

Summary

| Vehicle Class | GS Cost per Mile | EFM Cost per Mile | Difference | EFM Cost Saving (%) | Percent of Vehicle Class in |
|------------------------------|---------------------|----------------------|------------|------------------------|-----------------------------------|
| Cargo van- full-sized | \$0.95 | \$0.77 | \$0.18 | 18.95% | 5% |
| Minivan | \$0.90 | \$0.72 | \$0.18 | 20.00% | 5% |
| Pickup truck- full-sized 4x2 | \$0.81 | \$0.76 | \$0.05 | 6.17% | 3% |
| Pickup truck- full-sized 4x4 | \$0.84 | \$0.83 | \$0.01 | 1.19% | 3% |
| Pickup truck- mid-sized 4x2 | \$0.81 | \$0.67 | \$0.14 | 17.28% | 3% |
| Sedan- mid-sized | \$0.64 | \$0.56 | \$0.08 | 12.50% | 40% |
| SUV- Compact | \$0.68 | \$0.66 | \$0.02 | 2.94% | 3% |
| SUV- mid-sized 4x2 | \$0.70 | \$0.69 | \$0.01 | 1.43% | 35% |
| SUV- mid-sized 4x4 | \$0.85 | \$0.86 | (\$0.01) | -1.18% | 3% |

| Vehicle Class | GS Average of Total Cost per Vehicle | EFM Average of Total Cost per Vehicle | Difference between GS and EFM | Percent of Vehicle Class in Fleet |
|------------------------------|--|---|-------------------------------------|--|
| Cargo van- full-sized | \$94,907.26 | \$77,206.29 | \$17,700.97 | 5% |
| Minivan | \$89,608.40 | \$71,740.06 | \$17,868.34 | 5% |
| Pickup truck- full-sized 4x2 | \$80,681.44 | \$76,035.10 | \$4,646.35 | 3% |
| Pickup truck- full-sized 4x4 | \$83,967.57 | \$83,149.28 | \$818.29 | 3% |
| Pickup truck- mid-sized 4x2 | \$80,854.55 | \$67,066.71 | \$13,787.84 | 3% |
| Sedan- mid-sized | \$64,070.27 | \$56,002.45 | \$8,067.83 | 40% |
| SUV- Compact | \$67,974.34 | \$65,849.44 | \$2,124.90 | 3% |
| SUV- mid-sized 4x2 | \$69,705.66 | \$68,562.66 | \$1,143.00 | 35% |
| SUV- mid-sized 4x4 | \$85,185.04 | \$85,958.93 | (\$773.89) | 3% |

| Vehicle | Year | Make | Model | Full Maint Rate/Mo | Total Lease Charge/Mo | Combined Monthly Maintenance + Overhead | Main. + Overhead x60 Months | Vehicle Acquisition Cost for Both EFM and GS | Tires (replaced 2x in 60 months on average, \$800 each) | 60-month Average Collision Repair per Vehicle (See Collision Sheet) | Average MPG for vehicle class | # of gallons used in 100K miles | Multiplied by the Average CPG: \$4.47 (See Sheet 9) | EFM Total Cost for 100K miles, 60 month term | Vehicle Class | Average of All-Combined Costs per Vehicle Class | CPM per Class |
|---------|------|-----------|-------------------|--------------------|-----------------------|---|-----------------------------|--|---|---|-------------------------------|---------------------------------|---|--|------------------------------|---|---------------|
| 23VCRI | 2021 | Ford | Transit-250 Cargo | \$35.97 | \$132.55 | \$168.52 | \$10,111.20 | \$31,097.42 | \$1,600.00 | \$1,765.80 | 18.19 | 5497.53 | \$24,573.96 | \$69,148.38 | cargo van- full-sized | \$76,997.02 | \$0.77 |
| 23VC7Q | 2021 | Ford | Transit-250 Cargo | \$37.02 | \$154.54 | \$191.56 | \$11,493.60 | \$33,706.45 | \$1,600.00 | \$1,765.80 | 18.19 | 5497.53 | \$24,573.96 | \$73,139.81 | cargo van- full-sized | \$76,997.02 | \$0.77 |
| 23VCRS | 2021 | Ford | Transit-250 Cargo | \$37.02 | \$158.66 | \$195.68 | \$11,740.80 | \$34,574.69 | \$1,600.00 | \$1,765.80 | 18.19 | 5497.53 | \$24,573.96 | \$74,255.25 | cargo van- full-sized | \$76,997.02 | \$0.77 |
| 262FVG | 2023 | Ford | Transit-250 Cargo | \$51.61 | \$229.71 | \$281.32 | \$16,879.20 | \$46,625.69 | \$1,600.00 | \$1,765.80 | 18.19 | 5497.53 | \$24,573.96 | \$91,444.65 | cargo van- full-sized | \$76,997.02 | \$0.77 |
| 23VCHG | 2021 | Toyota | Sienna | \$34.51 | \$116.31 | \$150.92 | \$9,049.20 | \$31,714.40 | \$1,600.00 | \$1,765.80 | 24.73 | 4043.67 | \$18,075.21 | \$62,204.61 | minivan | \$71,525.36 | \$0.72 |
| 23VFL8 | 2021 | Toyota | Sienna | \$46.64 | \$133.46 | \$180.10 | \$10,806.00 | \$38,460.92 | \$1,600.00 | \$1,765.80 | 24.73 | 4043.67 | \$18,075.21 | \$68,707.93 | minivan | \$71,525.36 | \$0.72 |
| 25MDW6 | 2022 | Chrysler | Voyager | \$75.75 | \$188.51 | \$264.26 | \$15,855.60 | \$40,316.73 | \$1,600.00 | \$1,765.80 | 24.73 | 4043.67 | \$18,075.21 | \$77,613.34 | minivan | \$71,525.36 | \$0.72 |
| 25MQ5R | 2022 | Chrysler | Voyager | \$75.12 | \$188.51 | \$263.63 | \$15,817.80 | \$40,316.73 | \$1,600.00 | \$1,765.80 | 24.73 | 4043.67 | \$18,075.21 | \$77,575.54 | minivan | \$71,525.36 | \$0.72 |
| 23VFLS | 2021 | Ford | F-150 | \$58.33 | \$129.71 | \$188.04 | \$11,282.40 | \$35,424.53 | \$1,600.00 | \$1,765.80 | 18.29 | 5467.46 | \$24,439.58 | \$74,512.31 | pickup truck- full-sized 4x2 | \$75,839.12 | \$0.76 |
| 25PL9R | 2022 | Ford | F-150 | \$45.69 | \$158.22 | \$203.91 | \$12,234.60 | \$37,125.95 | \$1,600.00 | \$1,765.80 | 18.29 | 5467.46 | \$24,439.58 | \$77,165.93 | pickup truck- full-sized 4x2 | \$75,839.12 | \$0.76 |
| 25NSL3 | 2022 | Ford | F-150 | \$62.36 | \$194.63 | \$256.99 | \$15,419.40 | \$41,009.32 | \$1,600.00 | \$1,765.80 | 18.29 | 5467.46 | \$24,439.58 | \$84,234.10 | pickup truck- full-sized 4x4 | \$82,890.55 | \$0.83 |
| 26GNLS | 2022 | Ford | F-150 | \$80.22 | \$180.25 | \$260.47 | \$15,628.20 | \$38,113.41 | \$1,600.00 | \$1,765.80 | 18.29 | 5467.46 | \$24,439.58 | \$81,546.99 | pickup truck- full-sized 4x4 | \$82,890.55 | \$0.83 |
| 23VCND | 2021 | Ford | Ranger | \$54.58 | \$134.12 | \$188.70 | \$11,322.00 | \$31,469.91 | \$1,600.00 | \$1,765.80 | 21.69 | 4610.42 | \$20,608.58 | \$66,786.29 | pickup truck- mid-sized 4x2 | \$66,875.83 | \$0.67 |
| 25CWW5 | 2022 | Ford | Ranger | \$44.00 | \$149.07 | \$193.07 | \$11,584.20 | \$31,426.78 | \$1,600.00 | \$1,765.80 | 21.69 | 4610.42 | \$20,608.58 | \$66,985.36 | pickup truck- mid-sized 4x2 | \$66,875.83 | \$0.67 |
| 23VFKH | 2021 | Nissan | Altima | \$31.91 | \$79.03 | \$110.94 | \$6,656.40 | \$24,788.52 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$49,146.83 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 268P4D | 2022 | Nissan | Altima | \$74.77 | \$116.65 | \$191.42 | \$11,485.20 | \$24,642.67 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$53,829.78 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 252Z7F | 2022 | Chevrolet | Malibu | \$41.82 | \$108.70 | \$150.52 | \$9,031.20 | \$24,192.00 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$50,925.11 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 252Z7J | 2022 | Chevrolet | Malibu | \$41.82 | \$107.38 | \$149.20 | \$8,952.00 | \$23,892.00 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$50,545.91 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 252Z83 | 2022 | Chevrolet | Malibu | \$60.69 | \$108.70 | \$169.39 | \$10,163.40 | \$24,192.00 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$52,057.31 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 253HRJ | 2022 | Chevrolet | Malibu | \$49.96 | \$108.70 | \$158.66 | \$9,519.60 | \$24,192.00 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$51,413.51 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 253HRQ | 2022 | Chevrolet | Malibu | \$41.82 | \$107.38 | \$149.20 | \$8,952.00 | \$23,892.00 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$50,545.91 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 252Z7C | 2022 | Chevrolet | Malibu | \$60.69 | \$112.70 | \$173.39 | \$10,403.40 | \$23,634.52 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$51,739.83 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 252Z84 | 2022 | Chevrolet | Malibu | \$50.16 | \$114.10 | \$164.26 | \$9,855.60 | \$23,934.52 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$51,492.03 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 252Z86 | 2022 | Chevrolet | Malibu | \$60.69 | \$114.10 | \$174.79 | \$10,487.40 | \$23,934.52 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$52,123.83 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 253HRP | 2022 | Chevrolet | Malibu | \$60.69 | \$114.10 | \$174.79 | \$10,487.40 | \$23,934.52 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$52,123.83 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 252Z7E | 2022 | Chevrolet | Malibu | \$42.50 | \$119.53 | \$162.03 | \$9,721.80 | \$23,934.52 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$51,358.23 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 252Z7M | 2022 | Chevrolet | Malibu | \$60.69 | \$118.06 | \$178.75 | \$10,725.00 | \$23,634.52 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$52,061.43 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 267G5C | 2023 | Chevrolet | Malibu | \$70.69 | \$126.13 | \$196.82 | \$11,809.20 | \$26,688.01 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$56,199.12 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 267G5R | 2023 | Chevrolet | Malibu | \$70.69 | \$125.40 | \$196.09 | \$11,765.40 | \$26,530.61 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$55,997.02 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 26RF99 | 2023 | Chevrolet | Malibu | \$75.69 | \$106.29 | \$181.98 | \$10,918.80 | \$22,880.65 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$51,501.36 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 267FXK | 2023 | Chevrolet | Malibu | \$70.69 | \$139.30 | \$209.99 | \$12,599.40 | \$26,876.08 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$51,777.39 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 26JVTX | 2023 | Chevrolet | Malibu | \$70.69 | \$155.06 | \$225.75 | \$13,545.00 | \$30,007.35 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$61,254.26 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 26JVVH | 2023 | Chevrolet | Malibu | \$70.69 | \$153.45 | \$224.14 | \$13,448.40 | \$29,692.73 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$61,739.83 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 26JVVQ | 2023 | Chevrolet | Malibu | \$70.69 | \$153.45 | \$224.14 | \$13,448.40 | \$29,692.73 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$61,843.04 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 26JVKV | 2023 | Chevrolet | Malibu | \$70.69 | \$153.82 | \$224.51 | \$13,470.60 | \$30,035.61 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$61,208.12 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 26JVLV | 2023 | Chevrolet | Malibu | \$70.69 | \$153.82 | \$224.51 | \$13,470.60 | \$30,035.61 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$61,208.12 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 26JVMV | 2023 | Chevrolet | Malibu | \$70.69 | \$153.82 | \$224.51 | \$13,470.60 | \$30,035.61 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$61,208.12 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 26JVVV | 2023 | Chevrolet | Malibu | \$70.69 | \$153.82 | \$224.51 | \$13,470.60 | \$30,035.61 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$61,208.12 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 26JVVW | 2023 | Chevrolet | Malibu | \$70.69 | \$153.82 | \$224.51 | \$13,470.60 | \$30,035.61 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$61,208.12 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 273KCN | 2024 | Chevrolet | Malibu | \$75.69 | \$158.14 | \$233.83 | \$14,029.80 | \$32,069.00 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$63,800.71 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 28MQ2C | 2022 | Hyundai | Sonata | \$51.82 | \$149.88 | \$201.70 | \$12,102.00 | \$29,570.00 | \$1,600.00 | \$1,765.80 | 31.18 | 3207.18 | \$14,336.11 | \$59,373.91 | sedan- mid-sized | \$55,811.68 | \$0.56 |
| 26G4ZF | 2023 | Hyundai | Tucson | \$70.69 | \$135.42 | \$206.11 | \$12,366.60 | \$26,986.00 | \$1,600.00 | \$1,765.80 | 24.7 | 4048.58 | \$18,097.17 | \$60,815.57 | SUV- Compact | \$65,622.91 | \$0.66 |
| 26G4ZS | 2023 | Hyundai | Tucson | \$70.69 | \$176.26 | \$246.95 | \$14,817.00 | \$34,150.28 | \$1,600.00 | \$1,765.80 | 24.7 | 4048.58 | \$18,097.17 | \$70,430.25 | SUV- Compact | \$65,622.91 | \$0.66 |
| 25GTW7 | 2022 | Chevrolet | Blazer | \$65.69 | \$170.40 | \$236.09 | \$14,165.40 | \$34,236.65 | \$1,600.00 | \$1,765.80 | 20.88 | 4789.27 | \$21,408.05 | \$73,175.90 | SUV- mid-sized 4x2 | \$68,374.31 | \$0.68 |
| 23VCTK | 2021 | Nissan | Murano | \$54.58 | \$105.69 | \$160.27 | \$9,616.20 | \$30,783.83 | \$1,600.00 | \$1,765.80 | 20.88 | 4789.27 | \$21,408.05 | \$65,173.88 | SUV- mid-sized 4x2 | \$68,374.31 | \$0.68 |
| 26G53T | 2023 | Hyundai | Santa Fe | \$70.69 | \$166.67 | \$237.36 | \$14,241.60 | \$34,445.81 | \$1,600.00 | \$1,765.80 | 20.88 | 4789.27 | \$21,408.05 | \$73,461.26 | SUV- mid-sized 4x2 | \$68,374.31 | \$0.68 |
| 26G53W | 2023 | Hyundai | Santa Fe | \$70.69 | \$166.83 | \$237.52 | \$14,251.20 | \$34,478.81 | \$1,600.00 | \$1,765.80 | 20.88 | 4789.27 | \$21,408.05 | \$73,503.86 | SUV- mid-sized 4x2 | \$68,374.31 | \$0.68 |
| 26G53X | 2023 | Hyundai | Santa Fe | \$70.69 | \$166.67 | \$237.36 | \$14,241.60 | \$34,445.81 | \$1,600.00 | \$1,765.80 | 20.88 | 4789.27 | \$21,408.05 | \$73,461.26 | SUV- mid-sized 4x2 | \$68,374.31 | \$0.68 |
| 23VFN7 | 2021 | Chevrolet | Traverse | \$59.79 | \$98.48 | \$158.27 | \$9,496.20 | \$30,698.95 | \$1,600.00 | \$1,765.80 | 20.88 | 4789.27 | \$21,408.05 | \$64,969.00 | SUV- mid-sized 4x2 | \$68,374.31 | \$0.68 |
| 23VFNJ | 2021 | Chevrolet | Traverse | \$48.54 | \$99.27 | \$147.81 | \$8,868.60 | \$30,945.33 | \$1,600.00 | \$1,765.80 | 20.88 | 4789.27 | \$21,408.05 | \$64,587.78 | SUV- mid-sized 4x2 | \$68,374.31 | \$0.68 |
| 23VFNQ | 2021 | Chevrolet | Traverse | \$59.79 | \$99.27 | \$159.06 | \$9,543.60 | \$30,945.33 | \$1,600.00 | \$1,765.80 | 20.88 | 4789.27 | \$21,408.05 | \$66,262.78 | SUV- mid-sized 4x2 | \$68,374.31 | \$0.68 |
| 23VFNQ | 2021 | Chevrolet | Traverse | \$59.79 | \$98.48 | \$158.27 | \$9,496.20 | \$30,698.95 | \$1,600.00 | \$1,765.80 | 20.88 | 4789.27 | \$21,408.05 | \$64,969.00 | SUV- mid-sized 4x2 | \$68,374.31 | \$0.68 |
| 23VD2W | 2021 | Chevrolet | Traverse | \$43.79 | \$100.79 | \$144.58 | \$8,674.80 | \$30,538.95 | \$1,600.00 | \$1,765.80 | 20.88 | 4789.27 | \$21,408.05 | \$63,987.60 | SUV- mid-sized 4x2 | \$68,374.31 | \$0.68 |
| 23VFMZ | 2021 | | | | | | | | | | | | | | | | |

| Vehicle | Year | Make | Model | GS Class | | Vehicle Acquisition | | | GS Overhead | | GS Total Cost for 100k miles, 60 month term | Vehicle Class | Average of All-Combined Costs | |
|---------|------|-----------|-------------------|----------------|---------------|--------------------------|--------------------|--|-----------------------------------|-------------------|---|---------------|-------------------------------|--|
| | | | | Code | GS Billed CPM | Cost for Both EFM and GS | GS CPM *100k miles | (\$92.27/mo)- over 60 mo (varies annually)** | 5-year Fuel Card Fee (\$14.50/mo) | per Vehicle Class | | | CPM per Class | |
| 23VCRJ | 2021 | Ford | Transit-250 Cargo | 3210 | \$0.52 | \$31,097.42 | \$52,000.00 | \$5,536.20 | \$870.00 | \$89,503.62 | cargo van- full-sized | \$94,907.26 | 0.95 | |
| 23VC7Q | 2021 | Ford | Transit-250 Cargo | | \$0.52 | \$33,706.45 | \$52,000.00 | \$5,536.20 | \$870.00 | \$92,112.65 | cargo van- full-sized | \$94,907.26 | 0.95 | |
| 23VCRS | 2021 | Ford | Transit-250 Cargo | | \$0.52 | \$34,574.69 | \$52,000.00 | \$5,536.20 | \$870.00 | \$92,980.89 | cargo van- full-sized | \$94,907.26 | 0.95 | |
| 262FWG | 2023 | Ford | Transit-250 Cargo | | \$0.52 | \$46,625.69 | \$52,000.00 | \$5,536.20 | \$870.00 | \$105,031.89 | cargo van- full-sized | \$94,907.26 | 0.95 | |
| 23VCWG | 2021 | Toyota | Sienna | 3110 | \$0.46 | \$31,714.40 | \$46,000.00 | \$5,536.20 | \$870.00 | \$84,120.60 | minivan | \$89,608.40 | 0.90 | |
| 23VFL8 | 2021 | Toyota | Sienna | | \$0.46 | \$36,460.92 | \$46,000.00 | \$5,536.20 | \$870.00 | \$88,867.12 | minivan | \$89,608.40 | 0.90 | |
| 25MDW6 | 2022 | Chrysler | Voyager | | \$0.46 | \$40,316.73 | \$46,000.00 | \$5,536.20 | \$870.00 | \$92,722.93 | minivan | \$89,608.40 | 0.90 | |
| 25MQSR | 2022 | Chrysler | Voyager | | \$0.46 | \$40,316.73 | \$46,000.00 | \$5,536.20 | \$870.00 | \$92,722.93 | minivan | \$89,608.40 | 0.90 | |
| 23VFLS | 2021 | Ford | F-150 4x2 | 2210 | \$0.38 | \$35,424.53 | \$38,000.00 | \$5,536.20 | \$870.00 | \$79,830.73 | pickup truck- full-sized 4x2 | \$80,681.44 | 0.81 | |
| 25PL9R | 2022 | Ford | F-150 4x2 | | \$0.38 | \$37,125.95 | \$38,000.00 | \$5,536.20 | \$870.00 | \$81,532.15 | pickup truck- full-sized 4x2 | \$80,681.44 | 0.81 | |
| 25N5L3 | 2022 | Ford | F-150 4x4 | 2310 | \$0.38 | \$41,009.32 | \$38,000.00 | \$5,536.20 | \$870.00 | \$85,415.52 | pickup truck- full-sized 4x4 | \$83,967.57 | 0.84 | |
| 26GNSL | 2022 | Ford | F-150 4x4 | | \$0.38 | \$38,113.41 | \$38,000.00 | \$5,536.20 | \$870.00 | \$82,519.61 | pickup truck- full-sized 4x4 | \$83,967.57 | 0.84 | |
| 23VCND | 2021 | Ford | Ranger | 2010 | \$0.43 | \$31,469.91 | \$43,000.00 | \$5,536.20 | \$870.00 | \$80,876.11 | pickup truck- mid-sized 4x2 | \$80,854.55 | 0.81 | |
| 25CWW5 | 2022 | Ford | Ranger | | \$0.43 | \$31,426.78 | \$43,000.00 | \$5,536.20 | \$870.00 | \$80,832.98 | pickup truck- mid-sized 4x2 | \$80,854.55 | 0.81 | |
| 23VFKH | 2021 | Nissan | Altima | 1210 | \$0.31 | \$24,788.52 | \$31,000.00 | \$5,536.20 | \$870.00 | \$62,194.72 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 268PWD | 2022 | Nissan | Altima | | \$0.31 | \$24,642.67 | \$31,000.00 | \$5,536.20 | \$870.00 | \$62,048.87 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 252Z7F | 2022 | Chevrolet | Malibu | | \$0.31 | \$24,192.00 | \$31,000.00 | \$5,536.20 | \$870.00 | \$61,598.20 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 252Z7J | 2022 | Chevrolet | Malibu | | \$0.31 | \$23,892.00 | \$31,000.00 | \$5,536.20 | \$870.00 | \$61,298.20 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 252Z83 | 2022 | Chevrolet | Malibu | | \$0.31 | \$24,192.00 | \$31,000.00 | \$5,536.20 | \$870.00 | \$61,598.20 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 253HRJ | 2022 | Chevrolet | Malibu | | \$0.31 | \$24,192.00 | \$31,000.00 | \$5,536.20 | \$870.00 | \$61,598.20 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 253HRQ | 2022 | Chevrolet | Malibu | | \$0.31 | \$23,892.00 | \$31,000.00 | \$5,536.20 | \$870.00 | \$61,298.20 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 252Z7C | 2022 | Chevrolet | Malibu | | \$0.31 | \$23,634.52 | \$31,000.00 | \$5,536.20 | \$870.00 | \$61,040.72 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 252Z84 | 2022 | Chevrolet | Malibu | | \$0.31 | \$23,934.52 | \$31,000.00 | \$5,536.20 | \$870.00 | \$61,340.72 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 252Z86 | 2022 | Chevrolet | Malibu | | \$0.31 | \$23,934.52 | \$31,000.00 | \$5,536.20 | \$870.00 | \$61,340.72 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 253HRP | 2022 | Chevrolet | Malibu | | \$0.31 | \$23,934.52 | \$31,000.00 | \$5,536.20 | \$870.00 | \$61,340.72 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 252Z78 | 2022 | Chevrolet | Malibu | | \$0.31 | \$23,934.52 | \$31,000.00 | \$5,536.20 | \$870.00 | \$61,340.72 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 252Z7M | 2022 | Chevrolet | Malibu | | \$0.31 | \$23,634.52 | \$31,000.00 | \$5,536.20 | \$870.00 | \$61,040.72 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 267G5C | 2023 | Chevrolet | Malibu | | \$0.31 | \$26,688.01 | \$31,000.00 | \$5,536.20 | \$870.00 | \$64,094.21 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 267G5R | 2023 | Chevrolet | Malibu | | \$0.31 | \$26,530.61 | \$31,000.00 | \$5,536.20 | \$870.00 | \$63,936.81 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 26RF99 | 2023 | Chevrolet | Malibu | | \$0.31 | \$22,880.65 | \$31,000.00 | \$5,536.20 | \$870.00 | \$60,286.85 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 267FX | 2023 | Chevrolet | Malibu | | \$0.31 | \$26,876.08 | \$31,000.00 | \$5,536.20 | \$870.00 | \$64,282.28 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 26JVX | 2023 | Chevrolet | Malibu | | \$0.31 | \$30,007.35 | \$31,000.00 | \$5,536.20 | \$870.00 | \$67,413.55 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 26JVH | 2023 | Chevrolet | Malibu | | \$0.31 | \$29,692.73 | \$31,000.00 | \$5,536.20 | \$870.00 | \$67,098.93 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 26JVQ | 2023 | Chevrolet | Malibu | | \$0.31 | \$29,692.73 | \$31,000.00 | \$5,536.20 | \$870.00 | \$67,098.93 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 26JVK | 2023 | Chevrolet | Malibu | | \$0.31 | \$30,035.61 | \$31,000.00 | \$5,536.20 | \$870.00 | \$67,441.81 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 26JVL | 2023 | Chevrolet | Malibu | | \$0.31 | \$30,035.61 | \$31,000.00 | \$5,536.20 | \$870.00 | \$67,441.81 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 26JVM | 2023 | Chevrolet | Malibu | | \$0.31 | \$30,002.61 | \$31,000.00 | \$5,536.20 | \$870.00 | \$67,408.81 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 26JVN | 2023 | Chevrolet | Malibu | | \$0.31 | \$29,667.54 | \$31,000.00 | \$5,536.20 | \$870.00 | \$67,073.74 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 26JVR | 2023 | Chevrolet | Malibu | | \$0.31 | \$29,672.81 | \$31,000.00 | \$5,536.20 | \$870.00 | \$67,079.01 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 26JVS | 2023 | Chevrolet | Malibu | | \$0.31 | \$30,007.35 | \$31,000.00 | \$5,536.20 | \$870.00 | \$67,413.55 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 26JVT | 2023 | Chevrolet | Malibu | | \$0.31 | \$29,639.81 | \$31,000.00 | \$5,536.20 | \$870.00 | \$67,046.01 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 26JVW | 2023 | Chevrolet | Malibu | | \$0.31 | \$24,055.40 | \$31,000.00 | \$5,536.20 | \$870.00 | \$61,461.60 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 273KCN | 2024 | Chevrolet | Malibu | | \$0.31 | \$32,069.00 | \$31,000.00 | \$5,536.20 | \$870.00 | \$69,475.20 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 268H2C | 2022 | Hyundai | Sonata | | \$0.31 | \$29,570.00 | \$31,000.00 | \$5,536.20 | \$870.00 | \$66,976.20 | sedan- mid-sized | \$64,070.27 | 0.64 | |
| 26G4ZF | 2023 | Hyundai | Tucson | 1410 (closest) | \$0.31 | \$26,986.00 | \$31,000.00 | \$5,536.20 | \$870.00 | \$64,392.20 | SUV- Compact | \$67,974.34 | 0.68 | |
| 26G4ZS | 2023 | Hyundai | Tucson | | \$0.31 | \$34,150.28 | \$31,000.00 | \$5,536.20 | \$870.00 | \$71,556.48 | SUV- Compact | \$67,974.34 | 0.68 | |
| 25GTW7 | 2022 | Chevrolet | Blazer | 1410 | \$0.31 | \$34,236.65 | \$31,000.00 | \$5,536.20 | \$870.00 | \$71,642.85 | SUV- mid-sized 4x2 | \$69,705.66 | 0.70 | |
| 23VCTK | 2021 | Nissan | Murano | | \$0.31 | \$30,783.83 | \$31,000.00 | \$5,536.20 | \$870.00 | \$68,190.03 | SUV- mid-sized 4x2 | \$69,705.66 | 0.70 | |
| 26G53T | 2023 | Hyundai | Santa Fe | | \$0.31 | \$34,445.81 | \$31,000.00 | \$5,536.20 | \$870.00 | \$71,852.01 | SUV- mid-sized 4x2 | \$69,705.66 | 0.70 | |
| 26G53W | 2023 | Hyundai | Santa Fe | | \$0.31 | \$34,478.81 | \$31,000.00 | \$5,536.20 | \$870.00 | \$71,885.01 | SUV- mid-sized 4x2 | \$69,705.66 | 0.70 | |
| 26G53X | 2023 | Hyundai | Santa Fe | | \$0.31 | \$34,445.81 | \$31,000.00 | \$5,536.20 | \$870.00 | \$71,852.01 | SUV- mid-sized 4x2 | \$69,705.66 | 0.70 | |
| 23VFN7 | 2021 | Chevrolet | Traverse | | \$0.31 | \$30,698.95 | \$31,000.00 | \$5,536.20 | \$870.00 | \$68,105.15 | SUV- mid-sized 4x2 | \$69,705.66 | 0.70 | |
| 23VFNJ | 2021 | Chevrolet | Traverse | | \$0.31 | \$30,945.33 | \$31,000.00 | \$5,536.20 | \$870.00 | \$68,351.53 | SUV- mid-sized 4x2 | \$69,705.66 | 0.70 | |
| 23VFNN | 2021 | Chevrolet | Traverse | | \$0.31 | \$30,945.33 | \$31,000.00 | \$5,536.20 | \$870.00 | \$68,351.53 | SUV- mid-sized 4x2 | \$69,705.66 | 0.70 | |
| 23VFNQ | 2021 | Chevrolet | Traverse | | \$0.31 | \$30,698.95 | \$31,000.00 | \$5,536.20 | \$870.00 | \$68,105.15 | SUV- mid-sized 4x2 | \$69,705.66 | 0.70 | |
| 23VD2W | 2021 | Chevrolet | Traverse | | \$0.31 | \$30,538.95 | \$31,000.00 | \$5,536.20 | \$870.00 | \$67,945.15 | SUV- mid-sized 4x2 | \$69,705.66 | 0.70 | |
| 23VFMZ | 2021 | Chevrolet | Traverse | | \$0.31 | \$30,660.33 | \$31,000.00 | \$5,536.20 | \$870.00 | \$68,066.53 | SUV- mid-sized 4x2 | \$69,705.66 | 0.70 | |
| 23VFN6 | 2021 | Chevrolet | Traverse | | \$0.31 | \$30,660.33 | \$31,000.00 | \$5,536.20 | \$870.00 | \$68,066.53 | SUV- mid-sized 4x2 | \$69,705.66 | 0.70 | |
| 23VFNG | 2021 | Chevrolet | Traverse | | \$0.31 | \$30,660.33 | \$31,000.00 | \$5,536.20 | \$870.00 | \$68,066.53 | SUV- mid-sized 4x2 | \$69,705.66 | 0.70 | |
| 23VFNV | 2021 | Chevrolet | Traverse | | \$0.31 | \$30,963.95 | \$31,000.00 | \$5,536.20 | \$870.00 | \$68,370.15 | SUV- mid-sized 4x2 | \$69,705.66 | 0.70 | |
| 23VD2D | 2021 | Chevrolet | Traverse | | \$0.31 | \$30,538.95 | \$31,000.00 | \$5,536.20 | \$870.00 | \$67,945.15 | SUV- mid-sized 4x2 | \$69,705.66 | 0.70 | |
| 23VFND | 2021 | Chevrolet | Traverse | | \$0.31 | \$30,698.95 | \$31,000.00 | \$5,536.20 | \$870.00 | \$68,105.15 | SUV- mid-sized 4x2 | \$69,705.66 | 0.70 | |
| 23VFNK | 2021 | Chevrolet | Traverse | | \$0.31 | \$30,959.95 | \$31,000.00 | \$5,536.20 | \$870.00 | \$68,366.15 | SUV- mid-sized 4x2 | \$69,705.66 | 0.70 | |
| 23VFNT | 2021 | Chevrolet | Traverse | | \$0.31 | \$31,033.95 | \$31,000.00 | \$5,536.20 | \$870.00 | \$68,440.15 | SUV- mid-sized 4x2 | \$69,705.66 | 0.70 | |
| 252Z8V | 2022 | Chevrolet | Traverse | | \$0.31 | \$31,449.01 | \$31,000.00 | \$5,536.20 | \$870.00 | \$68,855.21 | SUV- mid-sized 4x2 | \$69,705.66 | 0.70 | |
| 252Z92 | 2022 | Chevrolet | Traverse | | \$0.31 | \$31,431.07 | \$31,000.00 | \$5,536.20 | \$870.00 | \$68,837.27 | SUV- mid-sized 4x2 | \$69,705.66 | 0.70 | |
| 252Z95 | 2022 | Chevrolet | Traverse | | \$0.31 | \$31,464.01 | \$31,000.00 | \$5,536.20 | \$870.00 | \$68,870.21 | SUV- mid-sized 4x2 | \$69,705.66 | 0.70 | |
| 252Z98 | 2022 | Chevrolet | Traverse | | \$0.31 | \$31,449.01 | \$31,000.00 | \$5,536.20 | \$870.00 | \$68,855.21 | SUV- mid-sized 4x2 | \$69,705.66 | 0.70 | |
| 23VFN8 | 2021 | Chevrolet | Traverse | | \$0.31 | \$30,566.01 | \$31,000.00 | \$5,536.20 | \$870.00 | \$67,972.21 | SUV- mid-sized 4x2 | \$69,705.66 | 0.70 | |
| 252Z8R | 2022 | Chevrolet | Traverse | | \$0.31 | \$32,079.38 | \$31,000.00 | \$5,536.20 | \$870.00 | \$69,485.58 | SUV- mid-sized 4x2 | \$69,705.66 | 0.70 | |
| 253HS3 | 2022 | Chevrolet | Traverse | | \$0.31 | \$32,519.38 | \$31,000.00 | \$5,536.20 | \$870.00 | \$69,925.58 | SUV- mid-sized 4x2 | \$69,705.66 | 0.70 | |
| 25WPBN | 2023 | Chevrolet | Traverse | | \$0.31 | \$36,620.35 | \$31,000.00 | \$5,536.20 | \$870.00 | \$74,026.55 | SUV- mid-sized 4x2 | \$69,705.6 | | |

| Vehicle | Year | Make | Model | Vehicle Class | GS Class Code | GS Total Cost for 100k miles, 60 month term (see sheet 3) | EFM Total Cost for 100k miles, 60 month term (see sheet 2) | Difference between GS and EFM total cost | GS CPM (per class)- All Costs Included | EFM CPM (per class)- All Costs Included | Difference between GS and EFM CPM |
|---------|------|-----------|-------------------|------------------------------|----------------|---|--|--|--|---|-----------------------------------|
| 23VCRJ | 2021 | Ford | Transit-250 Cargo | cargo van- full-sized | 3210 | \$89,503.62 | \$69,148.38 | 20,355.24 | \$0.95 | \$0.77 | 0.18 |
| 23VC7Q | 2021 | Ford | Transit-250 Cargo | cargo van- full-sized | | \$92,112.65 | \$73,139.81 | 18,972.84 | \$0.95 | \$0.77 | 0.18 |
| 23VCRS | 2021 | Ford | Transit-250 Cargo | cargo van- full-sized | | \$92,980.89 | \$74,255.25 | 18,725.64 | \$0.95 | \$0.77 | 0.18 |
| 262FWG | 2023 | Ford | Transit-250 Cargo | cargo van- full-sized | | \$105,031.89 | \$91,444.65 | 13,587.24 | \$0.95 | \$0.77 | 0.18 |
| 23VCWG | 2021 | Toyota | Sienna | minivan | 3110 | \$84,120.60 | \$62,204.61 | 21,915.99 | \$0.90 | \$0.72 | 0.18 |
| 23VFL8 | 2021 | Toyota | Sienna | minivan | | \$88,867.12 | \$68,707.93 | 20,159.19 | \$0.90 | \$0.72 | 0.18 |
| 25MDW6 | 2022 | Chrysler | Voyager | minivan | | \$92,722.93 | \$77,613.34 | 15,109.59 | \$0.90 | \$0.72 | 0.18 |
| 25MQ5R | 2022 | Chrysler | Voyager | minivan | | \$92,722.93 | \$77,575.54 | 15,147.39 | \$0.90 | \$0.72 | 0.18 |
| 23VFLS | 2021 | Ford | F-150 4x2 | pickup truck- full-sized 4x2 | 2210 | \$79,830.73 | \$74,512.31 | 5,318.42 | \$0.81 | \$0.76 | 0.05 |
| 25PL9R | 2022 | Ford | F-150 4x2 | pickup truck- full-sized 4x2 | | \$81,532.15 | \$77,165.93 | 4,366.22 | \$0.81 | \$0.76 | 0.05 |
| 25N5L3 | 2022 | Ford | F-150 4x4 | pickup truck- full-sized 4x4 | 2310 | \$85,415.52 | \$84,234.10 | 1,181.42 | \$0.84 | \$0.83 | 0.01 |
| 26GNSL | 2022 | Ford | F-150 4x4 | pickup truck- full-sized 4x4 | | \$82,519.61 | \$81,546.99 | 972.62 | \$0.84 | \$0.83 | 0.01 |
| 23VCND | 2021 | Ford | Ranger | pickup truck- mid-sized 4x2 | 2010 | \$80,876.11 | \$66,766.29 | 14,109.82 | \$0.81 | \$0.67 | 0.14 |
| 25CWW5 | 2022 | Ford | Ranger | pickup truck- mid-sized 4x2 | | \$80,832.98 | \$66,985.36 | 13,847.62 | \$0.81 | \$0.67 | 0.14 |
| 23VFKH | 2021 | Nissan | Altima | sedan- mid-sized | 1210 | \$62,194.72 | \$49,146.83 | 13,047.89 | \$0.64 | \$0.56 | 0.08 |
| 268PWD | 2022 | Nissan | Altima | sedan- mid-sized | | \$62,048.87 | \$53,829.78 | 8,219.09 | \$0.64 | \$0.56 | 0.08 |
| 252Z7F | 2022 | Chevrolet | Malibu | sedan- mid-sized | | \$61,598.20 | \$50,925.11 | 10,673.09 | \$0.64 | \$0.56 | 0.08 |
| 252Z7J | 2022 | Chevrolet | Malibu | sedan- mid-sized | | \$61,298.20 | \$50,545.91 | 10,752.29 | \$0.64 | \$0.56 | 0.08 |
| 252Z83 | 2022 | Chevrolet | Malibu | sedan- mid-sized | | \$61,598.20 | \$52,057.31 | 9,540.89 | \$0.64 | \$0.56 | 0.08 |
| 253HRJ | 2022 | Chevrolet | Malibu | sedan- mid-sized | | \$61,598.20 | \$51,413.51 | 10,184.69 | \$0.64 | \$0.56 | 0.08 |
| 253HRQ | 2022 | Chevrolet | Malibu | sedan- mid-sized | | \$61,298.20 | \$50,545.91 | 10,752.29 | \$0.64 | \$0.56 | 0.08 |
| 252Z7C | 2022 | Chevrolet | Malibu | sedan- mid-sized | | \$61,040.72 | \$51,739.83 | 9,300.89 | \$0.64 | \$0.56 | 0.08 |
| 252Z84 | 2022 | Chevrolet | Malibu | sedan- mid-sized | | \$61,340.72 | \$51,492.03 | 9,848.69 | \$0.64 | \$0.56 | 0.08 |
| 252Z86 | 2022 | Chevrolet | Malibu | sedan- mid-sized | | \$61,340.72 | \$52,123.83 | 9,216.89 | \$0.64 | \$0.56 | 0.08 |
| 253HRP | 2022 | Chevrolet | Malibu | sedan- mid-sized | | \$61,340.72 | \$52,123.83 | 9,216.89 | \$0.64 | \$0.56 | 0.08 |
| 252Z78 | 2022 | Chevrolet | Malibu | sedan- mid-sized | | \$61,340.72 | \$51,358.23 | 9,982.49 | \$0.64 | \$0.56 | 0.08 |
| 252Z7M | 2022 | Chevrolet | Malibu | sedan- mid-sized | | \$61,040.72 | \$52,061.43 | 8,979.29 | \$0.64 | \$0.56 | 0.08 |
| 267G5C | 2023 | Chevrolet | Malibu | sedan- mid-sized | | \$64,094.21 | \$56,199.12 | 7,895.09 | \$0.64 | \$0.56 | 0.08 |
| 267G5R | 2023 | Chevrolet | Malibu | sedan- mid-sized | | \$63,936.81 | \$55,997.92 | 7,938.89 | \$0.64 | \$0.56 | 0.08 |
| 26RF99 | 2023 | Chevrolet | Malibu | sedan- mid-sized | | \$60,286.85 | \$51,501.36 | 8,785.49 | \$0.64 | \$0.56 | 0.08 |
| 267FXX | 2023 | Chevrolet | Malibu | sedan- mid-sized | | \$64,282.28 | \$57,177.39 | 7,104.89 | \$0.64 | \$0.56 | 0.08 |
| 26JVX | 2023 | Chevrolet | Malibu | sedan- mid-sized | | \$67,413.55 | \$61,254.26 | 6,159.29 | \$0.64 | \$0.56 | 0.08 |
| 26JVWH | 2023 | Chevrolet | Malibu | sedan- mid-sized | | \$67,098.93 | \$60,843.04 | 6,255.89 | \$0.64 | \$0.56 | 0.08 |
| 26JVWQ | 2023 | Chevrolet | Malibu | sedan- mid-sized | | \$67,098.93 | \$60,843.04 | 6,255.89 | \$0.64 | \$0.56 | 0.08 |
| 26JVVK | 2023 | Chevrolet | Malibu | sedan- mid-sized | | \$67,441.81 | \$61,208.12 | 6,233.69 | \$0.64 | \$0.56 | 0.08 |
| 26JVL | 2023 | Chevrolet | Malibu | sedan- mid-sized | | \$67,441.81 | \$61,208.12 | 6,233.69 | \$0.64 | \$0.56 | 0.08 |
| 26JVM | 2023 | Chevrolet | Malibu | sedan- mid-sized | | \$67,408.81 | \$61,164.32 | 6,244.49 | \$0.64 | \$0.56 | 0.08 |
| 26JVN | 2023 | Chevrolet | Malibu | sedan- mid-sized | | \$67,073.74 | \$60,244.85 | 6,828.89 | \$0.64 | \$0.56 | 0.08 |
| 26JVR | 2023 | Chevrolet | Malibu | sedan- mid-sized | | \$67,079.01 | \$60,251.32 | 6,827.69 | \$0.64 | \$0.56 | 0.08 |
| 26JVS | 2023 | Chevrolet | Malibu | sedan- mid-sized | | \$67,413.55 | \$60,681.86 | 6,731.69 | \$0.64 | \$0.56 | 0.08 |
| 26JVT | 2023 | Chevrolet | Malibu | sedan- mid-sized | | \$67,046.01 | \$60,209.32 | 6,836.69 | \$0.64 | \$0.56 | 0.08 |
| 26JVV | 2023 | Chevrolet | Malibu | sedan- mid-sized | | \$61,461.60 | \$53,028.31 | 8,433.29 | \$0.64 | \$0.56 | 0.08 |
| 273KCN | 2024 | Chevrolet | Malibu | sedan- mid-sized | | \$69,475.20 | \$63,800.71 | 5,674.49 | \$0.64 | \$0.56 | 0.08 |
| 268H2C | 2022 | Hyundai | Sonata | sedan- mid-sized | | \$66,976.20 | \$59,373.91 | 7,602.29 | \$0.64 | \$0.56 | 0.08 |
| 26G4ZF | 2023 | Hyundai | Tucson | SUV- Compact | 1410 (closest) | \$64,392.20 | \$60,815.57 | 3,576.63 | \$0.68 | \$0.66 | 0.02 |
| 26G4ZS | 2023 | Hyundai | Tucson | SUV- Compact | | \$71,556.48 | \$70,430.25 | 1,126.23 | \$0.68 | \$0.66 | 0.02 |
| 25GTW7 | 2022 | Chevrolet | Blazer | SUV- mid-sized 4x2 | 1410 | \$71,642.85 | \$73,175.90 | (1,533.05) | \$0.70 | \$0.69 | 0.01 |
| 23VCTK | 2021 | Nissan | Murano | SUV- mid-sized 4x2 | | \$68,190.03 | \$65,173.88 | 3,016.15 | \$0.70 | \$0.69 | 0.01 |
| 26G53T | 2023 | Hyundai | Santa Fe | SUV- mid-sized 4x2 | | \$71,852.01 | \$73,461.26 | (1,609.25) | \$0.70 | \$0.69 | 0.01 |
| 26G53W | 2023 | Hyundai | Santa Fe | SUV- mid-sized 4x2 | | \$71,885.01 | \$73,503.86 | (1,618.85) | \$0.70 | \$0.69 | 0.01 |
| 26G53X | 2023 | Hyundai | Santa Fe | SUV- mid-sized 4x2 | | \$71,852.01 | \$73,461.26 | (1,609.25) | \$0.70 | \$0.69 | 0.01 |
| 23VFN7 | 2021 | Chevrolet | Traverse | SUV- mid-sized 4x2 | | \$68,105.15 | \$64,969.00 | 3,136.15 | \$0.70 | \$0.69 | 0.01 |
| 23VFNJ | 2021 | Chevrolet | Traverse | SUV- mid-sized 4x2 | | \$68,351.53 | \$64,587.78 | 3,763.75 | \$0.70 | \$0.69 | 0.01 |
| 23VFNQ | 2021 | Chevrolet | Traverse | SUV- mid-sized 4x2 | | \$68,351.53 | \$65,262.78 | 3,088.75 | \$0.70 | \$0.69 | 0.01 |
| 23VFNQ | 2021 | Chevrolet | Traverse | SUV- mid-sized 4x2 | | \$68,105.15 | \$64,969.00 | 3,136.15 | \$0.70 | \$0.69 | 0.01 |
| 23VD2W | 2021 | Chevrolet | Traverse | SUV- mid-sized 4x2 | | \$67,945.15 | \$63,987.60 | 3,957.55 | \$0.70 | \$0.69 | 0.01 |
| 23VFMZ | 2021 | Chevrolet | Traverse | SUV- mid-sized 4x2 | | \$68,066.53 | \$65,092.98 | 2,973.55 | \$0.70 | \$0.69 | 0.01 |
| 23VFN6 | 2021 | Chevrolet | Traverse | SUV- mid-sized 4x2 | | \$68,066.53 | \$65,092.98 | 2,973.55 | \$0.70 | \$0.69 | 0.01 |
| 23VFN6 | 2021 | Chevrolet | Traverse | SUV- mid-sized 4x2 | | \$68,066.53 | \$65,092.98 | 2,973.55 | \$0.70 | \$0.69 | 0.01 |
| 23VFN7 | 2021 | Chevrolet | Traverse | SUV- mid-sized 4x2 | | \$68,370.15 | \$65,455.40 | 2,914.75 | \$0.70 | \$0.69 | 0.01 |
| 23VD2D | 2021 | Chevrolet | Traverse | SUV- mid-sized 4x2 | | \$67,945.15 | \$64,638.60 | 3,306.55 | \$0.70 | \$0.69 | 0.01 |
| 23VFN6 | 2021 | Chevrolet | Traverse | SUV- mid-sized 4x2 | | \$68,105.15 | \$65,129.80 | 2,975.35 | \$0.70 | \$0.69 | 0.01 |
| 23VFNK | 2021 | Chevrolet | Traverse | SUV- mid-sized 4x2 | | \$68,366.15 | \$65,441.80 | 2,924.35 | \$0.70 | \$0.69 | 0.01 |
| 23VFNT | 2021 | Chevrolet | Traverse | SUV- mid-sized 4x2 | | \$68,440.15 | \$65,251.20 | 3,188.95 | \$0.70 | \$0.69 | 0.01 |
| 252Z8V | 2022 | Chevrolet | Traverse | SUV- mid-sized 4x2 | | \$68,855.21 | \$67,468.66 | 1,386.55 | \$0.70 | \$0.69 | 0.01 |
| 252Z92 | 2022 | Chevrolet | Traverse | SUV- mid-sized 4x2 | | \$68,837.27 | \$67,447.12 | 1,390.15 | \$0.70 | \$0.69 | 0.01 |
| 252Z95 | 2022 | Chevrolet | Traverse | SUV- mid-sized 4x2 | | \$68,870.21 | \$67,487.26 | 1,382.95 | \$0.70 | \$0.69 | 0.01 |
| 252Z98 | 2022 | Chevrolet | Traverse | SUV- mid-sized 4x2 | | \$68,855.21 | \$66,757.66 | 2,097.55 | \$0.70 | \$0.69 | 0.01 |
| 23VFN5 | 2021 | Chevrolet | Traverse | SUV- mid-sized 4x2 | | \$67,972.21 | \$66,352.26 | 1,619.95 | \$0.70 | \$0.69 | 0.01 |
| 252Z8R | 2022 | Chevrolet | Traverse | SUV- mid-sized 4x2 | | \$69,485.58 | \$69,219.83 | 265.75 | \$0.70 | \$0.69 | 0.01 |
| 253HS3 | 2022 | Chevrolet | Traverse | SUV- mid-sized 4x2 | | \$69,925.58 | \$69,773.83 | 151.75 | \$0.70 | \$0.69 | 0.01 |

| | | | | | | | | | | | |
|--------|------|-----------|----------|--------------------|------|-------------|-------------|------------|--------|--------|--------|
| 25WPBN | 2023 | Chevrolet | Traverse | SUV- mid-sized 4x2 | | \$74,026.55 | \$77,536.60 | (3,510.05) | \$0.70 | \$0.69 | 0.01 |
| 27LHXF | 2024 | Chevrolet | Traverse | SUV- mid-sized 4x2 | | \$83,518.14 | \$90,314.99 | (6,796.85) | \$0.70 | \$0.69 | 0.01 |
| 25HH9X | 2022 | Ford | Explorer | SUV- mid-sized 4x4 | 3810 | \$79,767.91 | \$76,939.56 | 2,828.35 | \$0.85 | \$0.86 | (0.01) |
| 27NBCJ | 2023 | Ford | Explorer | SUV- mid-sized 4x4 | | \$90,602.17 | \$94,342.02 | (3,739.85) | \$0.85 | \$0.86 | (0.01) |

471,264.75 per 5 year term
or
94,252.95 per year

| Year | Total Paid Out | # of Vehicles in Service | Average Annual Cost per Vehicle | 60 Month Average Cost per Vehicle |
|-------------|-----------------------|---------------------------------|--|--|
| 2022 | \$21,242.08 | 60 | \$354.03 | \$1,770.17 |
| 2023 | \$46,743.93 | 90 | \$519.38 | \$2,596.89 |
| 2024 | \$20,096.26 | 108 | \$186.08 | \$930.38 |
| 2025 | \$10,461.93 | 108 | in-progress | |
| | | Average | \$353.16 | \$1,765.81 |

| Month | Average cost per Gallon |
|----------------|-------------------------|
| Aug-25 | \$4.37 |
| Jul-25 | \$4.37 |
| Jun-25 | \$4.54 |
| May-25 | \$4.64 |
| Apr-25 | \$4.69 |
| Mar-25 | \$4.51 |
| Feb-25 | \$4.54 |
| Jan-25 | \$4.30 |
| Dec-24 | \$4.29 |
| Nov-24 | \$4.41 |
| Oct-24 | \$4.51 |
| | |
| Average | \$4.47 |

| Month | Total Monthly Cost |
|----------------------|-----------------------|
| 2025 | |
| August | \$27,391.98 |
| July | \$27,365.29 |
| June | \$32,870.39 |
| May | \$33,463.56 |
| April | \$29,859.95 |
| March | \$27,633.20 |
| February | \$28,295.78 |
| January | \$27,072.78 |
| 2024 | |
| December | \$27,106.12 |
| November | \$31,963.86 |
| October | \$28,746.67 |
| September | \$31,723.70 |
| August | \$31,141.06 |
| July | \$27,492.45 |
| June | \$32,956.85 |
| May | \$33,983.42 |
| April | \$31,849.06 |
| March | \$27,200.84 |
| | |
| Average | \$29,895.39 |
| /108 vehicles | \$276.81/month |

| Vehicle Class | Average MPG per class |
|--------------------------|-----------------------|
| sedan- mid-sized | 31.18 |
| SUV- mid-sized | 20.88 |
| SUV- Compact | 24.70 |
| sedan- full-sized | 26.48 |
| pickup truck- mid-sized | 21.69 |
| pickup truck- full-sized | 18.29 |
| minivan | 24.73 |
| cargo van- full-sized | 18.19 |