

SECOND AMENDMENT TO AGREEMENT  
FOR MANAGEMENT OF BARON RANCH

THIS AMENDMENT TO AN AGREEMENT is entered into by and between the:

COUNTY OF SANTA BARBARA, CALIFORNIA  
hereinafter referred to as "COUNTY", AND

AG LAND SERVICES, INC.,  
hereinafter referred to as "CONTRACTOR",

WHEREAS, COUNTY and CONTRACTOR have an existing Agreement dated June 25, 2002 for the management of Baron Ranch;

NOW, THEREFORE, IT IS AGREED as follows:

1. The Agreement is amended by replacing Section 4 as follows:

4. **TERM.** CONTRACTOR shall commence performance on July 1st, 2002 and end performance upon completion, but no later than June 30, 2008 unless otherwise directed by COUNTY or unless earlier terminated.

2. The Agreement is amended to replace Paragraph A, of EXHIBIT B, PAYMENT ARRANGEMENTS as follows:

A. For CONTRACTOR services to be rendered under this contract, CONTRACTOR shall be paid, including cost reimbursements, the base fee not to exceed \$1,024,400.

3. The Agreement is amended by replacing attachment B-1 as follows: [see attached B-1, including budgets for fiscal years 2002/03, 2003/04, 2004/05, 2005/06, 2006/2007, and 2007/2008.]

4. Except as provided herein, said Agreement shall continue in full force and effect.

Amendment to Agreement for Services of Independent Contractor between the **County of Santa Barbara** and **Ag Land Services**.

**IN WITNESS WHEREOF**, the parties have executed this Amendment to be effective on the date executed by COUNTY.

COUNTY OF SANTA BARBARA

By: \_\_\_\_\_  
Chair, Board of Supervisors

Date: \_\_\_\_\_

ATTEST:  
MICHAEL F. BROWN  
CLERK OF THE BOARD

AG LAND SERVICES  
PRESIDENT

By: \_\_\_\_\_  
Deputy

By: \_\_\_\_\_  
Taxpayer ID No. 77-0236280

APPROVED AS TO FORM:  
FORM:  
STEPHEN SHANE STARK  
COUNTY COUNSEL

APPROVED AS TO ACCOUNTING  
ROBERT W GEIS, CPA  
AUDITOR-CONTROLLER

By: \_\_\_\_\_  
Deputy County Counsel

By: \_\_\_\_\_  
Deputy

APPROVED AS TO FORM:  
RAY AROMATORIO,  
RISK MANAGER

By: \_\_\_\_\_  
Risk Manager

**Baron Ranch**

## 2006-07 BUDGET

<u>Description</u>	<u>Annual 12 Month</u>
Management Fee	\$ 21,000
Supervision	\$ 10,000
Irrigation Labor & Materials	\$ 43,700
Ranching Equipment & Implements	\$ 15,000
Fertilization Labor, Equipment & Materials (includes hand pollination for Cherimoyas)	\$ 36,200
Pesticide Labor, Equipment & Materials (does not include thrip spray)*	\$ 5,000
Herbicide Labor, Equipment & Materials	\$ 36,800
Repair & Maintenance -	
General	\$ 3,800
Irrigation	\$ 2,400
Roads & Drainage	\$ 2,600
Orchard & Tree Maintenance	<u>\$ 7,500</u>
TOTAL	\$184,000

\*If a thrip spray is needed the cost is approximately \$200.00 per acre.

**Baron Ranch  
2007-08 BUDGET**

<u>Description</u>	<u>Annual 12 Month</u>
Management Fee	\$ 21,000
Supervision	\$ 10,500
Irrigation Labor & Materials	\$ 45,300
Ranching Equipment & Implements	\$ 15,500
Fertilization Labor, Equipment & Materials (includes hand pollination for Cherimoyas)	\$ 37,500
Pesticide Labor, Equipment & Materials (does not include thrip spray)*	\$ 5,200
Herbicide Labor, Equipment & Materials	\$ 38,100
Repair & Maintenance -	
General	\$ 3,900
Irrigation	\$ 2,500
Roads & Drainage	\$ 2,700
Orchard & Tree Maintenance	<u>\$ 7,800</u>
TOTAL	\$190,000

\*If a thrip spray is needed the cost is approximately \$200.00 per acre.

# Summary Form:

Contract Number : BC03037 - - - - -

Complete data below, print, obtain signature of authorized departmental representative, and submit this form (and attachments) to the Clerk of the Board (>\$25,000) or Purchasing (£\$25,000). See also "Contracts for Services" policy. Form not applicable to revenue contracts.

- D1. Fiscal Year .....: FY 02/03, 03/04, 04/05, 05/06, 06/07, 07/08
  - D2. Budget Unit Number (*plus -Ship/-Bill codes in paren's*): 8810
  - D3. Requisition Number.....:
  - D4. Department Name.....: Public Works Department
  - D5. Contact Person.....: Leslie Wells
  - D6. Phone.....: (805) 882-3611
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- K1. Contract Type (*check one*):  Personal Service  Capital Project/Construction
  - K2. Brief Summary of Contract Description/Purpose : Ranch Management
  - K3. Original Contract Amount.....: \$302,400
  - K4. Contract Begin Date .....: 7/1/02
  - K5. Original Contract End Date.....: 6/30/04
  - K6. Amendment History (*leave blank if no prior amendments*):  
Seq#EffectiveDateThisAmndtAmtCumAmndtToDateNewTotalAmtNewEndDate  
Purpose: Ranch Management  
Second Amendment; 7/1/06;\$374,00;\$722,000;\$1,024,400; 6/30/2008
  - K7. Department Project Number.....:190000
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- B1. Is this a Board Contract? (*Yes/No*) .....: yes
  - B2. Number of Workers Displaced (*if any*).....: 0
  - B3. Number of Competitive Bids (*if any*).....: NA; bid last year
  - B4. Lowest Bid Amount (*if bid*).....: \$
  - B5. If Board waived bids, show Agenda Date.....:
  - B6. ... and Agenda Item Number.....: #
  - B7. Boilerplate Contract Text Unaffected? (*Yes / or cite ¶¶*): yes
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- F1. Encumbrance Transaction Code.....: 1701
  - F2. Current Year Encumbrance Amount.....: \$348,000.00
  - F3. Fund Number.....: 1930
  - F4. Department Number.....: 054
  - F5. Division Number (*if applicable*).....: 1900
  - F6. Account Number.....: 7460
  - F7. Cost Center number (*if applicable*).....:
  - F8. Payment Terms.....: Net 30
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- V1. Vendor Numbers (*A=uditor; P=urchasing*)..:
- V2. Payee/Contractor Name .....: Lemon Tree Investment Company, Inc., DBA  
..... Ag Land Services
- V3. Mailing Address.....: P.O. Box 1

V4. City State (*two-letter*) Zip (*include +4 if known*) : Somis, CA 93066  
V5. Telephone Number..... : (805) 484-1091  
V6. Contractor's Federal Tax ID Number (*EIN or SSN*) : 77-0236280  
V7. Contact Person..... : Tom McGrath (805) 484-1091  
V8. Workers Comp Insurance Expiration Date .... : 12/31/06  
V9. Liability Insurance Expiration Date[s] (*G=enl; P=rofl*) : 8/27/06  
V10. Professional License Number ..... : #  
V11. Verified by (*name of County staff*) ..... :  
V12. Company Type (*Check one*):  Individual  Sole Proprietorship  Partnership   
Corporation

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**I certify:** information complete and accurate; designated funds available; required concurrences evidenced on signature page.

Date : Authorized Signature .....