

Attachment M

Detailed Timeline of the Ambulance RFP

2019

October 1 Board of Supervisors directed LEMSA to conduct an RFP
Key Elements: Fair & Competitive, allowing for public bidder option
November 19 Amendment 4 to the current AMR Agreement executed (new term
December 31, 2022)

2020

March 3 First meeting of RFP Advisory Committee (RFPAC)
April 21 Consultant RFP released
June 12 RFPAC selects CityGate and Associates to conduct Ambulance RFP
August 18 CityGate contract executed
November 3 CityGate contract terminated

2021

January 12 Fitch & Associates (Fitch) contract executed
September Fitch solicits stakeholder and Community input through online survey
November 9 Draft RFP release for potential bidder and public comment
November 16 BOS adopts Resolution consenting to the voluntary transfer of 1797.201
rights for EOA 3 should the RFP ensure service delivery in the EOA 3
November 30 RFPAC convene to discuss Draft RFP comments received
December 20 At RFPAC direction, LEMSA seeks clarification on exclusivity of
UCSB Campus from the California EMS Authority (CA EMSA)

2022

January 20 CA EMSA provides letter stating UCSB Campus is considered to be
non-exclusive based on the 2016 Santa Barbara County EMS Plan
February 24 LEMSA sends Draft RFP to CA EMSA for approval
Spring UCSB inclusion/exclusion is explored further
May 3 CA EMSA approves the RFP
May 10 BOS directs LEMSA to negotiate extension of AMR's agreement to
cover the balance of the RFP process
May 31 Amendment 5 to the current AMR agreement executed (new term March
1, 2024)
BOS provides input and alterations to RFP
July 5 LEMSA sends second Draft RFP (with May 31 edits) to CA EMSA for
approval
July 13 CA EMSA approves the RFP
LEMSA (through County Procurement) releases the RFP
August 11 Virtual Proposer's conference hosted by Fitch
August 15 RFPAC extends RFP response date to October 3rd
August 18 RFP Review Panelists interviewed by RFPAC
October 3 Procurement received RFP Proposals from: AMR and County Fire



October 25 Fitch hosts RFP presentations and administers scoring process
Presentations heard by RFP Review Panel

October 28 Fitch provides final, validated RFP Proposal scores. Proposers were
advised and the scores were publicly posted

November 4 Chief Procurement Officer receives a protest from County Fire

November 10 Chief Procurement Officer receives a protest response from AMR

November 23 Chief Procurement Officer receives supplemental information from
County Fire

November 29 Chief Procurement Officer receives a response to the supplemental
information from AMR

December 14 Chief Procurement Officer denies County Fire's protest

December 21 Chief Procurement Officer receives an appeal from County Fire and
turns the process over to the Protest Resolution Committee

2023

January 26 The Protest Resolution Committee hears presentations from both AMR
and County Fire regarding the appeal

February 27 The Protest Resolution Committee denies County Fire's appeal