

Alexander, Jacquelyne

From: sbcob
Subject: FW: C PACE PROGRAM FOR THE COUNTY - STUDY AND DETAILED ASSESSMENT REQUIRED



From: W Michael Hackett [mailto:sbcahackett@gmail.com]
Sent: Thursday, May 05, 2016 4:54 PM
To: Adam, Peter; Lavagnino, Steve; Farr, Doreen; SupervisorCarbajal; Wolf, Janet
Cc: W Michael Hackett; Tittle, Jeremy; Hacker, Angela; gchapjian@countyofsantabarbara.ca.us
Subject: C PACE PROGRAM FOR THE COUNTY - STUDY AND DETAILED ASSESSMENT REQUIRED

Chair Adam and Supervisors Lavagnino, Carbajal, Wolf, and Farr.

I am writing to request the Board authorize a more thorough evaluation of a Commercial Property Assessed Clean Energy program and its benefits, so the Board can make a more informed decision on a matter of great important to Santa Barbara County property owners.

As a consultant working with non-residential property owners, contractors, installers, and financing groups and utility companies on clean/green energy projects, and someone who is familiar with C PACE programs and financing, the staff report recently issued fails to address the benefits of a C PACE program for County property owners, how it supports State and County policies on energy savings/reductions, and does not even mention a "Residential" PACE program for Board consideration.

Given this absence of information, NRG respectfully requests the Board remit this matter back to Staff, and direct they conduct a more complete study and evaluation of the merits a PACE program, including input from stakeholders who stand to benefit. This examination will reveal the concerns raised have already been addressed by numerous CA cities and counties whose property owners are already enjoying new energy efficiency, water savings, solar, and seismic installations and lower utility bills and operating costs.

(Please note the objection to a PACE program raised by the Auditor/Controller, not by any residents or property owners, is based on a foreclosure priority issue in Federal memo which only applies to loan insurance for residential properties, NOT commercial properties. C PACE programs continued in CA Counties for this reason. Other objections cited by the Auditor/Controller were adequately addressed by the BBK law firm whose 43 page Memorandum has not, but should be, included as part of the record.)

C PACE funded projects are large. Typically \$250,000 or larger given bond underwriting and related costs. They are carefully considered by commercial, agricultural (wineries, growers, processors, others) and industrial property owners before proceeding. **C PACE funders obtain the approval of first mortgage holders, which actually avoids the preference issue completely.** The bottom line is C PACE is just another option - and a purely voluntary one, with limited, uncomplicated qualifying requirements - owners have to improve their properties under favorable financing terms. Unfortunately, none of the information is adequately addressed or treated favorably in the staff report.

Under these circumstance, and in order to calculate the actual staff or administrative costs to the County, which can be offset with fees, NRG would suggest the Board direct staff to expand its review and research before the County discards a financing program that so many have found beneficial. A program, that, coincidentally, is a matter of State policy, and supports County policies as well.

I regret being out of town on May 10th. but would be pleased to discuss these issues with you or members of your staff. Thank you for your consideration.

Respectfully,
Mike Hackett
Mike Hackett
NRG Answers
Santa Barbara, CA
www.nrganswers.com
805.403.6450
mike@nrganswers.com

Alexander, Jacquelyne

From: Thompson, Sonia on behalf of County Executive Office
Sent: Friday, May 06, 2016 10:10 AM
To: Miyasato, Mona; Chapjian, George; Fallati, Theo (Auditor-Controller); Board Letters
Subject: FW: Residential PACE in Santa Barbara County



From: Linda McCollister [<mailto:1linmac18@comcast.net>]
Sent: Thursday, May 05, 2016 5:28 PM
To: County Executive Office
Subject: Residential PACE in Santa Barbara County

Dear County Executive Officer Mona Miyasato,

I'm writing to formally request that the Santa Barbara County Board of Supervisors discuss and make a motion to adopt residential Property Assessed Clean Energy (PACE) at the upcoming May 10 meeting.

I would like for my neighbors and I to have the option to make energy efficiency and water conservation upgrades to our homes through PACE financing and the HERO program.

Over 400 cities and counties in California have already given their residents access to the HERO Program, allowing more people to qualify for improvements that can help lower their utility bills, improve the comfort of their home, and reduce their energy and water consumption.

HERO has a good track record in hundreds of localities around California, and would be a valuable option for our community to have as well.

Thank you for your service.

Regards,
Linda McCollister
2333 Eastbury Way
Santa Maria, CA 93455
805-332-3066

Alexander, Jacquelyne

From: Thompson, Sonia on behalf of County Executive Office
Sent: Thursday, May 05, 2016 4:51 PM
To: Miyasato, Mona; Chapjian, George; Fallati, Theo (Auditor-Controller)
Cc: sbcob; Board Letters
Subject: FW: Residential PACE in Santa Barbara County



From: Constantine osepyan [<mailto:osepyan1@gmail.com>]
Sent: Thursday, May 05, 2016 4:15 PM
To: County Executive Office
Subject: Residential PACE in Santa Barbara County

Dear County Executive Officer Mona Miyasato,

I'm writing to formally request that the Santa Barbara County Board of Supervisors discuss and make a motion to adopt residential Property Assessed Clean Energy (PACE) at the upcoming May 10 meeting.

I would like for my neighbors and I to have the option to make energy efficiency and water conservation upgrades to our homes through PACE financing and the HERO program.

Over 400 cities and counties in California have already given their residents access to the HERO Program, allowing more people to qualify for improvements that can help lower their utility bills, improve the comfort of their home, and reduce their energy and water consumption.

HERO has a good track record in hundreds of localities around California, and would be a valuable option for our community to have as well.

Thank you for your service.

Regards,
Constantine osepyan
616 E Cook St
Santa Maria, CA 93454
805-354-8428