



BOARD OF SUPERVISORS  
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors  
105 E. Anapamu Street, Suite 407  
Santa Barbara, CA 93101  
(805) 568-2240

Department Name: General Services  
Department No.: 063  
For Agenda Of: December 4, 2007  
Placement: Administrative  
Estimated Tme: N/A  
Continued Item: No  
If Yes, date from:  
Vote Required: Majority

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**TO:** Board of Supervisors

**FROM:** Department Bob Nisbet 560-1011  
Director(s)  
Contact Info: Luci Rogers 568-2628

**SUBJECT: Sansum-Santa Barbara Medical Foundation Contract**

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**County Counsel Concurrence**

As to form: Yes

**Other Concurrence:** Risk Management

As to form: Yes

**Auditor-Controller Concurrence**

As to form: Yes

**Recommended Actions:** Approve and authorize the Chair to execute an agreement with Sansum-Santa Barbara Medical Foundation Clinic Occupational Medicine Center (a local vendor) to provide treatment of occupational injuries/illnesses, for the period of December 1, 2007 through November 30, 2010 in an amount per medical procedure not to exceed the State of California Workers' Compensation Official Medical Fee Schedule or other approved contract rate for non-fee schedule procedures.

**Summary Text:** Sansum-Santa Barbara Medical Foundation Clinic Occupational Medicine Center will treat occupational injuries/illnesses in a comprehensive, coordinated manner and will issue medical reports that are timely and in conformance with the terminology, protocols and regulations of the workers' compensation system. The contractor will provide services in the following locations:

- a. Santa Barbara 101 South Patterson Avenue, Santa Barbara, CA
- b. Lompoc 1225 North H Street, Lompoc, CA (Initial visit only)
- c. Carpinteria 4806 Carpinteria Avenue, CA (Initial visit only)

**Background:** The County has contracted with the Sansum-Santa Barbara Medical Foundation Clinic Occupational Medicine Center since July 1, 2003, to provide medical treatment of occupational illnesses and injuries for employees that have not pre-designated a treating physician.

**Fiscal and Facilities Impacts:** Payments for Sansum services are expected to total \$472,000 over the 3 year contract term as shown below. The cost of Sansum-Santa Barbara Medical Foundation Clinic Occupational Medicine Center services are fully budgeted within the Workers' Compensation Fund medical expenses; Fund 1911 Line item 7697.

The estimated 3 year contract value of \$472,000 is 8% less than the actual amount paid on the prior contract. This expense reduction results primarily due to workers compensation legislative changes implemented in 2004 and reduced claim frequency.

**Fiscal Year 2007-08 Estimated**

All Workers' Compensation Medical Expenses	\$ 3,480,000	
Sansum Occupational Medicine Center		\$ 147,000

**Fiscal Year 2008-09 Projected**

All Workers' Compensation Medical Expenses	\$ 3,720,000	
Sansum Occupational Medicine Center		\$ 157,000

**Fiscal Year 2009-10 Projected**

All Workers' Compensation Medical Expenses	\$ 3,977,000	
Sansum Occupational Medicine Center		<u>\$ 168,000</u>

**3 year Period**

All Workers' Compensation Medical Expenses	\$11,177,000	
<b>Sansum Occupational Medicine Center Contract Estimate</b>		<b>\$ 472,000</b>

Over the Sansum contract term, increases in the Official Medical Fee Schedule are expected to increase workers' compensation medical expenses by approximately 7% per year. Sansum services are expected to increase at the same rate and are projected to remain at 4.2% of total workers' compensation medical expense matching the percent of total seen in FY06-07.

All services will be projected and budgeted annually in the workers' compensation fund.

**Staffing Impacts:**

**Legal Positions:**

**FTEs:**

**Special Instructions:** Please return 2 contract copies to General Services-Risk Management

**Attachments:**

**Authored by:** Bobbie Overgaard 884-6866 & Robin Wilkins 884-6862