



**Clerk of the Board of Supervisors**  
105 E. Anapamu Street, Suite 407  
Santa Barbara, CA 93101  
(805) 568-2240

**BOARD OF SUPERVISORS AGENDA LETTER**

**Department Name:**

Behavioral Wellness

**Department Number:**

043

**Agenda Date:**

June 23, 2026

**Placement:**

Administrative Agenda

**Estimated Time:**

N/A

**Continued Item:**

No

**If Yes, date from:**

N/A

**Vote Required:**

Majority

**TO:** Board of Supervisors

**FROM:** Department Director(s): Antonette Navarro, LMFT, Director



**CONTACT:** Laura Zeitz, RN, Assistant Director for Inpatient Crisis, Long Term Care, Justice and Housing & Melissa Wilkins, MPH, CADC-II, CCPS, Division Chief of Alcohol and Drug Programs

**SUBJECT:** First Amendment to the Services Agreement (BC#24-001) with Good Samaritan Shelter for Mental Health Interim Housing and Support Services for Fiscal Year (FY) 2023-27; Third Amendment to the Services Agreement (BC#23-087) with Good Samaritan Shelter for Alcohol and Drug Program and Mental Health Services for FY 2023-27

**Concurrences:**

**County Counsel Concurrence:**

As to form: Yes

**Auditor-Controller Concurrence:**

As to form: Yes

**Other Concurrence: Risk Management**

As to form: Yes

**Recommended Actions:**

That the Board of Supervisors:

- a) Approve, ratify, and authorize the Chair to execute a First Amendment to the Agreement (BC 24-001) for Services of Independent Contractor with Good Samaritan Shelter to update certain standard terms of the agreement; add 29 new beds between three additional interim

housing locations; add new interim housing navigation pet care services, commencing July 1, 2025; add new Behavioral Health Service Act housing intervention services for rental assistance; and increase the contract amount by \$2,502,088 for a revised, total maximum contract amount not to exceed \$6,582,528 inclusive of \$94,640 for FY 2023-24, \$1,328,600 for FY 2024-25, \$2,446,780 for FY 2025-26, and \$2,712,508, for FY 2026-27, with no change to the contract term of June 5, 2024, through June 30, 2027;

- b) Approve, ratify, and authorize the Chair to execute a Third Amendment to the Agreement (BC 23-087) for Services of Independent Contractor with Good Samaritan Shelter for Alcohol and Drug Program (ADP) and Mental Health Services to update certain standard terms to the agreement, add new Proposition 47 funding to ADP Crisis, Recovery, Engagement, Diversion and Outreach (CREDO 47) Stabilization Center (Exhibit A-3), ADP Step-Down Supported Housing - Proposition 47 (Exhibit A-9), add funding and add back Mental Health Services (MHS) Safe and Stable (Exhibit A-11) statement of work, decrease service hours for MHS Homeless housing case management services (Exhibit A-12) for the Homekey site, add additional certified mental health service sites to the Mental Health Homeless Clinicians program (Exhibit A-14), add General Provisions Exhibit I for the new Department of State Hospital funds for Safe and Stable Housing (Exhibit A-11), and increase the Alcohol and Drug Program budget by \$6,051,544 and the Mental Health Program budget by \$320,413 for a revised, total maximum contract amount not to exceed \$36,573,718 inclusive of \$32,818,458 (\$7,072,799 for FY 2023-24, \$8,532,600 for FY 2024-25, \$8,771,041 for FY 2025-26, and \$8,442,018 for FY 2026-27) in Alcohol and Drug Program funding and \$3,755,260 (\$811,825 for FY 2023-24, \$1,033,072 for FY 2024-25, \$988,208 for FY 2025-26, and \$922,155 for FY 2026-27) in Mental Health funding, with no change to the contract term of July 1, 2023, through June 30, 2027;
- c) Delegate to the Director of the Department of Behavioral Wellness or designee the authority to add or change the monthly rental assistance rate not yet determined in consultation with the County Department of Behavioral Wellness and the managed care plan to establish mutually agreed -upon rates and all without altering the maximum contract amount and without requiring the Board of Supervisors approval of an amendment of the Agreement, subject to the Board of Supervisors' ability to rescind this delegated authority at any time; and
- d) Determine that the above-recommended actions are not a project that is subject to environmental review under the California Environmental Quality Act (CEQA), pursuant to CEQA Guidelines section 15378(b)(4), finding that the actions are governmental funding mechanisms and/or fiscal activities that will not result in direct or indirect physical changes in the environment.

### **Summary Text:**

Behavioral Wellness is seeking the Board of Supervisors' approval to amend two different contracts with Good Samaritan Shelter (Good Sam). The contracts are being amended to maintain compliance with State and Federal regulations, update certain standard terms as required by the County, expand program services, and increase the amount payable through the agreement. Specifically, a first amendment to Board Contract Number (BC): 24-001 will increase the amount of bridge housing and support services offered, add a new service for members that own pets, and add housing intervention rental assistance. The second contract being amended is BC 23-087. This third amendment increases funds to the Alcohol and Drug Program (ADP) Crisis, Recovery, Engagement, Diversion and Outreach Stabilization Center and ADP Step-Down Supported Housing, decreases case management services for the Homeless Housing Case Management program, and adds newly certified mental health sites

located in Santa Barbara, Santa Maria and Lompoc. The amendments to these two Good Sam agreements will allow Behavioral Wellness to respond and adapt to the changing needs for ADP and Mental Health Services.

**Discussion:**

BWell is requesting a first amendment to Agreement BC 24-001 due to an increased need for services. Through this Agreement, Good Sam provides Behavioral Health Bridge Housing (BHBH) grant funded services and interim housing beds for individuals with specialty mental health and substance use disorders who are experiencing or are at risk of homelessness. Good Sam will provide sixteen beds at Dignity Moves in Santa Barbara (Second District), five of which are dedicated for Transitional Aged Youth (TAY – ages 18 to 25), ten beds provided at Hope Village in Santa Maria (Fourth District), and three beds provided at Rainbow Village in Lompoc (Third District).

Under the BHBH grant, BWell will add Pet Care Housing Navigation, a new program, to accommodate individuals with specialty mental health and substance use disorders who have pets and who are experiencing homelessness. Studies have shown that people experiencing homelessness report that their pets provide a sense of responsibility and are a reason to live, reduce substance use, and motivate them to seek healthcare. The addition of pet care navigation housing support services will provide resources to support the individual's access to housing. The new Behavioral Health Services Act (BHSA) mandates BWell to utilize 30% of BHSA funds toward housing is an essential component of behavioral health treatment, recovery, and stability. Ongoing BHSA funds are now available for BWell to provide housing to people with severe behavioral health needs.

Under Agreement BC 23-087, Good Sam provides thirteen mandated Alcohol and Drug Program, Mental Health Services, and housing and shelter services funded through Medi-Cal and other State grants. This third amendment adds new funding from Proposition 47 grant for ADP Services. The increased funding for the Good Sam ADP Crisis, Recovery, Engagement, Diversion and Outreach (CREDO 47) Stabilization Center and ADP Step-Down Supported Housing - Prop. 47, will allow BWell to continue existing services uninterrupted.

This amendment also adds funds for Mental Health Services through the Department of State Hospitals grant, approved by the Board on June 30, 2025, to extend Mental Health Safe and Stable Housing program services. Due to a decreased need for case management services by residents at HomeKey, BWell is decreasing the case management hours from 7.5 to 5 hours per week for FY 2026-27. The residents at HomeKey are more stable, can sustain their residency, and have a lower need for case management services. In addition, this amendment updates the Mental Health Homeless Clinicians program to add five existing Good Sam locations as newly certified mental health homeless facilities. This will increase access to care both for individuals who already reside at these facilities and expands access to services in general. The facilities included are in Lompoc, Santa Maria, and Santa Barbara. The increase in certified sites does not increase the budget for Medi-Cal Mental Health Services it merely allows services to be delivered to the locations where the Medi-Cal member resides.

**Background:**

The Department of Behavioral Wellness (BWell) provides a continuum of mental health and substance use disorder services to Santa Barbara County residents, in part, through contracted providers, including Community-Based Organizations (CBOs). Good Sam provides key mandated Medi-Cal services to County residents and Federal and State grants services through two contracts with BWell.

The Board of Supervisors approved the Advocates for Human Potential BHBH Grant Agreement, BC 24-001, in May 2024. The BHBH grant provides funding for interim housing and support services for

40 individuals experiencing homelessness who have specialty mental health and substance use disorder needs. Subsequently, on June 18, 2024, the Board of Supervisors approved Good Sam's Board Contract No. 24-001, to provide BHBH interim housing and support services at their La Posada site, located in Santa Barbara. Then in May 2025, BWell received approval from the State and the Grantor to support reallocation of BHBH funds to support 29 additional interim housing beds at three Good Sam housing sites. Funds will be reallocated from auxiliary beds and Rental Assistance funding to provide additional interim beds. This change added housing for 69 individuals. BHBH also approved funding for Housing Navigation Pet Care Services to provide clients with specialty mental health and substance use disorders who are experiencing homelessness and reside with their pets.

Under the Behavioral Health Services Act (BHSA), a major reform of California's behavioral health care system, a newly established mandate requires a dedicated portion of county funding to be used for housing and residential treatment for individuals who are homeless or at risk of homelessness. On April 21, 2026 the Board approved the Behavioral Wellness-California Department of Health Care Services Performance Agreement 26-60060 for receipt of funds from the Behavioral Health Services Act (BHSA) for compliance with California State and Federal laws for the period of July 1, 2026 through June 30, 2029.

On July 18, 2023, the Board of Supervisors approved the FY 2023-27 Agreement with Good Sam (BC 23-087) to provide substance use disorder and mental health services. The Agreement was amended on June 18, 2024 to add contingency payment and contingency cost settlement provisions and allowed for implementation of a new electronic health record system for Medicare practitioner billing and State rate changes. A Second Amendment was approved on December 17, 2024 to extend the AB 1810 Safe and Stable Housing Program services, adjust the staffing requirement for Homeless Housing Case Management Services, add five (5) single beds for five (5) clients at Hedges House. and to increase the total contract amount. For this third agreement, in December 2025 the Board of Supervisors approved the California Board of State and Community Correction Standard Agreement for the Proposition 47 Cohort 5 Safe Neighborhoods and Schools Act program funds to be utilized to fund to continue services at the Good Sam ADP Crisis, Recovery, Engagement, Diversion and Outreach (CREDO 47) Stabilization Center and ADP Step-Down Supported Housing - Prop. 47.

### **Performance Measure:**

Good Sam provides reports on program outcomes every quarter, by program and level of care for all program services in both Agreements.

For BC 24-001, first amendment For Housing Navigation Services, the goals are the following:

- a. Connecting 50 BHBH supported clients with permanent supportive housing opportunities, securing social network benefits, and securing necessary identification to apply for housing;
- b. Connecting clients who are pet owners with necessary veterinarian and training services; and
- c. Providing clients with pet food and supplies as needed.
- d. For the new Housing Intervention and rental assistance services the performance measures are in the process of being developed.

For the third amendment to Agreement BC 23-0871 the existing program goals, outcomes, and measures outlined in this agreement will remain active, these include:

- a. Alcohol and Drug Free Housing: Support Welfare to Work families who are experiencing homelessness with case management, wrap around services, and referrals to treatment.
- b. Stabilization Center: Provide Screening and linkage to assist clients with engagement in treatment services.

- c. Early Intervention, Outpatient and Intensive Outpatient Services: Successful Substance Use Disorder (SUD) treatment and recovery;
- d. Contingency Management: Successful SUD treatment and recovery;
- e. Recovery Residence: Increase treatment retention and successful completion of treatment;
- f. Residential Treatment: Successful SUD treatment and recovery; and
- g. Step Down Housing: Reduce mental health and substance abuse symptoms to reduced utilization of involuntary care and emergency rooms; and assist members in their mental health recovery and development of their skills necessary.
- h. Safe and Stable Housing, Homeless Housing Case Management and Mental Health Homeless Clinicians: Reduce mental health and substance abuse symptoms, reduce utilization of involuntary care and emergency rooms; and assist members in their mental health recovery and development of their skills.
- i. Shelter Beds: provide shelter beds for individuals with mental illness.

The following data is from FY 25-26 for all of Good Sam's programs services provided for Quarter 1-3. For BC 24-001 Good Sam is meeting 100% of the goals for Interim housing and support services. For BC 23-0871, the following summary highlights performance outcomes: The ADP Drug Medi-Cal Drug levels listed below are defined by American Society of Addiction Medicine criteria to ensure appropriate placement, and treatment.

1. ADP Drug Medi-Cal Adult Early Intervention 0.5: Good Sam has not served any clients at this level of care.
2. ADP Drug Medi-Cal Outpatient Treatment Level 1.0: Good Sam's 5 sites served 262 members per quarter and averaged 157 discharges per quarter. Two of their programs are meeting 4 out of 5 goals (has a quarterly average of 36% (goal: >45%)). Three of the 5 sites are meeting 5 out of 5 goals.
3. ADP Drug Medi-Cal Outpatient Level 2.1: Good Sam's 4 sites served 31 members per quarter, discharging an average of 20 per quarter. One site is meeting 3 out of 5 goals. Program goal related to adults retained in treatment has a quarterly average of 0% (goal: >30%). Program goal related to Successfully Treatment Completion fell just shy of the goal with 33% (goal: >35%). At another site they are currently meeting 5 out of 5 goals. At Lompoc Recovery they are currently meeting 4 out of 5 goals. Program goal related to adults retained in treatment has a quarterly average of 21% with goal of 30%. Turning Point has not served any members at this level of care.
4. ADP Drug Medi-Cal Adult Residential Programs Level 3.1: Good Sam is meeting all their program goals and serving 115 members per quarter and average 82.5 members per quarter.
5. ADP Drug Medi-Cal Withdrawal Management Level 3.2: Good Sam's two sites served an average of 5 members per quarter and an average of 2.5 discharges per quarter. At Recovery Point they are currently meeting all program goals. At Another Road they are currently meeting 5 out of 6 goals. Program goal related to Primary Drug Abstinence at discharge has a quarterly average of 50% (goal: 100%).
6. ADP Drug Medi-Cal Perinatal Services: Good Sam served an average of 122.5 clients per quarter and had an average of 89 discharges per quarter. Program goal related to drug free births currently has an average of 75% (goal: 100%). Program goals related to Abstinence at discharge have a quarterly average of 81% (goal: 100%). Program goal related to successfully completing treatment has a current quarterly average of 50% (goal: 70%).
7. ADP Drug Medi-Cal Recovery Residence: Good Sam served an average of 12 clients per quarter and averaged 9 discharges per quarter. They meet 4 out of 5 goals. Program goal related to clients maintaining sobriety has a quarterly average of 80% (goal: 100%).
8. Sobering Center. They served an average of 209.5 clients per quarter and had an average of 372 enrollments/admissions per quarter. They met 4 out of 4 goals.

9. Step-down Housing: Good Sam served an average of 27 clients per quarter and had an average of 8 discharges per quarter. They currently are not meeting the program goal related to involuntary discharge with a quarterly average of 50% with goal of  $\leq 5\%$ . This lower performance is partially attributable to the target population being justice-involved; BWell is in the process of adjusting the goal as it may not be realistic for the population (Prop 47).
10. Alcohol and Drug Free Housing (ADFH): Good Sam served an average of 3 clients per quarter and had an average of 1 discharge per quarter. They are currently meeting 2 out of 4 goals. Program goal related to Attained/Maintain employment has a quarterly average of 0% (goal:  $>50\%$ ). Challenges towards meeting this goal as reported by the program are that participants require extended periods of stabilization before they can successfully obtain and sustain employment. The program goal related to acquiring permanent housing has a quarterly average of 25% (goal:  $>50\%$ ).
11. Mental Health Transitional Placement Services: Good Sam served four sites where they offer transitional placement services. They served an average of 74 members per quarter and had an average of 17 discharges per quarter.
12. Shelter Beds: Good Sam has three sites where they offer shelter services. They served an average of 17 members per quarter and had an average of 5 discharges per quarter. The program goal for the shelter of Involuntary Discharge has a quarterly average of 33% (goal:  $\leq 5\%$ ) and a goal of 0% (goal:  $\leq 5\%$ ) quarterly average.
13. Residential Support Services: Good Sam's 3 sites served an average of 46 members per quarter and averaged 2 discharges per quarter. West Cox met 5 of 6 goals. The goal of successful discharge has a quarterly average of 0% (goal:  $\geq 85\%$ ), though this should be interpreted cautiously as discharge counts are very low. Depot Street met 4 out of 6 goals. Program goal for successful discharge has a quarterly average of 0% (goal:  $\geq 85\%$ ), though this should be interpreted cautiously as discharge counts are very low. Program goal related to crisis intervention has a quarterly average of 13% (goal:  $\leq 10\%$ ). Homekey met 4 out of 6 goals. Program goal around successful discharge has a quarterly average of 0% (goal:  $\geq 85\%$ ), though this should be interpreted cautiously as discharge counts are very low. Program goal related to stable/permanent housing is functionally met with a quarterly average of 93% (goal:  $\geq 95\%$ ).
14. Mental Health Homeless Clinician: Good Sam served an average of 56 clients per quarter and averaged 8 discharges per quarter. For mental health symptom acuity, currently 3 out of 6 goals are being met in this area. Program goals related to Incarceration are functionally met with a quarterly average of 6% (goal:  $\leq 5\%$ ). Program goal related to timely Adult needs and strength assessment (ANSA) completion is 47% (goal:  $\geq 95\%$ ). Program expressed challenges around a high rate of no shows and non-returns which may help explain the low ANSA compliance. For stabilization in the community: Program goals related to members with stable and permanent housing is 55% (goal:  $\geq 90\%$ ). Measure related to successful discharges is met.

### **Fiscal and Facilities Impacts:**

Budgeted: Yes

### **Fiscal Analysis:**

For BC 24-001, the BHBH Program is state funded grant by Department of Health Care Services (DHCS). The Department of Health Care Services Behavioral Health Bridge Housing Program grant was approved by the Board of Supervisors on May 14, 2024. Sufficient funding was included in the FY 2023-24, FY 2024-25, and FY 2025-26 Adopted budgets and has been included in BWell's Recommended budget for FY 2026-27, which remains contingent upon Board approval. There is no cost to the General Fund. In FY 2026-27, the department is additionally utilizing BHSA funds to pay for a portion of this amendment.

<b>BC 24-001 Funding Source</b>	<b>FY 2023-24</b>	<b>FY 2024-25</b>	<b>FY 2025-26</b>	<b>FY 2026-27</b>	<b>Total</b>
State: BHBH Grant	\$94,640	\$1,328,600	\$2,446,780	\$2,512,508	<b>\$6,382,528</b>
State: BHSA State Performance				\$200,000	<b>\$200,000</b>
<b>Total</b>	<b>\$94,640</b>	<b>\$1,328,600</b>	<b>\$2,446,780</b>	<b>\$2,712,508</b>	<b>\$6,582,528</b>

For BC 23-087, the ADP fund increase is funded by a combination of State and federal funds. With the transition to CalAIM Payment Reform, the fee-for-service portion of the contract will be funded with Medi-Cal Patient Revenue which primarily consists of federal funds. The amount of federal funds is contingent on the client’s aid code and the State-issued rate for the service. The non-Medi-Cal portion of the contract is funded with Federal Substance Use Prevention and Treatment (SUBG) Grant funds, State Realignment funding, CalWORKS, Prop 47 Grant funding, and BHBH Grant funding.

The Mental Health Service fund increase is funded by a combination of State and federal funds. With the transition to CalAIM Payment Reform, the fee-for-service portion of the contract will be funded with Medi-Cal Patient Revenue which primarily consists of federal funds. The amount of federal funds is contingent on the client’s aid code and the State-issued rate for the service. The non-Medi-Cal portion of the contract is funded with State Realignment funding, Prop 47 Grant funding, Department of State Hospitals, and BHBH Grant funding. Funding was included in the FY 2023-24, FY 2024-25 and FY 2025-26 Adopted Budgets. Funding has been included in the Recommended FY 2026-27 budget, which is contingent on the Board of Supervisors’ approval.

<b>BC 23-087 Funding Source</b>	<b>FY 2023-24</b>	<b>FY 2024-25</b>	<b>FY 2025-26</b>	<b>FY 2026-27</b>	<b>Total</b>
State: Realignment	\$724,896	\$776,399	\$780,232	\$491,713	<b>\$2,773,213</b>
Federal	\$798,700	\$953,400	\$971,400	\$971,400	<b>\$3,694,900</b>
Medi-Cal Patient Revenue	\$4,955,670	\$6,132,470	\$6,162,470	\$6,162,470	<b>\$23,443,080</b>
State: AB 1810 Grant	\$191,636	\$250,553			<b>\$442,189</b>
State: BHBH Grant		\$127,750	\$143,502	\$367,847	<b>\$639,099</b>
State: DSH Grant			\$197,385	\$203,307	<b>\$400,692</b>
State: Prop 47 Grant	\$1,213,749	\$1,295,100	\$1,504,206	\$1,167,436	<b>\$5,180,545</b>
<b>Total</b>	<b>\$7,884,624</b>	<b>\$9,565,672</b>	<b>\$9,759,249</b>	<b>\$9,364,173</b>	<b>\$36,573,718</b>

**Special Instructions:**

Please email one (1) complete executed amendment for each agreement and one (1) minute order to Denise Morales at [dmorales@sbcbswell.org](mailto:dmorales@sbcbswell.org) and to [bwelcontractsstaff@sbcbswell.org](mailto:bwelcontractsstaff@sbcbswell.org).

**Attachments:**

- Attachment A:** Good Sam FY 23-27 BC 24-001 AM1 (Signature Required)
- Attachment B:** Good Sam FY 23-27 BC 24-001
- Attachment C:** Good Sam FY 23-27 BC 23-087 AM 3 (Signature Required)
- Attachment D:** Good Sam FY 23-27 BC 23-087 AM 2
- Attachment E:** Good Sam FY 23-27 BC 23-087 AM1
- Attachment F:** Good Sam FY 23-27 BC 23-087

**Contact Information:**

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