

# **ATTACHMENT C**

**Cannabis Taxation, Compliance, and Enforcement**

**THIRD QUARTER**

**FISCAL YEAR 2021/2022**

## CANNABIS TAXES

Table 1 provides a comparison of third quarter tax revenue data received from the Treasurer Tax-Collector’s Office for this fiscal year versus the last two fiscal years.

TABLE 1. CANNABIS TAXES – REVENUES

Third Quarter	FY 19-20	FY 20-21	FY 21-22
<b>Taxes Paid (M)</b>	\$1.9	\$5.1	\$0.9

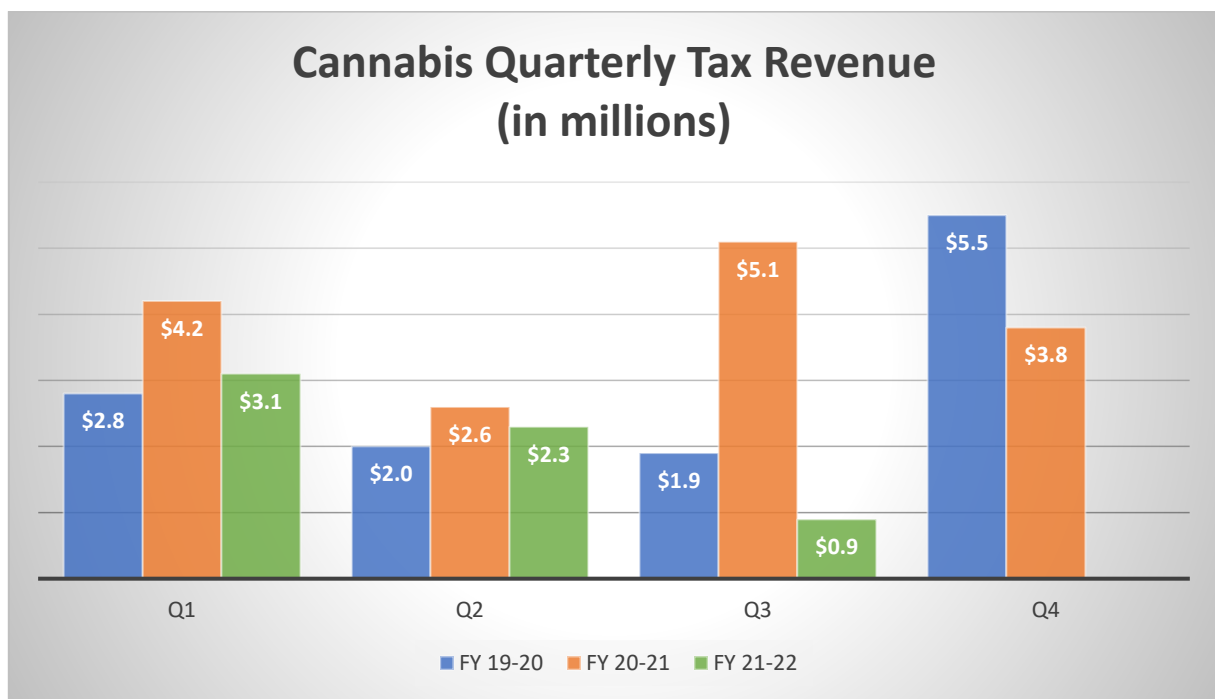


FIGURE 1. TAX REVENUE COMPARISON FY 19-20 TO 21-22 BY QUARTER

TABLE 2. CANNABIS TAXES – REPORTING

Time Frame	Tax Revenue Received	Number of Operators Reporting Gross Receipts	Number of Operators Reporting Zero Gross Receipts	Operators that Did Not Report	Total
FY 21-22 Q3	\$858,225	41	17	9	67

## CANNABIS COMPLIANCE: LAND USE ENTITLEMENT PERMITS

As of May 3, 2022, P&D has approved 165.95 acres of cannabis cultivation within the Carpinteria Agricultural Overlay Area and 1,854.93 acres of cannabis cultivation within the remaining unincorporated area. Of those approved acres, 68.16 acres within the Carpinteria Agricultural Overlay Area and 679.92 acres in the remaining unincorporated area have been permitted with an issued land use entitlement. The table below summarizes the amount of acreage that has been applied for, and the amount of acreage that has been approved and permitted as of May 3, 2022 through the land use entitlement process.

TABLE 3. ACREAGE CAP STATUS BY AREA – LAND USE ENTITLEMENT PROCESS

	<b>Acreage Cap</b>	<b>Submitted Permit Acreage<sup>1</sup></b>	<b>Approved Permit Acreage<sup>2</sup></b>	<b>Issued Permit Acreage<sup>3</sup></b>
Carpinteria Agricultural Overlay	186	221.41	165.95	68.16
Remaining Unincorporated Area	1,575	2,991.92	1,854.93 <sup>4</sup>	679.92

1. Submitted permit acreage can fluctuate based on project redesigns or changes to proposed cultivation areas.

2. An applicant may apply for a business license upon approval of their land use entitlement.

3. The “Issued Permit Acreage” is a subset of the “Approved Permit Acreage”. A land use entitlement can only be issued after it has been approved.

4. The approved acreage can fluctuate down from previous quarterly data due to changes to approved projects during the appeal process or when a project is withdrawn after approval.

To date, P&D has received 78 unique appeals of 54 cannabis projects. Of the 78 appeals received, 53 have been withdrawn, closed, or action has been taken by the decision maker. P&D is currently processing 25 unique appeals of 16 cannabis projects, 12 of which are on appeal to the County Planning Commission, and four are on appeal to the Board of Supervisors.

TABLE 4. STATUS OF CANNABIS APPEALS

<b>CURRENT APPEAL TOTALS</b>	
Number of Cannabis Projects on Appeal to Planning Commission	12
Number of Cannabis Projects on Appeal to Board of Supervisors	4
<b>Total Number of Cannabis Projects Currently on Appeal</b>	<b>16</b>

TABLE 5. ELIGIBILITY LISTS FOR ACREAGE CAP

**Updated: 5/4/2022 CARPINTERIA AGRICULTURAL OVERLAY AREA**

<b>Rank</b>	<b>Operator</b>	<b>Date Placed on List</b>	<b>Acreage Requested</b>	<b>Acreage Issued in License</b>	<b>Acreage left in cap</b>
					<b>186</b>
1	Olivella, Inc	04/15/20	0.03	0.03	185.97
2	G&K Produce/K&G Produce	10/01/19	8.17	8.17	177.80
3	Farmlane, Inc	11/20/19	5.60	Pending	172.20
4	Ednigma, Inc	04/22/21	3.80	3.80	168.40
5	Emmawood B1, LLC	06/14/21	7.95	Pending	160.45
6	CAS Road Investments, LLC	06/24/21	4.73	Pending	155.72
7	Bosim 1628 Management Co, LLC	06/25/21	5.63	Pending	150.09
8	Farmlane, Inc	06/28/21	8.90	8.90	141.19
9	Twisted Roots, Inc	06/29/21	0.43	Pending	140.76
10	CP1 Supply Systems, Inc	07/15/21	4.76	Pending	136.00
11	Autumn Brands, LLC	08/06/21	6.19	Pending	129.81
12	Pacific Grown Organics LLC	09/13/21	4.89	4.89	124.92
13	Ocean Hill Farms, LLC	11/09/21	3.37	Pending	121.55
14	Vista Verde Farms, LLC	11/09/21	13.29	Pending	108.26
15	Carp Red Barn Inc	11/10/21	0.45	Pending	107.81
16	Primetime Farms, LLC	11/10/21	7.58	Pending	100.23
17	Ceres Farm, LLC	11/12/21	10.42	Pending	89.81
18	Yamaoka	11/23/21	3.2	Pending	86.61
19	New Horizon Farming, Inc.	12/23/21	4.59	Pending	82.02
20	JJ Agriculture, Inc	12/23/21	0.92	Pending	81.1
21	SLO Cultivation, Inc	12/23/21	7.98	Pending	73.12
22	Glass House Cultivation LLC	01/25/22	0.57	Pending	72.55
23	CKC Farms	01/25/22	1.08	Pending	71.47
24	Life Remedy Farms	01/26/22	3.19	Pending	68.28
25	Orbiter Blooms, Inc	01/26/22	2.13	Pending	66.15
26	Saga Farms, Inc	01/27/22	2.25	Pending	63.90
27	Valley Crest Farms	02/9/22	8.98	Pending	54.92
28	Melodious Plots	02/11/22	3.35	Pending	51.57
29	Ednigma, Inc	02/11/22	7.39	Pending	44.18
30	New Generation Farms, Inc	02/18/22	0.84	Pending	43.34
31	Blue Whale Agriculture, Inc	02/18/22	1.66	Pending	41.68
32	Twisted Roots, Inc	03/10/22	2.25	Pending	39.43
33	Flora Coast, Inc	03/10/22	1.90	Pending	37.53
34	Mission Health Associates, Inc	04/25/22	3.36	Pending	34.17

**Updated: 5/4/2022    REMAINING UNINCORPORATED AREA**

<b>Rank</b>	<b>Operator</b>	<b>Date Placed on List</b>	<b>Acreage Requested</b>	<b>Acreage Issued in License</b>	<b>Acreage left in cap</b>
					<b>1,575</b>
1	Healy & Associates, LLC	09/27/19	39.60	39.60	1,535.40
2	Cuyama Ventures, LLC	10/03/19	0.23	0.23	1,535.17
3	Sierra Botanicals, LLC	10/03/19	3.50	3.50	1,531.67
4	Chips 18, Inc	10/07/19	60.00	60.00	1,471.67
5	HBF, LLC	10/22/19	7.00	Pending	1,464.67
6	Busy Bee's Organics, Inc	10/22/19	22.33	22.33	1,442.34
7	Central Coast Chronic, LLC	12/23/19	11.55	Pending	1,430.79
8	Sunset Point Nursery	04/16/20	7.10	7.10	1,423.69
9	EVO Gardens, LLC	05/22/20	2.06	Pending	1,421.63
10	TSBC Ranch, LLC	06/16/20	14.64	14.64	1,406.99
11	Fields, LLC	06/17/20	49.00	49.00	1,357.99
12	Castlerock Family Farms II, LLC	08/28/20	22.95	22.95	1,335.04
13	SB Westcoast Farms, LLC	05/13/21	50.12	50.12	1,284.92
14	San Antonio Ranch 101, LLC	05/13/21	4.65	Pending	1,280.27
15	Santa Barbara's Finest, LLC	05/14/21	8.69	8.69	1,271.58
16	Chips 18, Inc (modification)	05/18/21	0.29	Pending	1,271.29
17	Central Coast Ag Farming, LLC	05/18/21	24.45	Pending	1,246.84
18	Central Coast Ag Farming, LLC	05/18/21	29.78	Pending	1,217.06
19	Cuyama Farms, LLC	06/15/21	34.70	Pending	1,182.36
20	Organic Liberty SB, LLC	06/16/21	42.00	Pending	1,140.36
21	Greenies Management, LLC	06/29/21	4.93	4.93	1,135.43
22	Heavenly Green, Inc	06/29/21	37.00	Pending	1,098.43
23	Alamos Farm, Inc	07/01/21	8.56	Pending	1,089.87
24	Canyon Produce, LLC	07/06/21	62.47	62.47	1,027.40
25	Canna Rios, LLC	07/06/21	48.18	Pending	979.22
26	Clean and Clear, LLC	07/14/21	14.85	Pending	964.37
27	Rancho Riviera, Inc	07/15/21	4.09	Pending	960.28
28	Xotics, LLC	07/15/21	4.73	Pending	955.55
29	BDZ, Inc	07/23/21	40.00	Pending	915.55
30	Villa Americana, Inc	07/23/21	6.50	Pending	909.05
31	Gypsy Canyon Farms, Inc.	08/11/21	10.21	Pending	903.51
32	Chips19 LLC	08/17/21	44.00	Pending	859.51
33	Cuyama Foothill Road Farm	08/19/21	91.49	Pending	768.02
34	SBC Farms, LLC	08/19/21	167.28	Pending	600.74
35	SBGL, LLC	09/07/21	3.84	Pending	569.90
36	Tahquitz Farms LLC	09/07/21	15.72	Pending	581.18
37	Heirloom Valley	09/12/21	47.00	Pending	534.18

<b>Rank</b>	<b>Operator</b>	<b>Date Placed on List</b>	<b>Acreage Requested</b>	<b>Acreage Issued in License</b>	<b>Acreage left in cap</b>
38	Ag Roots	09/12/21	33.02	Pending	501.16
39	Santa Rita Holdings, INC.	09/12/21	2.54	Pending	498.62
40	La Laguna Los Alamos, LLC	09/13/21	22.35	Pending	476.27
41	Newera LLC	09/17/21	10.89	Pending	465.38
42	Coyote Hills Ag Enterprise, LLC	09/21/21	11.75	Pending	453.63
43	9500 Cultivators, LLC	09/23/21	93	93	360.63
44	SFS Farms OpCo1, LLC	09/27/21	86.8	Pending	273.83
45	Winchester LLC	09/28/21	17.23	Pending	256.60
46	Tierra Tambor Inc	09/28/21	44.04	Pending	212.56
47	Iron Angel	09/29/21	27.25	Pending	185.31
48	ABL Farms	09/29/21	5.2	Pending	180.11
49	The World is Yours, LLC	09/30/21	25.93	Pending	154.18
50	Castro Canyon	09/30/21	3.62	Pending	150.56
51	ABL Farms 2085 Sweeney (017)	09/30/21	5.11	Pending	145.45
52	ABL Farms 2065 Sweeney (014)	09/30/21	3.52	Pending	141.93
53	G and B Family Farms, LLC	09/30/21	6.52	Pending	135.41
54	Clear Source	10/1/2021	14.41	Pending	121.00
55	JJPC Creekside, LLC	10/1/2021	9.19	Pending	106.81
56	Morrison Farms, LLC	10/1/2021	0.66	Pending	111.15
57	Santa Barbara Cultivation, Inc	10/8/2021	1.26	Pending	109.89
58	WTMCA, LLC	10/14/2021	63.16	Pending	41.06
59	Hidden Oaks Enterprises, LLC	11/10/2021	0.05	0.05	41.86
60	Tranquility AGI, LLC	1/20/2022	8.84	Pending	32.84
61	9451 Cultivators, LLC	2/8/2022	30.06	Pending	2.11
62	Foxen Canyon Farms	2/8/2022	2.11	Pending	0

CANNABIS COMPLIANCE: COUNTY BUSINESS LICENSING

TABLE 6. CANNABIS BUSINESS LICENSES ISSUED AND PENDING

	<b>Business Licenses Issued thru <u>FY21-22 Q2</u></b>	<b>Business Licenses Issued thru <u>FY21-22 Q3</u></b>	<b>Business Licenses Pending thru <u>FY21-22 Q3</u></b>	<b>Total Applications Rec'd thru <u>FY21-22 Q3</u></b>
<b>Cultivator</b>	18	20	90	110
<b>Nursery</b>	13	14	50	64
<b>Manufacturer</b>	0	0	0	0
<b>Retail Non-Storefront</b>	1	2	1	3
<b>Retail Storefront</b>	0	0	2	2
<b>Distributor</b>	0	0	14	14
<b>Totals</b>	<b>32</b>	<b>36</b>	<b>157</b>	<b>193</b>

CANNABIS ENFORCEMENT

TABLE 7. CANNABIS ENFORCEMENT ACTIVITIES

	FY 21-22			FY 20-21			FY 19-20		
	Q1	Q2	Q3	Q1	Q2	Q3	Q1	Q2	Q3
<b># of Enforcement Actions</b>	8	7	4	5	6	4	12	8	5
<b># Live Plants Confiscated</b>	3,253	9,886	78	7,220	64	594	16,684	100	0
<b>Live Plant Value \$\$</b>	\$1.6M	\$4.9M	\$38.6K	\$3.6M	\$32K	\$297K	\$4.2M	\$20K	\$0
<b>Dried Product Confiscated (lbs.)</b>	1,205	2,313	41	250	180	123	1,157	74	1,831
<b>Dried Product Value \$\$</b>	\$1.8M	\$2.3M	\$40.7K	\$250K	\$315K	\$291K	\$1.2M	\$59.2K	\$2M