

**SANTA BARBARA COUNTY  
BOARD AGENDA LETTER**



Clerk of the Board of Supervisors  
105 E. Anapamu Street, Suite 407  
Santa Barbara, CA 93101  
(805) 568-2240

**Agenda Number:**  
**Prepared on:** 5/4/05  
**Department Name:** Social Services  
**Department No.:** 044  
**Agenda Date:** 6/7/05  
**Placement:** Administrative  
**Estimate Time:**  
**Continued Item:** NO  
**If Yes, date from:**

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**TO:** Board of Supervisors

**FROM:** Kathy Gallagher  
Social Services Department

**STAFF CONTACT:** Edna Terrell, Deputy Director  
ext 4485

**SUBJECT:** CONTRACT AMENDMENT TO PROVIDE THE CALIFORNIA WORK OPPORTUNITY AND RESPONSIBILITY TO KIDS (CalWORKs) PROGRAM'S EMPLOYMENT SERVICES AND POST EMPLOYMENT / JOB RETENTION SERVICES WITH AFFILIATED COMPUTER SERVICES (ACS), INC.

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**Recommendation(s):**

That the Board of Supervisors:

Approve and authorize the Chair to execute a contract amendment with Affiliated Computer Services (ACS) Inc. for CalWORKs program employment services and post-employment/job retention services to exercise the one-year renewal option for the period of July 1, 2005 through June 30, 2006, increasing the amount by \$520,238 for a total contract not to exceed be \$3,752,504.

**Alignment with Board Strategic Plan:**

The recommendation is primarily aligned with Goal No. 7. A Community that Fosters the Safety and Well-Being of Families and Children

**Executive Summary and Discussion:**

CalWORKs caseloads in Santa Barbara County experienced a steady rise since July 2002 and throughout the period of the current contract. In spite of the rising caseloads funding for CalWORKs was reduced by the State over the past three years. Consequently the Department was forced to reduce some Welfare to Work activities and that directly related to reductions in contract funding. The result of these reductions meant that fewer clients were served and placed in unsubsidized employment. Job placements dropped from a high of 48% of the average monthly caseload in Fiscal Year 2001/02 to the current rate of 29.2%. This reduction

is directly related to the reductions we were forced to take in our Welfare to Work program. Last year the Governor initiated a rigorous program to re-emphasize Welfare to Work. This added funding allowed us to expand our Job Club/Job Services activities. Since these changes were implemented the number of clients served by the contractor increased by 52%. Statistics over the past year show that clients who attended Job Club have a nearly 10% better chance of getting a job than if they did not attend Job Club. This contract extension will allow continued implementation of our major Welfare to Work activities next year. It should be noted that the cost of the contract extension is less than the \$950,000 required to fund the additional year of the contract. Contract funding restrictions in both Fiscal Years 2002/03 and 2003/04 reduced costs so that only \$520,278 needs to be added to the not to exceed amount of the contract.

Exercising the one-year contract extension with ACS, Inc. at this time has two significant benefits to the County. First, it keeps our Welfare to Work Team together to provide the greater range of services our clients deserve. Secondly, both the Federal Temporary Assistance for Needy Families (TANF) act and the Workforce Investment Act (WIA) will be reauthorized in 2005. Extending the ACS Inc. contract one year will give us much more insight into how reauthorization of those acts will affect the future of our programs. Reauthorization is expected to re-emphasize Welfare to Work activity and WIA service integration. The one-year extension provides time to gain much better insight into the future of Welfare Reform and program responsibilities.

#### **Mandates and Service Levels:**

The CalWORKs program is mandated by AB 1542, Statutes of 1997. The level of Job Service is mandated for recipients who are not exempt from Welfare to Work. As part of our plan to help clients reach self-sufficiency our department has also elected to again offer these services to our applicant and volunteer populations. The Post-Employment/Job Retention Services are an additional option given to the County by AB 1542 and were included in our County Plan, approved by the Board of Supervisors on 12/16/97.

#### **Fiscal and Facilities Impacts:**

Approval and execution of this one-year contract extension will result in direct contract expenditures of \$950,000 in FY 2005/06. This amount has been included in the Department's FY 2005/06 recommended budget under the Client Services and Benefits cost center. In addition to these expenditures the Department of Social Services will expend an additional \$165,312 to co-locate, support and monitor performance under the terms of the contract.

#### **Special Instructions:**

After execution by the Chair, please return one (1) originally signed agreement for the contractor, the Department copies of the agreements, and one (1) copy of the minute order, attention: Diana Klopp.

**Concurrence:**

Auditor-Controller  
County Counsel  
Risk Management