



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Department Name: ADMHS
Department No.: 043
For Agenda Of: June 16, 2015
Placement: Administrative
Estimated Time:
Continued Item: No
If Yes, date from:
Vote Required: Majority

TO: Board of Supervisors

FROM: Department Alice Gleghorn, Ph.D., Director
Director(s) Alcohol, Drug, and Mental Health Services, 681-5220
Contact Info: Dana Fahey, MIS Manager, 681-5220

SUBJECT: ADMHS Management Information Systems Contract Renewals

County Counsel Concurrence

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

1. Approve and authorize the chair to execute a three-year Support and Maintenance Agreement with Echo Consulting Services of California, Inc. (not a local vendor) for the County's behavioral health information management system for a maximum contract in the amount of \$570,772, inclusive of annual fees in the amount \$149,948 for Fiscal Year 15-16, \$155,196 for Fiscal Year 16-17, \$160,628 for Fiscal Year 17-18; and a contingency amount for State Mandated Updates and other County-requested modifications in the maximum amount of \$35,000 per fiscal year.
2. Approve and authorize the Chair to execute an Agreement for Services of Independent Contractor with Krassons, Inc (not a local vendor), for the continued provision of Electronic Health Record software support, maintenance, and programming services, for a total contract amount for fiscal year 2015-16 not to exceed \$224,200 through June 30, 2016.
3. Determine that the above actions are government fiscal activities or funding mechanisms which do not involve any commitment to any specific project which may result in a potentially significant physical impact on the environment, and are therefore not a project under the California Environmental Quality Act (CEQA) pursuant to section 15378(b)(4) of the CEQA guidelines.

Summary Text:

Alcohol, Drug, and Mental Health Services (ADMHS) contracts with Echo Consulting Services of California, Inc. (Echo) for the ShareCare Medi-Cal billing software. In addition, ADMHS contracts with Krassons, Inc. (Krassons) for the development and customization of ADMHS' Electronic Health Record (EHR), Clinician's Gateway, which connects to ShareCare, allowing information to be shared between the systems. Approval of the recommended actions will allow ADMHS to continue to use ShareCare and Clinician's Gateway systems.

Background:

Echo: The Support and Maintenance Agreement (SMA) with Echo covers technical support of the ShareCare product as well as the interfaces with existing ADMHS systems and other ancillary software applications. Clinical services are recorded through ADMHS' clinical management application, Clinician's Gateway, and an interface between ShareCare and Clinician's Gateway facilitates the regular exchange of data between the applications. The SMA provides that the software will comply with all Federal and California State reporting and funding requirements including Medi-Cal, Medicare, Mental Health Services Act (MHSA), Drug Medi-Cal, California Outcomes Measurement System (CalOMS), and Client and Services Information (CSI). As the State continuously implements changes to their information technology services, the SMA includes an allowance for updates to the ShareCare software allowing for continued interfacing with State systems.

Krassons: Since 2002, Krassons has provided EHR software for ADMHS. This agreement continues to provide for Support and Maintenance (SMA) of ADMHS' Mental Health and newly developed Alcohol and Drug Program EHR modules and ancillary software products. The agreement also includes a contingency maximum to cover customizations and Santa Barbara County's portion of anticipated updates that are part of Federal Affordable Care Act EHR requirements.

Fiscal and Facilities Impacts:

Budgeted: Yes

Fiscal Analysis:

<u>Funding Sources</u>	<u>Current FY Cost:</u>	<u>FY 16-17 Cost:</u>	<u>FY 17-18 Cost:</u>
General Fund			
State	\$ 204,574.00	\$ 95,098.00	\$ 97,814.00
Federal	\$ 204,574.00	\$ 95,098.00	\$ 97,814.00
Fees			
Other:			
Total	\$ 409,148.00	\$ 190,196.00	\$ 195,628.00

Narrative:

The above referenced agreements are funded by State and Federal funds. The funding sources are included in the FY 2015-16 Proposed Budget. Funding for the Echo contract will be included in the Department's FY 2016-17 and FY 2017-18 Proposed Budgets, but is contingent upon the Board's approval of future budgets. Execution of these agreements will not increase the use of general fund dollars by ADMHS.

Key Contract Risks:

Should the contractors fail to maintain compliance with Federal certification standards for EHRs, and compatibility with State MIS systems, ADMHS would need to identify new vendors.

Special Instructions:

Please email one (1) complete copy of each executed agreement and one (1) minute order to admhscontractsstaff@co.santa-barbara.ca.us.

Attachments:

Echo Agreement FY 15-18

Echo Original Agreement 06-08

Krassons Agreement FY 15-16