



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Department Name: Public Works
Department No.: 054
For Agenda Of: January 24, 2023
Placement: Administrative
Estimated Tme: N/A
Continued Item: No
If Yes, date from:
Vote Required: Majority

TO: Board of Supervisors
FROM: Department Scott D. McGolpin, Director, ext. 83010
Director(s)
Contact Info: Leslie Wells, Deputy Director, ext. 23611
SUBJECT: Agreement with Ritchie Bros. to Sell County Surplus Equipment - All
Supervisorial Districts

County Counsel Concurrence

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

- a) Approve and authorize the Public Works Director to enter into a multi-year agreement with Ritchie Bros. to sell County surplus equipment through unreserved public auction for the period of February 1, 2023 through January 31, 2025;
- b) Determine that the proposed actions are not a project under the California Environmental Quality Act (CEQA) pursuant to Section 15378(b)(5) of the CEQA Guidelines, because they consist of administrative activities of government that will not result in direct or indirect physical changes in the environment.

Summary Text:

This item is on the agenda in order to enter into a 2-year agreement with Ritchie Bros to sell various pieces of surplus on-road and off-road equipment and vehicles through unreserved public auction for the Public Works Department, Resource Recovery and Waste Management Division (RRWMD).

Background:

RRWMD owns and operates on-road and off-road heavy equipment and vehicles at 5 transfer station and landfill facilities in the County. To maximize efficiency of operations at these facilities, RRWMD Operations will sometimes require replacement of heavy equipment when current equipment is outdated, known to have mechanical problems, or too costly and time-consuming to repair. Equipment no longer needed by RRWMD for public purposes shall be surplus per the county's surplus policy.

The purpose of the surplus policy is to coordinate the relocation and/or disposal of surplus county property in accordance with Santa Barbara County Purchasing Ordinance Article VI, Section 2-47. Section 2-47 of the County Code states that surplus items with a market value in excess of \$25,000 may be disposed of by the purchasing agent upon prior approval of the Board of Supervisors.

In the past, RRWMD has successfully managed negotiated agreements with vendors to dispose of surplus equipment. Working directly with the vendor has given RRWMD the ability to closely monitor the sales process and maximize proceeds for the surplus assets.

Fiscal and Facilities Impacts:

Budgeted: Yes

Fiscal Analysis:

The proceeds from the sale of these assets will be deposited into the Resource Recovery and Waste Management Division Enterprise Fund, Revenue Account 5920.

Key Contract Risks:

Key risk factors for this agreement that contribute to an overall medium contract risk rating include: contract size, performance period, project sensitivity, contract management, and fiscal responsibility of the contractor.

In the past, RRWMD has entered into agreements with IronPlanet, who recently merged with Ritchie Bros., to facilitate the auction of off-road & on-road heavy equipment. This contractor has successfully completed previous agreements with the County for this type of service. The associated key risk factors have been considered and staff believes the agreement should be authorized.

Special Instructions:

Please forward one signed copy of the Agreement and Minute Order to Travis Spier at Public Works, Resource Recovery and Waste Management Division (RRWMD):
130 E. Victoria Street, Suite 100, Santa Barbara, CA 93101.

Multi-Year Agreement with Ritchie Bros

Agenda Date: January 24, 2023

Page 3 of 3

Attachments:

Attachment A: Annual Multi-Channel Sales Agreement with Ritchie Bros.

Attachment B: Ritchie Bros. Schedule D to Sales Agreement

Attachment C: Ritchie Bros. Seller Terms and Conditions

Attachment D: Ritchie Bros. Workflow Authorization Form

Authored by:

Jamie Reyes, Civil Engineer

Travis Spier, Operations Manager

Public Works Department / RRWMD