



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Submitted on:
(COB Stamp)

Department Name: Behavioral Wellness
Department No.: 043
Agenda Date: November 18, 2025
Placement: Administrative Agenda
Estimated Time: N/A
Continued Item: No
If Yes, date from:
Vote Required: Majority

TO: Board of Supervisors
FROM: Department Director: Antonette Navarro, LMFT, Director
Department of Behavioral Wellness
Contact: Melissa Wilkins, MPH, CADC-II, CCPS, Division Chief, Alcohol
and Drug Programs, Department of Behavioral Wellness
SUBJECT: Services Agreement with The Camp Recovery Center, LLC for Alcohol and Drug
Program Substance Use Disorder Services for Fiscal Year 2025–27

County Counsel Concurrence

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

- a) Approve and authorize the Chair to execute an Agreement for Services of Independent Contractor with **The Camp Recovery Center, LLC** (not a local vendor) for the provision of residential treatment services, for a total maximum contract amount not to exceed **\$4,988,235** to include \$2,166,410 for FY 2025-26 and \$2,821,825 for FY 2026-27, effective as of the date executed by County through June 30, 2027;
- b) Delegate to the Director of the Department of Behavioral Wellness or designee the authority to suspend, delay, or interrupt services for convenience and make immaterial changes to the Agreement per Sections 20 and 26 of the Agreement; reallocate funds between funding sources, in the year end cost settlement per Exhibit B, and amend the program goals, outcomes, and measures per Exhibit E, all without altering the maximum contract amount and without requiring the Board of Supervisors approval of an amendment of the Agreement, subject to the Board of Supervisors' ability to rescind this delegated authority at any time;
- c) Determine that the above-recommended actions are not a project that is subject to environmental review under the California Environmental Quality Act (CEQA), pursuant to CEQA Guidelines section 15378(b)(4), finding that the actions are governmental funding mechanisms and/or fiscal activities that will not result in direct or indirect physical changes in the environment.

Summary Text:

This item is on the agenda to request the Board of Supervisors to authorize the Chair to approve a new agreement with The Camp Recovery Center, LLC (Camp Recovery), an out of County provider, for the provision of fifteen (15) alcohol and drug program residential treatment service beds. The total maximum contract amount is not to exceed **\$4,988,235** to include \$2,166,410 for FY 2025-26 and \$2,821,825 for FY 2026-27, effective as of the date executed by County, effective as of the date executed by County through June 30, 2027.

Discussion:

The Department of Behavioral Wellness (BWell) provides a continuum of mental health and substance use disorder services to Santa Barbara County residents. BWell's Alcohol and Drug Program (ADP) provides various substance use disorder (SUD) services, which includes primary prevention, Early Intervention, Outpatient, and Intensive Outpatient substance use disorder services, and Residential Treatment Services. BWell provides these state-mandated Medi-Cal services through contracts with Community-Based Organizations (CBOs).

BWell recently discovered a need to expand SUD services for Drug Medi-Cal Organized Delivery (DMC-ODS) for residential treatment of non-perinatal adults; more access to male beds is needed. The residential treatment program provides monitored residential treatment services to help members withdraw from alcohol and/or other drugs and engage in structured treatment services to support recovery. Residential treatment provides a safe, sober, and supportive living environment for the stabilization of members to help them achieve sobriety and abstinence through the development of recovery skills.

Unfortunately, there is a shortage of available male beds that our current in-county contracted providers cannot fulfill. BWell is continually looking for opportunities to expand care in partnership with local contractors within the county. Purchasing a new facility by a subcontractor and certification will take a minimum of one-year or more once identified and then secured. To resolve the issue, BWell needs to contract with an out-of-county provider, Camp Recovery, to provide access to care for Medi-Cal members needing substance use disorders treatment services. This contract is for fifteen (15) beds. The County also plans on contracting with another RFP awarded provider for the additional thirty (30) beds.

Background:

BWell is required by the California Department of Health Care Services (DHCS) to select providers for Outpatient Treatment Services (OTS) and Residential Treatment Services (RTS) through a competitive bidding process. On May 19, 2025, BWell issued a Request for Proposal (RFP) for Drug Medi-Cal Organized Delivery System (DMC-ODS) RTS, levels 3.1 and 3.5, and withdrawal management level 3.2 for FY 2025-27 to add 45 additional beds in a facility located in the county or at a facility located outside of the county.

Camp Recovery Center was one of two bidders who submitted a proposal and was awarded a contract, to provide out-of-county services for all levels of RTS care. Camp Recovery met the minimum qualifications and was issued a notice of award to provide services on July 9, 2025 for RTS (Levels 3.1, & 3.5, non-perinatal adults) and Withdrawal Management (Level 3.2 non-perinatal adults). Camp Recovery is in Santa Cruz County.

Camp Recovery has been in operation for 35 years, serving Santa Cruz County and is licensed and certified as a DMC-ODS Residential Treatment provider. Camp Recovery will provide 15 beds of multi-levels of care of substance use disorder (SUD) Residential Treatment (3.1, and 3.5 and 3.2 Withdrawal management). Camp Recovery can provide beds to both male and female non-perinatal adults.

Approval of the recommended actions will allow BWell to meet the mandate to provide access to Residential Treatment to care Medi-Cal members dealing with substance use disorders. Additionally, approval of this agreement will allow BWell to build our capacity, not only to meet the need to provide additional male RTS beds but will provide us with a safety net for female Medi-Cal members in the event we do not have the capacity to provide them an in county RTS bed.

Performance Measure:

The Agreement contains program goals, outcomes, and measures as identified in Exhibit E. The performance measures monitor the success of the program services. Camp Recovery is expected to provide reports on the program outcomes every quarter by program level. The expected outcomes are as follows:

- A. Residential Treatment 3.1 and 3.5 goals are the following:
 - 1. Introduce participants to the process of recovery, to reduce the harmful effects of alcohol and other drugs (AOD) and achieve abstinence from AOD wherever possible;
 - 2. Promote self-sufficiency and empower members with substance use disorders (SUD) to achieve their full potential;
 - 3. Provide a positive and member-centered residential treatment experience as evidenced by positive scores and comments on the Treatment Perception Survey;
 - 4. Successfully transition members from residential treatment to other American Society of Addiction Medicine (ASAM) levels of care whenever medically necessary and indicated;
 - 5. Provide integrated care and linkages to other service areas such as mental health and primary care where indicated; and
 - 6. Reduce recidivism and increase community safety.
- B. Residential Treatment 3.1 and 3.5 measures are the following:
 - 1. Members initiated treatment – 80%
 - 2. Members immediately dropped out of treatment - <2%
 - 3. Members engaged in treatment – 60%
 - 4. Members primary drug abstinence at discharge - 80%
 - 5. Members transferred to treatment/lower level of care within 14 days – 15%
- C. Withdrawal Management services goals are the following:
 - 1. Provide a safe withdrawal from the drug(s) of dependence and mitigate acute withdrawal symptoms; and
 - 2. Support a smooth transition for individuals from detoxification to community support services through the development and documentation of a referral plan which is appropriate for each individual.
- D. Withdrawal Management services measures are the following:
 - 1. Members immediately dropped out of treatment - <4%
 - 2. Members satisfactory progress in Withdrawal Management - 50%
 - 3. Members primary drug abstinence at discharge- 100%
 - 4. Members not readmitted to WM within 14 days - 95%

Fiscal and Facilities Impacts:

Budgeted: The funds for this agreement were not included in the FY 2025-26 Adopted Budget. Due to unanticipated needs for increased DMC-ODS residential treatment services, BWell's Fiscal Department will be submitting a budget adjustment at a later board date. The Budget Journal Entry will include funding for this agreement along with budget revisions for few other agreements.

Fiscal Analysis:

The above-referenced Agreement will be funded with a combination of State and Federal funds. The fee-for-service portion of the contract will be funded with Drug Medi-Cal (DMC) Patient Revenue which primarily consists of Federal funds. The amount of Federal funds will be contingent on the member's aid code and the State issued rate for the service.

Room and board costs will be funded by Realignment and by Behavioral Health Bridge Housing Grant Program (BHBH). The BHBH Program will be funded by Department of Health Care Services (DHCS). Advocates for Human Potential (AHP) serves as the DHCS administrator for the DHCS BHBH program. BHBH funds will cover room and board costs for individuals experiencing homelessness and those who have serious substance use disorders. BWell submitted a revised program service plan to AHP to include funding for Room and Board for Camp Recovery in September 2025.

Funding for future years will be included in subsequent budget years and is contingent upon Board approval.

Funding Source	FY 2025-26	FY 2026-27	Total FY 2025-27
Medi-Cal Patient Revenue	\$2,022,700	\$2,630,200	<i>\$4,796,610</i>
Realignment/BHBH Grant	\$143,710	\$191,625	<i>\$383,250</i>
Total	\$2,166,410	\$2,821,825	\$4,988,235

Special Instructions:

Please email one the Board Letter, (1) Minute Order and (1) complete executed Contract to Denise Morales dmorales@sbcbswell.org and to bwellcontractsstaff@sbcbswell.org.

Attachments:

Attachment A –Camp Recovery Center BC FY 2025-27

Contact Information:

Denise Morales
Senior Contract Analyst
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