



County of Santa Barbara BOARD OF SUPERVISORS

Minute Order

February 4, 2020

Present: 5 - Supervisor Williams, Supervisor Hart, Supervisor Hartmann, Supervisor Adam, and Supervisor Lavagnino

BEHAVIORAL WELLNESS

File Reference No. 20-00087

RE: Consider recommendations regarding a Third Amendment to the Agreement with Family Service Agency of Santa Barbara County, Fiscal Years (FY) 2018-2021, as follows:

a) Approve and authorize the Chair to execute a Third Amendment to the Agreement for Services of Independent Contractor with Family Service Agency of Santa Barbara County (a local vendor) (BC 19-153) for the provision of alcohol and drug program (ADP) and mental health services (MHS) with a \$140,471.00 increase in ADP funds to add new case management services for participants in Step Down Housing, contingent on the Board accepting Proposition 47 Grant funds, for a Maximum Contract Amount not to exceed \$4,740,187.00 for the period of December 1, 2018 through June 30, 2021;

b) Approve and authorize the Chair to delegate to the Director of Behavioral Wellness, or designee, the authority to make immaterial changes to the agreement or reallocate funds between funding sources at their discretion during the term of the agreement without altering the Maximum Contract Amount or requiring a formal amendment to the agreement, subject to the Board's ability to rescind this delegated authority at any time; and

c) Determine that the above actions are government fiscal activities that will not result in direct or indirect physical changes in the environment, pursuant to section 15378(b)(4) of the California Environmental Quality Act (CEQA) guidelines.

A motion was made by Supervisor Adam, seconded by Supervisor Hartmann, that this matter be acted on as follows:

a) Approved and authorized; Chair to execute;

b) Approved and authorized; Chair to delegate; and

c) Approved.

The motion carried by the following vote:

Ayes: 5 - Supervisor Williams, Supervisor Hart, Supervisor Hartmann, Supervisor Adam, and Supervisor Lavagnino



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Department Name: Behavioral Wellness
Department No.: 043
For Agenda Of: February 4, 2020
Placement: Administrative
Estimated Time: N/A
Continued Item: No
If Yes, date from:
Vote Required: Majority

TO: Board of Supervisors

FROM: Department Alice Gleghorn, PhD, Director
Director(s) Behavioral Wellness, 681-5220
Contact Info: Pam Fisher, PsyD, Deputy Director of Clinical Operations
Behavioral Wellness, 681-5220

SUBJECT: Behavioral Wellness – Third Amended Agreement Family Service Agency of Santa Barbara County, FY 18-21

County Counsel Concurrence

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

- A. Approve and authorize the Chair to execute a **Third Amendment** to the Agreement for Services of Independent Contractor with **Family Service Agency of Santa Barbara County** (a local vendor) (BC 19-153) for the provision of alcohol and drug program (ADP) and mental health services (MHS) with a **\$140,471** increase in ADP funds to add new case management services for participants in Step Down Housing, contingent on the Board of Supervisors accepting Proposition 47 Grant funds, for a Maximum Contract Amount not to exceed **\$4,740,187** for the period of December 1, 2018 through June 30, 2021;
- B. Approve and authorize the Chair to delegate to the Director of Behavioral Wellness, or designee, the authority to make immaterial changes to the agreement or reallocate funds between funding sources at their discretion during the term of the agreement without altering the Maximum Contract Amount or requiring a formal amendment to the agreement, subject to the Board's ability to rescind this delegated authority at any time; and
- C. Determine that the above actions are government fiscal activities that will not result in direct or indirect physical changes in the environment, pursuant to section 15378(b)(4) of the California Environmental Quality Act (CEQA) guidelines.

Summary Text:

The above referenced contract is on the agenda to request an amendment to the Family Services Agency (FSA) Agreement to add services as described in the attached Third Amendment Agreement (BC#19-153) to add new case management services for participants in Step Down Housing funded by the California Bureau of State and Community Correction (BSCC) Proposition 47 grant funds. Approval of the recommended actions will allow Behavioral Wellness (BeWell) to enhance the continuum of care to provide enhanced substance use disorder services for clients needing care and meet Proposition 47 grant deliverables.

Background:

BeWell provides a continuum of mental health and substance use disorder services to Santa Barbara County residents, in part through contracted providers including Community-Based Organizations (CBOs). Under FY 18-21 Board Contract 19-153, FSA has several Mental Health and Alcohol and Drug funded programs throughout the County. Since December 2018, FSA provides DMC-ODS, outpatient alcohol, and other drug treatment to adolescents and Transition Age Youth (TAY) clients at their Santa Maria site and Primary Prevention Family Support Services countywide at three locations to youth and families.

In March 2019, County's Public Defender's Office and BeWell submitted a proposal to the California BSCC for \$6 million in Proposition 47 grant funding to provide crisis intervention and diversion programs for people in the criminal justice system to prevent and reduce the incarceration of individuals with mental illness and substance abuse disorders. In June 2019, the County was awarded the grant in the amount of \$5,988,511. The term of the grant agreement is August 15, 2019 through May 15, 2023.

As part of the grant agreement, the Public Defender's Office in collaboration with BeWell will provide housing-related assistance and other community based supportive services. Oversight of the Step Down Housing Programs will be provided by Good Samaritan and supportive services will be provided by FSA to 20 clients at any a given time as described in the Third Amended Agreement.

Step Down Housing with supportive services has proven an effective tool to divert the most vulnerable SMI/SUD population away from jails and re-direct them to meaningful treatment options. The County's objective is to divert a minimum of 120 people out of the criminal justice system in Santa Barbara County.

Contract Renewals and Performance Outcomes:

ADP: FSA has performed well, reaching three of four SUD Goals, including initiation, engagement and retention in treatment.

MHS: FSA provides services to children and youth in Intensive In-Home; Managed Care; School-Based Counseling; HOPE; and START programs. FSA has performed very well, consistently achieving and surpassing its program outcomes, including:

1. **New Out-of-Home Placements:** the goal is to prevent/minimize home placement disruptions.
2. **Employed, Enrolled in School, or Volunteering:** the goal is to have clients engage in meaningful activities.
3. **Child and Adolescent Needs and Strengths (CANS):** the goal is completion of the assessment at intake and every 6 months thereafter.
4. **Incarcerated in Juvenile Hall or Jail:** the goal is to prevent/minimize incarceration.

- 5. **Psychiatric Inpatient Admissions:** the goal is to prevent/minimize inpatient admissions.
- 6. **Stable/Permanent Housing:** the goal is to maintain stable/permanent housing.

New performance outcomes have been added to the contract for Step Down Housing case management services to include:

- 1. Increased referrals to:
 - a. SUD and MH treatment;
 - b. Health care services;
 - c. Stable housing; and
 - d. Other needed community services to assist with self-sufficiency and recovery.
- 2. Reduce:
 - a. Incarcerations;
 - b. Psychiatric Inpatient Admissions; and
 - c. Psychical Health Hospitalization.

Fiscal and Facilities Impacts:

Budgeted: Yes

Fiscal Analysis:

| Funding Sources | Cost FY 18-19: | Cost FY -19-20 | Cost FY 20-21 |
|------------------------|-----------------------|-----------------------|----------------------|
| General Fund | | | |
| State | \$ 219,581 | \$ 1,090,178 | 1,060,334.50 |
| Federal | \$ 219,581 | \$ 1,090,178 | 1,060,334.50 |
| Fees | | | |
| Other: | | | |
| Total | \$ 439,162 | \$ 2,180,356 | \$ 2,120,669 |
| Total FY 18-21 | | | \$ 4,740,187 |

Narrative: The services added to the Third Amended Agreement will be funded by Prop 47 grant funding upon acceptance of the grant funds by the Board. The grant funds have been awarded by the BSCC for three years from August 15, 2019 through May 15, 2023. The funding sources for FSA’s other services are included in the FY 18-19 budget. For FY 20-21, the budget is contingent on Board approval. Adoption of the Recommended Actions does not impact the General Fund budget.

Key Contract Risks:

As with any contract funded by State and Federal sources, there is a risk of future audit disallowances and repayments. The agreement includes language which requires the contractor to repay any amounts disallowed in audit findings, minimizing financial risks to the County.

Special Instructions:

Please email one (1) complete executed contract and one (1) minute order to Denise Morales: dmorales@co.santa-barbara.ca.us and to bwellcontractsstaff@co.santa-barbara.ca.us.

Attachments:

- Attachment A: FSA FY 18-21 BC 19-153 AM3
- Attachment B: FSA FY 18-21 BC 19-153 AM2
- Attachment C: FSA FY 18-21 BC 19-153 AM1

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Attachment D: FSA FY 18-21 BC 19-153

Authored by:

D. Morales

**THIRD AMENDED AGREEMENT
FOR SERVICES OF INDEPENDENT CONTRACTOR**

THIS THIRD AMENDMENT to the AGREEMENT for Services of Independent Contractor, referenced as BC 19-153, by and between the **County of Santa Barbara** (County) and **Family Service Agency of Santa Barbara County**, a California nonprofit public benefit corporation (Contractor), wherein Contractor agrees to provide and County agrees to accept the services specified herein.

WHEREAS, Contractor represents that it is specially trained, skilled, experienced, and competent to perform the special services required by County and County desires to retain the services of Contractor pursuant to the terms, covenants, and conditions referenced herein;

WHEREAS, the County Board of Supervisors (BOS) authorized the County to enter into a Board Contract for Services of Independent Contractor, referred to as BC 19-153, on November 13, 2018 for the provisions of alcohol and drug services, for a total Maximum Contract Amount not to exceed \$1,517,062 for the period of December 1, 2018 through June 30, 2021;

WHEREAS, the First Amendment to the Agreement authorized by the BOS on June 18, 2019 updated language for compliance with state and federal regulations, added mental health services to the contract and increased the contract by \$3,476,976 inclusive of \$3,168,606 in Mental Health Services funds of \$1,584,303 for FY 19-20 and \$1,584,303 for FY 20-21 and \$308,370 in Alcohol and Drug Services funds inclusive of increased funding of \$78,170 in FY 18-19, \$115,100 for FY 19-20 and \$115,100 for FY 20-21, for Maximum Contract Amount not to exceed \$4,994,038 for FY 18-21;

WHEREAS, the Second Amendment to the Agreement authorized by the BOS on November 5, 2019 terminated the DMC-ODS adolescent and Transitional Age Youth (TAY) program services under Exhibits A-2 (Outpatient Services and Intensive Outpatient Services) and A-3 (Medication Assisted Treatment) effective November 30, 2019 pursuant to Section 19.A.1 of the First Amendment; added 2.8 FTEs and .6 FTEs Supervisor to Exhibit A-6 (Intensive In-Home); added updated language to Exhibit A-9 (Pathways to Well-Being); decreased the ADP funds by \$847,297 and increased the MHS funds by \$452,975 with a Maximum Contract Amount not to exceed **\$4,599,716** for FY 18-21 and incorporated all other terms and conditions set forth in the First Amended Agreement;

WHEREAS, this Third Amendment to the Agreement adds Exhibit A-10 (ADP Step Down Housing Case Management Services) for the provision of case management supportive services and increases the ADP funding by \$140,471 inclusive of \$60,320 for FY 19-20 and \$80,151 for FY 20-21 due to Bureau of State and Community Corrections Proposition 47 grant funds awarded to the County's Public Defender's Office in collaboration with Behavioral Wellness to be effective January 1, 2020 with a Maximum Contract Amount not to exceed **\$4,740,187**, and incorporates the terms and condition set forth and incorporates the terms and conditions set forth

in the First Amended Agreement approved by the BOS on June 18, 2019, the Second Amended Agreement approved November 5, 2019, except as modified in this Third Amended Agreement; and

NOW, THEREFORE, in consideration of the mutual covenants and conditions contained herein, County and Contractor agree as follows:

I. Add Exhibit A-10 ADP, Statement of Work, Step Down Housing – Case Management Services with the following:

EXHIBIT A-10 ADP

Statement of Work

Step Down Housing - Case Management Services

Effective January 1, 2020

1. PROGRAM SUMMARY: Contractor will provide case management services to homeless, low income, and low risk clients with mental illness and co-occurring substance abuse disorders who are participating in the Good Samaritan Step Down Housing Program, currently located at 421 Alisos Street, Santa Barbara, California. Services will be provided in coordination with Homeless Shelter or Residential Program staff, and Behavioral Wellness Clinic staff, if applicable (hereafter, the “Treatment Team”). Contractor will also provide residents with referrals to other community resources, assistance with personal needs and health/hygiene, and coordination with other community service providers (all services collectively referred to as the “Program”.) Contractor shall comply with all requirements of the Proposition 47 Grant Agreement between the County and the California Board of State and Community Corrections (Contract Number BSCC 506-19), available at www.countyofsb.org/behavioral-wellness. Contractor agrees that in the event of any inconsistency between this Agreement and the Proposition 47 Grant Agreement, the latter shall prevail.

2. PROGRAM GOALS.

A. Integrate services with Behavioral Wellness clinics, Good Samaritan and other Community Based Organizations and/or Agencies (CBO/CBA) to:

1. Deliver seamless services to avoid gaps in service;
2. Facilitate recovery;
3. Empower residents by providing skill building assistance;
4. Improve independent living skills;
5. Identify, apply, obtain, and maintain stable/permanent housing for clients; and
6. Reduce recidivism into the criminal justice system and acute hospitalization systems.

3. SERVICES. Contractor shall provide the following services, as needed, for a particular client in their recovery process and to assist the client retain permanent residency:

- A. Contractor shall provide case management and referral services as a linkage for homeless mentally ill and or co-occurring mental health and substance use disordered clients residing at the Good Samaritan Step Down Housing program, with particular emphasis on supporting clients screened and referred by Sobering Center staff.
- B. Contractor shall provide Case Management (CM) services including but not limited to:
 - 1. Administer professionally indicated evaluation instruments and bring information attained to Treatment Team for Client Service Planning, if applicable;
 - 2. Consult with other members of the Treatment Team, if applicable;
 - 3. Conduct case conferences with all persons involved with client's treatment;
 - 4. Assist clients with linkage to natural community resources;
 - 5. Assist clients with accessing benefits including but not limited to housing and Medi-Cal;
 - 6. Advocacy;
 - 7. Link clients to available community resources, including but not limited to mental health treatment services;
 - 8. Encourage social skills development;
 - 9. Refer clients to in-home supportive care when needed;
 - 10. Assist clients in permanent housing placement; and
 - 11. Work in collaboration with Good Samaritan to obtain necessary documentation from the clients, such as a Release of Information (ROI) form, which will serve as aid to link client to the proper services.
- 4. **CLIENTS.** Contractor shall provide services described in Section 3 to an estimated 20 individuals at any given time residing at the Good Samaritan Step Down Housing program.
- 5. **STAFFING.** Contractor shall provide the following staffing:
 - A. One (1) 1.0 FTE LPHA or LPHA intern who shall provide the services in accordance with this Exhibit A-10 within 72 hours of placement in Good Samaritan's Step Down Housing program.
- 6. **DOCUMENTATION AND REQUIREMENT.**
 - A. Provide a quarterly report to Behavioral Wellness, which shall be received no later than 7 calendar days following the end of each quarter, to include but not be limited to the following:
 - 1. Services provided;
 - 2. Number of clients assisted in obtaining stable/permanent housing;
 - 3. Assistance in helping the Sobering Center document the following services:
 - i. Contractor shall document # of clients referred to SMI/SUD treatment; and
 - ii. Number of clients engaged in SMI/UD treatment.
 - 4. Collect and provide other data requirements for evaluation purposes for

Proposition 47 Grant funding as requested by County.

II. Delete the following provisions of Exhibit B ADP and replace it with the following:

FINANCIAL PROVISIONS

EXHIBIT B-ADP

FINANCIAL PROVISIONS

(Applicable to ADP Programs)

This Agreement provides for reimbursement for Alcohol and Drug Program services up to a Maximum Contract Amount, reflected in Section II below and Exhibit B-1-ADP. For all services provided under this Agreement, Contractor will comply with all requirements necessary for reimbursement in accordance with the regulations applicable to the funding sources identified in the Exhibit B-1 ADP, the Intergovernmental Agreement, Contract Number 18-95148, the Proposition 47 Grant Agreement between the County and the California Board of State and Community Corrections (Contract Number BSCC 506-19), and other applicable Federal, State and local laws, rules, manuals, policies, guidelines and directives.

II. MAXIMUM CONTRACT AMOUNT

The Maximum Contract Amount of this Agreement shall not exceed **\$4,740,187** inclusive of \$1,118,606 in Alcohol and Drug Program funding inclusive of \$439,162 for FY 18-19, \$441,293 for FY 19-20, and \$238,151 for FY 20-21, and shall consist of County, State, and/or Federal funds as shown in Exhibit B-1-ADP. Notwithstanding any other provision of this Agreement, in no event shall County pay Contractor more than this Maximum Contract Amount for Contractor's performance of ADP services without a properly executed amendment.

III. Delete Exhibit B MHS, Section II (Maximum Contract Amount) and replace it with the following:

II. MAXIMUM CONTRACT AMOUNT

The Maximum Contract Amount of this Agreement shall not exceed **\$4,740,187** inclusive of **\$3,621,581** in Mental Health Services funding of \$1,739,063 for FY 19-20 and \$1,882,518 for FY 20-21, and shall consist of County, State, and/or Federal funds as shown in Exhibit B-1-MHS and subject to the provisions in Section I (Payment for Services). Notwithstanding any other provision of this Agreement, in no event shall County pay Contractor more than this Maximum Contract Amount for Contractor's performance of Mental Health Services programs without a properly executed amendment.

IV. References made throughout the First and Second Amended Agreement specific to Exhibits A-2 through A-4 or A-10 shall also be amended to include ADP programs as described in the applicable Exhibit A(s).

V. Delete Exhibit B1-ADP FY 19-20 and replace with the following:

Exhibit B-1 ADP
Schedule of Rates and Contract Maximum

CONTRACTOR NAME: Family Service Agency

FISCAL YEAR: 2019-21

| Drug Medi-Cal / Non Drug Medi-Cal | Service Type | Mode | Service Description | Unit of Service | DMC Service Function Code | AoD Cost Report Service Code | Projected Units of Service** | Projected Number of Clients** |
|---------------------------------------|--|----------------|--|-----------------|---------------------------|------------------------------|-------------------------------|-------------------------------|
| Drug Medi-Cal Billable Services | Outpatient | 15 | ODS Outpatient Treatment | 15 Minute Unit | 91 | 91 | 9,513 | 59 |
| | | 15 | ODS Case Management | 15 Minute Unit | 93 | 93 | 1,931 | 18 |
| | | 15 | ODS Recovery Services | 15 Minute Unit | 95 | 95 | 1,571 | 14 |
| | | 15 | ODS Non-NTP Medically Assisted Treatment (MAT) | 15 Minute Unit | 99 | 99 | 103 | 2 |
| | | 10 | ODS Intensive Outpatient Treatment (IOT) | 15 Minute Unit | 105 | 105 | 2,596 | 84 |
| Drug Medi-Cal / Non Drug Medi-Cal | Service Type | Mode | Service Description | Unit of Service | DMC Service Function Code | AoD Cost Report Service Code | County Maximum Allowable Rate | |
| Drug Medi-Cal Billable Services | Outpatient | 15 | ODS Group Counseling | 15 Minute Unit | 91 | 91 | \$33.81 | |
| | | 15 | ODS Individual Counseling | 15 Minute Unit | 92 | 92 | \$33.81 | |
| | | 15 | ODS Case Management | 15 Minute Unit | 93 | 93 | \$33.81 | |
| | | 15 | ODS Recovery Services Individual | 15 Minute Unit | 95 | 95 | \$33.81 | |
| | | 15 | ODS Recovery Services Group | 15 Minute Unit | 96 | 96 | \$33.81 | |
| | | 15 | ODS Recovery Services Case Management | 15 Minute Unit | 97 | 97 | \$33.81 | |
| | | 15 | ODS Recovery Services Monitoring | 15 Minute Unit | 98 | 98 | \$33.81 | |
| | | 15 | ODS Non-NTP Medically Assisted Treatment (MAT) | 15 Minute Unit | 99 | 99 | \$141.59 ¹ | |
| | | 15 | ODS Non-NTP MAT - Buprenorphine-Naloxone Combina | Dose | 100 | 100 | \$20.10 | |
| | | 15 | ODS Non-NTP MAT - Disulfiram | Dose | 101 | 101 | \$7.36 | |
| 15 | ODS Non-NTP MAT - Acamprosate | Dose | 104 | 104 | \$0.00 ¹ | | | |
| 10 | ODS Intensive Outpatient Treatment (IOT) | 15 Minute Unit | 105 | 105 | \$31.02 | | | |
| Non - Drug Medi-Cal Billable Services | Early Intervention | N/A | Information Dissemination | Cal OMS | N/A | 12 | Actual Cost | |
| | | | Education | Cal OMS | N/A | 13 | Actual Cost | |

| | Program | | | | TOTAL |
|--|-------------------------------|--|--|--------------------------------|------------|
| | Outpatient Treatment Services | ODS Non-NTP Medically Assisted Treatment (MAT) | Prop 47 Step Down Facility (starting Nov. 1, 2019) | Strengthening Families Program | |
| GROSS COST | \$ 216,896 | \$ 6,077 | \$ 60,320 | \$ 158,000 | \$ 441,293 |
| LESS REVENUES COLLECTED BY CONTRACTOR: | | | | | |
| PATIENT FEES | | | | | \$ - |
| CONTRIBUTIONS | | | | | \$ - |
| OTHER (LIST): | | | | | \$ - |
| TOTAL CONTRACTOR REVENUES | \$ - | \$ - | \$ - | \$ - | \$ - |
| MAXIMUM CONTRACT AMOUNT PAYABLE: | \$ 216,896 | \$ 6,077 | \$ 60,320 | \$ 158,000 | \$ 441,293 |

| SOURCES OF BEHAVIORAL WELLNESS FUNDING FOR MAXIMUM CONTRACT AMOUNT** | | | | | | |
|--|-------------------|-----------------|-------------------|-------------------|--|-------------------|
| Drug Medi-Cal | \$ 206,051 | \$ 6,077 | | | | \$ 212,128 |
| Realignment/SAPT - Discretionary | | | | | | \$ - |
| Realignment/SAPT - Perinatal | | | | | | \$ - |
| Realignment/SAPT - Adolescent Treatment | \$ 10,845 | | | \$ 158,000 | | \$ 168,845 |
| Realignment/SAPT - Primary Prevention | | | | | | \$ - |
| CalWORKS | | | | | | \$ - |
| Other County Funds | | | \$ 60,320 | | | \$ 60,320 |
| FY19-20 TOTAL (SOURCES OF BEHAVIORAL WELLNESS FUNDING) | \$ 216,896 | \$ 6,077 | \$ 60,320 | \$ 158,000 | | \$ 441,293 |
| FY20-21 TOTAL (SOURCES OF BEHAVIORAL WELLNESS FUNDING) | \$ - | \$ - | \$ 80,151 | \$ 158,000 | | \$ 238,151 |
| GRAND TOTAL (SOURCES OF BEHAVIORAL WELLNESS FUNDING) | \$ 216,896 | \$ 6,077 | \$ 140,471 | \$ 316,000 | | \$ 679,444 |

CONTRACTOR SIGNATURE: _____

STAFF ANALYST SIGNATURE: _____

FISCAL SERVICES SIGNATURE: _____

**Funding sources are estimated at the time of contract execution and may be reallocated at Behavioral Wellness' discretion based on available funding sources.
 ***Projected Units of Service and Projected Number of Clients are estimated targets to assist CBO's in recovering full costs. Actual services provided and clients served may vary.
¹Cost of Naltrexone tablets is bundled in the rate for ODS Non-NTP Medically Assisted Treatment (MAT).

V. Delete Exhibit B1-ADP FY 19-20 and replace with the following:

Exhibit B-1 ADP
Schedule of Rates and Contract Maximum

CONTRACTOR NAME: Family Service Agency

FISCAL YEAR: 2019-21

| Drug Medi-Cal /Non Drug Medi-Cal | Service Type | Mode | Service Description | Unit of Service | DMC Service Function Code | AoD Cost Report Service Code | Projected Units of Service** | Projected Number of Clients*** |
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| Drug Medi-Cal /Non Drug Medi-Cal | Service Type | Mode | Service Description | Unit of Service | DMC Service Function Code | AoD Cost Report Service Code | County Maximum Allowable Rate | |
| Drug Medi-Cal Billable Services | Outpatient | 15 | ODS Group Counseling | 15 Minute Unit | 91 | 91 | \$33.81 | |
| | | 15 | ODS Individual Counseling | 15 Minute Unit | 92 | 92 | \$33.81 | |
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| 10 | ODS Intensive Outpatient Treatment (IOT) | 15 Minute Unit | 105 | 105 | \$31.02 | | | |
| Non - Drug Medi-Cal Billable Services | Early Intervention | N/A | Information Dissemination | Cal OMS | N/A | 12 | Actual Cost | |
| | | | Education | Cal OMS | N/A | 13 | Actual Cost | |

| | Program | | | | TOTAL |
|--|-------------------------------|--|---|--------------------------------|------------|
| | Outpatient Treatment Services | ODS Non-NTP Medically Assisted Treatment (MAT) | Prop 47 Step Down Facility (starting Nov 1, 2019) | Strengthening Families Program | |
| GROSS COST: | \$ 216,896 | \$ 6,077 | \$ 60,320 | \$ 158,000 | \$ 441,293 |
| LESS REVENUES COLLECTED BY CONTRACTOR: | | | | | |
| PATIENT FEES | | | | | \$ - |
| CONTRIBUTIONS | | | | | \$ - |
| OTHER (LIST): | | | | | \$ - |
| TOTAL CONTRACTOR REVENUES | \$ - | \$ - | \$ - | \$ - | \$ - |
| MAXIMUM CONTRACT AMOUNT PAYABLE: | \$ 216,896 | \$ 6,077 | \$ 60,320 | \$ 158,000 | \$ 441,293 |

| SOURCES OF BEHAVIORAL WELLNESS FUNDING FOR MAXIMUM CONTRACT AMOUNT** | | | | | |
|--|-------------------|-----------------|-------------------|-------------------|-------------------|
| Drug Medi-Cal | \$ 206,051 | \$ 6,077 | | | \$ 212,128 |
| Realignment/SAPT - Discretionary | | | | | \$ - |
| Realignment/SAPT - Perinatal | | | | | \$ - |
| Realignment/SAPT - Adolescent Treatment | \$ 10,845 | | | \$ 158,000 | \$ 168,845 |
| Realignment/SAPT - Primary Prevention | | | | | \$ - |
| CalWORKS | | | | | \$ - |
| Other County Funds | | | \$ 60,320 | | \$ 60,320 |
| FY19-20 TOTAL (SOURCES OF BEHAVIORAL WELLNESS FUNDING) | \$ 216,896 | \$ 6,077 | \$ 60,320 | \$ 158,000 | \$ 441,293 |
| FY20-21 TOTAL (SOURCES OF BEHAVIORAL WELLNESS FUNDING) | \$ - | \$ - | \$ 80,151 | \$ 158,000 | \$ 238,151 |
| GRAND TOTAL (SOURCES OF BEHAVIORAL WELLNESS FUNDING) | \$ 216,896 | \$ 6,077 | \$ 140,471 | \$ 316,000 | \$ 679,444 |

CONTRACTOR SIGNATURE: _____

STAFF ANALYST SIGNATURE: _____

FISCAL SERVICES SIGNATURE: _____



**Funding sources are estimated at the time of contract execution and may be reallocated at Behavioral Wellness' discretion based on available funding sources.

***Projected Units of Service and Projected Number of Clients are estimated targets to assist CBO's in recovering full costs. Actual services provided and clients served may vary.

¹Cost of Naltrexone tablets is bundled in the rate for ODS Non-NTP Medically Assisted Treatment (MAT).

VI. Delete Exhibit B2-ADP & MHS FY 19-20 and replace with the following:

**Santa Barbara County Department of Behavioral Wellness Contract Budget Packet
Entity Budget By Program**

AGENCY NAME: Family Service Agency of Santa Barbara County
COUNTY FISCAL YEAR: 2019-20 Amd 3

Gray Shaded cells contain formulas, do not overwrite

| LINE # | COLUMN # | 1 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 11 |
|---|--|---|--|-------------------|--------------|-----------------------|-------------------------|------------|----------------|-------------------------------|----------|----------------------------|
| I. REVENUE SOURCES: | | | COUNTY BEHAVIORAL WELLNESS PROGRAMS TOTALS | Intensive In Home | Managed Care | Pathways to Wellbeing | School Based Counseling | Carp Start | ADP Prevention | ADP Outpatient Drug Treatment | MAT | Prop 47 Step Down Facility |
| 1 | Contributions | | \$ - | | | | | | | | | |
| 2 | Foundations/Trusts | | \$ - | | | | | | | | | |
| 3 | Miscellaneous Revenue | | \$ - | | | | | | | | | |
| 4 | Behavioral Wellness Funding | | \$ 2,180,356 | \$ 903,363 | \$ 247,123 | \$ 195,000 | \$ 284,595 | \$ 108,982 | \$ 158,000 | \$ 216,896 | \$ 6,077 | \$ 60,320 |
| 5 | Other Government Funding | | \$ - | | | | | | | | | |
| 6 | School District Funding | | \$ - | | | | | | | | | |
| 7 | Events (net) | | \$ - | | | | | | | | | |
| 8 | Private Contracts | | \$ - | | | | | | | | | |
| 9 | Draws | | \$ - | | | | | | | | | |
| 10 | Total Other Revenue | | \$ 2,180,356 | \$ 903,363 | \$ 247,123 | \$ 195,000 | \$ 284,595 | \$ 108,982 | \$ 158,000 | \$ 216,896 | \$ 6,077 | \$ 60,320 |
| II.B Client and Third Party Revenues: | | | | | | | | | | | | |
| 11 | Client Fees | | \$ - | | | | | | | | | |
| 12 | SSI | | \$ - | | | | | | | | | |
| 13 | Other (specify) | | \$ - | | | | | | | | | |
| 14 | Total Client and Third Party Revenues (Sum of lines 19 through 23) | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 15 | GROSS PROGRAM REVENUE BUDGET | | \$ 2,180,356 | \$ 903,363 | \$ 247,123 | \$ 195,000 | \$ 284,595 | \$ 108,982 | \$ 158,000 | \$ 216,896 | \$ 6,077 | \$ 60,320 |
| III. DIRECT COSTS | | | COUNTY BEHAVIORAL WELLNESS PROGRAMS TOTALS | Intensive In Home | Managed Care | Pathways to Wellbeing | School Based Counseling | Carp Start | ADP Prevention | ADP Outpatient Drug Treatment | MAT | Prop 47 Step Down Facility |
| III.A. Salaries and Benefits Object Level | | | | | | | | | | | | |
| 16 | Salaries (Complete Staffing Schedule) | | \$ 1,304,765 | \$ 570,192 | \$ 150,648 | \$ 122,554 | \$ 177,006 | \$ 67,366 | \$ 64,084 | \$ 119,046 | \$ - | \$ 33,870 |
| 17 | Employee Benefits (includes Payroll Taxes) | | \$ 352,287 | \$ 153,952 | \$ 40,675 | \$ 33,090 | \$ 47,792 | \$ 18,189 | \$ 17,303 | \$ 32,142 | \$ - | \$ 9,145 |
| 20 | Salaries and Benefits Subtotal | | \$ 1,657,052 | \$ 724,143 | \$ 191,323 | \$ 155,643 | \$ 224,798 | \$ 85,555 | \$ 81,387 | \$ 151,189 | \$ - | \$ 43,015 |
| III.B Services and Supplies Object Level | | | | | | | | | | | | |
| 21 | Program Consultants | | \$ 48,092 | \$ 12,290 | \$ 3,867 | \$ 3,322 | \$ 7,344 | \$ 2,772 | \$ 1,885 | \$ 10,328 | \$ 5,285 | \$ 1,000 |
| 22 | Program Mileage/Travel | | \$ 26,087 | \$ 12,400 | \$ 2,500 | \$ 2,000 | \$ 1,500 | \$ 1,000 | \$ 1,750 | \$ 2,500 | \$ - | \$ 2,437 |
| 23 | Program Supplies | | \$ 52,484 | \$ 15,000 | \$ 4,500 | \$ 1,200 | \$ 3,833 | \$ 640 | \$ 15,000 | \$ 10,312 | \$ - | \$ 2,000 |
| 25 | Program Utilities | | \$ 13,617 | \$ 5,600 | \$ 3,500 | \$ 900 | \$ 750 | \$ 200 | \$ 500 | \$ 1,667 | \$ - | \$ 500 |
| 26 | Program Trainings | | \$ 11,143 | \$ 1,000 | \$ 700 | \$ 500 | \$ 3,000 | \$ 400 | \$ 1,600 | \$ 3,443 | \$ - | \$ 500 |
| 27 | Program Telephone/Internet | | \$ 22,050 | \$ 5,500 | \$ 2,500 | \$ 3,000 | \$ 2,000 | \$ 500 | \$ 500 | \$ 6,250 | \$ - | \$ 1,800 |
| 28 | Program Bldg Maintenance | | \$ 21,617 | \$ 8,000 | \$ 6,000 | \$ 1,500 | \$ 1,500 | \$ 900 | \$ 800 | \$ 2,917 | \$ - | \$ - |
| 29 | Program Rent | | \$ 14,500 | \$ 1,600 | \$ - | \$ 1,500 | \$ 2,000 | \$ 2,700 | \$ 5,500 | \$ - | \$ - | \$ 1,200 |
| 30 | Program Outreach | | \$ 1,100 | | | | \$ 750 | \$ 100 | \$ 250 | \$ - | \$ - | |
| 44 | Services and Supplies Subtotal | | \$ 238,910 | \$ 61,390 | \$ 23,567 | \$ 13,922 | \$ 22,676 | \$ 9,212 | \$ 56,005 | \$ 37,416 | \$ 5,285 | \$ 9,437 |
| 48 | SUBTOTAL DIRECT COSTS | | \$ 1,895,962 | \$ 785,533 | \$ 214,890 | \$ 169,565 | \$ 247,474 | \$ 94,767 | \$ 137,392 | \$ 188,605 | \$ 5,285 | \$ 52,452 |
| IV. INDIRECT COSTS | | | | | | | | | | | | |
| 49 | Administrative Indirect Costs (Reimbursement limited to 15%) | | \$ 284,394 | \$ 117,830 | \$ 32,233 | \$ 25,435 | \$ 37,121 | \$ 14,215 | \$ 20,609 | \$ 28,291 | \$ 793 | \$ 7,868 |
| 50 | GROSS DIRECT AND INDIRECT COSTS (Sum of lines 48-49) | | \$ 2,180,356 | \$ 903,363 | \$ 247,123 | \$ 195,000 | \$ 284,595 | \$ 108,982 | \$ 158,000 | \$ 216,896 | \$ 6,077 | \$ 60,320 |

VII. Add the following to Exhibit E Program Goals, Outcomes and Measures:

| Program Evaluation | | |
|---|--|--|
| Case Management Step-Down Housing | | |
| Program Goals | Outcomes+ | Step Down Housing (all outcomes are in %) |
| 1. Reduce mental health and substance abuse symptoms resulting in reduced utilization of involuntary care and emergency rooms for mental health and physical health problems. | A. Incarcerations / Juvenile Hall | ≤5 |
| | B. Psychiatric Inpatient Admissions | ≤5 |
| | C. Physical Health Hospitalizations | ≤10 |
| | D. Physical Health Emergency Care | ≤10 |
| 2. Assist clients in their mental health recovery process and with developing the skills necessary to lead independent, healthy and productive lives in the community. | A. Stable/Permanent Housing | ≥95 |
| | B. Engaged in Purposeful Activity | ≥40 |
| | C. Of those who discharged (#dc = denominator): % who transitioned to a higher level of care | ≥15 |
| | D. Of those who discharged (#dc = denominator): % who transitioned to a lower level of care (or graduated/discharged from care no longer needed or medical necessity not met) | ≥85 |
| 3. Provide Case Management Services to assist clients with engagement to self-sufficiency and engagement to treatment services. | A. % clients referred to SUD or MH treatment services | 50% |
| | B. % initiated Treatment | 60% |
| | C. % clients <u>referred</u> to healthcare services | 50% |
| | D. % clients <u>referred</u> to Other** Services | 50% |
| | E. % clients <u>obtained</u> permanent housing | 75% |
| 4. Provide staffing to provide on-site recovery assistance and support services. | A. Maintain a 20 client caseload at any one time | 100% |
| +Additional program goals and outcomes may be established as part of the Proposition 47 evaluation process. | | |
| **Other = Vets Services, Food Distribution, Clothing, Personal/Grooming Needs, Household Goods, Local Transportation, Educational Support Services | | |

VIII. All other terms shall remain in full force and effect.

Signature Page

Third Amended Agreement for Services of Independent Contractor between the County of Santa Barbara and Family Services Agency of Santa Barbara County.

IN WITNESS WHEREOF, the parties have executed this Agreement to be effective on the date executed by COUNTY.

COUNTY OF SANTA BARBARA:

By: [Signature]
GREGG HART, CHAIR
BOARD OF SUPERVISORS

Date: 2-4-20

ATTEST:

MONA MIYASATO
COUNTY EXECUTIVE OFFICER
CLERK OF THE BOARD

By: [Signature]
Deputy Clerk

Date: 2-4-20

CONTRACTOR:

FAMILY SERVICE AGENCY OF SANTA
BARBARA COUNTY

By: _____
Authorized Representative

Name: _____

Title: _____

Date: _____

APPROVED AS TO FORM:

MICHAEL C. GHIZZONI
COUNTY COUNSEL

By: [Signature]
Deputy County Counsel

APPROVED AS TO ACCOUNTING FORM:

BETSY M. SCHAFFER, CPA
AUDITOR-CONTROLLER

By: [Signature]
Deputy
On Behalf of

RECOMMENDED FOR APPROVAL:

ALICE GLEGHORN, PH.D., DIRECTOR
DEPARTMENT OF BEHAVIORAL
WELLNESS

By: [Signature]
for Alice Gleghorn
Director

APPROVED AS TO INSURANCE FORM:

RAY AROMATORIO
RISK MANAGEMENT

By: [Signature]
Risk Management

Signature Page

Third Amended Agreement for Services of Independent Contractor between the **County of Santa Barbara** and **Family Services Agency of Santa Barbara County**.

IN WITNESS WHEREOF, the parties have executed this Agreement to be effective on the date executed by COUNTY.

COUNTY OF SANTA BARBARA:

By: _____
GREGG HART, CHAIR
BOARD OF SUPERVISORS

Date: _____

ATTEST:

MONA MIYASATO
COUNTY EXECUTIVE OFFICER
CLERK OF THE BOARD

By: _____
Deputy Clerk

Date: _____

CONTRACTOR:

**FAMILY SERVICE AGENCY OF SANTA
BARBARA COUNTY**

By: _____
Authorized Representative

Name: Lisa Brabo, Ph.D.

Title: Executive Director

Date: January 23, 2020

APPROVED AS TO FORM:

MICHAEL C. GHIZZONI
COUNTY COUNSEL

By: _____
Deputy County Counsel

APPROVED AS TO ACCOUNTING FORM:

BETSY M. SCHAFFER, CPA
AUDITOR-CONTROLLER

By: _____
Deputy

RECOMMENDED FOR APPROVAL:

ALICE GLEGHORN, PH.D., DIRECTOR
DEPARTMENT OF BEHAVIORAL
WELLNESS

By: _____
Director

APPROVED AS TO INSURANCE FORM:

RAY AROMATORIO
RISK MANAGEMENT

By: _____
Risk Management