

Attachment 1: Master Service Agreement Listings
Fiscal Year 2026-27

			Annual MSA Total Amount
	Contractor	Local	FY 26/27
1	Bright Places,	N	\$300,000.00
2	Change Agents Training, LLC	N	\$250,000.00
3	Coastal Tree Service	Y	\$400,000.00
4	Consortium Media Services	N	\$300,000.00
5	Government Consulting Partners	N	\$350,000.00
6	Industrial Truck Bodies	Y	\$350,000.00
7	Mark Cranes Tree Care	N	\$600,000.00
8	Perez Landscaping	Y	\$550,000.00
9	Peterson's Tree Care	Y	\$500,000.00
10	Santa Maria Tire	Y	\$400,000.00
11	Tierra Verde	Y	\$700,000.00

Description of Services

- Bright Places, Inc. (#127396)** – Contractor provides customized leadership and team synergy education, specifically focusing on conflict resolution, HR strategies, and other related services. These are conducted via both in-person and online training, workshops, and one-on-one executive coaching.

Current using department(s): Human Resources

- Change Agents Training, LLC (#147030)** – Contractor provides trainings to County employees using innovative tools and methodologies to help solve customer problems. Trainings include educational workshops, leadership programs, “Train the Trainer” programs, and expert consulting.

Current using department(s): County Executive Office (CEO)

- Coastal Tree Service (#172863)**– Contractor provides tree-related services such as tree maintenance, pruning, removal, planting, chipping, and stump grinding. Services also include arborist consulting and equipment usage of chippers, bucket trucks, and other skid steers.

Current using department(s): General Services, Public Works, Community Services

- Consortium Media Services (#074190)** - Contractor provides media content creation revolved around department objectives to inform and educate individuals throughout the County about important health-related topics. Vendor also provides organized Campaign goals that increase community awareness and engagement to those who receive this information and utilizes tools, such as radio, to reach the target audiences.

Current using departments: Social Services, County Health Department

- Government Consulting Partners (#201498)** – Contractor provides consulting services including federal/full cost allocation plans, organizational analysis, internal service funds, and cost recovery policies. The also provide presentation material for County departments regarding fee reports and studies.

Current using departments: Auditor-Controller, Planning & Development

- Industrial Truck Bodies (#340998)** – Contractor provides truck and vehicle related services to County vehicles. This includes installation of liftgates, toolboxes, entry steps, winches, inverters,

and custom built auto products. Contractor is also utilized for repair services to vehicles.

Current using department(s): General Services, Public Works

- 7. Mark Crane's Tree, Inc (#000492)** - Contractor provides tree-related services, both standard and emergency, such as cutting, trimming, and removing trees located in County locations. Contractor also provides special equipment rentals, such as lifts, skid steers, and saws, for certain tree cutting tasks.

Current using departments: General Services, Public Works, Community Services

- 8. Perez Landscaping (#108582)** – Contractor specializes in tree maintenance, pruning, removal, planting, transplanting, cabling, brush/debris chipping, median maintenance, arborist consulting, and emergency services. In addition to Bobcat and Excavator rentals, Contractor also provides arborist consulting to aid with County tasks.

Current using department(s): General Services, Public Works, Community Services

- 9. Peterson's Tree Care Inc (#629101)** - Contractor provides services for tree maintenance, pruning, removal, planting, transplanting, stump grinding, cabling, brush/debris chipping, and emergency services. Special equipment rental includes Aerial lifts, stump grinders, cabling-time and materials.

Current using department(s): General Services, Public Works, Community Services

- 10. Santa Maria Tire (#722175)** - Contractor provides on-site and on-call tire services. This includes, but is not limited to: tire repair services, emergency roadside assistance, alignments, tire mounting and dismounting, and repairing tire caps.

Current using department(s): General Services, Public Works

- 11. Tierra Verde Tree Care(#002755)** – Contractor provides tree maintenance, pruning, removal, root pruning, root wall installation, tree planting, transplanting, stump grinding, cabling, brush/debris clearing/chipping, and emergency services. Services also include fire abatement and necessary related tasks.

Current using department(s): General Services, Public Works, Community Services