

**Attachment 1: Master Service Agreement**  
**Fiscal Year 2024-25**

			Annual MSA Total Amount
	<b>Contractor</b>	<b>Local</b>	<b>FY 24/25</b>
1	Carlo Achdjian	Y	\$225,000.00
2	Change Agents Training	N	\$350,000.00
3	CIO Solutions, LP	Y	\$450,000.00
4	Coastal Copy	Y	\$400,000.00
5	Fighting Back Santa Maria Valley	Y	\$400,000.00
6	Industrial Truck Bodies	Y	\$550,000.00
7	Insight & Strategies	Y	\$500,000.00
8	Mark Cranes Tree Care	Y	\$500,000.00
9	Perez Landscaping Inc	Y	\$600,000.00
10	Peterson’s Tree Care Inc	Y	\$500,000.00
11	Tierra Verde Tree Care Inc	Y	\$500,000.00
12	Triumph Protection Group Inc	N	\$2,498,177.00
13	Z Consulting	N	\$400,000.00

**Description of Services**

1. **Carlo Achdjian** (#102107) – Vendor provides consultation services, analysis, and preparation of documents for Real Property.  
 Current using department(s): County Executive Office.
2. **Change Agents Training** (#147030)– Consultant provides educational series of classes and workshops designed specifically for governments. Classes are to help provide measurable process improvements and efficiencies throughout government.  
 Current using department(s): County Executive Office.
3. **CIO Solutions LP** (#733332) – Provides assistance using vendor’s specific skill set in Infrastructure Engineering and Operations. CIO also assists departments on select projects and technology upgrades.  
 Current using department(s): ITD, RRWMD
4. **Coastal Copy** (#180386) – Vendor provides printer and copier supplies and repair services.  
 Current using department(s): All
5. **Fighting Back Santa Maria Valley** (#007281) – To recruit volunteers to participate in the Neighborhood Restorative Justice Panels via a Media Campaign. Will also provide in-person trainings and presentations.  
 Current using department(s): District Attorney
6. **Industrial Truck Bodies** (#340998) – Auto services for all truck and vehicle safety related items.  
 Current Using departments(s): All
7. **Insight & Strategies** (#078530) – Conduct Executive Coaching Sessions which includes developing coaching goals, leadership training, staff retreats, and strategic planning.  
 Current using department(s): ITD, General Services, Social Services

- 8. Mark Cranes Tree Inc (#000492)** – Contractor provides services for tree maintenance, regular and emergency, and has special equipment for specialized jobs.

Current using department(s): Public Works and General Services.

- 9. Perez Landscaping (#108582)** – Specializes in tree maintenance, pruning, removal, planting, transplanting, cabling, brush/debris chipping, median maintenance, arborist consulting, and emergencies.

Current using department(s): Public Works and General Services.

- 10. Peterson's Tree Care Inc (#629101)** – Provides services for tree maintenance, pruning, removal, planting, transplanting, stump grinding, cabling, brush/debris chipping, arborist consulting, and emergencies.

Current using department(s): Public Works, Community Services.

- 11. Tierra Verde Tree Care Inc (#002755)** - Contracted for tree maintenance, pruning, removal, root pruning, root wall installation, tree planting, transplanting, stump grinding, cabling, brush/debris clearing/chipping, fire abatement and emergencies.

Current using department(s): Agricultural Commissioner, Public Works, Community Services, General Services

- 12. Triumph Protection Group Inc (#079277)** – Provides protection services to the specified areas for the County of Santa Barbara.

Current using department(s): All

- 13. Z Consulting (#011930)** – Provides IT Consulting to government sector clients with complex strategic technology decisions. Contractor identifies issues, and maps out latest technology solutions to meet project objectives.

Current using department(s): ITD, Social Services.