Board Contract: BC 21-022

FIRST AMENDMENT TO THE AGREEMENT FOR SERVICES OF INDEPENDENT CONTRACTOR

BETWEEN

COUNTY OF SANTA BARBARA DEPARTMENT OF BEHAVIORAL WELLNESS AND

MERAKEY ALLOS

FOR

MENTAL HEALTH SERVICES

FIRST AMENDMENT TO THE AGREEMENT FOR SERVICES OF INDEPENDENT CONTRACTOR

THIS FIRST AMENDMENT to the Agreement for Services of Independent Contractor, referenced as BC #21-022, (hereafter First Amendment to the Agreement) is made by and between the County of Santa Barbara (County or Department) and **Merakey Allos** (Contractor) for the continued provision of services specified herein.

WHEREAS, Contractor represents that it is specially trained, skilled, experienced, and competent to perform the special services required by County, and County desires to retain the services of Contractor pursuant to the terms, covenants, and conditions herein set forth;

WHEREAS, on June 22, 2021, the County of Santa Barbara Board of Supervisors (Board) authorized the County to enter into an Agreement for Services of Independent Contractor, referred to as BC #21-022, for the provision of adult mental health services for a total maximum contract amount not to exceed \$5,706,000, inclusive of \$1,902,000 per fiscal year, for the period of July 1, 2021, through June 30, 2024, (Agreement); and

WHEREAS, on April 16, 2024, the Department of Behavioral Wellness (Behavioral Wellness) issued a Notice of Intent to Terminate Agreement BC # 21-022 and any amendments thereto (Termination Notice) for convenience with a termination effective date of May 16, 2024, subject to Board-approval; and

WHEREAS, termination of the Agreement and any amendments thereto is necessary because of Contractor's staffing-related challenges including the recent loss of key clinical staff; and

WHEREAS, the Termination Notice provided that Behavioral Wellness would seek to increase the original Agreement amount by \$30,700 to cover Merakey's operating costs including those required to ensure the orderly transition of clients to a new service provider and eliminate the interruption of services to clients; and

WHEREAS, the County and Contractor wish to execute a First Amendment to the Agreement to increase the FY 23-24 amount by \$30,700 for a new total contract maximum amount not to exceed \$5,736,700, inclusive of \$1,902,000 for FY 21-22, \$1,902,000 for FY 22-23, and \$1,932,700 for FY 23-24, for the period of July 1, 2021, through June 30, 2024.

NOW, THEREFORE, in consideration of the mutual covenants and conditions contained herein, the parties agree as follows:

I. <u>Delete Section II (Maximum Contract Amount) of Exhibit B (Financial Provisions – MHS) and replace with the following:</u>

II. MAXIMUM CONTRACT AMOUNT

The Maximum Contract Amount of this Agreement shall not exceed \$5,736,700, inclusive of \$1,902,000 for FY 21-22, \$1,902,000 for FY 22-23, and \$1,932,700 for FY 23-24, in Mental Health funding and shall consist of County, State, and/or Federal funds as shown in Exhibit B-1-MHS and shall be subject to the provisions in Section I (Payment for Services) of this Exhibit B MHS. Notwithstanding any other provision of this Agreement, in no event shall County pay Contractor more than this Maximum Contract Amount for Contractor's performance hereunder without a properly executed amendment.

II. <u>Delete Exhibit B-1 – MHS (Schedule of Rates and Contract Maximum FY 2021-2024)</u> and replace with the following:

LEFT BLANK INTENTIONALLY SEE EXHIBIT B-1s ON THE FOLLOWING PAGES

EXHIBIT B-1 MH DEPARTMENT OF BEHAVIORAL WELLNESS SCHEDULE OF RATES AND CONTRACT MAXIMUM

CON	TRAC	TOR	NAN	F.
2011	11/40	IUR	$A \bowtie A$	1=:

Merakey Allos

FISCAL 2021-2022; YEAR: 2022-2023

Contracted Services(1)	Service Type	Mode	Service Description	Unit of Service	Service Function Code	FY 21-22 County Maximum Allowable Rate (4)	FY 22-23 County Maximum Allowable Rate (4)																														
			Targeted Case Management	Minutes	01	\$2.64	\$2.69																														
			Collateral	Minutes	10	\$3.41	\$3.47																														
Medi-Cal Billable Services	0.4		*MHS- Assessment	Minutes	30	\$3.41	\$3,47																														
			MHS - Plan Development	Minutes	31	\$3.41	\$3.47																														
	Outpatient Services	15	15	15	15	15	15	15	15	15	15		15				15						15							15	15		*MHS- Therapy (Family, Individual)	Minutes	11, 40	\$3.41	\$3.47
			MHS - Rehab (Individual, Group)	Minutes	41, 51	\$3.41	\$3.47																														
			Medication Support and Training	Minutes	61, 62	\$6.29	\$6.42																														
			Crisis Intervention	Minutes	70	\$5.06	\$5.17																														
Non -	Support		Client Housing Support	N/A	70	Actual Cost	Actual Cost																														
Medi-Cal Billable Services	Services	60	Client Flexible Support	N/A	72	Actual Cost	Actual Cost																														
	23111000		Other Non Medi-Cal Client	N/A	78	Actual Cost	Actual Cost																														

	-			PROGRAM								
	Lo	mpoc ACT									TC	OTAL
GROSS COST:	S	1,902,000										
LESS REVENUES COLLECTED BY CONTRACTOR:		1,000,000										\$0
PATIENT FEES			- 5-35						_			
CONTRIBUTIONS											\$	+
Other (LIST):Sales			-								\$	-
OTHER (LIST): Foundations and Trusts	1										\$	
											\$	
TOTAL CONTRACTOR REVENUES	\$	-									The state of the s	0.0
MAYIMIM ANNUAL CONTRACT ASSOCIATION												\$0
MAXIMUM ANNUAL CONTRACT AMOUNT PAYABLE:	\$	1,902,000	\$ -	\$		S		5	.		0	

SOURCES OF FUNDING FOR MAXIMUM ANNUALCOM MEDI-CAL (3)	S	1,711,800										
NON-MEDI-CAL		11: 11:		U1.35			-				\$	1,711,800
SUBSIDY	S	190,200	-					***************************************			\$	-
OTHER (LIST):	-	130,200									\$	190,200
											\$	-
MAXIMUM 21-22 CONTRACT AMOUNT PAYABLE:	\$	1,902,000	\$ -		\$		\$		S		9	1,902,000
MAXIMUM 22-23 CONTRACT AMOUNT PAYABLE:	s	1,902,000	s -		s		e					
TOTAL CONTRACT AMOUNT BANASI TO A							1 3		1 3	•	\$	1,902,000
TOTAL CONTRACT AMOUNT PAYABLE 21-23:	15	-DocuSigne	by:			-	\$		\$	-	s	3,804,000

CONTRACTOR SIGNATURE:

FISCAL SERVICES SIGNATURE:

lby:

-D759147FCB7A427...

-By:

-By:

-By:

-By:

-By:

-Boyer

-BOD40AB0COAD408...

(1) Additional services may be provided if authorized by Director or designee in writing.

⁽²⁾ The Director or designee may reallocate between funding sources at his/her discretion during the term of the contract, including to utilize and maximize any additional funding or FFP provided by local, State, or Federal law, regulation, policy, procedure, or program. The Director or designee also reserves the right to reallocate between funding sources in the year end cost settlement. Reallocation of funding sources does not alter the Maximum Contract Amount and does not require an amendment to the contract.

⁽³⁾ Source of Medi-Cal match is State and Local Funds including but not limited to Realignment, MHSA, General Fund, Grants, Other Departmental and SB 163.

⁽⁴⁾ Director or designee may increase or remove the CMA based on operating needs. Modifications to the CMA do not alter the Maximum Contract Amount and do not require an amendment to the contract.

^{*} MHS Assessment and MHS Therapy services may only be provided by licensed, registered or waivered Mental Health clinicians, or graduate student interns under direct supervision of a licensed, registered or waivered Mental Health clinician.

EXHIBIT B-1 MH DEPARTMENT OF BEHAVIORAL WELLNESS SCHEDULE OF RATES AND CONTRACT MAXIMUM

CONTRACTOR NAME: Merakey Allos FISCAL YEAR: July 1, 2023-June 30, 2024

Contracted Service	Service Type	Medi-Cal Contract Allocation
Medi-Cal Billable Services	Outpatient Services Fee-For-Service	\$ 1,739,430
		\$ 1,739,430

Contracted Service	Service Type	Non-Medi-Cal Contract Allocation
Non-Medi-Cal Billable Services	Outpatient Non-Medi-Cal Services (1)	\$ 193,270
		\$ 193,270

\$1,932,700

	PROGRAM(S)		
Funding Sources (2)	Lompoc ACT		Total
MEDI-CAL (3)	\$ 1,739,430		\$ 1,739,430
SUBSIDY	\$ 193,270		\$ 193,270
TOTAL CONTRACT PAYABLE FY 23-2	.,,,,,,,,	\$ -	\$ 1,932,700
CONTRACTOR SIGNATURE: FISCAL SERVICES SIGNATURE:	Tinnesia Snyder -Docusigned by -Docusigned by -Docusigned by		

- (1) Outpatient Non-Medi-Cal service allocation is intended to cover services provided to Non-Medi-Cal client services at the same Fee-For-Services rates as noted for Medi-Cal clients.
- (2) The Director or designee may reallocate between funding sources at his/her discretion during the term of the contract, including to utilize and maximize any additional funding or FFP provided by local, State, or Federal law, regulation, policy, procedure, or program. Reallocation of funding sources does not alter the Maximum Contract Amount and does not require an amendment to the contract.
- (3) Source of Medi-Cal match is State and Local Funds including but not limited to Realignment, MHSA, General Fund, Grants, Other Departmental Funds and SB 163.
- (4) A Contract Termination Effective Date of May 16, 2024 was approved by the Board of Supervisors on May 7, 2024.

III. <u>Delete Exhibit B-2 (Entity Budget by Program FY 2021-2024) and replace with the following:</u>

LEFT BLANK INTENTIONALLY SEE EXHIBIT B-2s ON THE FOLLOWING PAGES

AGENCY NAME: COUNTY FISCAL YEAR: 2021-2023

MERAKEY ALLOS

	COLUMN # 1		2		3
		C	COUNTY		
		BEI	HAVIORAL		
	I. REVENUE SOURCES:		ELLNESS		Lompoc
			RAMS TOTALS		ACT
		111001	WWW TO THE		
1	Contributions	\$		\$	_
2	Foundations/Trusts	\$		\$	_
3	Miscellaneous Revenue	\$		\$	
4	Behavioral Wellness Funding	\$	1,902,000	\$	1,902,000
5	Other Government Funding	\$	- 1,002,000	\$	1,002,000
6	Total Other Revenue	\$	1,902,000	\$	1,902,000
	I.B Client and Third Party Revenues:	Ψ	1,502,000	Ψ	1,302,000
7	Client Fees	\$		·	
8	SSI	\$		\$	-
9	Other (specify)		-	\$	
10		\$	-	\$	
11	Total Client and Third Party Revenues (Sum of lines 19	\$		\$	
11	GROSS PROGRAM REVENUE BUDGET	\$	1,902,000	\$	1,902,000
			COUNTY		
			HAVIORAL		
	III DIDECT COCTO		ELLNESS		Lompoc
	III. DIRECT COSTS		RAMS TOTALS		ACT
		PROGR	RAIVIS TOTALS		701
40	III.A. Salaries and Benefits Object Level				
12	Salaries (Complete Staffing Schedule)	\$	1,059,180		1,059,180
13	Payroll Taxes	\$	81,027		81,027
14	Employee Benefits	\$	249,513	\$	249,513
15	Salaries and Benefits Subtotal	\$	1,389,720	\$	1,389,720
	III.B Services and Supplies Object Level				
16	Staff Development	\$	39,655	\$	39,655
17	Purchased Personnel - Audit Fees	\$	1,020	\$	1,020
18	Purchased Personnel - Direct Charged QCO	\$	14,395		14,395
19	Purchased Provider - Translator Services	\$	3,200		3,200
20	Occupancy	\$	115,250	-	115,250
21	Equipment	\$	5,640		5,640
22	PC Leases	\$	4,920		4,920
23	Communications	\$	17,160		AND THE PROPERTY OF THE PROPER
24	Supplies	\$	5,200		17,160
25	Staff Travel	The second secon			5,200
1000000000		\$	28,830		28,830
26	Liability Insurance	\$	28,425		28,425
27	Recruiting/Advertising	\$	500	in the second	500
28	Services and Supplies Subtotal	\$	264,195	\$	264,195
	III.C. Client Expense Object Level Total (Not				
	Medi-Cal Reimbursable)				
29	CURTOTAL DIRECT COOTS	\$			
30	SUBTOTAL DIRECT COSTS	\$	1,653,915	\$	1,653,915
	IV. INDIRECT COSTS				
31	Administrative Indirect Costs (Reimbursement limited to	\$	248,085	\$	248,085
01	15%)				
	GROSS DIRECT AND INDIRECT COSTS			Mi kā,	
32	STOSS BILLST AND INDIVLOT COSTS	\$	1,902,000	\$	1,902,000
02		φ	1,902,000	Þ	1,90

	CY NAME: <u>MERAKEY ALLOS</u>					
COUN	ITY FISCAL YEAR: July 1, 2023- June 30, 2024					
	COLUMN# 1		2	is.	3	
	I. REVENUE SOURCES:	WE	BEHAVIORAL ELLNESS AMS TOTALS	Lompoc ACT		
1	Contributions	\$	-	\$		
2	Foundations/Trusts	\$	-	\$	-	
3	Miscellaneous Revenue	\$		\$		
4	Behavioral Wellness Funding	\$	1,932,700	\$	1,932,700	
5	Other Government Funding	\$		\$	-	
6	Total Other Revenue	\$	1,932,700	\$	1,932,700	
	I.B Client and Third Party Revenues:					
7	Client Fees	\$		\$	-	
8	SSI	\$		\$	-	
9	Other (specify)	\$		\$	-	
10	Total Client and Third Party Revenues (Sum of lines	\$		\$		
11	GROSS PROGRAM REVENUE BUDGET	\$	1,932,700	\$	1,932,700	
	III. DIRECT COSTS	WE	BEHAVIORAL ELLNESS RAMS TOTALS	L	ompoc ACT	
	III.A. Salaries and Benefits Object Level					
12	Salaries (Complete Staffing Schedule)	\$	652,679		652,679	
13	Payroll Taxes	\$	52,063	\$	52,063	
14	Employee Benefits	\$	98,318	\$	98,318	
15	Salaries and Benefits Subtotal	\$	803,060	\$	803,06	
	III.B Services and Supplies Object Level					
16	Other Personnel Expenses	\$	8,336	\$	8,336	
17	Professional Services	\$	92,234	\$	92,234	
18	Purchased Provider - Translator Services	\$		\$	к-	
19	RN/Psychiatrist/LVN/Licensed Therapist	\$	619,928	\$	619,928	
20	Occupancy	\$	77,634		77,634	
21	Asset leases, purchases, and maintenance	\$	14,650	\$	14,650	
22	Technologies svs agreement	\$	5,038	\$	5,038	
23	Telecommunications	\$	12,920		12,920	
24	Supplies	\$	7,659	-	7,659	
25	Travel and Transportation	\$	26,178	-	26,178	
26	Insurance	\$	32,132	1	32,132	
27	Miscellaneous	\$	2,641		2,641	
28	Services and Supplies Subtotal	\$	899,350	1.151.00	899,35	
	III.C. Client Expense Object Level Total (Not Medi-Cal Reimbursable)					
29		\$				
30	SUBTOTAL DIRECT COSTS	\$	1,702,410	\$	1,702,41	
	IV. INDIRECT COSTS			Table.		
31	Administrative Indirect Costs (Reimbursement limited	\$	230,290	\$	230,290	
32	GROSS DIRECT AND INDIRECT COSTS	\$	1,932,700	\$	1,932,70	

- IV. Effectiveness. The terms and provisions set forth in this First Amendment to the Agreement shall modify and supersede all inconsistent terms and provisions set forth in the Agreement. The terms and provisions of the Agreement, except as expressly modified and superseded by this First Amendment to the Agreement, are ratified and confirmed and shall continue in full force and effect and shall continue to be legal, valid, binding, and enforceable obligations of the parties.
- V. Execution of Counterparts. This First Amendment to the Agreement may be executed in any number of counterparts, and each of such counterparts shall for all purposes be deemed to be an original, and all such counterparts, or as many of them as the parties shall preserve undestroyed, shall together constitute one and the same instrument.

THIS SECTION LEFT BLANK INTENTIONALLY SIGNATURE PAGE FOLLOWS

SIGNATURE PAGE

First Amendment to the Agreement for Services of Independent Contractor between the County of Santa Barbara and Merakey Allos

IN WITNESS WHEREOF, the parties have executed this First Amendment to the Agreement to be effective on the date executed by COUNTY.

o be effective on the date executed by COUNTY.	By: STEVE LAVAGNINO, CHAIR BOARD OF SUPERVISORS Date: 5 · 7 · 24
ATTEST: MONA MIYASATO COUNTY EXECUTIVE OFFICER CLERK OF THE BOARD By: Deputy Clerk Date: 5 · 7 · 2 4	CONTRACTOR: Merakey Allos Docusigned by: Timusia Suyder D759147FC87A427 By: Authorized Representative Name: Title: Date:
APPROVED AS TO FORM: RACHEL VAN MULLEM COUNTY COUNSEL Bo Bac CAFCD5445C0F408 By: Deputy County Counsel	APPROVED AS TO ACCOUNTING FORM: BETSY M. SCHAFFER, CPA AUDITOR-CONTROLLER By: Deputy
RECOMMENDED FOR APPROVAL: ANTONETTE NAVARRO, LMFT DIRECTOR, DEPARTMENT OF BEHAVIORAL WELLNESS Docusigned by: 1000 Parameter Director	APPROVED AS TO FORM: GREG MILLIGAN, ARM RISK MANAGER Greg Milligan 53A8AAB798BA4D7 By: Risk Manager