



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Submitted on:
(COB Stamp)

Department Name: Information Technology
Department No.: 067
Agenda Date: July 15, 2025
Placement: Administrative Agenda
Estimated Time: NA
Continued Item: No
If Yes, date from: NA
Vote Required: Majority

TO: Board of Supervisors
FROM: Department Director: Chris Chirgwin, Chief Information Officer (CIO)
Contact: Andre Monostori, Deputy CIO
SUBJECT: First Amendment to the Agreement with Environmental Systems Research Institute, Inc.

County Counsel Concurrence

As to form: Yes

Other Concurrence:

As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

- a) Approve and authorize the Chair to execute the First Amendment (First Amendment) to the Agreement with Environmental Systems Research Institute, Inc. (Esri) (BC22801) by amending Appendix A—Products and Deployment Schedule, and Appendix B—EA Fee Schedule, and to increase the Maximum Agreement Amount to \$1,416,920;
- b) Approve and authorize the Chief Information Officer to exercise the option for Fiscal Years 2025-26 and 2026-27 of the Agreement; and
- c) Determine that the above recommended action is a government funding mechanism or other government fiscal activity, which does not involve any commitment to any specific project that may result in a potentially significant physical impact on the environment and is therefore not a project under the California Environmental Quality Act (CEQA) pursuant to section 15378(b)(4) of the CEQA Guidelines.

Summary Text:

Staff requests the Board approve a First Amendment to the Agreement with Esri, Inc., to amend Appendix A and Appendix B of the Agreement and increase the Maximum Agreement Amount by \$35,400 to \$1,416,920. Staff also request the Board authorize the Chief Information Officer to exercise the option to extend the Agreement for Fiscal Years 2025-26 and 2026-27.

Discussion:

The purpose of the First Amendment is to reflect Esri's current user role-based rather than user product licensing model, giving advanced users access to the full suite of products and basic users access to a smaller subset of products. The amendment also adds a new product to the suite called ArcGIS Indoors (mapping of interior spaces) to the Agreement. This new product was requested by several departments that currently use Esri. The only additional costs in this amendment are for ArcGIS Indoors.

Background:

The County of Santa Barbara is heavily reliant on the availability of data to inform decision making, manage day-to-day operations, optimize service delivery, and improve citizen engagement. Geospatial data is no exception. On August 22, 2022, the Board approved an Enterprise Agreement (BC22801) with Esri (Agreement), to provide multi-year licensing for ArcGIS Enterprise Licensing. The purchase of this licensing was a strategic investment on the part of the County and in alignment with the objectives of Renew. Not only does it expanded access to the application, it also sets the stage for improved functionality that will provide easier, convenient access to more detailed, accurate geospatial data that can be used throughout the County.

Contract Renewals:

The Information Technology Department will be exercising the option for Fiscal Year 2025-26. The Agreement includes an additional option to extend the Agreement through Fiscal Year 2026-27.

Fiscal and Facilities Impacts:

The First Amendment will increase the cost of option year 2026-27 by \$35,400 to account for the addition of ArcGIS Indoors, increasing the maximum contract amount to \$1,416,920. As the table below shows, the Executive Information Technology Counsel (EITC) funded Esri in FY 2022-23. The Information Technology Shared Services Fund funded Esri for years FY 2023-24 and FY 2024-25, with the option to exercise in FY 2025-26 and FY 2026-27. Information Technology uses a rate methodology for reimbursement by departments that use Esri.

Fiscal Analysis:

Funding Source	FY 2022-23	FY 2023-24	FY 2024-25	FY 2025-26 (Optional)	FY 2026-27 (Optional)	Total
EITC Technology Fund *	\$251,120					\$251,120
Reimbursement From Participating Departments*		\$243,000	268,000	\$296,800	\$358,000	\$1,165,800
Total	\$251,120	\$243,000	\$268,000	\$296,800	\$358,000	\$1,416,920

**Includes annual enterprise agreement (EA) fee, Advantage Program, premium support (optional), system design architecture.*

Special Instructions:

Please email a copy of the executed First Amendment and minute order to Onelia Rodriguez (onrodriguez@countyofsb.org) and Jason Womack (jwomack@countyofsb.org) with the Information Technology Department.

Attachments:

Attachment A – First Amendment to Agreement with Esri

Attachment B – Original Enterprise Agreement with Esri

Contact Information:

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Finance Manager
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