

COUNTY EXECUTIVE OFFICE
ADMHS REQUEST FOR PROPOSAL
CONTRACT AWARD
TRIWEST GROUP, LLC



BOS Hearing – September 18, 2012

Summary

- Receive a report from staff and award a contract in the amount not to exceed \$170,000 to TriWest Group, LLC (TriWest) for the purpose of providing consulting services and assessment of:
 - **Project 2:**
 - The ADMHS outpatient system and service for delivery for adult and children system of care, clinic operations and contract provider services and recommendations on service delivery models vs. current facility service model;
 - **Project 3:**
 - The business practices of ADMHS' systems considering compliance with all state and federal guidelines.



Background

- April 23, 2012 - County Executive Office received proposals from eight firms in response to a notice of Request for Proposal (RFP).
- RFP Review Team:
 - Terri Nisich, Assistant CEO
 - Dr. Takashi Wada, Director of Public Health
 - Dr. Ann Detrick, Director of ADMHS
 - Chief Don Patterson, Santa Barbara County Sheriff Department
 - Dr. Ole Behrendtsen, Medical Director ADMHS
 - Suzanne Jacobsen, CFO Public Health Department
 - Michelle Brenner, Mental Health Commission
 - Ann Marie Cameron, Community Service Provider
 - Dr. Manuel Casas, Mental Health Commission
 - Michael Vellekamp, Mental Health Commission
 - Tom Alvarez, Budget Director; Mike Evans, CFO for ADMHS; were consulted regarding the capability and experience of firms in the finance area



RFP Process & Evaluation

Review of proposals, firms ranked via a weighted system assessing overall response to RFP and ability and experience to perform services requested.

Top 5 firms were interviewed to gain a more thorough understanding of capabilities.

Two firms were selected to address the projects/services requested in the RFP.

The Selected Firm – Project 2 and Project 3

- TriWest has been selected to provide a comprehensive analysis and assessment of the ADMHS outpatient service system delivery model and business practices



County Executive Office – Advisory Committee on Behavioral Health

- **Mission**

The mission of the County Executive Office Advisory Committee on Behavioral Health is to represent the diverse needs of stakeholders and provide critical insight and input to the County Executive Office on issues pertaining to the provision of behavioral health services Countywide.



CEO Advisory Committee - Members

CBO Representative (Adult) – Patty Bliss	Provider Representative – Ann Marie Cameron
CBO Representative (Children) – Cecilia Rodriguez	Public Health Director – Takashi Wada, MD
Labor Representative (Physicians)– Mark Kofler, MD	ADMHS Director – Ann Detrick, PhD
Labor Representative (Clinicians) – Sara Scofield	ADMHS Medical Director – Ole Behrendtsen, MD
Mental Health Commission – Michelle Brenner	Auditor-Controller Representative – Heather Fletcher, CPA
Mental Health Commission – Manuel Casas, PhD	Sheriff Representative – Don Patterson, Sheriff's Department
Consumer Representative – Mike Vellekamp	Budget/Finance Representative Tom Alvarez, CPA
NAMI Representative - TBD	Staff Lead – Terri Nisich, Asst. CEO



About TriWest

- Clinician led team specializing in data analysis in complex systems;
- National leaders in Behavioral Health, managed care and health information technology;
- Evaluation of clinical system tailored to California counties;
- Fiscal & regulatory compliance expertise in 38 states.



TriWest has performed services for the following California County clients:

- Alameda
- Contra Costa
- San Mateo
- Kern
- Monterey
- Napa
- Marin
- Placer
- San Diego
- Santa Cruz
- Fresno
- Shasta
- San Francisco
- Amador



Recommendation

- Award a contract in the amount not to exceed \$170,000 to TriWest for the purpose of performing a comprehensive analysis and assessment of the ADMHS outpatient system and service delivery;
- Authorize the Chair to execute the contract upon return of the consultant's executed contract documents, and the review and approval of the County Counsel, Auditor-Controller, and Risk Manager or their authorized representatives and;
- Determine that these activities are exempt from California Environmental Quality Act review per CEQA Guideline Section 15061(b)(3).



Thank you!

