



# County of Santa Barbara

## BOARD OF SUPERVISORS

### Minute Order

June 28, 2022

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**Present:** 4 - Supervisor Williams, Supervisor Hartmann, Supervisor Nelson, and Supervisor Lavagnino  
**Absent 1 -** Supervisor Hart

SOCIAL SERVICES DEPARTMENT

File Reference No. 22-00531

**RE:** Consider recommendations regarding an Agreement with Child Abuse Listening and Mediation for Child Welfare Services Differential Response/Front Porch Program, as follows:

a) Approve and authorize the Chair to execute an Agreement with Child Abuse Listening and Mediation (a local vendor) to provide Child Welfare Services Differential Response/Front Porch Program services for a total contract amount not to exceed \$200,000.00 for the period July 1, 2022 through June 30, 2023; and

b) Determine that the activity is not a "Project" subject to California Environmental Quality Act (CEQA) review per CEQA Guideline Section 15378(b)(5) since the activity is an organizational or administrative activity of government that will not result in direct or indirect physical changes in the environment.

**A motion was made by Supervisor Nelson, seconded by Supervisor Lavagnino, that this matter be acted on as follows:**

**a) Approved and authorized; Chair to execute; and**

**b) Approved.**

**The motion carried by the following vote:**

**Ayes:** 4 - Supervisor Williams, Supervisor Hartmann, Supervisor Nelson, and Supervisor Lavagnino

**Absent:** 1 - Supervisor Hart

## AGREEMENT FOR SERVICES OF INDEPENDENT CONTRACTOR

**THIS AGREEMENT** (hereafter Agreement) is made by and between the County of Santa Barbara, a political subdivision of the State of California (hereafter COUNTY) and Child Abuse listening Mediation (CALM) with an address at 1236 Chapala Street, Santa Barbara, CA 93101 (hereafter CONTRACTOR) wherein CONTRACTOR agrees to provide and COUNTY agrees to accept the services specified herein.

**WHEREAS**, CONTRACTOR represents that it is specially trained, skilled, experienced, and competent to perform the special services required by COUNTY and COUNTY desires to retain the services of CONTRACTOR pursuant to the terms, covenants, and conditions herein set forth;

**NOW, THEREFORE**, in consideration of the mutual covenants and conditions contained herein, the parties agree as follows:

### 1. DESIGNATED REPRESENTATIVE

Marianne Reagan, Adult and Children Services Operations Division Chief at phone number (805) 681-4529 is the representative of COUNTY and will administer this Agreement for and on behalf of COUNTY. Alana Walczak, President and Chief Executive Officer at phone number (805) 965-2376 is the authorized representative for CONTRACTOR. Changes in designated representatives shall be made only after advance written notice to the other party.

### 2. NOTICES

Any notice or consent required or permitted to be given under this Agreement shall be given to the respective parties in writing, by personal delivery, email, or facsimile, or with postage prepaid by first class mail, registered or certified mail, or express courier service, as follows:

TO COUNTY: Marianne Reagan, Department of Social Services  
234 Camino del Remedio, Santa Barbara, CA 93110, FAX (805) 681-8951  
Email: [M.Reagan@countyofsb.org](mailto:M.Reagan@countyofsb.org)

TO CONTRACTOR: Alana Walczak, Chief Executive Officer, CALM  
1236 Chapala Street, Santa Barbara, CA 93101, FAX (805) 963-6707  
Email: [awalczak@calm4kids.org](mailto:awalczak@calm4kids.org)

or at such other address or to such other person that the parties may from time to time designate in accordance with this Notices section. If sent by first class mail, notices and consents under this section shall be deemed to be received five (5) days following their deposit in the U.S. mail. This Notices section shall not be construed as meaning that either party agrees to service of process except as required by applicable law.

### 3. SCOPE OF SERVICES

CONTRACTOR agrees to provide services to COUNTY in accordance with EXHIBIT A attached hereto and incorporated herein by reference.

### 4. TERM

CONTRACTOR shall commence performance on **July 1, 2022** and end performance upon completion, but no later than **June 30, 2023** unless otherwise directed by COUNTY or unless earlier terminated.

## **5. COMPENSATION OF CONTRACTOR**

In full consideration for CONTRACTOR's services, CONTRACTOR shall be paid for performance under this Agreement in accordance with the terms of EXHIBIT B attached hereto and incorporated herein by reference. Billing shall be made by invoice, which shall include the contract number assigned by COUNTY and which is delivered to the address given in Section 2 NOTICES above following completion of the increments identified on EXHIBIT B. Unless otherwise specified on EXHIBIT B, payment shall be net thirty (30) days from presentation of invoice.

## **6. INDEPENDENT CONTRACTOR**

It is mutually understood and agreed that CONTRACTOR (including any and all of its officers, agents, and employees), shall perform all of its services under this Agreement as an independent contractor as to COUNTY and not as an officer, agent, servant, employee, joint venturer, partner, or associate of COUNTY. Furthermore, COUNTY shall have no right to control, supervise, or direct the manner or method by which CONTRACTOR shall perform its work and function. However, COUNTY shall retain the right to administer this Agreement so as to verify that CONTRACTOR is performing its obligations in accordance with the terms and conditions hereof. CONTRACTOR understands and acknowledges that it shall not be entitled to any of the benefits of a COUNTY employee, including but not limited to vacation, sick leave, administrative leave, health insurance, disability insurance, retirement, unemployment insurance, workers' compensation and protection of tenure. CONTRACTOR shall be solely liable and responsible for providing to, or on behalf of, its employees all legally-required employee benefits. In addition, CONTRACTOR shall be solely responsible and save COUNTY harmless from all matters relating to payment of CONTRACTOR's employees, including compliance with Social Security withholding and all other regulations governing such matters. It is acknowledged that during the term of this Agreement, CONTRACTOR may be providing services to others unrelated to the COUNTY or to this Agreement.

## **7. STANDARD OF PERFORMANCE**

CONTRACTOR represents that it has the skills, expertise, and licenses/permits necessary to perform the services required under this Agreement. Accordingly, CONTRACTOR shall perform all such services in the manner and according to the standards observed by a competent practitioner of the same profession in which CONTRACTOR is engaged. All products of whatsoever nature, which CONTRACTOR delivers to COUNTY pursuant to this Agreement, shall be prepared in a first class and workmanlike manner and shall conform to the standards of quality normally observed by a person practicing in CONTRACTOR's profession. CONTRACTOR shall correct or revise any errors or omissions, at COUNTY'S request without additional compensation. Permits and/or licenses shall be obtained and maintained by CONTRACTOR without additional compensation.

## **8. DEBARMENT AND SUSPENSION**

CONTRACTOR certifies to COUNTY that it and its employees and principals are not debarred, suspended, or otherwise excluded from or ineligible for, participation in federal, state, or county government contracts. CONTRACTOR certifies that it shall not contract with a subcontractor that is so debarred or suspended.

## **9. TAXES**

CONTRACTOR shall pay all taxes, levies, duties, and assessments of every nature due in connection with any work under this Agreement and shall make any and all payroll deductions required by law. COUNTY shall not be responsible for paying any taxes on CONTRACTOR's behalf, and should COUNTY be required to do so by state, federal, or local taxing agencies, CONTRACTOR agrees to promptly reimburse COUNTY for the full value of such paid taxes plus interest and penalty, if any. These taxes shall include, but not be limited to, the following: FICA (Social Security), unemployment insurance contributions, income tax, disability insurance, and workers' compensation insurance.

## **10. CONFLICT OF INTEREST**

CONTRACTOR covenants that CONTRACTOR presently has no employment or interest and shall not acquire any employment or interest, direct or indirect, including any interest in any business, property, or source of income, which would conflict in any manner or degree with the performance of services required to be performed under this Agreement. CONTRACTOR further covenants that in the performance of this Agreement, no person having any such interest shall be employed by CONTRACTOR. CONTRACTOR must promptly disclose to COUNTY, in writing, any potential conflict of interest. COUNTY retains the right to waive a conflict of interest disclosed by CONTRACTOR if COUNTY determines it to be immaterial, and such waiver is only effective if provided by COUNTY to CONTRACTOR in writing.

## **11. OWNERSHIP OF DOCUMENTS AND INTELLECTUAL PROPERTY**

COUNTY shall be the owner of the following items incidental to this Agreement upon production, whether or not completed: all data collected, all documents of any type whatsoever, all photos, designs, sound or audiovisual recordings, software code, inventions, technologies, and other materials, and any material necessary for the practical use of such items, from the time of collection and/or production whether or not performance under this Agreement is completed or terminated prior to completion. CONTRACTOR shall not release any of such items to other parties except after prior written approval of COUNTY.

Unless otherwise specified in EXHIBIT A, CONTRACTOR hereby assigns to COUNTY all copyright, patent, and other intellectual property and proprietary rights to all data, documents, reports, photos, designs, sound or audiovisual recordings, software code, inventions, technologies, and other materials prepared or provided by CONTRACTOR pursuant to this Agreement (collectively referred to as "Copyrightable Works and Inventions"). COUNTY shall have the unrestricted authority to copy, adapt, perform, display, publish, disclose, distribute, create derivative works from, and otherwise use in whole or in part, any Copyrightable Works and Inventions. CONTRACTOR agrees to take such actions and execute and deliver such documents as may be needed to validate, protect and confirm the rights and assignments provided hereunder. CONTRACTOR warrants that any Copyrightable Works and Inventions and other items provided under this Agreement will not infringe upon any intellectual property or proprietary rights of any third party. CONTRACTOR at its own expense shall defend, indemnify, and hold harmless COUNTY against any claim that any Copyrightable Works or Inventions or other items provided by CONTRACTOR hereunder infringe upon intellectual or other proprietary rights of a third party, and CONTRACTOR shall pay any damages, costs, settlement amounts, and fees (including attorneys' fees) that may be incurred by COUNTY in connection with any such claims. This Ownership of Documents and Intellectual Property provision shall survive expiration or termination of this Agreement.

## **12. NO PUBLICITY OR ENDORSEMENT**

CONTRACTOR shall not use COUNTY's name or logo or any variation of such name or logo in any publicity, advertising or promotional materials. CONTRACTOR shall not use COUNTY's name or logo in any manner that would give the appearance that the COUNTY is endorsing CONTRACTOR. CONTRACTOR shall not in any way contract on behalf of or in the name of COUNTY. CONTRACTOR shall not release any informational pamphlets, notices, press releases, research reports, or similar public notices concerning the COUNTY or its projects, without obtaining the prior written approval of COUNTY.

## **13. COUNTY PROPERTY AND INFORMATION**

All of COUNTY's property, documents, and information provided for CONTRACTOR's use in connection with the services shall remain COUNTY's property, and CONTRACTOR shall return any such items whenever requested by COUNTY and whenever required according to the Termination section of this Agreement. CONTRACTOR may use such items only in connection with providing the services. CONTRACTOR shall not disseminate any COUNTY property, documents, or information without COUNTY's prior written consent.

#### **14. RECORDS, AUDIT, AND REVIEW**

CONTRACTOR shall keep such business records pursuant to this Agreement as would be kept by a reasonably prudent practitioner of CONTRACTOR's profession and shall maintain such records for at least four (4) years following the termination of this Agreement. All accounting records shall be kept in accordance with generally accepted accounting principles. COUNTY shall have the right to audit and review all such documents and records at any time during CONTRACTOR's regular business hours or upon reasonable notice. In addition, if this Agreement exceeds ten thousand dollars (\$10,000.00), CONTRACTOR shall be subject to the examination and audit of the California State Auditor, at the request of the COUNTY or as part of any audit of the COUNTY, for a period of three (3) years after final payment under the Agreement (Cal. Govt. Code Section 8546.7). CONTRACTOR shall participate in any audits and reviews, whether by COUNTY or the State, at no charge to COUNTY.

If federal, state or COUNTY audit exceptions are made relating to this Agreement, CONTRACTOR shall reimburse all costs incurred by federal, state, and/or COUNTY governments associated with defending against the audit exceptions or performing any audits or follow-up audits, including but not limited to: audit fees, court costs, attorneys' fees based upon a reasonable hourly amount for attorneys in the community, travel costs, penalty assessments and all other costs of whatever nature. Immediately upon notification from COUNTY, CONTRACTOR shall reimburse the amount of the audit exceptions and any other related costs directly to COUNTY as specified by COUNTY in the notification.

#### **15. INDEMNIFICATION AND INSURANCE**

CONTRACTOR agrees to the indemnification and insurance provisions as set forth in EXHIBIT C attached hereto and incorporated herein by reference.

#### **16. NONDISCRIMINATION**

COUNTY hereby notifies CONTRACTOR that COUNTY's Unlawful Discrimination Ordinance (Article XIII of Chapter 2 of the Santa Barbara County Code) applies to this Agreement and is incorporated herein by this reference with the same force and effect as if the ordinance were specifically set out herein and CONTRACTOR agrees to comply with said ordinance.

#### **17. NONEXCLUSIVE AGREEMENT**

CONTRACTOR understands that this is not an exclusive Agreement and that COUNTY shall have the right to negotiate with and enter into contracts with others providing the same or similar services as those provided by CONTRACTOR as the COUNTY desires.

#### **18. NON-ASSIGNMENT**

CONTRACTOR shall not assign, transfer or subcontract this Agreement or any of its rights or obligations under this Agreement without the prior written consent of COUNTY and any attempt to so assign, subcontract or transfer without such consent shall be void and without legal effect and shall constitute grounds for termination.

#### **19. TERMINATION**

A. By COUNTY. COUNTY may, by written notice to CONTRACTOR, terminate this Agreement in whole or in part at any time, whether for COUNTY's convenience, for nonappropriation of funds, or because of the failure of CONTRACTOR to fulfill the obligations herein.

1. **For Convenience.** COUNTY may terminate this Agreement in whole or in part upon thirty (30) days written notice. During the thirty (30) day period, CONTRACTOR shall, as directed by COUNTY, wind down and cease its services as quickly and efficiently as reasonably possible, without performing

unnecessary services or activities and by minimizing negative effects on COUNTY from such winding down and cessation of services.

2. **For Nonappropriation of Funds.** Notwithstanding any other provision of this Agreement, in the event that no funds or insufficient funds are appropriated or budgeted by federal, state or COUNTY governments, or funds are not otherwise available for payments in the fiscal year(s) covered by the term of this Agreement, then COUNTY will notify CONTRACTOR of such occurrence and COUNTY may terminate or suspend this Agreement in whole or in part, with or without a prior notice period. Subsequent to termination of this Agreement under this provision, COUNTY shall have no obligation to make payments with regard to the remainder of the term.
  3. **For Cause.** Should CONTRACTOR default in the performance of this Agreement or materially breach any of its provisions, COUNTY may, at COUNTY's sole option, terminate or suspend this Agreement in whole or in part by written notice. Upon receipt of notice, CONTRACTOR shall immediately discontinue all services affected (unless the notice directs otherwise) and notify COUNTY as to the status of its performance. The date of termination shall be the date the notice is received by CONTRACTOR, unless the notice directs otherwise.
- B. **By CONTRACTOR.** Should COUNTY fail to pay CONTRACTOR all or any part of the payment set forth in EXHIBIT B, CONTRACTOR may, at CONTRACTOR's option terminate this Agreement if such failure is not remedied by COUNTY within thirty (30) days of written notice to COUNTY of such late payment.
- C. Upon termination, CONTRACTOR shall deliver to COUNTY all data, estimates, graphs, summaries, reports, and all other property, records, documents or papers as may have been accumulated or produced by CONTRACTOR in performing this Agreement, whether completed or in process, except such items as COUNTY may, by written permission, permit CONTRACTOR to retain. Notwithstanding any other payment provision of this Agreement, COUNTY shall pay CONTRACTOR for satisfactory services performed to the date of termination to include a prorated amount of compensation due hereunder less payments, if any, previously made. In no event shall CONTRACTOR be paid an amount in excess of the full price under this Agreement nor for profit on unperformed portions of service. CONTRACTOR shall furnish to COUNTY such financial information as in the judgment of COUNTY is necessary to determine the reasonable value of the services rendered by CONTRACTOR. In the event of a dispute as to the reasonable value of the services rendered by CONTRACTOR, the decision of COUNTY shall be final. The foregoing is cumulative and shall not affect any right or remedy which COUNTY may have in law or equity.

## **20. SECTION HEADINGS**

The headings of the several sections, and any Table of Contents appended hereto, shall be solely for convenience of reference and shall not affect the meaning, construction or effect hereof.

## **21. SEVERABILITY**

If any one or more of the provisions contained herein shall for any reason be held to be invalid, illegal or unenforceable in any respect, then such provision or provisions shall be deemed severable from the remaining provisions hereof, and such invalidity, illegality or unenforceability shall not affect any other provision hereof, and this Agreement shall be construed as if such invalid, illegal or unenforceable provision had never been contained herein.

**22. REMEDIES NOT EXCLUSIVE**

No remedy herein conferred upon or reserved to COUNTY is intended to be exclusive of any other remedy or remedies, and each and every such remedy, to the extent permitted by law, shall be cumulative and in addition to any other remedy given hereunder or now or hereafter existing at law or in equity or otherwise.

**23. TIME IS OF THE ESSENCE**

Time is of the essence in this Agreement and each covenant and term is a condition herein.

**24. NO WAIVER OF DEFAULT**

No delay or omission of COUNTY to exercise any right or power arising upon the occurrence of any event of default shall impair any such right or power or shall be construed to be a waiver of any such default or an acquiescence therein; and every power and remedy given by this Agreement to COUNTY shall be exercised from time to time and as often as may be deemed expedient in the sole discretion of COUNTY.

**25. ENTIRE AGREEMENT AND AMENDMENT**

In conjunction with the matters considered herein, this Agreement contains the entire understanding and agreement of the parties and there have been no promises, representations, agreements, warranties or undertakings by any of the parties, either oral or written, of any character or nature hereafter binding except as set forth herein. This Agreement may be altered, amended or modified only by an instrument in writing, executed by the parties to this Agreement and by no other means. Each party waives their future right to claim, contest or assert that this Agreement was modified, canceled, superseded, or changed by any oral agreements, course of conduct, waiver or estoppel.

**26. SUCCESSORS AND ASSIGNS**

All representations, covenants and warranties set forth in this Agreement, by or on behalf of, or for the benefit of any or all of the parties hereto, shall be binding upon and inure to the benefit of such party, its successors and assigns.

**27. COMPLIANCE WITH LAW**

CONTRACTOR shall, at its sole cost and expense, comply with all County, State and Federal ordinances and statutes now in force or which may hereafter be in force with regard to this Agreement. The judgment of any court of competent jurisdiction, or the admission of CONTRACTOR in any action or proceeding against CONTRACTOR, whether COUNTY is a party thereto or not, that CONTRACTOR has violated any such ordinance or statute, shall be conclusive of that fact as between CONTRACTOR and COUNTY.

**28. CALIFORNIA LAW AND JURISDICTION**

This Agreement shall be governed by the laws of the State of California. Any litigation regarding this Agreement or its contents shall be filed in the County of Santa Barbara, if in state court, or in the federal district court nearest to Santa Barbara County, if in federal court.

**29. EXECUTION OF COUNTERPARTS**

This Agreement may be executed in any number of counterparts and each of such counterparts shall for all purposes be deemed to be an original; and all such counterparts, or as many of them as the parties shall preserve undestroyed, shall together constitute one and the same instrument.

### **30. AUTHORITY**

All signatories and parties to this Agreement warrant and represent that they have the power and authority to enter into this Agreement in the names, titles and capacities herein stated and on behalf of any entities, persons, or firms represented or purported to be represented by such entity(ies), person(s), or firm(s) and that all formal requirements necessary or required by any state and/or federal law in order to enter into this Agreement have been fully complied with. Furthermore, by entering into this Agreement, CONTRACTOR hereby warrants that it shall not have breached the terms or conditions of any other contract or agreement to which CONTRACTOR is obligated, which breach would have a material effect hereon.

### **31. SURVIVAL**

All provisions of this Agreement which by their nature are intended to survive the termination or expiration of this Agreement shall survive such termination or expiration.

### **32. PRECEDENCE**

In the event of conflict between the provisions contained in the numbered sections of this Agreement and the provisions contained in the Exhibits, the provisions of the Exhibits shall prevail over those in the numbered sections.

### **33. STATE ENERGY CONSERVATION PLAN**

CONTRACTOR agrees to comply with mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6201).

### **34. PROHIBITION OF EXPENDING LOCAL AGENCY STATE OR FEDERAL FUNDS FOR LOBBYING**

A. CONTRACTOR, by signing this Agreement, hereby certifies to the best of his, her or its knowledge and belief that:

1. No state, federal or local agency appropriated funds have been paid, or will be paid by-or-on behalf of CONTRACTOR to any person for influencing or attempting to influence an officer or employee of any state or federal agency; a Member of the State Legislature or United States Congress; an officer or employee of the Legislature or Congress; or any employee of a Member of the Legislature or Congress, in connection with the awarding of any state or federal contract; the making of any state or federal grant; the making of any state or federal loan; the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any state or federal contract, grant, loan, or cooperative agreement.

2. If any funds other than federal appropriated funds have been paid, or will be paid to any person for influencing or attempting to influence an officer or employee of any federal agency; a Member of Congress; an officer or employee of Congress, or an employee of a Member of Congress; in connection with this federal contract, grant, loan, or cooperative agreement; CONTRACTOR shall complete and submit California State Standard Form-LLL, "Disclosure Form to Report Lobbying," to the COUNTY and in accordance with the instructions found therein.

B. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, Title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

C. CONTRACTOR also agrees by signing this document that he, she or it shall require that the language of this certification be included in all lower-tier subcontracts, which exceed \$100,000 and that all such sub recipients shall certify and disclose accordingly.



**35. CLEAN AIR ACT AND FEDERAL WATER POLLUTION CONTROL ACT**

CONTRACTOR shall comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and pursuant to the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). CONTRACTOR shall promptly disclose, in writing, to the COUNTY office, to the Federal Awarding Agency, and to the Regional Office of the Environmental Protection Agency (EPA), whenever, in connection with the award, performance, or closeout of this contract or any subcontract thereunder, the CONTRACTOR has credible evidence that a principal, employee, agent, or subcontractor of the CONTRACTOR has committed a violation of the Clean Air Act (42 U.S.C. 7401-7671q.) or the Federal Water Pollution Control Act (33 U.S.C. 1251-1387).

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Agreement for Services of Independent Contractor between the **County of Santa Barbara** and **Child Abuse Listening Mediation (CALM)**.

**IN WITNESS WHEREOF**, the parties have executed this Agreement to be effective on the date executed by COUNTY.

**ATTEST:**

Mona Miyasato  
County Executive Officer  
Clerk of the Board

By: *Sheela da Guerra*  
Deputy Clerk

**COUNTY OF SANTA BARBARA:**

By: *Joan Hartmann*  
Joan Hartmann, Chair  
Board of Supervisors

Date: 6-28-22

**RECOMMENDED FOR APPROVAL:**

Social Services

DocuSigned by:  
By: *Daniel Nelson*  
11A5E47EB26A45A...  
Department Head

**CONTRACTOR:**

CALM

DocuSigned by:  
By: *Alana Walczak*  
B95A4C8309724B2...  
Authorized Representative

Name: Alana Walczak  
President and Chief Executive  
Title: Officer

**APPROVED AS TO FORM:**

Rachel Van Mullem  
County Counsel

DocuSigned by:  
By: *Paul Lee*  
561262F0B51A41B...  
Deputy County Counsel

**APPROVED AS TO ACCOUNTING FORM:**

Betsy M. Schaffer, CPA  
Auditor-Controller

DocuSigned by:  
By: *Robert Geis*  
D25019E2AF094BE...  
Deputy

**APPROVED AS TO FORM:**

Greg Milligan, ARM  
Risk Management

DocuSigned by:  
By: *Gregory Milligan*  
DC240AC1E64247D...  
Risk Management

## EXHIBIT A

### STATEMENT OF WORK

#### I. PROGRAM DESCRIPTION

Differential Response (DR) is an approach that is guided by the belief that children are best served in the home with parents by providing services that include, but are not limited to, family engagement, early intervention and prevention efforts and community partnership. The focus of DR is to engage families in both recognizing behaviors that place their children at risk, and availing themselves of supports and services to make behavioral changes.

Core values common to DR as opposed to traditional Child Welfare Service (CWS) response include:

- A. Family engagement versus an adversarial approach;
- B. Services versus surveillance;
- C. Labeling families as “in need of services/support” versus “perpetrators”;
- D. Changing community perception of CWS from “threatening” to “encouraging”;
- E. Changing community perception of CWS from “punishing” to “supporting”;
- F. Utilizing a continuum of responses versus “one size fits all.”

#### II. TARGET POPULATION:

The target population will be comprised of those families who a CWS worker has identified as meeting one of the Paths to DR (Path 1, Path 2, Path 3, or Path 4) criteria as outlined below, with the objective of reducing the risk of child abuse and neglect in the family home. The service delivery model will serve families whose children are at risk of danger in their home, and who are in need of community based prevention services, assessment, case management/case navigation and aftercare services to promote parental competencies, strengthen families and prevent entry or re-entry into the CWS system. DR services in accordance with section III.B.4 are to be offered to families who reside in all areas of Santa Barbara County.

#### DIFFERENTIAL RESPONSE PATH DEFINITIONS:

##### **Path 1: Community Response**

Path 1 identification is made when the allegations in the CWS referral do not meet statutory definitions of abuse or neglect, yet there are risk factors identified for the family that would benefit from community services.

##### **Path 2: Joint Child Welfare and Community Response**

Path 2 services are provided when reported child abuse and neglect allegations meet the legal definitions of child abuse and neglect, initial assessment indicates a child is safe, and the risk level is determined to be moderate to high.

##### **Path 3: CWS Response**

Path 3 services are provided when a report of child abuse and neglect allegations meets statutory definitions of child abuse and neglect, initial assessment indicates a child is not safe, a child’s risk is moderate to high and Juvenile Dependency Court intervention is or may be necessary to protect the child.

#### **Path 4: Aftercare and Support Services**

Path 4 services will be offered to families who have successfully completed a Voluntary Family Maintenance (VFM) program or Family Maintenance (FM) program case plan and are transitioning to case closure. Path 4 shall focus on aftercare services for prevention of entry and/or re-entry of VFM and FM families into the child welfare system.

### **III. DUTIES AND RESPONSIBILITIES**

#### **A. COUNTY shall:**

1. Provide referrals to the CONTRACTOR for eligible families based on the following CWS referral process:
  - a. PATH #1 referral process
    - i. Child abuse and neglect allegations are reported to the CWS Centralized Intake Unit (CIU).
    - ii. Assessment is made by a CWS worker in the CIU that the allegations do not meet statutory definitions of abuse or neglect for CWS for an in person response by CWS, yet there are indications that a family is experiencing problems that could be addressed by community services.
    - iii. CIU CWS worker shall complete and send referral for DR services to the CONTRACTOR.
  - b. PATH #2 referral process
    - i. Assigned CWS Assessment and Investigation Unit (AIU) social worker shall investigate allegations made on the family and identify those families who would benefit from DR services.
    - ii. Assigned CWS AIU social worker shall complete and send referral for DR services to the CONTRACTOR.
    - iii. The assigned CWS AIU social worker shall work with the CONTRACTOR to engage the family in services.
  - c. PATH #4 referral process
    - i. Assigned CWS VFM or Ongoing Unit social worker shall identify and offer DR services to families who have successfully completed a VFM Program or FM case plan and who are transitioning to case closure.
    - ii. Assigned CWS VFM or Ongoing Unit social worker shall complete and send referral for DR services to the CONTRACTOR .

#### **B. CONTRACTOR shall:**

1. Accept Path 1, 2, and 4 referrals for DR services for approximately 441 families experiencing issues including, but not limited to, the following:
  - a. General neglect of child/children due to lack of necessities, inadequate supervision and unattended health/medical needs.
  - b. Chronic neglect of child/children.
  - c. Parenting challenges, which include, but are not limited to, overwhelming/challenging teen/child behaviors and/or special needs.

- d. Parent/child discord or parental discord when child is present.
  - e. Excessive corporal punishment on child/children, which results in injuries.
  - f. Inappropriate expectations/discipline for developmental stage of child.
  - g. Teen pregnancy.
  - h. Intimate partner violence.
  - i. Substance abuse.
  - j. Mental health needs of family members.
2. Report within one business day to the CWS worker that the referral was received.
  3. Complete initial contact with families within three business days of initial referral.
  4. Provide culturally sensitive case management services to families including but not limited to:
    - a. Early and continuous family engagement efforts;
    - b. Intake and assessment of family needs;
    - c. Case planning;
    - d. Identification and securing resources for families;
    - e. Referral and linkage to community services to families;
    - f. Case coordination and management;
    - g. Crisis intervention and management; and
    - h. Family support and advocacy.
  5. CONTRACTOR shall be responsible for determining which families they will be providing direct case management services for and which families they will be referring out for case management.
    - a. For families for which the CONTRACTOR will be providing direct case management services:
      - i. Use the evidence based Family Development Matrix (FDM) for assessment and case management. Use of the FDM requires a minimum of three months of case management services.
      - ii. Screen children birth to five years for developmental/social emotional delays using the Ages & Stages 3 and Ages & Stages Social Emotional Questionnaires.
      - iii. Develop a service delivery plan for each family, including detailed information on agreed-upon activities and prevention/intervention/aftercare services based on FDM assessment.
      - iv. Refer the family to identified services available in the community. It is expected that, in most cases, the CONTRACTOR will utilize services available in the community for the families rather than directly providing services themselves. This will promote the building of a larger support network for the family being served.
    - b. For those families for which the CONTRACTOR refers out for case management services. CONTRACTOR shall help the family connect with agency to engage in these services.
  6. Collaborate and coordinate as appropriate with service providers to facilitate access for families to referred services.
  7. Refer any allegations of child abuse or neglect to CWS in accordance with mandated reporter legal responsibilities.

8. Participation in child, family team and attending other miscellaneous meetings as requested and facilitated by COUNTY.
9. Provide bilingual (English/Spanish) and culturally competent services.
10. Provide services almost entirely in the home, or other natural environment of the family at times that are convenient for the family including outside of traditional business hours.
11. Use a trauma-responsive, collaborative and friendly approach to engage and motivate families.
12. Maintain records on each family served to include, but not limited to: a copy of the service delivery plan, a chronological list of all contacts with a summary of topics discussed and/or services provided to each family, as well as family follow-up with referrals, family compliance with services, and referral outcome information.
13. Collaborate with CWS in delivering DR services in partnership with First Five, the Family Resource Center's and other public and private service providers to ensure the needs of the children and families served are adequately addressed.
14. Actively participate with CWS in maintaining a countywide DR system by increasing community awareness of DR.
15. Become or remain a member of the Santa Barbara County Child Abuse Prevention Council.

#### **IV. REPORTING REQUIREMENTS**

- A. CONTRACTOR shall submit at a minimum quarterly detailed reports which shall include the following:
  1. Number of new DR referrals received each month.
  2. Names of families and ages of children who have been referred for DR.
  3. The issue for which the family was referred for DR.
  4. Number of English, Spanish, or other language speaking families served each month along with the ethnicity of each family, and the city in which they live.
  5. Date of the first contact with family for DR services as well as when follow-up contacts were made.
  6. Identification of Referral Path (Path 1, Path 2 or Path 4) for each family.
  7. The date and reason for DR referral closure.
  8. Performance Outcome Measures as set forth in Section V.

#### **V. PERFORMANCE OUTCOMES MEASURES**

A. CONTRACTOR shall satisfy the following Performance Outcomes Measures and will provide quarterly reports:

1. 80% of the families who engage in DR services will show an increase in pre/post family assessment scores, using the FDM.
2. 95% of all referrals to the DR program will not have a subsequent substantiated child abuse and neglect referral within 3, 6 and 12 months.
3. 90% of families will be contacted by CONTRACTOR within three business days of initial referral.
4. 80% of families who complete DR services will indicate "Satisfied" level of satisfaction as measured by the Family Satisfaction Survey administered at the end of services.

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## EXHIBIT B

### PAYMENT ARRANGEMENTS

#### Periodic Compensation

- A. For CONTRACTOR services to be rendered under this Agreement, CONTRACTOR shall be paid a total contract amount, including cost reimbursements, not to exceed \$ **200,000**.
- B. Payment for services and /or reimbursement of costs shall be made upon CONTRACTOR's satisfactory performance, based upon the scope and methodology contained in **EXHIBIT A** as determined by COUNTY.
- C. By the 15<sup>th</sup> of the month following the provision of services, CONTRACTOR shall submit to the COUNTY DESIGNATED REPRESENTATIVE an invoice or certified claim on the County Treasury for the service performed over the period specified. These invoices or certified claims must cite the assigned Board Contract Number. COUNTY REPRESENTATIVE shall evaluate the quality of the service performed and if found to be satisfactory and within the cost basis of **EXHIBIT B-1** shall initiate payment processing. COUNTY shall pay invoices or claims for satisfactory work within 30 days of receipt of correct and complete invoices or claims from CONTRACTOR.
- D. COUNTY's failure to discover or object to any unsatisfactory work or billings prior to payment will not constitute a waiver of COUNTY's right to require CONTRACTOR to correct such work or billings or seek any other legal remedy.
- E. CONTRACTOR shall obtain prior written approval from COUNTY, prior to purchasing any furniture, equipment, Electronic Data Processing (EDP) hardware or software funded through this contract. CONTRACTOR will return to COUNTY upon expiration or termination of this contract all furniture, equipment, EDP hardware or software purchased or provided to CONTRACTOR under this Agreement.
- F. Audit Exceptions and Disallowed Costs- CONTRACTOR shall be subject to audit/monitoring reviews that cover all fiscal and programmatic terms and conditions of the contract and/or prescribed by the State, including cost allocation methodologies. Except to the extent that the State and/or County determines it will assume liability, CONTRACTOR shall be liable for and will repay, to the COUNTY, any amount for recoupment of audit/monitoring exceptions and disallowances of disallowed costs. Such repayment shall be from funds other than those received under this Agreement.



**EXHIBIT B-1  
LINE ITEM BUDGET**

Term Beginning: 7/1/22

Term Ending: 6/30/23

**A. SALARIES AND EMPLOYEE BENEFITS**

1) Salaries - List each position to be funded by this award.

Position(s)	Full-Time Equivalent (FTE) <sup>1</sup>	Budget for Contract Term
Direct Service Positions		
- Bilingual Front Porch Engagement Specialist	0.80	\$ 41,467.00
- Bilingual Front Porch Engagement Specialist	0.80	\$ 38,954.00
- Front Porch Engagement Specialist	0.30	\$ 17,846.00
- Program Manager/Supervisor	0.40	\$ 29,603.00
Administrative Positions		
- Senior Manager of Clinical Programs	0.1	\$ 10,400.00
<b>Sub-Total Salaries:</b>		<b>\$ 138,270.00</b>

<sup>1</sup> FTE = Amount of time employee works on this program. State as decimal based upon a 40 hour work week.

2) Employee Benefits - List type of employee benefit(s) and amount budgeted.

Type of Employee Benefit	Budget for Contract Term
Payroll taxes and expenses, Employee Benefits	\$ 34,568.00
Sub-Total Employee Benefits	\$ 34,568.00
Percentage Benefits	25.0%
<b>TOTAL SALARIES AND EMPLOYEE BENEFITS</b>	<b>\$ 172,838.00</b>

**B. SERVICES AND SUPPLIES**

1) Services - List any consultant(s) or contract services

Name of Consultant(s)/Contract Services	Budget for Contract Term
Independent Audit	
<b>Sub-Total Services</b>	<b>\$ -</b>

## 2) Supplies

Item	Budget for Contract Term
Program Expense/Supplies, Education and Training	\$ 3,000.00
Telephone*	\$ 1,500.00
Mileage*	\$ 3,076.00
Other*	
Sub-Total Supplies	\$ 7,576.00

## 3) Flex Funds

Item	Budget for Contract Term
	\$ 7,500.00
Sub-Total Supplies	\$ 7,500.00
<b>TOTAL SERVICES AND SUPPLIES</b>	<b>\$ 15,076.00</b>

## C. OPERATING EXPENSES

Item*	Budget for Contract Term
Facility Lease/Rental	\$ 2,500.00
Equipment Lease/Rental*	
Furnishings*	
Maintenance	
Utilities	
Insurance (Refer to General Contract Provisions for Insurance Requirements)	
Other*	
Indirect Cost Allocation Capped at 15%	\$ 28,562.00
Total Operating Expenses	\$ 31,062.00
GRAND TOTAL LINE ITEM BUDGET	\$ 218,976.00
Minus In Kind Revenue	\$ 18,976.00
<b>TOTAL BEING REQUESTED</b>	<b>\$ 200,000.00</b>

## D. IN KIND REVENUE

List all of your organization's current and projected sources and amounts of revenue.

Revenue Source	Revenue Expiration Date	Budget for Contract Term
Unrestricted Contributions		\$ 18,976.00
Total Revenue		\$ 18,976.00

**E. TEN (10) Percent Cash or In-Kind Match Minimum**

List all of your organization's current and projected sources and amounts of matching funds for the services your agency is applying to provide.

Source of Matching Funds	Dates funds will be available	Match Amount for Contract Term	Projected or Confirmed
Unrestricted Contributions		\$ 18,976.00	
	<b>Total Match</b>	\$ 18,976.00	

## EXHIBIT C

### Indemnification and Insurance Requirements (For contracts involving the care/supervision of children, seniors or vulnerable persons)

#### INDEMNIFICATION

CONTRACTOR agrees to indemnify, defend (with counsel reasonably approved by COUNTY) and hold harmless COUNTY and its officers, officials, employees, agents and volunteers from and against any and all claims, actions, losses, damages, judgments and/or liabilities arising out of this Agreement from any cause whatsoever, including the acts, errors or omissions of any person or entity and for any costs or expenses (including but not limited to attorneys' fees) incurred by COUNTY on account of any claim except where such indemnification is prohibited by law. CONTRACTOR'S indemnification obligation applies to COUNTY'S active as well as passive negligence but does not apply to COUNTY'S sole negligence or willful misconduct.

#### NOTIFICATION OF ACCIDENTS AND SURVIVAL OF INDEMNIFICATION PROVISIONS

CONTRACTOR shall notify COUNTY immediately in the event of any accident or injury arising out of or in connection with this Agreement. The indemnification provisions in this Agreement shall survive any expiration or termination of this Agreement.

#### INSURANCE

CONTRACTOR shall procure and maintain for the duration of this Agreement insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder and the results of that work by the CONTRACTOR, its agents, representatives, employees or subcontractors.

##### A. Minimum Scope of Insurance

Coverage shall be at least as broad as:

1. **Commercial General Liability (CGL):** Insurance Services Office (ISO) Form CG 00 01 covering CGL on an "occurrence" basis, including products-completed operations, personal & advertising injury, with limits no less than \$1,000,000 per occurrence and \$2,000,000 in the aggregate.
2. **Automobile Liability:** Insurance Services Office Form Number CA 0001 covering, Code 1 (any auto), or if CONTRACTOR has no owned autos, Code 8 (hired) and 9 (non-owned), with limit no less than \$1,000,000 per accident for bodily injury and property damage.
3. **Workers' Compensation:** Insurance as required by the State of California, with Statutory Limits, and Employer's Liability Insurance with limit of no less than \$1,000,000 per accident for bodily injury or disease. *(Not required if CONTRACTOR provides written verification that it has no employees)*
4. **Professional Liability:** (Errors and Omissions) Insurance appropriate to the CONTRACTOR'S profession, with limit no less than \$2,000,000 per occurrence or claim, \$2,000,000 aggregate.
5. **Sexual Misconduct Liability:** Insurance covering actual or alleged claims for sexual misconduct and/or molestation with limits of not less than \$2 million per claim and \$2 million aggregate, and claims for negligent employment, investigation, supervision, training or retention of, or failure to report to proper authorities, a person(s) who committed any act of abuse, molestation, harassment, mistreatment or maltreatment of a sexual nature.

If the CONTRACTOR maintains broader coverage and/or higher limits than the minimums shown above, the COUNTY requires and shall be entitled to the broader coverage and/or the higher limits maintained by the CONTRACTOR. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to the COUNTY.

B. Other Insurance Provisions

The insurance policies are to contain, or be endorsed to contain, the following provisions:

1. **Additional Insured** – COUNTY, its officers, officials, employees, agents and volunteers are to be covered as additional insureds on the CGL policy with respect to liability arising out of work or operations performed by or on behalf of the CONTRACTOR including materials, parts, or equipment furnished in connection with such work or operations. General liability coverage can be provided in the form of an endorsement to the CONTRACTOR'S insurance at least as broad as ISO Form ISO Form CG 20 10 11 85 or both CG 20 10, CG 20 26, CG 20 33, or CG 20 38; and CG 20 37 forms if later revisions used).
2. **Primary Coverage** – For any claims related to this contract, the CONTRACTOR'S insurance coverage shall be primary insurance primary coverage at least as broad as ISO CG 20 01 04 13 as respects the COUNTY, its officers, officials, employees, and volunteers. Any insurance or self-insurance maintained by the COUNTY, its officers, officials, employees, or volunteers shall be excess of the CONTRACTOR'S insurance and shall not contribute with it.
3. **Notice of Cancellation** – Each insurance policy required above shall provide that coverage shall not be canceled, except with notice to the COUNTY.
4. **Waiver of Subrogation Rights** – CONTRACTOR hereby grants to COUNTY a waiver of any right to subrogation which any insurer of said CONTRACTOR may acquire against the COUNTY by virtue of the payment of any loss under such insurance. CONTRACTOR agrees to obtain any endorsement that may be necessary to effect this waiver of subrogation, but this provision applies regardless of whether or not the COUNTY has received a waiver of subrogation endorsement from the insurer.
5. **Deductibles and Self-Insured Retention** – Any deductibles or self-insured retentions must be declared to and approved by the COUNTY. The COUNTY may require the CONTRACTOR to purchase coverage with a lower deductible or retention or provide proof of ability to pay losses and related investigations, claim administration, and defense expenses within the retention.
6. **Acceptability of Insurers** – Unless otherwise approved by Risk Management, insurance shall be written by insurers authorized to do business in the State of California and with a minimum A.M. Best's Insurance Guide rating of "A- VII".
7. **Verification of Coverage** – CONTRACTOR shall furnish the COUNTY with proof of insurance, original certificates and amendatory endorsements as required by this Agreement. The proof of insurance, certificates and endorsements are to be received and approved by the COUNTY before work commences. However, failure to obtain the required documents prior to the work beginning shall not waive the CONTRACTOR'S obligation to provide them. The CONTRACTOR shall furnish evidence of renewal of coverage throughout the term of the Agreement. The COUNTY reserves the right to require complete, certified copies of all required insurance policies, including endorsements required by these specifications, at any time.
8. **Failure to Procure Coverage** – In the event that any policy of insurance required under this Agreement does not comply with the requirements, is not procured, or is canceled and not replaced, COUNTY has the right but not the obligation or duty to terminate the Agreement. Maintenance of required insurance coverage is a material element of the Agreement and failure to maintain or renew such coverage or to provide evidence of renewal may be treated by COUNTY as a material breach of contract.

9. **Subcontractors** – CONTRACTOR shall require and verify that all subcontractors maintain insurance meeting all the requirements stated herein, and CONTRACTOR shall ensure that COUNTY is an additional insured on insurance required from subcontractors.
10. **Claims Made Policies** – If any of the required policies provide coverage on a claims-made basis:
- i. The Retroactive Date must be shown and must be before the date of the contract or the beginning of contract work.
  - ii. Insurance must be maintained and evidence of insurance must be provided for at least five (5) years after completion of contract work.
  - iii. If coverage is canceled or non-renewed, and not replaced with another claims-made policy form with a Retroactive Date prior to the contract effective date, the CONTRACTOR must purchase “extended reporting” coverage for a minimum of five (5) years after completion of contract work.
11. **Special Risks or Circumstances** – COUNTY reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.

Any change requiring additional types of insurance coverage or higher coverage limits must be made by amendment to this Agreement. CONTRACTOR agrees to execute any such amendment within thirty (30) days of receipt.

Any failure, actual or alleged, on the part of COUNTY to monitor or enforce compliance with any of the insurance and indemnification requirements will not be deemed as a waiver of any rights on the part of COUNTY.

**AFIRST AMENDMENT TO AGREEMENT FOR SERVICES OF INDEPENDENT CONTRACTOR FOR  
FRONT PORCH SERVICES**

**Santa Barbara County**  
Department of Social Services

***First Amendment***

This is a *First Amendment* (First Amendment to the Agreement) to the Agreement for Services of Independent Contractor, by and between the **County of Santa Barbara** (COUNTY) and **CALM, Inc.** (CONTRACTOR).

**WHEREAS**, on June 28, 2022, the COUNTY approved the Agreement for Services with Independent Contractor, BC#22-035, (Agreement) with CONTRACTOR for the provision of Front Porch Program Services;

**WHEREAS**, the initial term of the Agreement commenced on July 1, 2022 and is set to expire on June 30, 2023 unless otherwise directed by COUNTY or unless earlier terminated; and

**WHEREAS**, the parties now desire to amend the Agreement to extend the term for one additional year commencing on July 1, 2023, through June 30, 2024 (First Extension Period).

**NOW, THEREFORE**, for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, COUNTY and CONTRACTOR agree as follows.

**The Agreement is amended as follows:**

1. References of Child Abuse Listening Mediation (CALM) is amended to state CALM, Inc. throughout the Agreement.
2. Section 4, **TERM**, of the Agreement, is amended by adding the following language:

*For the First Extension Period*, CONTRACTOR shall commence performance on July 1, 2023 and end performance upon completion, but no later than June 30, 2024, unless otherwise directed by COUNTY or unless earlier terminated.

3. Section III.B.1 of **EXHIBIT A**, of the Agreement is amended to state in its entirety:
  1. Accept Path 1, 2, and 4 referrals for DR services for approximately 388 families experiencing issues including, but not limited to, the following:
    - a. General neglect of child/children due to lack of necessities, inadequate supervision and unattended health/medical needs.
    - b. Chronic neglect of child/children.
    - c. Parenting challenges, which include, but are not limited to, overwhelming/challenging teen/child behaviors and/or special needs.
    - d. Parent/child discord or parental discord when child is present.
    - e. Excessive corporal punishment on child/children, which results in injuries.
    - f. Inappropriate expectations/discipline for developmental stage of child.
    - g. Teen pregnancy.
    - h. Intimate partner violence.
    - i. Substance abuse.

- j. Mental health needs of family members.

4. Section III.B.5.a. of **EXHIBIT A**, of the Agreement is amended to state in its entirety:

*For the period of July 1, 2022 to June 30, 2023:*

- a. For families for which the CONTRACTOR will be providing direct case management services:
  - i. Use the evidence-based Family Development Matrix (FDM) for assessment and case management. Use of the FDM requires a minimum of three months of case management services.
  - ii. Screen children birth to five years for developmental/social emotional delays using the Ages & Stages 3 and Ages & Stages Social Emotional Questionnaires.
  - iii. Develop a service delivery plan for each family, including detailed information on agreed-upon activities and prevention/intervention/aftercare services based on FDM assessment.
  - iv. Refer the family to identified services available in the community. It is expected that, in most cases, the CONTRACTOR will utilize services available in the community for the families rather than directly providing services themselves. This will promote the building of a larger support network for the family being served.

*Effective July 1, 2023:*

- a. For families for which the CONTRACTOR will be providing direct case management services:
  - i. Use evidence-based assessment and case management.
  - ii. Screen children birth to five years for developmental/social emotional delays using the Ages & Stages 3 and Ages & Stages Social Emotional Questionnaires.
  - iii. Develop a service delivery plan for each family, including detailed information on agreed-upon activities and prevention/intervention/aftercare services based on Brief Assessment.
    - a. Brief Assessment is a brief five areas assessment to gather information from the family. Those five areas are:
      - i. Brief History
      - ii. Basic Needs
      - iii. Strengths
      - iv. Barriers
      - v. Summary/Recommendations
    - b. CONTRACTOR will use the information gathered during the assessment to develop goals with the family.
  - iv. Refer the family to identified services available in the community. It is expected that, in most cases, the CONTRACTOR will utilize services available in the community for the families rather than directly providing services themselves. This will promote the building of a larger support network for the family being served.

5. Section III.B.13 of **EXHIBIT A**, of the Agreement is amended to state in its entirety:



13. Collaborate with CWS in delivering DR services in partnership with the Family Resource Center's and other public and private service providers to ensure the needs of the children and families served are adequately addressed.

6. Section V.A.1 of **EXHIBIT A** of the Agreement is amended to state in its entirety:

1. For the period from July 1, 2022 through June 30, 2023, 80% of the families who engage in DR services will show an increase in pre/post family assessment scores, using the FDM. For the period *effective July 1, 2023, 80% of families who engage in case management services will meet their treatment goals, which will be determine at the beginning of services based on the Brief Assessment and Treatment plan.*

7. Section A of **EXHIBIT B** of the Agreement is amended to state in its entirety:

A. For CONTRACTOR services to be rendered under this Agreement, CONTRACTOR shall be paid a total contract amount, including cost reimbursements, not to exceed \$200,000 for the period of July 1, 2022 through June 30, 2023, *and not to exceed \$200,000 for the period of July 1, 2023 through June 30, 2024.*

8. Section C of **EXHIBIT B** is amended to state in its entirety:

C. By the 15<sup>th</sup> of the month following the provision of services, CONTRACTOR shall submit to the COUNTY DESIGNATED REPRESENTATIVE an invoice or certified claim on the County Treasury for the service performed over the period specified. These invoices or certified claims must cite the assigned Board Contract Number. COUNTY REPRESENTATIVE shall evaluate the quality of the service performed and if found to be satisfactory and within the cost basis of **EXHIBIT B-1** *for the period of July 1, 2022 through June 30, 2023, and EXHIBIT B-2 (Line Item Budget) for the period of July 1, 2023 through June 30, 2024,* shall initiate payment processing. COUNTY shall pay invoices or claims for satisfactory work within 30 days of receipt of correct and complete invoices or claims from CONTRACTOR.

9. Add **EXHIBIT B-2**, Line Item Budget for Fiscal Year 2023/2024 as attached.

In all other respects, the Agreement remains unchanged and shall remain in full effect.

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First Amendment to the Agreement between the County of Santa Barbara and CALM, Inc..

**IN WITNESS WHEREOF**, the parties have executed this First Amendment to the Agreement to be effective on the date executed by COUNTY.

**ATTEST:**

Mona Miyasato  
County Executive Officer  
Clerk of the Board

By: *Shirley LaGuerra*  
Deputy Clerk

**COUNTY OF SANTA BARBARA:**

By: *Das Williams*  
Das Williams, Chair  
Board of Supervisors  
Date: 7-11-23

**RECOMMENDED FOR APPROVAL:**

Department of Social Services

By: *Daniel Nelson*  
Department Head

**CONTRACTOR:**

CALM, Inc.

By: *Alana Walczak*  
Authorized Representative

Name: Alana Walczak  
President and Chief Executive  
Title: Officer

**APPROVED AS TO FORM:**

Rachel Van Mullem  
County Counsel

By: *Paul Lee*  
Deputy County Counsel

**APPROVED AS TO ACCOUNTING FORM:**

Betsy M. Schaffer, CPA  
Auditor-Controller

By: *Robert Geis*  
Deputy

**APPROVED AS TO FORM:**

Greg Milligan, ARM  
Risk Management

By: *Greg Milligan*  
Risk Management

EXHIBIT B-2  
LINE ITEM BUDGET

Term Beginning: July 2023

Term Ending: June 2024

**A. SALARIES AND EMPLOYEE BENEFITS**

1) Salaries - List each position to be funded by this award.

Position(s)	Full-Time Equivalent (FTE) <sup>1</sup>	Budget for Contract Term
Direct Service Positions		
Mental Health Specialist(s)	1.50	\$ 90,500.00
Front Porch Engagement Specialist	0.18	\$ 9,449.00
Program Manager	0.23	\$ 21,474.00
Senior Manager	0.08	\$ 8,464.00
Administrative Positions		
Director of Clinical Operations	0.05	\$ 6,148.00
Sub-Total Salaries:		\$ 136,035.00

<sup>1</sup> FTE = Amount of time employee works on this program. State as decimal based upon a 40 hour work week.

2) Employee Benefits - List type of employee benefit(s) and amount budgeted.

Type of Employee Benefit	Budget for Contract Term
Direct Service Staff	\$ 32,472.00
Administrative Staff	\$ 1,537.00
Sub-Total Employee Benefits	
	\$ 34,009.00
Percentage Benefits	25.0%
<b>TOTAL SALARIES AND EMPLOYEE BENEFITS</b>	<b>\$ 170,044.00</b>

**B. SERVICES AND SUPPLIES**

1) Services - List any consultant(s) or contract services

Name of Consultant(s)/Contract Services	Budget for Contract Term
IT Database/Consulting	\$ 2,318.00
Sub-Total Services	
	\$ 2,318.00

2) Supplies

Item	Budget for Contract Term
Office Expense	\$ 2,400.00
Program Expense	
Program supplies	\$ 2,129.35
Training	\$ 1,512.00
Flex funds	\$ 7,500.00
Telephone	\$ 1,572.00
Mileage	\$ 1,310.00
Other	
Sub-Total Supplies	\$ 16,423.35
<b>TOTAL SERVICES AND SUPPLIES</b>	<b>\$ 18,741.35</b>

**C. OPERATING EXPENSES**

Item	Budget for Contract Term
Facility Lease/Rental	\$ 1,637.35
Equipment Lease/Rental	\$ 188.93
Furnishings	
Maintenance	\$ 188.93
Utilities	\$ 503.80
Insurance (Refer to General Contract Provisions for Insurance Requirements)	
Other	
Indirect Cost Allocation Capped at 15%	\$ 28,695.65
Total Operating Expenses	\$ 31,214.65
GRAND TOTAL LINE ITEM BUDGET	\$ 220,000.00
Minus Match	\$ 20,000.00
<b>TOTAL BEING REQUESTED</b>	<b>\$ 200,000.00</b>

**D. REVENUE**

List all of your organization's current and projected sources and amounts of revenue.

Revenue Source	Revenue Expiration Date	Budget for Contract Term
Contributions	Jun-24	20,000
Total Revenue		\$ 20,000.00

**E. TEN (10) Percent Cash or In-Kind Match Minimum**

List all of your organization's current and projected sources and amounts of matching funds for the services your agency is applying to provide.

Source of Matching Funds	Dates funds will be available	Match Amount for Contract Term	Projected or Confirmed
Contributions	7/1/2023	\$ 20,000.00	20,000
<b>Total Match</b>		\$ 20,000.00	