

OFFICERS

Peter R. MacDougall, Ed.D.
CHAIR

Ronald V. Gallo, Ed.D.
PRESIDENT & CEO
(Ex Officio)

Eileen Sheridan, CPA
VICE CHAIR

Gretchen H. Milligan
TREASURER

Michelle Lee Pickett
ASSISTANT TREASURER

James Morouse
SECRETARY

Robert L. Skinner
ASSISTANT SECRETARY

Judith A. Frost
CHAIR EMERITUS

TRUSTEES AT LARGE

Laurie Ashton
Hugh M. Boss
Jon Clark

Jane Habermann
Roberta E. Heter
Palmer Jackson, Jr.
Cliff Lambert

Michael G. Mayfield
Jennifer Murray, CPA
Al Rodriguez
Alvin Walker, CPA
Polly Firestone Walker

**SANTA BARBARA
FOUNDATION
HEADQUARTERS**

1111 Chapala Street
Suite 200
Santa Barbara, CA
93101-3100
Tel: 805.963.1873
Fax: 805.966.2345

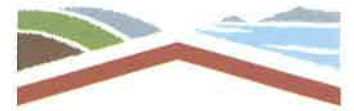
LOMPOC OFFICE

104 South H Street
P.O. Box 1289
Lompoc, CA 93438
Tel: 805.735.8004
Fax: 805.735.9022

SANTA MARIA OFFICE

120 East Jones Street
Suite 110
Santa Maria, CA 93454
Tel: 805.346.6123
Fax: 805.346.6125

KDB93.7FM
CLASSICAL MUSIC



**SANTA BARBARA
FOUNDATION**

Making Philanthropy Work for Everyone

January 9, 2012

Supervisor Salud Carbajal
First District Supervisor
Santa Barbara County Board of Supervisors
105 E. Anapamu Street
Santa Barbara, CA 93101

Dear Supervisor ^{Salud} Carbajal:

The purpose of this letter is to acknowledge the Santa Barbara Foundation's participation with the County in conducting an assessment of poverty in Santa Barbara County. The objective of the project is to gather existing community data into an informational format with the intent of utilizing community resources in the most cost effective and efficient manner possible to assist low-income residents of Santa Barbara County. The Foundation is pleased to provide \$30,000 to support this effort. Foundation funds will be utilized for the cost of the consultant.

In light of the support provided by the Santa Barbara Foundation, we expect that our partnership would include joint involvement in the following project activities:

- Selection of the consultant
- Determination of key indicators
- Participation in the committee(s) tasked with creating recommendations
- Assistance with the final document(s) reporting the first phase of the work
- Access to the data to be used in the final document(s).

The work to be performed will result in the creation of a written report and countywide map showing poverty and health indicators, existing resources—with a focus on County and City data, and a general overview of nonprofit services addressing basic needs. The timeline for completion is June, 2012. We anticipate that the outcome of this project will provide a baseline for future efforts to address poverty as a whole, and view it as a potential first phase to a larger scope of work which may include among other things a deeper assessment of the nonprofit sector and recommendations for evidence-based practices. Additional work and timelines would be determined at the conclusion of the first phase of the process.

In addition to the immediate work, we view this project as an opportunity to create a new relationship with the County of Santa Barbara that may be used as a model for promising future partnerships.

Sincerely,

Ronald V. Gallo, Ed.D.
President & CEO

www.sbfoundation.org