

Healthcare Services Request for Proposals (RFP)

January 14, 2025 Board of Supervisors Meeting



RFP Response and Process

- Three companies submitted RFP proposals, with one submission being disqualified due to not following RFP requirements.
- Scoring committee consisting of representatives from Public Health (1), BWell (1), CEO (1), Probation (2) and Sheriff (4) evaluated remaining two proposals and **unanimously selected CFMG/Wellpath as the most qualified responsive bidder.**
- Sheriff and Chief Probation Officer concurred with scoring committee's recommendations.
- Purchasing published intent to award RFP to CFMG/Wellpath.
- Protest period for vendors not selected to protest anticipated award. No protests were received by Purchasing.

Reasons For Selection

- CFMG demonstrated that they were the most qualified responsive bidder based on the following:
 - Experience providing correctional healthcare, specifically in California (currently operating in 30 counties within California);
 - Transition plan and continuity of operations;
 - Experience with accreditation (National Commission on Correctional Healthcare);
 - Experience with Remedial Plans and Corrective Action Plans;
 - Demonstrated understanding of RFP requirements;

Important Components of RFP

- The RFP focused heavily on:
 - Compliance with the Remedial Plan
 - National Commission on Correctional Healthcare (NCCHC) requirements
 - California Advancing and Innovating Medi-Cal (CalAIM) implementation
- Service level agreements were required in the RFP (in Appendix 7 of Attachment A), which include significant liquidated damages associated with failure to meet compliance thresholds.

Next Steps (if approved by the BOS)

- County partners will negotiate with CFMG on terms and conditions of Agreement, including staffing allocations and associated costs, subject to BOS approval.
- Sheriff's Office and Probation will return with a tentative Agreement to be approved by the BOS in March 2025.
- New Agreement would commence on April 1, 2025.

Additional Information

- In November 2024, Wellpath and some of its related entities filed for Chapter 11 restructuring of debt in United States Bankruptcy Court in Texas. CFMG is a separate physician owned entity, which operates in California with a business relationship with Wellpath to manage business aspects for the organization. CFMG is not a debtor under the Chapter 11 restructuring of debt.

Quality Monitoring of CFMG Agreement

- Existing quality control monitoring conducted by Public Health and BWell:

Quarter 3 (July 1 – September 30) of 2024			
	Areas Monitored	Areas Requiring Corrective Action Plans (CAPs)	Carryover CAPs from Prior Reporting Period
Public Health Monitoring	26	8	3
BWell Monitoring	32	7	3

- Additionally, two (1.5 FTE) Public Health positions were hired to monitor and review healthcare services within the jails and Juvenile Justice Center (JJC) and to advise the Sheriff and Chief Probation Officer:
 - Correctional Health Quality Care Improvement Manager hired October 2024
 - Chief Correctional Health Medical Advisor hired December 2024

Staffing Credit Reimbursements

- The Sheriff's Office and CFMG have worked continuously to rectify staffing credit reimbursements for the period of April 1, 2023 through November 2024.

	# of Months	Amount
FY 2022-23	3	\$61,196.62
FY 2023-24	12	\$478,691.03
FY 2024-25	5	\$528,499.12
Total	20	\$1,068,386.77

- The Sheriff's Office has applied all credits for the period of April 2023 through November 2024 and will be processing credits monthly moving forward.

Recommended Actions:

That the Board of Supervisors:

- a) Direct the Sheriff's Office and Probation Department to proceed with entering into contract negotiations with California Forensic Medical Group (CFMG) to provide medical services at the County jails and Juvenile Justice Center (JJC) and mental health services at the jails;
- b) Receive a presentation regarding staffing credit reimbursements for April 2023 through November 2024;
- c) Receive a presentation from the Public Health Department with a pro forma analysis of the staffing and funding required for the Department to provide the County's correctional medical and mental health services if so directed;
- d) Provide any additional direction; and
- e) Determine that the above action is not a "Project" subject to CEQA section 15378(b)(5), since the activity is an organizational or administrative activity of government that will not result in direct or indirect physical changes to the environment.