

Revised Annual In-Lieu Fee Update for 2013

*Calculated 8/19/15

Very Low and Low

HMA	Sales Price of Condos	Sales Price of Condos	% Change	2012 In-Lieu Fee	plus % change	2013 In-Lieu Fee
South Coast	474,351	415,000	-12.51%	107,900	-13,500.49	\$ 94,400
Santa Maria	134,000	139,740	4.28%	44,400	1,901.91	\$ 46,300
Santa Ynez	255,000	241,867	-5.15%	73,500	-3,785.39	\$ 69,700
Lompoc	180,000	123,050	-31.64%	66,800	-21,134.78	\$ 45,700

Moderate and Workforce

HMA	2012 Median Sales Price of Condos	15% of Median Sales Price of Condos	2013 In-Lieu Fee
South Coast	415,000	62,250.00	\$ 352,800
Santa Maria	139,740	20,961.00	\$ 118,800
Santa Ynez	241,867	36,280.05	\$ 205,600
Lompoc	123,050	18,457.50	\$ 104,600

Notes

- From Roll Published July 2013
- Covers Parcel Activity from Jan 2012 - Dec 2012
 - Used to get the median sales price in 2012
- Source of 2011 Median Sales Price: Roll published in July 2012
- Source of 2012 Median Sales Price: Roll published in July 2013

How to Calculate "% Change":

$(2012 \text{ Median Sales Price} - 2011 \text{ Median Sales Price}) / 2012 \text{ Median Sales Price}$

How to Calculate "plus % change":

$(2012 \text{ In-Lieu Fee}) * (\% \text{ Change})$

How to Calculate "2013 In-Lieu Fee":

$(2012 \text{ In-Lieu Fee}) + (\text{"plus % Change"})$

Source: 2013 Secured Assessment Roll

Revised Annual In-Lieu Fee Update for 2014

*Calculated 8/19/15

Very Low and Low

HMA	2012 Median Sales Price of Condos	2013 Median Sales Price of Condos	% Change	2013 In-Lieu Fee	plus % change	2014 In-Lieu Fee
South Coast	415,000	487,704	17.52%	94,400	16,537.97	\$ 110,900
Santa Maria	139,740	187,500	34.18%	46,300	15,824.30	\$ 62,100
Santa Ynez	241,867	310,000	28.17%	69,700	19,634.22	\$ 89,300
Lompoc	123,050	120,544	-2.04%	45,700	-930.71	\$ 44,800

Moderate and Workforce

HMA	2013 Median Sales Price of Condos	15% of Median Sales Price of Condos	2014 In-Lieu Fee
South Coast	487,704	73,155.60	\$ 414,500
Santa Maria	187,500	28,125.00	\$ 159,400
Santa Ynez	310,000	46,500.00	\$ 263,500
Lompoc	120,544	18,081.60	\$ 102,500

Notes

- From Roll Published July 2014
- Covers Parcel Activity from Jan 2013 - Dec 2013
 - Used to get the median sales price in 2013
- Source of 2012 Median Sales Price: Roll published in July 2013
- Source of 2013 Median Sales Price: Roll published in July 2014

How to Calculate "% Change":

$(2013 \text{ Median Sales Price} - 2012 \text{ Median Sales Price}) / 2013 \text{ Median Sales Price}$

How to Calculate "plus % change":

$(2013 \text{ In-Lieu Fee}) * (\% \text{ Change})$

How to Calculate "2014 In-Lieu Fee":

$(2013 \text{ In-Lieu Fee}) + (\text{"plus % Change"})$

Source: 2014 Secured Assessment Roll

Revised Annual In-Lieu Fee Update for 2015

*Calculated 8/19/15

Very Low and Low

HMA	2013 Median Sales Price of Condos	2014 Median Sales Price of Condos	% Change	2014 In-Lieu Fee	plus % change	2015 In-Lieu Fee
South Coast	487,704	573,738	17.64%	110,900	19,563.45	\$ 130,500
Santa Maria	187,500	204,200	8.91%	62,100	5,531.04	\$ 67,600
Santa Ynez	310,000	383,591	23.74%	89,300	21,198.96	\$ 110,500
Lompoc	120,544	188,696	56.54%	44,800	25,328.59	\$ 70,100

Moderate and Workforce

HMA	2014 Median Sales Price of Condos	15% of Median Sales Price of Condos	2015 In-Lieu Fee
South Coast	573,738	86,060.70	\$ 487,700
Santa Maria	204,200	30,630.00	\$ 173,600
Santa Ynez	383,591	57,538.65	\$ 326,100
Lompoc	188,696	28,304.40	\$ 160,400

Notes

- From Roll Published July 2015
- Covers Parcel Activity from Jan 2014 - Dec 2014
 - Used to get the median sales price in 2014
- Source of 2013 Median Sales Price: Roll published in July 2014
- Source of 2014 Median Sales Price: Roll published in July 2015

How to Calculate "% Change":

$(2014 \text{ Median Sales Price} - 2013 \text{ Median Sales Price}) / 2013 \text{ Median Sales Price}$

How to Calculate "plus % change":

$(2014 \text{ In-Lieu Fee}) * ("% \text{ Change} ")$

How to Calculate "2014 In-Lieu Fee":

$(2014 \text{ In-Lieu Fee}) + ("% \text{ Change} ")$

Source: 2015 Secured Assessment Roll