pending	136.26
54	G and B Family Farms, LLC	09/30/21	6.52	Pending	129.74
55	Clear Source	10/1/2021	14.41	Pending	115.33
56	JJPC Creekside, LLC	10/1/2021	9.19	Pending	106.14
57	Morrison Farms, LLC	10/1/2021	0.66	Pending	105.48
58	Santa Barbara Cultivation, Inc	10/8/2021	1.26	Pending	104.22
59	WTMCA, LLC	10/14/2021	63.16	Pending	41.06
60	Hidden Oaks Enterprises, LLC	11/10/2021	0.05	Pending	41.01
61	Tranquility AGI, LLC	1/20/2022	8.84	Pending	32.17
62	9451 Cultivators, LLC	2/8/2022	30.06	Pending	2.11
63	Foxen Canyon Farms	2/8/2022	2.11	Pending	0

CANNABIS COMPLIANCE: COUNTY BUSINESS LICENSING

TABLE 6. CANNABIS BUSINESS LICENSES ISSUED AND PENDING

	Business Licenses Issued thru <u>FY21-22 Q1</u>	Business Licenses Issued thru <u>FY21-22 Q2</u>	Business Licenses Pending thru <u>FY21-22 Q2</u>	Total Applications Rec'd thru <u>FY21-22 Q2</u>
Cultivator	15	18	82	100
Nursery	11	13	48	61
Manufacturer	0	0	0	0
Retail Non-Storefront	1	1	2	3
Distributor	0	0	14	14
Totals	27	32	146	178

CANNABIS ENFORCEMENT

TABLE 7. CANNABIS ENFORCEMENT ACTIVITIES

	FY 21-22		FY 20-21		FY 19-20	
	Q1	Q2	Q1	Q2	Q1	Q2
# of Enforcement Actions	8	7	5	6	12	8
# Live Plants Confiscated	3,253	9,886	7,220	64	16,684	100
Live Plant Value \$\$	\$1.6M	\$4.9M	\$3.6M	\$32K	\$4.2M	\$20K
Dried Product Confiscated (lbs.)	1,205	2,313	250	180	1,157	74
Dried Product Value \$\$	\$1.8M	\$2.3M	\$250K	\$315K	\$1.2M	\$59.2K