

Board Contract # \_\_\_\_\_

**AGREEMENT FOR SERVICES OF  
INDEPENDENT CONTRACTOR**

**BETWEEN**

**COUNTY OF SANTA BARBARA  
DEPARTMENT OF BEHAVIORAL WELLNESS**

**AND**

**EVENTS ENTERPRISES, INC.  
FOR**

**PLANNING AND EVENT COORDINATION  
SERVICES**

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# **STANDARD TERMS**

# **AND CONDITIONS**

**AGREEMENT  
FOR SERVICES OF INDEPENDENT CONTRACTOR**

**THIS AGREEMENT** is made by and between the County of Santa Barbara, a political subdivision of the State of California (hereafter County or Department) and Events Enterprises Inc., with an address at P.O. Box 1550, Folsom, CA, 95763 (hereafter Contractor) wherein Contractor agrees to provide and County agrees to accept the services specified herein (hereafter Agreement).

**WHEREAS**, Contractor represents that it is specially trained, skilled, experienced, and competent to perform the special services required by County and County desires to retain the services of Contractor pursuant to the terms, covenants, and conditions herein set forth;

**NOW, THEREFORE**, in consideration of the mutual covenants and conditions contained herein, the parties agree as follows:

**1. DESIGNATED REPRESENTATIVE.**

Director at phone number 805-681-5220 is the representative of County and will administer this Agreement for and on behalf of County. Heather Tanfani at phone number (916) 608-8686 is the authorized representative for Contractor. Changes in designated representatives shall be made only after advance written notice to the other party.

**2. NOTICES.**

Any notice or consent required or permitted to be given under this Agreement shall be given to the respective parties in writing, by personal delivery or facsimile, or with postage prepaid by first class mail, registered or certified mail, or express courier service, as follows:

To County:                Director  
                                County of Santa Barbara  
                                Department of Behavioral Wellness  
                                300 N. San Antonio Road  
                                Santa Barbara, CA 93110  
                                Fax: 805-681-5262

To Contractor:        Events Enterprises, Inc.  
                                Heather Tanfani, President  
                                P.O. Box 1550  
                                Folsom, CA 95763  
                                Fax: 916-608-8787

or at such other address or to such other person that the parties may from time to time designate in accordance with this Notices section. If sent by first class mail, notices and consents under this section shall be deemed to be received five (5) days following their deposit in the U.S. mail. This Notices section shall not be construed as meaning that either party agrees to service of process except as required by applicable law.

**3. SCOPE OF SERVICES.**

Contractor agrees to provide services to County in accordance with EXHIBITS A(s) attached hereto and incorporated herein by reference.

**4. TERM.**

Contractor shall commence performance as of **07/01/2024** and end performance upon completion, but no later than **06/30/2026** unless otherwise directed by County or unless earlier terminated.

**5. COMPENSATION OF CONTRACTOR.**

In full consideration for Contractor's services, Contractor shall be paid for performance under this Agreement in accordance with the terms of EXHIBIT B(s) attached hereto and incorporated herein by reference.

**6. INDEPENDENT CONTRACTOR.**

It is mutually understood and agreed that Contractor (including any and all of its officers, agents, and employees), shall perform all of its services under this Agreement as an independent Contractor as to County and not as an officer, agent, servant, employee, joint venturer, partner, or associate of County. Furthermore, County shall have no right to control, supervise, or direct the manner or method by which Contractor shall perform its work and function. However, County shall retain the right to administer this Agreement so as to verify that Contractor is performing its obligations in accordance with the terms and conditions hereof. Contractor understands and acknowledges that it shall not be entitled to any of the benefits of a County employee, including but not limited to vacation, sick leave, administrative leave, health insurance, disability insurance, retirement, unemployment insurance, workers' compensation and protection of tenure. Contractor shall be solely liable and responsible for providing to, or on behalf of, its employees all legally-required employee benefits. In addition, Contractor shall be solely responsible and save County harmless from all matters relating to payment of Contractor's employees, including compliance with Social Security withholding and all other regulations governing such matters. It is acknowledged that during the term of this Agreement, Contractor may be providing services to others unrelated to the County or to this Agreement.

**7. STANDARD OF PERFORMANCE.**

Contractor represents that it has the skills, expertise, and licenses/permits necessary to perform the services required under this Agreement. Accordingly, Contractor shall perform all such services in the manner and according to the standards observed by a competent practitioner of the same profession in which Contractor is engaged. All products of whatsoever nature, which Contractor delivers to County pursuant to this Agreement, shall be prepared in a first class and workmanlike manner and shall conform to the standards of quality normally observed by a person practicing in Contractor's profession. Contractor shall correct or revise any errors or omissions, at County's request without additional compensation. Permits and/or licenses shall be obtained and maintained by Contractor without additional compensation.

**8. DEBARMENT AND SUSPENSION.**

Contractor certifies to County that it and its employees and principals are not debarred, suspended, or otherwise excluded from, or ineligible for participation in, federal, state, or county government contracts including, but not limited to, exclusion from participation in any federal health care

program under Sections 1128 or 1128A of the Social Security Act. Contractor certifies that it shall not contract with a subcontractor that is so debarred, or suspended.

**9. TAXES.**

Contractor shall pay all taxes, levies, duties, and assessments of every nature due in connection with any work under this Agreement and shall make any and all payroll deductions required by law. County shall not be responsible for paying any taxes on Contractor's behalf, and should County be required to do so by state, federal, or local taxing agencies, Contractor agrees to promptly reimburse County for the full value of such paid taxes plus interest and penalty, if any. These taxes shall include, but not be limited to, the following: FICA (Social Security), unemployment insurance contributions, income tax, disability insurance, and workers' compensation insurance.

**10. CONFLICT OF INTEREST.**

Contractor covenants that Contractor presently has no employment or interest and shall not acquire any employment or interest, direct or indirect, including any interest in any business, property, or source of income, which would conflict in any manner or degree with the performance of services required to be performed under this Agreement. Contractor further covenants that in the performance of this Agreement, no person having any such interest shall be employed by Contractor. Contractor must promptly disclose to the County, in writing, any potential conflict of interest. County retains the right to waive a conflict of interest disclosed by Contractor if County determines it to be immaterial, and such waiver is only effective if provided by County to Contractor in writing. Contractor acknowledges that state laws on conflict of interest apply to this Agreement including, but not limited to, the Political Reform Act of 1974 (Gov. Code, § 81000 et seq.), Public Contract Code Section 10365.5, and Government Code Section 1090.

**11. OWNERSHIP OF DOCUMENTS AND INTELLECTUAL PROPERTY.**

- A. COUNTY shall be the owner of the following items incidental to this Agreement upon production, whether or not completed: all data collected, all documents of any type whatsoever, all photos, designs, sound or audiovisual recordings, software code, inventions, technologies, and other materials, and any material necessary for the practical use of such items, from the time of collection and/or production whether or not performance under this Agreement is completed or terminated prior to completion. CONTRACTOR shall not release any of such items to other parties except after prior written approval of COUNTY.
- B. Unless otherwise specified in Exhibit A, CONTRACTOR hereby assigns to COUNTY all copyright, patent, and other intellectual property and proprietary rights to all data, documents, reports, photos, designs, sound or audiovisual recordings, software code, inventions, technologies, and other materials prepared or provided by CONTRACTOR pursuant to this Agreement (collectively referred to as "Copyrightable Works and Inventions"). COUNTY shall have the unrestricted authority to copy, adapt, perform, display, publish, disclose, distribute, create derivative works from, and otherwise use in

whole or in part, any Copyrightable Works and Inventions. CONTRACTOR agrees to take such actions and execute and deliver such documents as may be needed to validate, protect and confirm the rights and assignments provided hereunder. CONTRACTOR warrants that any Copyrightable Works and Inventions and other items provided under this Agreement will not infringe upon any intellectual property or proprietary rights of any third party. CONTRACTOR at its own expense shall defend, indemnify, and hold harmless COUNTY against any claim that any Copyrightable Works or Inventions or other items provided by CONTRACTOR hereunder infringe upon intellectual or other proprietary rights of a third party, and CONTRACTOR shall pay any damages, costs, settlement amounts, and fees (including attorneys' fees) that may be incurred by COUNTY in connection with any such claims. This Ownership of Documents and Intellectual Property provision shall survive expiration or termination of this Agreement.

**C. This Section 11 shall survive the expiration or termination of this Agreement.**

- D. All reports and the supporting documentation and data collected during the funding period that are embodied in those reports, shall become the property of County and OSHPD and are subject to disclosure under the Public Records Act.

**12. NO PUBLICITY OR ENDORSEMENT.**

Contractor shall not use County's name or logo or any variation of such name or logo in any publicity, advertising or promotional materials. Contractor shall not use County's name or logo in any manner that would give the appearance that the County is endorsing Contractor. Contractor shall not in any way contract on behalf of or in the name of County. Contractor shall not release any informational pamphlets, notices, press releases, research reports, or similar public notices concerning the County or its projects, without obtaining the prior written approval of County.

**13. COUNTY PROPERTY AND INFORMATION.**

All of County's property, documents, and information provided for Contractor's use in connection with the services shall remain County's property, and Contractor shall return any such items whenever requested by County and whenever required according to the Termination section of this Agreement. Contractor may use such items only in connection with providing the services. Contractor shall not disseminate any County property, documents, or information without County's prior written consent.

**14. RECORDS, AUDIT, AND REVIEW.**

CONTRACTOR shall keep such business records pursuant to this Agreement as would be kept by a reasonably prudent practitioner of CONTRACTOR's profession and shall maintain such records for at least four (4) years following the termination of this Agreement. All accounting records shall be kept in accordance with generally accepted accounting principles. COUNTY shall have the right to audit and review all such documents and records at any time during CONTRACTOR's regular business hours or upon reasonable notice. In addition, if this Agreement exceeds ten thousand dollars (\$10,000.00), CONTRACTOR shall be subject to the examination and audit of the California State Auditor, at the request of the COUNTY or as part of any audit of the COUNTY, for a period of three (3) years after final payment under the Agreement (Cal. Govt.

Code Section 8546.7). CONTRACTOR shall participate in any audits and reviews, whether by COUNTY or the State, at no charge to COUNTY.

If federal, state or COUNTY audit exceptions are made relating to this Agreement, CONTRACTOR shall reimburse all costs incurred by federal, state, and/or COUNTY governments associated with defending against the audit exceptions or performing any audits or follow-up audits, including but not limited to: audit fees, court costs, attorneys' fees based upon a reasonable hourly amount for attorneys in the community, travel costs, penalty assessments and all other costs of whatever nature. Immediately upon notification from COUNTY, CONTRACTOR shall reimburse the amount of the audit exceptions and any other related costs directly to COUNTY as specified by COUNTY in the notification. The provisions of the Records, Audit, and Review section shall survive any expiration or termination of this Agreement.

**15. INDEMNIFICATION AND INSURANCE.**

Contractor agrees to the indemnification and insurance provisions as set forth in EXHIBIT C – Standard Indemnification and Insurance Provisions attached hereto and incorporated herein by reference.

**16. NONDISCRIMINATION.**



- A. During the performance of this Agreement, Contractor and its subcontractors shall not deny the Agreement's benefits to any person on the basis of race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, genetic information, marital status, sex, gender, gender identity, gender expression, age, sexual orientation, or military and veteran status, nor shall they discriminate unlawfully against any employee or applicant for employment because of race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, genetic information, marital status, sex, gender, gender identity, gender expression, age, sexual orientation, or military and veteran status. Contractor shall insure that the evaluation and treatment of employees and applicants for employment are free of such discrimination.**
- B. Contractor and its subcontractors shall comply with the provisions of the Fair Employment and Housing Act (Gov. Code, §12900 et seq.), the regulations promulgated thereunder (Cal. Code Regs., tit. 2, §11000 et seq.), the provisions of Article 9.5, Chapter 1, Part 1, Division 3, Title 2 of the Government Code (Gov. Code, §§11135-11139.5), and any regulations or standards adopted by Department of Health Care Access and Information (HCAI) to implement such article.**
- C. Contractor shall permit access by representatives of the Department of Fair Employment and Housing and HCAI upon reasonable notice at any time during the normal business hours, but in no case less than 24 hours' notice, to such of its books, records, accounts, and all other sources of information and its facilities as said Department or HCAI shall require to ascertain compliance with this clause.**
- D. Contractor and its subcontractors shall give written notice of their obligations under this clause to labor organizations with which they have a collective bargaining or other agreement.**
- E. Contractor shall include the nondiscrimination and compliance provisions of this clause in all subcontracts to perform work under this Agreement.**

**17. NONEXCLUSIVE AGREEMENT.**

Contractor understands that this is not an exclusive Agreement and that County shall have the right to negotiate with and enter into contracts with others providing the same or similar services as those provided by Contractor as the County desires.

**18. NON-ASSIGNMENT.**

Contractor shall not assign, transfer or subcontract this Agreement or any of its rights or obligations under this Agreement without the prior written consent of County and any attempt to so assign, subcontract or transfer without such consent shall be void and without legal effect and shall constitute grounds for termination.

**19. TERMINATION.**

- A. By County.** County may, by written notice to Contractor, terminate this Agreement in whole or in part at any time, whether for County's convenience, for nonappropriation of funds, or because of the failure of Contractor to fulfill the obligations herein.
1. **For Convenience.** County may terminate this Agreement in whole or in part upon thirty (30) days written notice. During the thirty (30) day period, Contractor shall, as directed by County, wind down and cease its services as quickly and efficiently as reasonably possible, without performing unnecessary services or activities and by minimizing negative effects on County from such winding down and cessation of services.
  2. **For Nonappropriation of Funds.** The parties acknowledge and agree that this Agreement is dependent upon the availability of County, State, and/or federal funding.
    - i. If funding to make payments in accordance with the provisions of this Agreement is not forthcoming from the County, State and/or federal governments for the Agreement, or is not allocated or allotted to County by the County, State and/or federal governments for this Agreement for periodic payment in the current or any future fiscal period, then the obligations of County to make payments after the effective date of such non-allocation or non-funding, as provided in the notice, will cease and terminate.
    - ii. As permitted by applicable State and Federal laws regarding funding sources, if funding to make payments in accordance with the provisions of this Agreement is delayed or is reduced from the County, State, and/or federal governments for the Agreement, or is not allocated or allotted in full to County by the County, State, and/or federal governments for this Agreement for periodic payment in the current or any future fiscal period, then the obligations of County to make payments will be delayed or be reduced accordingly or County shall have the right to terminate the Agreement. If such funding is reduced, County in its sole discretion shall determine which aspects of the Agreement shall proceed and which Services shall be performed. In these situations, County will pay Contractor for Services and Deliverables and certain of its costs. Any obligation to pay by County will not extend beyond the end of County's then-current funding period.
    - iii. Contractor expressly agrees that no penalty or damages shall be applied to, or shall accrue to, County in the event that the necessary funding to pay under the terms of this Agreement is not available, not allocated, not allotted, delayed or reduced.
  3. **For Cause.** Should Contractor default in the performance of this Agreement or materially breach any of its provisions, County may, at County's sole option, terminate or suspend this Agreement in whole or in part by written notice. Upon receipt of notice, Contractor shall immediately discontinue all services affected (unless the notice directs otherwise) and notify County as to the status of its performance. The date of termination shall be the date the notice is received by Contractor, unless the notice directs otherwise.

- B. By Contractor.** Should County fail to pay Contractor all or any part of the payment set forth in EXHIBIT B(s), Contractor may, at Contractor's option terminate this Agreement if such failure is not remedied by County within thirty (30) days of written notice to County of such late payment.
- C. Upon Termination.** Contractor shall deliver to County all data, estimates, graphs, summaries, reports, and all other property, records, documents or papers as may have been accumulated or produced by Contractor in performing this Agreement, whether completed or in process, except such items as County may, by written permission, permit Contractor to retain. Notwithstanding any other payment provision of this Agreement, County shall pay Contractor for satisfactory services performed to the date of termination to include a prorated amount of compensation due hereunder less payments, if any, previously made. In no event shall Contractor be paid an amount in excess of the full price under this Agreement nor for profit on unperformed portions of service. Contractor shall furnish to County such financial information as in the judgment of County is necessary to determine the reasonable value of the services rendered by Contractor. In the event of a dispute as to the reasonable value of the services rendered by Contractor, the decision of County shall be final. The foregoing is cumulative and shall not affect any right or remedy which County may have in law or equity.

**20. SUSPENSION FOR CONVENIENCE.**

The Director of the Department of Behavioral Wellness or designee may, without cause, order Contractor in writing to suspend, delay, or interrupt the services under this Agreement in whole or in part for up to 120 days. County shall incur no liability for suspension under this provision and suspension shall not constitute a breach of this Agreement.

**21. SECTION HEADINGS.**

The headings of the several sections, and any Table of Contents appended hereto, shall be solely for convenience of reference and shall not affect the meaning, construction or effect hereof.

**22. SEVERABILITY.**

If any one or more of the provisions contained herein shall for any reason be held to be invalid, illegal or unenforceable in any respect, then such provision or provisions shall be deemed severable from the remaining provisions hereof, and such invalidity, illegality or unenforceability shall not affect any other provision hereof, and this Agreement shall be construed as if such invalid, illegal or unenforceable provision had never been contained herein.

**23. REMEDIES NOT EXCLUSIVE.**

No remedy herein conferred upon or reserved to County is intended to be exclusive of any other remedy or remedies, and each and every such remedy, to the extent permitted by law, shall be cumulative and in addition to any other remedy given hereunder or now or hereafter existing at law or in equity or otherwise.

**24. TIME IS OF THE ESSENCE.**

Time is of the essence in this Agreement and each covenant and term is a condition herein.

**25. NO WAIVER OF DEFAULT.**

No delay or omission of County to exercise any right or power arising upon the occurrence of any event of default shall impair any such right or power or shall be construed to be a waiver of any such default or an acquiescence therein; and every power and remedy given by this Agreement to County shall be exercised from time to time and as often as may be deemed expedient in the sole discretion of County.

**26. ENTIRE AGREEMENT AND AMENDMENT.**

In conjunction with the matters considered herein, this Agreement contains the entire understanding and agreement of the parties and there have been no promises, representations, agreements, warranties or undertakings by any of the parties, either oral or written, of any character or nature hereafter binding except as set forth herein. This Agreement may be altered, amended or modified only by an instrument in writing, executed by the parties to this Agreement and by no other means. Each party waives their future right to claim, contest or assert that this Agreement was modified, canceled, superseded, or changed by any oral agreements, course of conduct, waiver or estoppel. Requests for changes to the terms and conditions of this Agreement after April 1 of the Fiscal Year for which the change would be applicable shall not be considered. All requests for changes shall be in writing. Changes shall be made by an amendment pursuant to this section. Any amendments or modifications that do not materially change the terms of this Agreement (such as changes to the Designated Representative or Contractor's address for purposes of Notice) may be approved by the Director of the Department of Behavioral Wellness or designee. Except as otherwise provided in this Agreement, the Board of Supervisors of the County of Santa Barbara must approve all other amendments and modifications.

**27. SUCCESSORS AND ASSIGNS.**

All representations, covenants and warranties set forth in this Agreement, by or on behalf of, or for the benefit of any or all of the parties hereto, shall be binding upon and inure to the benefit of such party, its successors and assigns.

**28. COMPLIANCE WITH LAW.**

Contractor shall, at its sole cost and expense, comply with all County, State, and Federal ordinances; statutes; regulations; orders including, but not limited to, executive orders, court orders and health officer orders; policies, guidance; bulletins; information notices; and letters including, but not limited to, those issued by the California Department of Health Care Services (DHCS) now in force or which may hereafter be in force with regard to this Agreement. The judgment of any court of competent jurisdiction, or the admission of Contractor in any action or proceeding against Contractor, whether County is a party thereto or not, that Contractor has violated any such ordinance, statute, regulation, order, policies, guidance, bulletin, information notice, and/or letter shall be conclusive of that fact as between Contractor and County.

**29. CALIFORNIA LAW AND JURISDICTION.**

This Agreement shall be governed by the laws of the State of California. Any litigation regarding this Agreement or its contents shall be filed in the County of Santa Barbara, if in state court, or in the federal district court nearest to Santa Barbara County, if in federal court.

**30. EXECUTION OF COUNTERPARTS.**

This Agreement may be executed in any number of counterparts and each of such counterparts shall for all purposes be deemed to be an original; and all such counterparts, or as many of them as the parties shall preserve undestroyed, shall together constitute one and the same instrument.

**31. AUTHORITY.**

All signatories and parties to this Agreement warrant and represent that they have the power and authority to enter into this Agreement in the names, titles and capacities herein stated and on behalf of any entities, persons, or firms represented or purported to be represented by such entity(ies), person(s), or firm(s) and that all formal requirements necessary or required by any state and/or federal law in order to enter into this Agreement have been fully complied with. Furthermore, by entering into this Agreement, Contractor hereby warrants that it shall not have breached the terms or conditions of any other contract or agreement to which Contractor is obligated, which breach would have a material effect hereon.

**32. SURVIVAL.**

All provisions of this Agreement which by their nature are intended to survive the termination or expiration of this Agreement shall survive such termination or expiration.

**33. PRECEDENCE.**

In the event of conflict between the provisions contained in the numbered sections of this Agreement and the provisions contained in the Exhibits, the provisions of the Exhibits shall prevail over those in the numbered sections.

**34. COURT APPEARANCES.**

Upon request, Contractor shall cooperate with County in making available necessary witnesses for court hearings and trials, including Contractor's staff that have provided services under this agreement. County shall issue subpoenas for the required witnesses upon request of Contractor.

THIS SECTION LEFT BLANK INTENTIONALLY

SIGNATURE PAGE FOLLOWS

**SIGNATURE PAGE**

Agreement for Services of Independent Contractor between the **County of Santa Barbara** and **Events Enterprises, Inc.**

**IN WITNESS WHEREOF**, the parties have executed this Agreement to be effective as of July 1, 2024.

**COUNTY OF SANTA BARBARA:**

By:

  
STEVE LAVAGNINO, CHAIR  
BOARD OF SUPERVISORS

Date:

11-5-24

**ATTEST:**

MONA MIYASATO  
COUNTY EXECUTIVE OFFICER  
CLERK OF THE BOARD

By:



Deputy Clerk

Date:

11-5-24

**CONTRACTOR:**

**Events Enterprises, Inc.**

By:

Signed by:  
  
007F0E51FEG24D4...  
Authorized Representative  
Heather Tanfani

Name:

Title:

Heather Tanfani, President

Date:

10/23/2024

**APPROVED AS TO FORM:**

RACHEL VAN MULLEM  
COUNTY COUNSEL


By:

Signed by:  
  
48A252DEFFD3466...  
Deputy County Counsel

**APPROVED AS TO ACCOUNTING FORM:**

BETSY M. SCHAFFER, CPA  
AUDITOR-CONTROLLER

By:

DocuSigned by:  
  
6BAAEAT5901943F...  
Deputy

**RECOMMENDED FOR APPROVAL:**

ANTONETTE NAVARRO, LMFT,  
DIRECTOR  
DEPARTMENT OF BEHAVIORAL  
WELLNESS

By:

DocuSigned by:  
**Antonette Navarro**  
2095C5A16FE1474...  
Director

**APPROVED AS TO FORM:**

GREG MILLIGAN, ARM  
RISK MANAGER

By:

DocuSigned by:  
  
05F555F00260466...  
Risk Manager

**THIS AGREEMENT INCLUDES THE FOLLOWING EXHIBITS:**

**EXHIBIT A –STATEMENT OF WORK**

EXHIBIT A-1 SCRP 2025 and 2026 Conferences

EXHIBIT A-2 SCRP Strategic Planning Session 2025

**EXHIBIT B – FINANCIAL PROVISIONS**

EXHIBIT B General Financial Provisions

EXHIBIT B-1 Schedule of Rates and Contract Maximum

**EXHIBIT C – STANDARD INDEMNIFICATION AND INSURANCE PROVISIONS**

# **EXHIBIT A**

## **STATEMENT OF WORK**



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**EXHIBIT A-1**  
**STATEMENT OF WORK**  
**SOUTHERN COUNTIES REGIONAL PARTNERSHIPS CONFERENCES 2025 & 2026**

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1. **PERFORMANCE.** Events Enterprises, Inc. (Contractor), a certified, full-service meeting planner, shall provide overall event coordination for Santa Barbara County Department of Behavioral Wellness (Behavioral Wellness), on behalf of the Southern Counties Regional Partnerships (SCRП), for the SCRП 2025 Conference and the SCRП 2026 Conference.
2. Contractor shall:
  - A. Have the background, training, work experience, accreditation, licenses, and supervision necessary for the performance of services in a manner of, and according to the standards observed by, a practitioner of the same profession and in keeping with all pertinent Federal, State, and County laws; and
  - B. Warrant that said accreditation and licensing information furnished to County is complete and accurate and notify County promptly of any changes in this information.
3. **OBJECTIVES.**
  - A. Acting as an independent contractor in a consulting capacity and as authorized agent for Behavioral Wellness and SCRП, Contractor shall:
    1. Create a strategic event plan;
    2. Develop event concept;
    3. Coordinate event logistics;
    4. Implement event plan to ensure a well-managed conference/meeting; and
    5. Ensure the conference furthers the goals of SCRП.
4. **GOALS.**
  - A. Increase the number of diverse, qualified individuals in the public mental health system workforce to remedy the shortage of qualified individuals to provide services to address severe mental illness.
  - B. Expand the capacity of California's incumbent public mental health workforce to meet California's diverse and dynamic needs.
  - C. Facilitate a robust statewide, regional, and local infrastructure to develop the public mental health workforce.

**5. SERVICES.** Contractor shall provide the following services:

**A. Logistics planning**

1. Attendance goal is 200 participants;
2. Schedule two (2) consecutive mid-week days; and
3. Conference date to be determined.

**B. Event Coordination Services:**

1. Event Coordinator:

- i. Designate one (1) key person as the single point of contact.

2. Communication.

- i. Send regular email reports containing status updates to Behavioral Wellness and SCRP designated staff;
- ii. Attend one (1) pre-event meeting with the location to discuss:
  - a. Contracts;
  - b. Food and beverage;
  - c. Location set-up/requirements;
  - d. Parking;
  - e. Floor plan;
  - f. Rental equipment; and
  - g. Grounds requirements.
- iii. Continue to communicate with key contacts and vendors throughout the project.

3. Budget Development.

- i. Research and negotiate costs based on event requirements;
- ii. Provide Behavioral Wellness and SCRP with a detailed budget for event expenses; and
- iii. Communicate any changes to committee for approval throughout the project.

4. Financial Management.

- i. Work with Behavioral Wellness and SCRP to develop a system for approval and processing of all vendor invoices and payments:
  - a. Submit all contracts and invoices to Behavioral Wellness and SCRP designated staff for approval.
- ii. Ensure vendors adhere to budgets and timelines;

- iii. Submit all monthly financial reports to Behavioral Wellness and SCRP for review; and
  - iv. Work within the budget approved by Behavioral Wellness and SCRP for the conference.
5. Timeline.
- i. Submit timeline to Behavioral Wellness and SCRP for all event logistics to include:
    - a. Dates for development of electronic invitations, programs, agenda and syllabus, contents determined by SCRP conference planning committee; and
    - b. Deadlines for lodging, food and beverage, speaker travel, vendor confirmations, payments and deposits.
6. Theme.
- i. Provide Behavioral Wellness and SCRP with options for conference theme, which will be consistent on all event materials with the theme to be decided by SCRP conference planning committee.
7. Committee Coordination and Meetings.
- i. Delegate and follow-up with committee members who are responsible for assigned tasks;
  - ii. Schedule and coordinate planning committee meetings; and
  - iii. Compile and distribute meeting notices, materials, agendas and minutes.
8. Location-Site Research.
- i. Handle all aspects of site selection in collaboration with Behavioral Wellness and SCRP designated staff;
  - ii. Negotiate contracts for accommodations, meeting rooms and meals;
  - iii. Review attrition walk clause, cancellation and arbitration fees, indemnification and tax-factoring procedures;
  - iv. Establish a master account with location for conference expenses; and
  - v. Submit a timeline of items due (final signing deadline, deposits, etc).
9. Location.
- i. Handle all facility logistics and planning needs:
    - a. Work with venue to provide facility and area maps, air and ground transportation, and parking instructions.
  - ii. Provide all materials and equipment needed:
    - a. Coordinate set-up of rooms, all audio-visual equipment, directional

signs, placement of any marketing materials and banners.

- iii. Determine and plan for any special needs or requirements to include:
  - a. Electrical hook-ups, disabilities, or security.
- iv. Create a floor plan for all meeting spaces:
  - a. Includes registration area, food and beverage stations, room set-up and audio- visual equipment.

10. Website.

- i. Design, implement, update, and maintain a registration page website to:
  - a. Reflect conference theme and be user friendly;
  - b. Load customized online registration page on secure server and link to Behavioral Wellness and SCRP website:
    - i. Work with Behavioral Wellness and SCRP website staff to place logo on Behavioral Wellness and SCRP homepage that will link to registration page; and
    - ii. Provide attendees with ability to register electronically for inclusion in the attendee database.
  - c. Provide monthly reports on registration status.

11. Attendee Invitations Save the Date Announcements, Database, Roster, and Confirmations.

- i. Work with Behavioral Wellness and SCRP to develop content of the registration invitation and save the date announcement:
  - a. Hotel and meal information, registration procedures, and general conference agenda will be included on invitation.
- ii. Develop an attendee roster, for inclusion in the syllabus, that contains Behavioral Wellness and SCRP approved information, to include:
  - a. Attendees and Speakers' names, titles, addresses, phone, and email addresses.
- iii. Send confirmation notices to each attendee, to include:
  - a. Overnight accommodation reservation number, general travel and meeting location information.

12. Program and Script.

- i. Work with Behavioral Wellness and SCRP to prepare program script;
- ii. Distribute script to all speakers and committee members;
- iii. Hire a graphic designer and printer to produce conference program;

- iv. Program will include:
  - a. Agenda of the day's activities;
  - b. Floor plan;
  - c. Announcements;
  - d. Roster; and
  - e. Information sheet to include:
    - i. Proper attire, food, pick-up and drop-off times, etc.

13. Identification.

- i. Provide name badge options for Behavioral Wellness and SCRP staff;
- ii. Purchase holders;
- iii. Print badges which will include name, county and title; and
- iv. Assemble one name badge per attendee.

14. Signage.

- i. Determine program's signage needs;
- ii. Obtain estimates for signage options; and
- iii. Coordinate production and transportation signage to meeting location.

15. Meeting Materials.

- i. Work with Behavioral Wellness and SCRP to determine appropriate, unique branded conference material (i.e., thumb drives) for each attendee;
- ii. Arrange and confirm transport of these items to the venue; and

16. Session Assignments.

- i. Collect information regarding session preferences from registrants;
- ii. Work with Behavioral Wellness and SCRP to determine session assignment guidelines; and
- iii. Implement guidelines at registration as needed.

17. Transportation.

- i. Provide directional, transportation, and parking information on the conference website (use of public transportation will be encouraged).

18. Rooming List.

- i. Coordinate all lodging details for attendees;
- ii. Compile, update and submit a rooming list to the location prior to the due date;
- iii. Submit updated lists weekly; and

- iv. Create a rooming list to serve as:
  - a. The master participant list; and
  - b. Confirmation of arrivals at the conference.

19. Equipment/Audio Visual.

- i. Negotiate and confirm fees for any equipment needed, to include:
  - a. Tables, chairs, linens, easels, electrical hook-ups, staging, PA system, audio-visual.
- ii. Negotiate, contract, review, and finalize all audio-visual logistics for the conference:
  - a. Confirm and accommodate audio visual needs of speakers and participants for general assembly, breakout sessions and general sessions; and
  - b. Provide an on-site technician who will be available throughout the conference to ensure quality visual and sound.

20. Food and Beverage.

- i. Coordinate menu with event location:
  - a. Breakfasts;
  - b. AM/PM breaks;
  - c. Luncheons; and
  - d. Evening reception.
- ii. Develop room set-up plans and confirm banquet event orders; and
- iii. Provide for dietary restrictions:
  - a. Dietary restriction feedback to be given at registration; and
  - b. Work with venue to ensure dietary needs are met.

21. Conference Evaluations.

22. Distribute an evaluation form to attendees at conclusion of conference, collect forms and give to Behavioral Wellness and SCRP staff.

23. On-Site Registration.

- i. Organize registration area for efficiency;
- ii. Provide each attendee with a name badge, program and unique branded conference material;
- iii. Provide a name badge printer for printing of last-minute badges or name changes; and
- iv. Prepare registration area no later than one (1) hour before the conference

begins.

24. Speakers' Conference Needs and Travel and Accommodation Arrangements.

- i. Work with Behavioral Wellness and SCRP to contact and finalize logistics for conference speakers;
- ii. Develop and collect a speaker needs questionnaire;
- iii. Review speaker contracts and requirements;
- iv. Ensure on-stage needs of speakers are addressed;
- v. Reimburse speakers for approved expenses and honorariums;
- vi. Ensure rooms are set up with needed equipment per staff instructions;
- vii. Provide each speaker with information to arrange travel for themselves; and
- viii. Block and manage rooms for speakers.

25. Permits.

- i. Submit any permit or insurance requirements to Behavioral Wellness and SCRP; and
- ii. Ensure that each vendor submits required insurance certificate to the event location.

26. Shipments and Storage. Contractor shall arrange for:

- i. Shipment of all meeting materials to the location
- ii. Receipt and storage of meeting materials with the event location; and
- iii. Support in assembling and displaying these materials.

27. Continuing Education Credits (CEC).

- i. Work with Behavioral Wellness and SCRP to process CECs and submit completed forms to the appropriate associations.

28. On-Site Staffing.

- i. Three (3) staff members to monitor the conference and attend to every detail;
- ii. Same three (3) staff members will be available throughout the conference and for any "last minute" needs from attendees; and
- iii. Provide a supply box with miscellaneous items-- office supplies, hardware, first-aid kit.

29. On-Site Confirmations.

- i. Arrive with staff at location prior to start of conference; and
- ii. Conduct final confirmation interviews with all key site personnel and vendors to ensure all arrangements have been made and all materials are

in place.

30. Follow-Up Report.

- i. Provide an event summary after the conference including:
  - a. Final event income/expense report;
  - b. Attendance data;
  - c. Participant's evaluations;
  - d. Highlights; and
  - e. A critique with suggestions for the next event.
- ii. Additional Reports.
  - a. Upon Behavioral Wellness' request, Contractor shall make additional reports or provide other documentation or data as required by County concerning Contractor's activities as they affect the services hereunder. Behavioral Wellness will be specific as to the nature of information requested and allow thirty (30) day for Contractor to respond.

6. **Audits.** Contractor agrees that the California Department of Health Care Access and Information (HCAI), the California Department of General Services, the California State Auditor, or their designated representatives shall have the right to review and to copy any records and supporting documentation pertaining to the performance of this Agreement. Contractor agrees to maintain such records for possible audit for a minimum of three years after the final payment, unless a longer period of records retention is stipulated by the State. Contractor agrees to allow the auditor(s) access to such records during normal business hours and to allow interviews of any employees who might reasonably have information related to such records. Further, Contractor agrees to include a similar right of the State to audit records and interview staff in any subcontract related to performance of this Agreement.

7. **Non-Discrimination Clause** (See Cal. Code Regs., title 2, section 11105):

- A. During the performance of this Agreement, Contractor and its subcontractors shall not deny the Agreement's benefits to any person on the basis of race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, genetic information, marital status, sex, gender, gender identity, gender expression, age, sexual orientation, or military and veteran status, nor shall they discriminate unlawfully against any employee or applicant for employment because of race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, genetic information, marital status, sex, gender, gender identity, gender expression, age, sexual orientation, or military and veteran status. Contractor shall insure that the evaluation and treatment of employees and applicants for employment are free of such discrimination.
- B. Contractor and its subcontractors shall comply with the provisions of the Fair Employment and Housing Act (Gov. Code, §12900 et seq.), the regulations promulgated thereunder (Cal.



Code Regs., tit. 2, §11000 et seq.), the provisions of Article 9.5, Chapter 1, Part 1, Division 3, Title 2 of the Government Code (Gov. Code, §§11135-11139.5), and any regulations or standards adopted by HCAI to implement such article.

- C. Contractor shall permit access by representatives of the Department of Fair Employment and Housing and Department of Health Care Access and Information (HCAI) upon reasonable notice at any time during the normal business hours, but in no case less than 24 hours' notice, to such of its books, records, accounts, and all other sources of information and its facilities as said Department or HCAI shall require to ascertain compliance with this clause.
- D. Contractor and its subcontractors shall give written notice of their obligations under this clause to labor organizations with which they have a collective bargaining or other agreement.
- E. Contractor shall include the nondiscrimination and compliance provisions of this clause in all subcontracts to perform work under this Agreement.

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**EXHIBIT A-2**  
**STATEMENT OF WORK**  
**SOUTHERN COUNTIES REGIONAL PARTNERSHIPS**  
**STRATEGIC PLANNING SESSION 2025**

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1. **PERFORMANCE.** Events Enterprises, Inc. (Contractor), a certified, full-service meeting planner, shall provide overall event coordination for Santa Barbara County Department of Behavioral Wellness (Behavioral Wellness), on behalf of the Southern Counties Regional Partnerships (SCRCP), for the SCRCP 2025 Strategic Planning Session. This planning session will include all representatives of the ten (10) SCRCP county members to review and finalize the remainder of grant implementation and to review and evaluate fiscal and budgetary considerations necessary for the final implementation of all grant funds within the grant period. This planning session (meeting) is necessary to ensure that all grant requirements and deliverables will be met within the grant time frame.
2. Contractor shall:
  - A. Have the background, training, work experience, accreditation, licenses, and supervision necessary for the performance of services in a manner of, and according to the standards observed by, a practitioner of the same profession and in keeping with all pertinent Federal, State, and County laws; and
  - B. Warrant that said accreditation and licensing information furnished to County is complete and accurate and notify County promptly of any changes in this information.
3. **OBJECTIVES.**
  - A. Acting as an independent contractor in a consulting capacity and as authorized agent for Behavioral Wellness and SCRCP, Contractor shall:
    1. Create a strategic event plan;
    2. Develop event concept;
    3. Coordinate event logistics;
    4. Implement event plan to ensure a well-managed meeting; and
    5. Ensure the meeting furthers the goals of SCRCP.
4. **GOALS.**

- A. Review and evaluate programs and projects funded by the grant to determine priorities and plans for the remainder of the grant period;
- B. Review SCRP budget and expenditures to date to identify remaining funds and to guide resource allocation; and
- C. Create a success roadmap with defined priorities for the remainder of the grant period.

**5. SERVICES.** Contractor shall provide the following services:

**A. Logistics planning**

- 1. Attendance goal is 13 participants;
- 2. Schedule two (2) consecutive mid-week days; and
- 3. Strategic Planning Session dates to be determined.

**B. Strategic Planning Session Coordination Services:**

1. Strategic Planning Session Coordinator:

- i. Designate one (1) key person as the single point of contact.
  - ii. Communication.
    - 1. Send regular email reports containing status updates to Behavioral Wellness and SCRP designated staff;
    - 2. Attend one (1) pre-event meeting at the location to discuss:
      - a. Contracts;
      - b. Food and beverage;
      - c. Location set-up/requirements;
      - d. Parking;
      - e. Floor plan;
      - f. Rental equipment; and
      - g. Grounds requirements.
  - iii. Continue to communicate with key contacts and vendors throughout the project.
2. Budget Development.
- i. Research and negotiate costs based on event requirements;
  - ii. Provide Behavioral Wellness and SCRP with a detailed budget for event expenses; and
  - iii. Communicate any changes to committee for approval throughout the project.
3. Financial Management.

- i. Work with Behavioral Wellness and SCRP to develop a system for approval and processing of all vendor invoices and payments:
    - a. Submit all contracts and invoices to Behavioral Wellness and SCRP designated staff for approval.
  - ii. Ensure vendors adhere to budgets and timelines;
  - iii. Submit all monthly financial reports to Behavioral Wellness and SCRP for review; and
  - iv. Work within the budget approved by Behavioral Wellness and SCRP for the meeting.
4. Timeline.
  - i. Submit timeline to Behavioral Wellness and SCRP for all event logistics to include:
    - a. Dates for development of electronic invitations, agenda and contents determined by SCRP meeting planning committee; and
    - b. Deadlines for lodging, food and beverage, speaker travel, vendor confirmations, payments and deposits.
5. Theme.
  - i. Provide Behavioral Wellness and SCRP with options for meeting theme, which will be consistent on all event materials with the theme to be decided by SCRP meeting planning committee.
6. Committee Coordination and Meetings.
  - i. Delegate and follow-up with committee members who are responsible for assigned tasks;
  - ii. Schedule and coordinate planning committee meetings; and
  - iii. Compile and distribute meeting notices, materials, agendas and minutes.
7. Location-Site Research.
  - i. Handle all aspects of site selection in collaboration with Behavioral Wellness/ SCRP designated staff;
  - ii. Negotiate contracts for accommodations, meeting rooms and meals;
  - iii. Review attrition walk clause, cancellation and arbitration fees, indemnification and tax-factoring procedures;
  - iv. Establish a master account with location for meeting expenses; and
  - v. Submit a timeline of items due (final signing deadline, deposits, etc).
8. Location.

- i. Handle all facility logistics and planning needs:
    - a. Work with venue to provide facility and area maps, ground transportation, and parking instructions.
  - ii. Provide all materials and equipment needed:
    - a. Coordinate set-up of rooms, all audio-visual equipment, directional signs, placement of any marketing materials and banners.
  - iii. Determine and plan for any special needs or requirements to include:
    - a. Electrical hook-ups, disabilities, or security.
  - iv. Create a floor plan for all meeting spaces:
    - a. Includes registration area, food and beverage station, room set-up and audio-visual equipment.
9. Registration.
- i. Design email invitation to provide attendees with ability to register for the meeting.
    - a. Provide monthly reports on registration status.
10. Attendee Invitations Save the Date Announcements, Database, Roster, and Confirmations.
- i. Work with Behavioral Wellness and SCRP to develop content of the registration invitation and save the date announcement:
    - a. Hotel and meal information, registration procedure and general meeting agenda will be included on invitation.
  - ii. Send confirmation notices to each attendee, to include:
    - a. Overnight accommodation reservation number, general travel and meeting location information.
11. Program
- i. Work with Behavioral Wellness and SCRP to prepare a program
  - ii. Program will include:
    - a. Agenda of the day's activities;
    - b. Roster; and
    - c. Information sheet to include:
      - i. Proper attire, food, pick-up and drop-off times, etc.
12. Identification.
- i. Provide name badge options for Behavioral Wellness and SCRP staff ;
  - ii. Purchase holders;

- iii. Print badges which will include name, county and title; and
- iv. Assemble one name badge per attendee.

13. Signage.

- i. Determine program's signage needs;
- ii. Obtain estimates for signage options; and
- iii. Coordinate production and transportation signage to meeting location.

14. Strategic Planning Session Materials.

- i. Work with Behavioral Wellness and SCRP to determine appropriate, unique branded meeting material (i.e., notebooks) for each attendee;
- ii. Arrange and confirm transport of these items to the venue; and

15. Transportation.

- i. Provide directional, transportation, and parking information.

16. Rooming List.

- i. Coordinate all lodging details for attendees;
- ii. Compile, update and submit a rooming list to the location prior to the due date;
- iii. Submit updated lists weekly; and
- iv. Create a rooming list to serve as:
  - a. The master participant list; and
  - b. Confirmation of arrivals at the meeting.

17. Equipment/Audio Visual.

- i. Negotiate and confirm fees for any equipment needed, to include:
  - a. Tables, chairs, linens, easels, electrical hook-ups, audio-visual.
- ii. Negotiate, contract, review and finalize all audio-visual logistics for the meeting:
  - a. Confirm and accommodate audio visual needs of speakers and participants for the meeting.
  - b. Provide an on-site technician who will be available throughout the meeting to ensure quality visual and sound.

18. Food and Beverage.

- i. Coordinate menu with event location:
  - a. Breakfasts;
  - b. AM/PM breaks;

- c. Luncheons; and
  - d. Evening reception.
- ii. Develop room set-up plans and confirm banquet event orders; and
- iii. Provide for dietary restrictions:
  - a. Dietary restriction feedback to be given at registration; and
  - b. Work with venue to ensure dietary needs are met.

19. On-Site Registration.

- i. Organize registration area for efficiency;
- ii. Provide each attendee with a name badge, agenda and meeting material;
- iii. Provide a name badge printer for printing of last-minute badges or name changes; and
- iv. Prepare registration area no later than one (1) hour before the meeting begins.

20. Speakers' Meeting Needs and Travel and Accommodation Arrangements.

- i. Work with Behavioral Wellness and SCRP to contact and finalize logistics for meeting facilitator;
- ii. Review facilitator contracts and requirements;
- iii. Reimburse facilitator for approved expenses;
- iv. Provide facilitator with information to arrange travel for themselves; and
- v. Block and manage rooms for facilitator.

21. Permits.

- i. Submit any permit or insurance requirements to Behavioral Wellness and SCRP; and
- ii. Ensure that any vendors submits required insurance certificate to the event location.

22. Shipments and Storage. Contractor shall arrange for:

- i. Shipment of all meeting materials to the location
- ii. Receipt and storage of meeting materials with the event location; and
- iii. Support in assembling and displaying these materials.

**6. On-Site Staffing.**

- A. One (1) staff members to monitor the meeting and attend to every detail;
- B. Same staff member will be available throughout the meeting and for any "last minute" needs from attendees; and
- C. Provide a supply box with miscellaneous items— office supplies, hardware, first- aid

kit.

**7. On-Site Confirmations.**

- A. Arrive with staff at location prior to start of meeting; and
- B. Conduct final confirmation interviews with all key site personnel and vendors to ensure all arrangements have been made and all materials are in place.

**8. Follow-Up Report.**

- A. Provide an event summary after the meeting including:
  - 1. Final event income/expense report;
  - 2. Attendance data;
  - 3. Participant's evaluations;
  - 4. Highlights; and
  - 5. A critique with suggestions for the next event.
- B. Additional Reports.
  - 1. Upon Behavioral Wellness' request, Contractor shall make additional reports or provide other documentation or data as required by County concerning Contractor's activities as they affect the services hereunder. Behavioral Wellness will be specific as to the nature of information requested and allow thirty (30) day for Contractor to respond.

**9. Audits:** Contractor agrees that the California Department of Health Care Access and Information (HCAI), the California Department of General Services, the California State Auditor, or their designated representatives shall have the right to review and to copy any records and supporting documentation pertaining to the performance of this Agreement. Contractor agrees to maintain such records for possible audit for a minimum of three years after the final payment, unless a longer period of records retention is stipulated by the State. Contractor agrees to allow the auditor(s) access to such records during normal business hours and to allow interviews of any employees who might reasonably have information related to such records. Further, Contractor agrees to include a similar right of the State to audit records and interview staff in any subcontract related to performance of this Agreement.

**10. Non-Discrimination Clause** (See Cal. Code Regs., title 2, section 11105):

- A. During the performance of this Agreement, Contractor and its subcontractors shall not deny the Agreement's benefits to any person on the basis of race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, genetic information, marital status, sex, gender, gender identity, gender expression, age, sexual orientation, or military and veteran status, nor shall they discriminate unlawfully against any employee or applicant for employment because of race, religious creed, color, national origin, ancestry, physical disability, mental disability, medical condition, genetic information, marital status, sex, gender, gender identity, gender expression, age, sexual



orientation, or military and veteran status. Contractor shall insure that the evaluation and treatment of employees and applicants for employment are free of such discrimination.

- B. Contractor and its subcontractors shall comply with the provisions of the Fair Employment and Housing Act (Gov. Code, §12900 et seq.), the regulations promulgated thereunder (Cal. Code Regs., tit. 2, §11000 et seq.), the provisions of Article 9.5, Chapter 1, Part 1, Division 3, Title 2 of the Government Code (Gov. Code, §§11135-11139.5), and any regulations or standards adopted by HCAI to implement such article.
- C. Contractor shall permit access by representatives of the Department of Fair Employment and Housing and HCAI upon reasonable notice at any time during the normal business hours, but in no case less than 24 hours' notice, to such of its books, records, accounts, and all other sources of information and its facilities as said Department or HCAI shall require to ascertain compliance with this clause.
- D. Contractor and its subcontractors shall give written notice of their obligations under this clause to labor organizations with which they have a collective bargaining or other agreement.
- E. Contractor shall include the nondiscrimination and compliance provisions of this clause in all subcontracts to perform work under this Agreement.

**EXHIBIT B**  
**FINANCIAL PROVISIONS**

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**EXHIBIT B**  
**GENERAL FINANCIAL PROVISIONS**

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(Applicable to programs described in Exhibit A-1 – A-2)

With attached *Exhibit B-1* (Schedule of Rates and Contract Maximum)

1. Contract Maximum Value. For Contractor services to be rendered under this Agreement, Contractor shall be paid at the rates specified in the Schedule of Rates (Exhibit B-1), with a total contract maximum amount, including cost reimbursements, not to exceed **\$647,850 for FY 24-26**. Notwithstanding any other provision of this Agreement, in no event shall County pay Contractor more than this total contract maximum amount for Contractor's performance hereunder without a properly executed amendment.
2. Payment for Services: Payment for services and/or reimbursement of costs shall be made upon Contractor's satisfactory performance, based upon the scope and methodology contained in EXHIBIT A-1 and A-2 as determined by County.
  - A. Payment for services and/or reimbursement of costs shall be based upon the rates as defined in EXHIBIT B-1. Invoices submitted for payment, based upon EXHIBIT B-1, must contain sufficient detail and provide supporting documentation to enable an audit of the charges.
3. Proper Invoice. Contractor shall submit to County's Fiscal Representative an invoice or certified claim on the County Treasury for the service performed. County's Fiscal Representative shall evaluate the quality of the service performed, and if found to be satisfactory, shall initiate processing of payment.
  - A. The invoice must show the Board Contract number, the services performed or detailed statement of purchases with receipts, and the rate and authorization form, if applicable.
  - B. County's Fiscal Representative:  
Santa Barbara County  
Department of Behavioral Wellness  
Attn: Accounts Payable  
429 North San Antonio Road Santa Barbara, CA 93110  
[ap@sbcbswell.org](mailto:ap@sbcbswell.org)
4. Correction of Work. County's failure to discover or object to any unsatisfactory work or billings prior to payment will not constitute a waiver of County's right to require Contractor to correct such work or billings or seek any other legal remedy.

**EXHIBIT B-1- MHS**

**SCHEDULE OF RATES AND CONTRACT MAXIMUM**

(Applicable to program(s) described in Exhibit(s) A-1-A-2)

2024-2026 Fiscal year	Strategic Planning 2024	SCRP Conference 2025	SCRP Conference 2026	TOTAL
<b>ESTIMATES</b>				
Hotel Accommodations	\$8,500	\$70,000	\$80,000	\$158,500
Meeting Rooms	\$2,000	\$0	\$0	\$2,000
Food and Beverage	\$11,000	\$90,000	\$98,000	\$199,000
Audio Visual	\$500	\$24,000	\$28,000	\$52,500
Honorariums	\$8,500	\$34,500	\$34,500	\$77,500
Speaker Expenses	\$500	\$3,000	\$3,500	\$7,000
Printed Materials	\$50	\$2,000	\$2,200	\$4,250
Signage	\$0	\$0	\$0	\$0
Name Badges	\$0	\$400	\$400	\$800
Promotional Items	\$900	\$5,000	\$5,500	\$11,400
Registration Website	\$0	\$1,500	\$1,700	\$3,200
Decoration	\$50	\$6,000	\$6,400	\$12,450
Gratuity	\$100	\$700	\$700	\$1,500
Miscellaneous	\$0	\$100	\$100	\$200
Staff Expenses	\$500	\$2,500	\$2,800	\$5,800
Parking	\$500	\$2,500	\$2,500	\$5,500
Contingency	\$250	\$2,000	\$2,000	\$4,250
Coordinator Fee	\$15,000	\$42,000	\$45,000	\$102,000
<b>Total</b>	<b>\$48,350</b>	<b>\$286,200</b>	<b>\$313,300</b>	<b>\$647,850</b>

**EXHIBIT C**  
**STANDARD**  
**INDEMNIFICATION**  
**AND**  
**INSURANCE PROVISIONS**

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**EXHIBIT C**  
**INDEMNIFICATION AND INSURANCE REQUIREMENTS**  
(For Professional Contracts)  
**SPECIFIC TO THIS AGREEMENT**

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**INDEMNIFICATION**

CONTRACTOR agrees to indemnify, defend (with counsel reasonably approved by COUNTY) and hold harmless COUNTY and its officers, officials, employees, agents and volunteers from and against any and all claims, actions, losses, damages, judgments and/or liabilities arising out of this Agreement from any cause whatsoever, including the acts, errors or omissions of any person or entity and for any costs or expenses (including but not limited to attorneys' fees) incurred by COUNTY on account of any claim except where such indemnification is prohibited by law. CONTRACTOR'S indemnification obligation applies to COUNTY'S active as well as passive negligence but does not apply to COUNTY'S sole negligence or willful misconduct.

**NOTIFICATION OF ACCIDENTS AND SURVIVAL OF INDEMNIFICATION PROVISIONS**

CONTRACTOR shall notify COUNTY immediately in the event of any accident or injury arising out of or in connection with this Agreement. The indemnification provisions in this Agreement shall survive any expiration or termination of this Agreement.

**INSURANCE**

CONTRACTOR shall procure and maintain for the duration of this Agreement insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder and the results of that work by the CONTRACTOR, its agents, representatives, employees or subcontractors.

A. Minimum Scope of Insurance

Coverage shall be at least as broad as:

1. **Commercial General Liability (CGL):** Insurance Services Office (ISO) Form CG 00 01 covering CGL on an "occurrence" basis, including products-completed operations, personal & advertising injury, with limits no less than \$1,000,000 per occurrence and \$2,000,000 in the aggregate.
2. **Automobile Liability:** Insurance Services Office Form Number CA 0001 covering, Code 1 (any auto), or if CONTRACTOR has no owned autos, Code 8 (hired) and 9 (non-owned), with limit no less than \$1,000,000 per accident for bodily injury and property damage. *(Not required if CONTRACTOR provides written verification that it will not be using an automobile for this contract.)*

3. **Workers' Compensation:** Insurance as required by the State of California, with Statutory Limits, and Employer's Liability Insurance with limit of no less than \$1,000,000 per accident for bodily injury or disease. *(Not required if CONTRACTOR provides written verification that it has no employees)*
4. **Professional Liability:** (Errors and Omissions) Insurance appropriate to the CONTRACTOR'S profession, with limit no less than \$2,000,000 per occurrence or claim, \$2,000,000 aggregate.

If the CONTRACTOR maintains broader coverage and/or higher limits than the minimums shown above, the COUNTY requires and shall be entitled to the broader coverage and/or the higher limits maintained by the CONTRACTOR. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to the COUNTY.

B. Other Insurance Provisions

The insurance policies are to contain, or be endorsed to contain, the following provisions:

1. **Additional Insured** – COUNTY, its officers, officials, employees, agents and volunteers are to be covered as additional insureds on the CGL policy with respect to liability arising out of work or operations performed by or on behalf of the CONTRACTOR including materials, parts, or equipment furnished in connection with such work or operations. General liability coverage can be provided in the form of an endorsement to the CONTRACTOR'S insurance at least as broad as ISO Form CG 20 10 11 85 or both CG 20 10, CG 20 26, CG 20 33, or CG 20 38; and CG 20 37 forms if later revisions used).
2. **Primary Coverage** – For any claims related to this contract, the CONTRACTOR'S insurance coverage shall be primary insurance primary coverage at least as broad as ISO CG 20 01 04 13 as respects the COUNTY, its officers, officials, employees, and volunteers. Any insurance or self-insurance maintained by the COUNTY, its officers, officials, employees, or volunteers shall be excess of the CONTRACTOR'S insurance and shall not contribute with it.
3. **Notice of Cancellation** – Each insurance policy required above shall provide that coverage shall not be canceled, except with notice to the COUNTY.
4. **Waiver of Subrogation Rights** – CONTRACTOR hereby grants to COUNTY a waiver of any right to subrogation which any insurer of said CONTRACTOR may acquire against the COUNTY by virtue of the payment of any loss under such insurance. CONTRACTOR agrees to obtain any endorsement that may be necessary to effect this waiver of subrogation, but this provision applies regardless of whether or not the COUNTY has received a waiver of subrogation endorsement from the insurer.

5. **Deductibles and Self-Insured Retention** – Any deductibles or self-insured retentions must be declared to and approved by the COUNTY. The COUNTY may require the CONTRACTOR to purchase coverage with a lower deductible or retention or provide proof of ability to pay losses and related investigations, claim administration, and defense expenses within the retention.
6. **Acceptability of Insurers** – Unless otherwise approved by Risk Management, insurance shall be written by insurers authorized to do business in the State of California and with a minimum A.M. Best's Insurance Guide rating of "A- VII".
7. **Verification of Coverage** – CONTRACTOR shall furnish the COUNTY with proof of insurance, original certificates and amendatory endorsements as required by this Agreement. The proof of insurance, certificates and endorsements are to be received and approved by the COUNTY before work commences. However, failure to obtain the required documents prior to the work beginning shall not waive the CONTRACTOR'S obligation to provide them. The CONTRACTOR shall furnish evidence of renewal of coverage throughout the term of the Agreement. The COUNTY reserves the right to require complete, certified copies of all required insurance policies, including endorsements required by these specifications, at any time.
8. **Failure to Procure Coverage** – In the event that any policy of insurance required under this Agreement does not comply with the requirements, is not procured, or is canceled and not replaced, COUNTY has the right but not the obligation or duty to terminate the Agreement. Maintenance of required insurance coverage is a material element of the Agreement and failure to maintain or renew such coverage or to provide evidence of renewal may be treated by COUNTY as a material breach of contract.
9. **Subcontractors** – CONTRACTOR shall require and verify that all subcontractors maintain insurance meeting all the requirements stated herein, and CONTRACTOR shall ensure that COUNTY is an additional insured on insurance required from subcontractors.
10. **Claims Made Policies** – If any of the required policies provide coverage on a claims-made basis:
  - i. The Retroactive Date must be shown and must be before the date of the contract or the beginning of contract work.
  - ii. Insurance must be maintained and evidence of insurance must be provided for at least five (5) years after completion of contract work.
  - iii. If coverage is canceled or non-renewed, and not replaced with another claims-made policy form with a Retroactive Date prior to the contract effective date, the CONTRACTOR must purchase "extended reporting" coverage for a minimum of five (5) years after completion of contract work.



**11. Special Risks or Circumstances** – COUNTY reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.

Any change requiring additional types of insurance coverage or higher coverage limits must be made by amendment to this Agreement. CONTRACTOR agrees to execute any such amendment within thirty (30) days of receipt.

Any failure, actual or alleged, on the part of COUNTY to monitor or enforce compliance with any of the insurance and indemnification requirements will not be deemed as a waiver of any rights on the part of COUNTY.