



BOARD OF SUPERVISORS  
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors  
105 E. Anapamu Street, Suite 407  
Santa Barbara, CA 93101  
(805) 568-2240

**Department Name:** Behavioral Wellness  
**Department No.:** 043  
**For Agenda Of:** June 2, 2020  
**Placement:** Administrative  
**Estimated Time:** N/A  
**Continued Item:** No  
**If Yes, date from:**  
**Vote Required:** Majority

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**TO:** Board of Supervisors  
**FROM:** Department Alice Gleghorn, PhD, Director  
Director(s) Department of Behavioral Wellness, 805-681-5220  
Contact Info: Dr. Ole Behrendtsen, Medical Director  
Behavioral Wellness, 681-5220  
**SUBJECT:** Behavioral Wellness Staffing Contracts - Amend and Extend Barton & Associates, Inc. for FY 2018-2021

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**County Counsel Concurrence:**

As to form: Yes

**Auditor-Controller Concurrence:**

As to form: Yes

**Other Concurrence:** Risk Management

As to form: Yes

**Recommended Actions:**

That the Board of Supervisors:

- A. Approve and authorize the Chair to execute a Second Amendment to the Agreement for Services of Independent Contractor with **Barton & Associates, Inc.**, a Delaware corporation, **d.b.a. Barton Medical, Inc.** (not a local vendor), for the provision of locum tenens psychiatry, nursing, and physician assistant services to increase the maximum contract amount by \$180,000 for FY 19-20, extend the term of the Agreement to June 30, 2021, and add \$2,000,000 for FY 20-21, for a total contract maximum not to exceed **\$6,469,800** inclusive of a contract total amount not to exceed \$2,270,000 for FY 18-19, \$2,199,800 for FY 19-20, and \$2,000,000 for FY 20-21;
- B. Approve and authorize the Behavioral Wellness Director to amend Exhibit A (Statement of Work) and Exhibit B-1 (Schedule of Fees) of the Agreement for Services of Independent Contractor with **Barton & Associates, Inc.** to add positions and/or approve rate changes not to exceed 10% of the rate currently stated in Exhibit B-1, subject to the procedures set forth in Exhibit B, Section 2, without returning to the Board with a separate amendment, and make immaterial changes to the agreement so long as the total contract maximum is unchanged, subject to the Board's ability to rescind this delegation at any time; and
- C. Determine that the above actions are government fiscal activities or funding mechanisms which do not involve any commitment to any specific project which may result in a potentially physical impact on the environment, and are therefore not a project under the California Environmental Quality Act (CEQA) pursuant to section 15378(b)(4) of the CEQA guidelines.

**Summary Text:**

The above-referenced item is on the agenda to request authorization for the Behavioral Wellness (BeWell) Director to amend and extend the Barton & Associates, Inc. (Barton) agreement through this Second Amendment to increase the contract by \$180,000 for FY19-20, extend the term of the Agreement into Fiscal Year 20-21, and increase the contract by \$2,000,000 for FY 20-21 for a total contract maximum not to exceed \$6,469,800 for FY 18-21. In addition, request authorization for BeWell to amend Exhibit A and Exhibit B-1 to add hourly positions and approve, as needed, rate changes not exceeding 10%, subject to the Board’s ability to rescind this delegation at any time and authorize for immaterial changes as needed. Approval of the recommended actions will allow BeWell to task Barton to provide mandated and greatly needed psychiatry services due to unanticipated and ongoing staffing needs.

**Background:**

BeWell provides a continuum of mental health and substance use disorder services to Santa Barbara County residents, including psychiatric and nursing services at its County facilities. Across the nation there is an ongoing shortage of psychiatric and nursing services. BeWell has experienced ongoing challenges that mirrors the national challenges of attracting and retaining qualified psychiatrists to work at our facilities. BeWell currently uses locum tenens temporary physicians to fill ongoing needs for psychiatric staff at outpatient facilities. Locums provide mandated psychiatric services such as diagnostic evaluations; medication evaluations; prescriptions for psychiatric medications; review, revision, and approval of client assessments; and participation in the development, review, revision, and approval of client treatment plans.

**Barton** provides temporary physician assistants and nurse practitioners to BeWell clinics and our other programs as needed.

**Performance Outcomes:**

For FY 19-20, we are currently utilizing seven (7) Barton professionals consisting of Nurse Practitioners and Physician Assistants who are providing services throughout the County at various programs ranging from adult to children’s services.

**Fiscal and Facilities Impacts:**

Budgeted: Yes

**Fiscal Analysis:**

<b><u>Funding Sources</u></b>	<b><u>FY 18-19</u></b>	<b><u>FY 19-20</u></b>	<b><u>FY 20-21</u></b>	<b><u>Total Cost FY 18-21</u></b>
General Fund				
State	\$ 1,135,000.00	\$ 1,099,900.00	\$ 1,000,000.00	\$ 3,234,900.00
Federal	\$ 1,135,000.00	\$ 1,099,900.00	\$ 1,000,000.00	\$ 3,234,900.00
Fees				
Other:				
<b>Total</b>	<b>\$ 2,270,000.00</b>	<b>\$ 2,199,800.00</b>	<b>\$ 2,000,000.00</b>	<b>\$ 6,469,800.00</b>

Narrative: The above-referenced contract is funded by State and Federal funds. The funding sources are included in the FY 2019-2020 Adopted Budget and are in the FY 2020-2021 Proposed Budget.

**Key Contract Risks:**

With any contractor providing temporary staffing services, there is a risk that temporary personnel will make errors, engage in misconduct, or be negligent in performance of assigned duties. BeWell may terminate individual temporary staff with or without cause and the agency is required to provide Professional Liability insurance for the Professionals. In addition, negotiations with Barton resulted in changes to the standard Exhibit C (Indemnification and Insurance Requirements). Risks associated with the negotiated changes have been mitigated with input from the appropriate departments.

**Special Instructions:**

Please return one (1) Minute Order and one (1) complete copy of each of the above contracts to [dmorales@co.santa-barbara.ca.us](mailto:dmorales@co.santa-barbara.ca.us) and one (1) to [bwellcontractsstaff@co.santa-barbara.ca.us](mailto:bwellcontractsstaff@co.santa-barbara.ca.us).

**Attachments:**

Attachment A: Barton & Associates FY 18-21 BC 18-216 AM2

Attachment B: Barton & Associates FY 18-20 BC 18-216 AM1

Attachment C: Barton & Associates FY 18-19 BC 18-216

**Authored by:**

D. Morales