

ATTACHMENT A

ORDINANCE NO. 5290

**AN ORDINANCE AMENDING AND SUPERSEDING ORDINANCE NO. 5256
ESTABLISHING THE CANNABIS BUSINESS LICENSING FEE**

THE BOARD OF SUPERVISORS OF THE COUNTY OF SANTA BARBARA, STATE OF CALIFORNIA, ORDAINS AS FOLLOWS:

SECTION 1: Findings.

WHEREAS, in 1996, the voters of the State of California approved Proposition 215, "The Compassionate Use Act," codified as Health and Safety Code Section 11362.5, which was intended to decriminalize cultivation and possession of medical marijuana under certain circumstances; and

WHEREAS, in 2004, the State of California enacted the "Medical Marijuana Program Act" (codified as Health and Safety Code Section 11362.7 et seq.) to expand and clarify the scope of The Compassionate Use Act of 1996 and the authority of counties to adopt and enforce local ordinances (Health and Safety Code Section 11362.83); and

WHEREAS, on October 9, 2015, the State of California enacted the Medical Marijuana Regulation and Safety Act (former Business & Professions Code Section 19300, et seq.; "MMRSA"). MMRSA created a state licensing program for commercial medical cannabis activities and allowed for local government regulation of medical cannabis activities; and

WHEREAS, on November 8, 2016, the voters of California adopted Proposition 64, the Adult-use of Marijuana Act (AUMA), which legalized the use of cannabis for adult-use and established a maximum cultivation allowance of six plants for personal use; and

WHEREAS, the AUMA allows for local control of adult-use cannabis land uses, and reasonable regulation of personal cultivation; and

WHEREAS, on June 27, 2017, the State of California enacted the Medicinal and Adult-Use of Cannabis Regulatory and Safety Act (Business & Professions Code Section 26000, et seq.; "MAUCRSA"), which combined MMRSA and AUMA into a single State licensing system for both medicinal and adult-use cannabis; and

WHEREAS, MAUCRSA allows counties and cities to maintain local regulatory authority over commercial cannabis activities and adopt business licensing requirement (Business and Professions Code Section 26200); and

WHEREAS, the Federal Controlled Substances Act, 21 U.S.C. Section 801 et seq., classifies cannabis as a Schedule I Drug; as such, it is unlawful, under federal law, for any person to cultivate, manufacture, distribute or dispense, or possess with intent to manufacture, distribute or dispense, marijuana; and

WHEREAS, the Santa Barbara County Board of Supervisors (Board) voted on February 6 and 27, 2018, to adopt a series of land use zoning and permitting amendments to the Land Use and Development Code, the Coastal Zoning Ordinance and the Montecito Land Use and Development Code that permits certain activities in specific zones, specifies necessary land use permits and establishes development standards, with regard to cannabis-related land uses and development; and

WHEREAS, on May 15, 2018, the Board of Supervisors adopted Ordinance No. 5041, An Ordinance Establishing the Cannabis Business Licensing Fee, which was amended once on August 27, 2019 by Ordinance No. 5089, and once on January 14, 2020 by Ordinance No. 5098, and once on January 25, 2022 by Ordinance No. 5148, and once on May 16, 2023 by Ordinance No. 5181, and once on August 22, 2023 by Ordinance No. 5188, and once on June 3, 2025 by Ordinance No. 5256 is hereby being amended for the seventh time; and

WHEREAS, to determine the reasonable cost of providing the services and regulatory activities for the County's Cannabis Business Licensing Program the County updated the fee analysis performed in June 2025. The updated fee schedules are attached to the June 9, 2026 Board Agenda Letter and includes the internal and external costs to be incurred as part of the County's Cannabis Business Licensing Program as described in the updated Attachment A to this Ordinance; and

WHEREAS, the revised fees will continue as fixed fees based on the updated fee analysis replacing the current fees for annual compliance and renewal applications; and

WHEREAS, existing initial business license applications that are in process and have already paid a fee based on the deposit fee model will remain a deposit fee due to the significant number of applications that have already been submitted and that are currently in process; and

WHEREAS, the updated fee analysis determined that the updated costs of the Cannabis Business Licensing Program are included in Attachment B to this Ordinance based on the costs and rates for application review, site inspections, and compliance activities as identified in Attachment A and as required by the Cannabis Business Licensing Ordinance, County Code Chapter 50; and

WHEREAS, the proposed fees are directly related to the cost reasonably necessary to provide each service in the County's Cannabis Business Licensing Program, but do not include any statutorily required fee or other departmental fees such as Live Scan or fingerprinting fees; and

WHEREAS, pursuant to California Government Code Section 50076 and California Constitution Article XIII C, Section 1, subdivision (e)(1), (2) and (3), a fee for licensing services may be charged by the local government provided that it does not exceed the reasonable cost of providing the service or regulatory activity for which the fee is charged; and

WHEREAS, pursuant to Business and Professions Code Section 16100 and Revenue and Taxation Code Section 7284, the County may license businesses within the County and may charge a fee for said licensing services, including the license selection process, after holding at least one open and public meeting at which testimony may be provided; and

WHEREAS, on June 9 and June 23, 2026, the County held a public hearing on the proposed Cannabis Business Licensing Program fees update as part of a regularly scheduled meeting of the Board; and

WHEREAS, pursuant to CEQA Guidelines section 15168(c), these actions are within the scope of the Cannabis Land Use Ordinance and Licensing Program, and the Cannabis Land Use Ordinance and Licensing Program Final Programmatic Environmental Impact Report (PEIR) (17EIR-00000-00003, State Clearinghouse No. 2017071016) adequately describes this activity for the purposes of CEQA.; and

WHEREAS, pursuant to CEQA Guidelines section 15162(a), after considering the PEIR certified by the Board of Supervisors on February 6, 2018, that no subsequent EIR or Negative Declaration is required because: i) no substantial changes are proposed which require major revisions of the PEIR due to the involvement of new significant environmental impacts or a substantial increase in the severity of previously identified significant effects; ii) no substantial changes have occurred with respect to the circumstances under which the ordinance is undertaken which require major revisions of the PEIR due to the involvement of new significant environmental impacts or a substantial increase in the severity of previously identified significant effects; and iii) no new information of substantial importance concerning the ordinance's significant effects or mitigation measures, which was not known and could not have been known with the exercise of reasonable diligence at the time that the PEIR was certified, has been received that shows any of the elements of CEQA Guidelines Section 15162(a)(3) apply; and

WHEREAS, the Board hereby updates and sets the fees for the Cannabis Business Licensing Program as determined to be reasonable by said fee analysis.

SECTION 2: Authority

The fees set forth in this Ordinance are hereby adopted pursuant to California Business and Professions Code Section 16100 to recover the cost of administering the Cannabis Business Licensing Program established in Santa Barbara County Code Section 50-1 *et seq.* as well as Government Code Section 66000 and 54985.

SECTION 3: Fees.

A. The Board hereby adopts the following fees for the Cannabis Business Licensing Program:

1. **Fees.** A cannabis business license applicant or licensee shall pay all costs for the processing, issuing and continued compliance review of a cannabis business license in accordance with the County's Cannabis Business Licensing Program. Fees charged shall be the fixed fee for all new renewal and compliance applications received upon or after effective date of this ordinance, as set forth in Attachment B, based on estimated time spent conducting the review and compliance activities identified in Attachment A and as required by the County's Cannabis Business Licensing Ordinance. Initial applications received upon or after effective date of this ordinance are subject to the new deposit fee.

The fees set forth in Attachment B shall be reviewed annually by the County Executive Office and may be adjusted pursuant to changes in the Consumer Price Index based on all urban consumers, Los Angeles-Riverside-Orange County area. Adjustments shall be rounded to the nearest dollar and become effective no earlier than June 1st each year and appropriate notice shall be provided to the public 30 days prior to the effective date of the adjustment.

B. Said fees are to be charged to all persons applying for, holding, and renewing a Cannabis Business License as required by Section 50-3 of the Santa Barbara County Code.

SECTION 4: Severability.

If any section, subsection, sentence, clause or phrase of this Ordinance is for any reason held to be invalid, such decision shall not affect the validity of the remaining portions of this Ordinance. The Board of Supervisors hereby declares that it would have passed this Ordinance and each section, subsection, sentence, clause and phrase thereof, irrespective of the fact that any one or more sections, subsections, sentences, clauses, or phrases be declared invalid.

SECTION 5. Ordinance 5256 replaced in its entirety.

This amendment shall supersede Ordinance 5041, 5089, 5098, 5148, 5181, 5188 and 5256 "An Ordinance Establishing the Cannabis Business Licensing Fee" including Attachments A and B to Ordinance 5256 and subsequent amendments.

SECTION 6: Effective and Operative Date.

This Ordinance shall take effect and be in force 30 days from the date of its adoption by the Board of Supervisors and before the expiration of 15 days after its passage a summary of it shall be published once together with the names of the members of the Board of Supervisors voting for and against the same in the Santa Barbara Independent and Santa Maria Times, newspapers of general circulation published in the County of Santa Barbara.

SECTION 7: Cannabis Disclaimer and Warning.

Cannabis activities are highly regulated by both the state and federal governments, and their regulation of cannabis activities is subject to rapid changes. Even if the Board of Supervisors adopts this Ordinance, the Board of Supervisors retains all of its statutory authority concerning cannabis activities. For example, the Board of Supervisors still may take action(s) later to change the zoning and/or licensing of cannabis activities to being prohibited. In part because cannabis activities are highly regulated by both the state and federal governments and their regulation of cannabis activities is subject to rapid changes, the Board of Supervisors later may need to change the zoning and/or licensing of cannabis activities to being prohibited and may need to do so without cannabis activities receiving: 1) an amortization period; and/or 2) legal nonconforming use status.

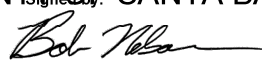
PASSED, APPROVED AND ADOPTED by the Board of Supervisors of the County of Santa Barbara, State of California, this 23rd day of June 2026 by the following vote:

AYES: Supervisor Lee, Capps, Hartmann, Nelson and Lavagnino
 NOES: None
 ABSTAIN: None
 ABSENT: None

ATTEST: MONA MIYASATO,
 COUNTY EXECUTIVE OFFICER
 CLERK OF THE BOARD

Signed by:  
 0B03E3DD9FE4AA
 By: Deputy Clerk

COUNTY OF SANTA BARBARA

Signed by: 
 By: 9DD6B7A21FC646A
 BOB NELSON, CHAIR
 BOARD OF SUPERVISORS

APPROVED AS TO FORM:
 RACHEL VAN MULLEM
 COUNTY COUNSEL

Signed by: 
 By: 4E23C75F0F624641...
 Deputy County Counsel

APPROVED AS TO FORM:
 BETSY SCHAFFER, CPA
 AUDITOR-CONTROLLER

Signed by: 
 By: A66EB8B371994FB...
 Deputy

ATTACHMENT A: ACTIVITIES ASSOCIATED WITH FEES AND STAFF RATES

The fees set forth in this Ordinance shall be applicable to the corresponding services provided by Santa Barbara County and its consultants/appointees, which include, but are not limited to:

Pre-Application and Application Review Process

- Check Application for completeness and acknowledgements
- Review Information on business operation plan; Review Change in Premises
- Review Land Use Entitlement
- Review State licenses of existing operations; Verifying State licenses of new operations; Align premise and ownership changes with State
- Review Cultivation Plan, Pesticide Storage & Use and Cultivation Waste Program
- Review Quality Control Plan
- Review Energy Conservation Plan
- Review Site Security Plan & Criminal Background Checks; Review Change of Ownership
- Review Inventory Control Plan
- Conduct site visit
- Review recommendation from departmental reviews; Determine license issuance; Appeals
- Update Eligibility and Wait Lists and related internal documents
- Respond to applicant general inquiries
- Conduct various accounting activities (i.e. Monthly Billing, Deposits, True-Up Invoicing)

License Issuance and Compliance Management Processes

- License Issuance and tax compliance check
- Review State Metrc data for consistency with local reporting requirements
- Respond to complaints, including site visits
- Review compliance Operating Requirements, including site visits
- Review compliance & implementation of Cultivation, Quality Control, Energy Conservation, Security & Inventory Control plans, including site visits
- Compliance Investigation; Compliance Improvement planning; Suspension or Revocation processes, including site visits
- Respond to operator general inquiries
- Conduct various accounting activities (i.e. Monthly Billing, Deposits, True-Up Invoicing)
- Submit letters for non-compliance

Annual License Renewal and Compliance Management Processes

- Check Renewal application for completeness
- Review Information on business operation plan
- Review Land Use Entitlement
- Review State licenses of existing operations; Verifying State licenses of new operations, if needed; Align premise and ownership changes with State
- Renewed License Issuance and tax compliance check
- Respond to complaints, including site visits
- Review compliance Operating Requirements, including site visits
- Review compliance & implementation of Cultivation, Quality Control, Energy Conservation, Security & Inventory Control plans, including site visits

- Compliance inspection; Compliance Improvement planning; Suspension or Revocation processes, including site visits
- Respond to operator general inquiries
- Conduct various accounting activities (i.e. Quarterly Billing, Deposits, True-Up Invoicing)
- Submit letters for non-compliance or renewal acknowledgement letters

Other Cannabis Activities

- Host Cannabis Business Licensing Team meetings and develop agenda
- Review chapter 50 to address general questions
- Maintain internal documentation including eligibility and wait list, application progress and license issuance
- Complete revisions to County cannabis site to maintain current information

ATTACHMENT A: CANNABIS BUSINESS LICENSE FEE SCHEDULE

Initial Application Deposit Fees:

Initial Application Types & Associated Deposit Fees		
	Proposed Rates	
	Unincorporated	Carp Ag Overlay
Cultivation		
<i>Outdoor (Not subject to ECP)</i>	\$ 14,011	\$ 11,698
<i>Mixed-Light or Indoor (Subject to ECP)</i>	\$ 14,112	\$ 11,798
Nursery		
<i>Outdoor (Not subject to ECP)</i>	\$ 14,011	\$ 11,698
<i>Mixed-Light or Indoor (Subject to ECP)</i>	\$ 14,112	\$ 11,798
Non-Volatile Manufacturing	\$ 14,112	\$ 11,798
Volatile Manufacturing	\$ 14,112	\$ 11,798
Testing	\$ 7,433	\$ 5120
Retail <i>(includes both storefront & non-storefront)</i>	\$ 7,433	\$ 5120
Distribution	\$ 14,112	\$ 11,798
Microbusiness (applicant engages in three of the four following cannabis activities: cultivation, distribution, non-volatile manufacturing, and/or retail). Fee is determined based on the highest fee associated with the applicant's three selected license types that are being applied for.	Variable, based on the license types being applied for	Variable, based on the license types being applied for

Annual Compliance Fixed Fees:

Compliance Application Types & Associated Flat Fees		
	Proposed Rates	
	Unincorporated	Carp Ag Overlay
Cultivation		
<i>Outdoor (Not subject to ECP)</i>	\$ 4826	\$ 4411
<i>Mixed-Light or Indoor (Subject to ECP)</i>	\$ 4826	\$ 4411
Nursery		
<i>Outdoor (Not subject to ECP)</i>	\$ 4826	\$ 4411
<i>Mixed-Light or Indoor (Subject to ECP)</i>	\$ 4826	\$ 4411
Non-Volatile Manufacturing	\$ 4826	\$ 4411
Volatile Manufacturing	\$ 4826	\$ 4411
Testing	\$ 3994	\$ 3579
Retail (<i>includes both storefront & non-storefront</i>)	\$ 3994	\$ 3579
Distribution	\$ 4826	\$ 4411
Microbusiness (applicant engages in three of the four following cannabis activities: cultivation, distribution, non-volatile manufacturing, and/or retail). Fee is determined based on the highest fee associated with the applicant's three selected license types that are being applied for.	Variable, based on the license types being applied for	Variable, based on the license types being applied for

Annual Renewal Application Fixed Fees:

Renewal Application Types & Associated Flat Fees		
	Proposed Rates	
	Unincorporated	Carp Ag Overlay
Cultivation		
<i>Outdoor (Not subject to ECP)</i>	\$ 4061	\$ 3593
<i>Mixed-Light or Indoor (Subject to ECP)</i>	\$ 4106	\$ 3638
Nursery		
<i>Outdoor (Not subject to ECP)</i>	\$ 4061	\$ 3593
<i>Mixed-Light or Indoor (Subject to ECP)</i>	\$ 4106	\$ 3638
Non-Volatile Manufacturing	\$ 4106	\$ 3638
Volatile Manufacturing	\$ 4106	\$ 3638
Testing	\$ 2852	\$ 2384
Retail (<i>includes both storefront & non-storefront</i>)	\$ 2852	\$ 2384
Distribution	\$ 4106	\$ 3638
Microbusiness (applicant engages in three of the four following cannabis activities: cultivation, distribution, non-volatile manufacturing, and/or retail). Fee is determined based on the highest fee associated with the applicant's three selected license types that are being applied for.	Variable, based on the license types being applied for	Variable, based on the license types being applied for

ATTACHMENT B: CANNABIS BUSINESS LICENSE STAFF TIME ALLOCATION PER BUSINESS LICENSE

Initial Application

Dept #	Dept Name	Job Classification	FTE Cost	ICRP	Hourly Rate	Hrs/App	Cost/App	26/27 Estimated Revenue
012	CEO	**CEO Staff (see CEO Hrly Calcs Tab for Proposed Hrly Rate Formulas)	**NA	**NA	\$ 297.22	12.1	\$ 3,596	\$ 17,982
031	County Fire	Fire Eng Inspector	\$ 299,769	22.27%	\$ 176	13.8	\$ 2,432	\$ 9,727
041	EHS	*Environmental Health Specialist	\$ 209,000	22.49%	\$ 214	4.5	\$ 963	\$ 4,815
051	Ag	*Ag Bio/Weights & Measures Supervisor	\$ 183,619	16.80%	\$ 130	22.4	\$ 2,912	\$ 11,648
051	Ag	*Ag Bio/Weights & Measures Inspector	\$ 171,592	16.80%	\$ 130	28.2	\$ 3,666	\$ 14,664
057	CSD	Dept Business Specialist II	\$ 177,805	31.17%	\$ 112	0.9	\$ 101	\$ 202
065	TTC	FOP Senior	\$ 153,876	66.05%	\$ 123	3.6	\$ 442	\$ 2,211
N/A	CSFD	Civilian Fire Marshal	\$ 247,709	10.00%	\$ 131	0.9	\$ 118	\$ 118
						86.4	Initial Application Revenue Total: \$	61,367

* Denotes use of BOS-approved hourly rate - FTE costs and ICRPS are provided here but are not directly a part of this fee study calculation.

**Denotes use of CEO Hourly Calculations tab formulas - CEO FTE costs and ICRPS are provided in the line item comments but are not directly a part of this fee study calculation.

Sheriff Department Removal from Chapter 50

1. The Sheriff Department (032) has been removed from the Cannabis Business Licensing Fee Schedule for Initial, Renewal, and Compliance Fee reimbursements. This includes: 1 FTE Sheriff Deputy - Special Duty and 1 FTE AOP II. The Sheriff Deputy FTE cost was \$255,779 (\$144.00 hrly rate) working an average of 22.3 hours p/Initial application for an estimated total cost of \$3,207.00 p/application. The AOP FTE cost was \$111,513 (\$63.00 hrly rate) working an average of 4.3 hours p/Initial application for an estimated total cost of \$270.00 p/application. Sheriff Department removal represents a decrease in 26.6 average hours (total hours p/Initial application decreased from 113 to 86.4) and a decrease in cost by \$3,477.00 p/Initial application across application types.

Annual Compliance

Dept #	Dept	Job Classification	FTE Cost	ICRP	Hourly Rate	Hrs/App	Cost/App	26/27 Estimated Revenue
012	CEO	**CEO Staff (see CEO Hrly Calcs Tab for Proposed Hrly Rate Formulas)	**NA	**NA	\$ 297.22	11.6	\$ 3,448	\$ 182,733
031	County Fire	Fire Eng Inspector	\$ 299,769	22.27%	\$ 176	3.1	\$ 546	\$ 15,295
041	EHS	*Environmental Health Specialist	\$ 209,000	22.49%	\$ 214	0.0	\$ -	\$ -
051	Ag	*Ag Bio/Weights & Measures Supervisor	\$ 183,619	16.80%	\$ 130	2.6	\$ 338	\$ 16,562
051	Ag	*Ag Bio/Weights & Measures Inspector	\$ 171,592	16.80%	\$ 130	3.8	\$ 494	\$ 24,206
057	CSD	Dept Business Specialist II	\$ 177,805	31.17%	\$ 112	0.0	\$ -	\$ -
065	TTC	FOP Senior	\$ 153,876	66.05%	\$ 123	0.0	\$ -	\$ -
N/A	CSFD	Civilian Fire Marshal	\$ 247,709	10.00%	\$ 131	1.0	\$ 131	\$ 3,275
						22.1	Compliance Revenue Total: \$	242,072

* Denotes use of BOS-approved hourly rate - FTE costs and ICRPS are provided here but are not directly a part of this fee study calculation.

**Denotes use of CEO Hourly Calculations tab formulas - CEO FTE costs and ICRPS are provided in the line item comments but are not directly a part of this fee study calculation.

Sheriff Department Removal from Chapter 50

1. The Sheriff Department (032) has been removed from the Cannabis Business Licensing Fee Schedule for Initial, Renewal, and Compliance Fee reimbursements. This includes: 1 FTE Sheriff Deputy - Special Duty and 1 FTE AOP II. The Sheriff Deputy FTE cost was \$255,779 (\$144.00 hrly rate) working an average of 6.6 hours p/Compliance application for an estimated total cost of \$949.00 p/application. The AOP FTE cost was \$111,513 (\$63.00 hrly rate) working an average of 2.5 hours p/Compliance application for an estimated total cost of \$157.00 p/application. Sheriff Department removal represents a decrease in 9.1 average hours (total hours p/Compliance application decreased from 31.2 to 22.1) and a decrease in cost by \$1,106.00 p/Compliance application across application types.

Annual Renewal

Dept #	Dept Name	Job Classification	FTE Cost	ICRP	Hourly Rate	Avg Hrs/App	Cost/App	26/27 Estimated Revenue
012	CEO	**CEO Staff (see CEO Hrly Calcs Tab for Proposed Hrly Rate Formulas)	**NA	**NA	\$ 297.22	4.8	\$ 1,427	\$ 67,054
031	County Fire	Fire Eng Inspector	\$ 299,769	22.27%	\$ 176	3.4	\$ 599	\$ 14,379
041	EHS	*Environmental Health Specialist	\$ 209,000	22.49%	\$ 214	3.0	\$ 642	\$ 30,174
051	Ag	*Ag Bio/Weights & Measures Supervisor	\$ 183,619	16.80%	\$ 130	3.7	\$ 481	\$ 20,683
051	Ag	*Ag Bio/Weights & Measures Inspector	\$ 171,592	16.80%	\$ 130	5.6	\$ 728	\$ 31,304
057	CSD	Dept Business Specialist II	\$ 177,805	31.17%	\$ 112	0.4	\$ 45	\$ 1,166
065	TTC	FOP Senior	\$ 153,876	66.05%	\$ 123	1.5	\$ 184	\$ 8,660
N/A	CSFD	Civilian Fire Marshal	\$ 247,709	10.00%	\$ 131	1.0	\$ 131	\$ 3,013

* Denotes use of BOS-approved hourly rate - FTE costs and ICRPS are provided here but are not directly a part of this fee study calculation.

23.4

Renewal Application Revenue Total: \$ 176,433

**Denotes use of CEO Hourly Calculations tab formulas - CEO FTE costs and ICRPS are provided in the line item comments but are not directly a part of this fee study calculation.

Sheriff Department Removal from Chapter 50

1. The Sheriff Department (032) has been removed from the Cannabis Business Licensing Fee Schedule for Initial, Renewal, and Compliance Fee reimbursements. This includes: 1 FTE Sheriff Deputy - Special Duty and 1 FTE AOP II. The Sheriff Deputy FTE cost was \$255,779 (\$144.00 hrly rate) working an average of 4.8 hours p/Renewal application for an estimated total cost of \$690.00 p/application. The AOP FTE cost was \$111,513 (\$63.00 hrly rate) working an average of 0 hours p/Renewal application for an estimated total cost of \$0.00 p/application. Sheriff Department removal represents a decrease in 4.8 average hours (total hours p/Renewal application decreased from 28.2 to 23.4) and a decrease in cost by \$690.00 p/Renewal application across application types.

CEO Hourly Calculations

	<u># of Applications</u>	<u># of Hrs per Application</u>	<u>Total hrs per Activity</u>	<u>% of Time</u>	<u>Allocation of Costs</u>	<u>Updated Fee</u>	<u>Proposed Fee</u>	<u>Delta</u>	<u>Current Fee</u>
Initial	5	12.1	60.5	6.7%	\$ 17,982	\$ 3,596	\$ 2,314	\$ 1,282	\$ 2,134
Renewal	47	4.8	225.6	25.0%	\$ 67,054	\$ 1,427	\$ 896	\$ 531	\$ 1,395
Compliance	53	11.6	614.8	68.2%	\$ 182,733	\$ 3,448	\$ 2,073	\$ 1,375	\$ 1,954
			900.9	100.0%	\$ 267,769				

Costs to be Recovered

PBL	\$	111,051	1/2 Cost Recovery of \$222,102
DBS	\$	156,718	Full Cost Recovery
Other Costs	\$	-	
Total Costs to be Recovered	\$	267,769	

<u>Initial</u>									
	<u># Apps</u>	<u># of Hrs</u>	<u>Total # Hrs</u>	<u>% of Time</u>	<u>Cost to be Recovered</u>	<u>Hrly Rate</u>	<u>Per Application</u>		
PBL	5	1.5	7.5	12%	\$ 2,229.18	\$ 297.22	\$ 445.84	\$	2,229.18
DBS	5	10.6	53	88%	\$ 15,752.87	\$ 297.22	\$ 3,150.57	\$	15,752.87
		12.1	60.5	100%	\$ 17,982.05		\$ 3,596.41	\$	17,982.05

<u>Renewal</u>									
	<u># Apps</u>	<u># of Hrs</u>	<u>Total # Hrs</u>	<u>% of Time</u>	<u>Cost to be Recovered</u>	<u>Hrly Rate</u>	<u>Per Application</u>		
PBL	47	0.3	14.1	6%	\$ 4,190.86	\$ 297.22	\$ 89.17	\$	4,190.86
DBS	47	4.5	211.5	94%	\$ 62,862.85	\$ 297.22	\$ 1,337.51	\$	62,862.85
		4.8	225.6	100%	\$ 67,053.71		\$ 1,426.67	\$	67,053.71

<u>Compliance</u>									
	<u># Apps</u>	<u># of Hrs</u>	<u>Total # Hrs</u>	<u>% of Time</u>	<u>Cost to be Recovered</u>	<u>Hrly Rate</u>	<u>Per Application</u>		
PBL	53	0.2	10.6	2%	\$ 3,150.57	\$ 297.22	\$ 59.44	\$	3,150.57
DBS	53	11.4	604.2	98%	\$ 179,582.67	\$ 297.22	\$ 3,388.35	\$	179,582.67
		11.6	614.8				\$ 3,447.80	\$	182,733.25

	<u>Total # Hrs</u>	<u>% of Time</u>	<u>Cost to be Recovered</u>	<u>Hrly Rate</u>	
PBL	32.2	3.6%	\$ 9,570.61	\$ 297.22	
DBS	868.7	96.4%	\$ 258,198.39	\$ 297.22	
	900.9	100%	\$ 267,769.00		\$ 267,769.00