



BOARD OF SUPERVISORS  
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors  
105 E. Anapamu Street, Suite 407  
Santa Barbara, CA 93101  
(805) 568-2240

**Department Name:** Behavioral Wellness  
**Department No.:** 043  
**For Agenda Of:** December 8, 2020  
**Placement:** Administrative  
**Estimated Time:** N/A  
**Continued Item:** No  
**If Yes, date from:**  
**Vote Required:** Majority

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**TO:** Board of Supervisors

**FROM:** Department Alice Gleghorn, PhD, Director  
Director(s) Behavioral Wellness, (805) 681-5220  
Contact Info: Pam Fisher, PsyD, Deputy Director of Clinical Operations  
Behavioral Wellness, (805) 681-5220

**SUBJECT:** Behavioral Wellness Alcohol and Drug Program – Aegis Treatment Centers, LLC Drug Medi-Cal Organized Delivery System (DMC-ODS) FY 18-21 BC First Amendment

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**County Counsel Concurrence**

As to form: Yes

Other Concurrence: Risk Manager

As to form: Yes

**Auditor-Controller Concurrence**

As to form: Yes

**Recommended Actions:**

That the Board of Supervisors:

- A. Approve, ratify, and authorize the Chair to execute a **First Amendment to the Agreement** for Services of Independent Contractor with **Aegis Treatment Centers, LLC**, a Delaware limited liability company (not a local vendor), to update and replace in total the terms and conditions set forth in the initial agreement, to add cost reporting language to Exhibit B of the Agreement, and to add new Alcohol Drug Program Substance Use Disorder services for adult clients to the Agreement with no change in the multi-year maximum contract amount of **\$10,850,000**, inclusive of \$2,450,000 for FY 18-19, \$4,200,000 for FY 19-20, and \$4,200,000 for FY 20-21 for the period December 1, 2018 through June 30, 2021;
- B. Delegate to the Director of the Department of Behavioral Wellness or her designee the authority to reallocate funds between funding sources; to adjust the provisional rate at her discretion during the term of the Agreement per Exhibit B of the Agreement without altering the maximum contract amount; to make immaterial changes to the Agreement; and to amend the program goals, outcomes, and measures in Exhibit E of the Agreement, all without requiring formal amendment to the Agreement, subject to the Board's ability to rescind this delegated authority at any time; and

- C. Determine that the above actions are government fiscal activities or funding mechanisms, which do not involve any commitment to any specific project which may result in a potentially significant physical impact on the environment and are therefore not a project under the California Environmental Quality Act (CEQA) pursuant to section 15378(b)(4) of the CEQA Guidelines.

**Summary Text:**

The Santa Barbara County Department of Behavioral Wellness (BeWell) provides a continuum of mental health and substance use disorder services to Santa Barbara County residents, in part, through contracted providers including Community-Based Organizations (CBOs). The above-referenced contract is on the agenda to request approval of the First Amendment to the Agreement with Aegis Treatment Centers, LLC (Aegis) to update and replace in total the terms and conditions set forth in the initial agreement, to add cost reporting language to Exhibit B of the Agreement in accordance with recent changes to reporting requirement mandated by the State Department of Health Care Services (DHCS), and add new Alcohol Drug Program (ADP) Substance Use Disorder (SUD) services for adult clients (age 18 and over) to the Agreement with no change in the multi-year maximum contract amount of \$10,850,000 for the period December 1, 2018 through June 30, 2021. BeWell also requests delegation of authority to the Director of BeWell or designee to reallocate funds between funding sources, to adjust the provisional rate at her discretion during the term of the Agreement per Exhibit B of the Agreement without altering the maximum contract amount; to make immaterial changes to the Agreement; and to amend the program goals, outcomes, and measures in Exhibit E of the Agreement, all without requiring formal amendment to the Agreement and subject to the Board's ability to rescind this delegated authority at any time. Approval of the recommended actions will allow Aegis to continue to provide necessary Opioid Treatment Program (OTP) services to BeWell clients.

**Background:**

The Board of Supervisors authorized the Director of BeWell to execute an Intergovernmental Agreement (No. 18-95148) with the State Department of Health Care Services (DHCS) to deliver SUD services under the Drug Medi-Cal (DMC) Organized Delivery System (ODS) on October 16, 2018. On November 13, 2018, the Board of Supervisors entered into an agreement with Aegis for the provision of ADP SUD services under the DHCS DMC-ODS pilot program effective December 1, 2018 (BC 19-148). Behavioral Wellness concurrently terminated its existing Board service contract with Aegis for the provision of ADP SUD Opioid Treatment Program Services (BC17-051) to allow for the provision of SUD services under DMC-ODS.

As of December 1, 2018, Aegis has provided Level 1 Opioid Treatment Program/Narcotic Treatment Program (OTP/NTP) services to adult (age 18 and over) clients who are narcotic dependent. Additionally, Aegis will provide opioid treatment free of charge to County Medi-Cal and non-Medi-Cal clients who are currently enrolled in an OTP and admitted into the County of Santa Barbara Psychiatric Health Facility (PHF). The PHF Governing Board has approved a Policy and Procedure regarding medication administration to PHF patients who are also enrolled with an OTP which includes a recommendation for the County to enter into an agreement with an OTP to provide these services. Approval of this amendment by the Board of Supervisors will allow PHF clients to continue to receive opioid treatment services while they are admitted to the PHF.

In addition, according to a MHSUDS Information Notice Number 19-005, issued by DHCS on February 5, 2019, the California Welfare and Institutions Code (W & I) Section 14124.24(g)(1) requires all County and contracted OTP/NTP providers to submit a cost report to claim reimbursement for Drug Medi-Cal services. Per this Information Notice, the cost report requirement will be enforced beginning July 1, 2019 and the first cost report will be due November 1, 2020 for FY 19-20.

Approval of this amendment will allow BeWell to add cost reporting language to Aegis's Board contract to meet state requirements for claim reimbursement for Drug Medi-Cal services.

**Performance Measures and Outcomes:**

Aegis provides outpatient opioid treatment program services to adults in Santa Barbara and Santa Maria for opioid recovery. The data for Quarters 1-3 shows that Aegis met and exceeded most of their goals for ODS Opioid Treatment Program (OTP) Services. **Overall Goal: Successful SUD Treatment and Recovery.**

**1. 90% initiated treatment.**

For Performance Measure #1, Aegis exceeded its goal for Quarters 1, 2, and 3. 100% of clients initiated treatment in Quarters, 1, 2, and 3.

**2. 85% of Clients engaged in treatment.**

For Performance Measure # 2, Aegis exceeded its goal for Quarters 1, 2, and 3. 100% of clients engaged treatment in Quarters, 1, 2, and 3.

**3. 30% of Clients retained in treatment (1 year).**

For Performance Measure #3, Aegis exceeded its goal for Quarters 1, 2, and 3.  
In Quarter 1: 47% of Clients were retained in treatment.  
In Quarter 2: 50% of Clients were retained in treatment.  
In Quarter 3: 43% of Clients were retained in treatment.

**4. 25% of Clients successfully completed treatment.**

For Performance Measure #4, Aegis was unable to meet its goals for Quarters 1, 2, and 3.  
In Quarter 1: 19% of clients successfully completed treatment.  
In Quarter 2: 7% of clients successfully completed treatment.  
In Quarter 3: 11% of clients successfully completed treatment.  
In the Programmatic report narrative, Aegis stated that it stopped taking Urine toxicology screens for drug testing in mid-March due to COVID-19, which may have affected these performance outcomes.

**5. 50% of Clients' decreased incarceration between intake and reassessment (those in Treatment =>6 months).**

In the Programmatic report narrative, Aegis stated it is unable to provide this data because it currently does not have a report that will pull this information. BeWell will work with Aegis to collect and report this data according to American Society of Addiction Medicine (ASAM) criteria.

**6. 75% of Clients' abstinence, other than the prescribed narcotic replacement, (those in Treatment =>6 months).**

In Quarters 1 and 2: 84% of clients were abstinent.  
In Quarter 3: 85% of clients were abstinent.

For the Perinatal Program, Aegis met one (1) of their two (2) goals:

**Overall Goal: Successful SUD Treatment and Recovery.**

**1. 100% Clients' abstinence at discharge/drug free births.**

For Quarters 1, 2, and 3: Clients were 100% abstinent at discharge/drug free births.

**2. 70% of Clients successfully completed treatment.**

In Quarter 1, 66% of clients successfully completed treatment.

In Quarter 2, 31% of clients successfully completed treatment.

In Quarter 3, 0.07% of clients successfully completed treatment.

Aegis stated in the Programmatic narrative that the primary reason for the drop in clients who successfully completed treatments is that only one client was discharged during the last quarter.

\*For Quarter 4, there has been a delay in receipt of data from Aegis due to COVID- 19. BeWell is working with Aegis to obtain this data.

**Fiscal and Facilities Impacts:**

Budgeted: Yes

**Fiscal Analysis:**

<b><u>Funding Sources</u></b>	<b><u>Current FY 18-19</u></b> <b><u>Cost:</u></b>	<b><u>Current FY 19-20</u></b> <b><u>Cost</u></b>	<b><u>Current FY 20-21</u></b> <b><u>Cost</u></b>
General Fund			
State	\$1,225,000	\$2,100,000	\$2,100,000
Federal	\$1,225,000	\$2,100,000	\$2,100,000
Fees			
Other:			
Total	\$2,450,000	\$4,200,000	\$4,200,000
Grand Total			\$10,850,000

Narrative: The above-referenced contract is funded by State and Federal funds. The funding sources are included in the FY 19-20 and FY 20-21 Adopted Budgets.

**Key Contract Risks:**

As with any contract funded by State and Federal sources, there is a risk of future audit disallowances and repayments. Behavioral Wellness contracts include language requiring contractors to repay any amounts disallowed in audit findings, minimizing financial risks to the County.

**Special Instructions:**

Please email one (1) complete executed amendment and one (1) minute order to [cfoschaar@sbcbbwell.org](mailto:cfoschaar@sbcbbwell.org) and [bwelcontractsstaff@co.santa-barbara.ca.us](mailto:bwelcontractsstaff@co.santa-barbara.ca.us).

**Attachments:**

Attachment A: Aegis Treatment Centers, LLC. DMC-ODS FY 18-21 Board Contract First Amendment

Attachment B: Aegis Treatment Centers, LLC. DMC-ODS FY 18-21 Board Contract executed

**Authored by:**

A. Foschaar