



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Department Name: CEO
Department No.: 012
For Agenda Of: 11/4/14
Placement: Departmental
Estimated Tme: 10 Min.
Continued Item: No
If Yes, date from:
Vote Required: Majority

TO: Board of Supervisors

FROM: Department Director(s) Mona Miyasato, County Executive Officer 
Contact Info: Michael Allen, Chief Deputy Clerk of the Board 568-2240

SUBJECT: Board of Supervisors Appointment to the Retirement Board of the Santa Barbara County Employees Retirement System

County Counsel Concurrence

As to form: N/A

Auditor-Controller Concurrence

As to form: N/A

Other Concurrence: N/A

As to form: N/A

Recommended Actions:

Consider recommendations regarding the Recruitment Process for filling a vacancy on the Retirement Board of the Santa Barbara County Employees Retirement System, as follows:

- a) Receive and file an update on the existing vacancy on the Retirement Board of the Santa Barbara County Employees Retirement System; and
- b) Consider the recommendation of the Board of Supervisors' subcommittee to appoint Jonathan Ziegler to the Retirement Board of the Santa Barbara County Employees Retirement System to complete the unexpired term of R. Guy Kraines ending December 31, 2014 and to fill a new three year term ending December 31, 2017.

Summary Text:

As of December 12, 2013, the Retirement Board of the Santa Barbara County Employees Retirement System has a vacancy due to the resignation of Board Member R. Guy Kraines. In response to direction from the Board, staff conducted a recruitment effort that included advertising the vacancy over several months in multiple editions of newspapers of general circulation countywide. The individual Board Offices also assisted in the outreach effort.

On September 9, 2014 the Board appointed a subcommittee consisting of Supervisor Peter Adam and Supervisor Janet Wolf and directed the subcommittee to interview potential candidates and return to the Board with a recommendation for appointment to complete the unexpired term of Mr. Kraines and to fill a new three year term ending December 31, 2017 (Retirement Board Seat #9).

On October 9, 2014 the subcommittee interviewed three of the four applicants, Trent Benedetti, Paul Coyne and Jonathan Ziegler. The fourth applicant, David Novis, asked that his application be withdrawn. After considering the qualifications of the applicants, the Board subcommittee is recommending that the Board appoint Jonathan Ziegler to the Retirement Board of the Santa Barbara County Employees Retirement System.

Attached (Attachment A) are the applications of the three individuals who were interviewed by the Board subcommittee, Trent Benedetti, Paul Coyne and Jonathan Ziegler.

Background:

The Retirement Board is composed of nine members and two alternates. One member shall be the County Treasurer. Four members are appointed by the Board of Supervisors and shall be qualified electors of the County, one of which may be a member of the Board of Supervisors. One regular member and one alternate are elected by retired members of the system, one regular and one alternate are elected by safety members of the system and two regular members are elected by the general members of the system. The appointments are for three year terms.

Fiscal and Facilities Impacts:

Budgeted: Yes

Special Instructions:

Direct the Clerk of the Board to notify the Retirement Board Office of the appointment.

Attachments:

A - Applications of Trent Benedetti, Paul Coyne and Jonathan Ziegler

Authored by:

Michael Allen, Chief Deputy Clerk of the Board
568-2240

ATTACHMENT A

Board of Retirement Applications:

Trent Benedetti

Paul Coyne

Jonathan Ziegler

**APPLICATION FOR
COUNTY OF SANTA BARBARA
BOARD, COMMISSION OR COMMITTEE**

Return to: Clerk of the Board of Supervisors
105 E. Anapamu Street, Room 407
Santa Barbara, CA 93101

DATE RECEIVED

2014 APR -4 AM 8:40

Copy to Supervisor

Instructions: Please complete each section below. Be sure to enter the title of the Board, Commission or Committee (only: one per application) for which you desire consideration in Box 1. For more complete information or assistance, contact the Clerk of the Board of Supervisors. Please print in ink or type. Please note that ALL information provided is a matter of public record, and is subject to disclosure.

1. APPLYING FOR: (Use Specific Title of Board, Commission or Committee)
Santa Barbara County Retirement Board Member

2. TODAY'S DATE:
April 3, 2014

3. NAME:
Benedetti Trent J

Last First Middle

4. E-MAIL ADDRESS:

6. ADDRESS:

Number Street

City Zip Code

5. TELEPHONE:

Home: _____

Business: _____

7. REFERENCES: Give names and addresses of three (3) individuals (not relatives) who have knowledge of your character, experience, community involvement, and abilities.

NAME	ADDRESS	TELEPHONE	OCCUPATION
Harry Hagan	105 E Anapamu Santa Barbara, CA		Treasurer-Tax Collector
Alice Patino			Mayor City of Santa Maria
Steve Lavagnino	511 E Lakeside Pkwy Santa Maria, CA		5th District Supervisor

8. Are you, or have you ever been, employed by the County of Santa Barbara? No Yes - if yes, list below

Department: **SB Cty Finance Corporation** Title: **President** Date: **2001-present**

9. PLEASE CHECK APPROPRIATE BOXES (OPTIONAL):

Ethnic or Racial Identity:

White African American Hispanic Asian/Pacific Islander Native American/Alaskan Native Other (please specify):

Sex: Male Female

10. EDUCATION COMPLETED:
Bachelor of Science Accounting

11. INDICATE SUPERVISOR WHO WILL RECEIVE A COPY OF APPLICATION:
Peter Adam

12. EXPERIENCE: Please explain why you are interested in serving, and what experience you bring to the Committee. Attach additional documentation as necessary.

Licensed Certified Financial Planner since 1999, licensed CPA since 2000, Registered Investment Advisor since 2001. Co-advisor with Investment Advisory firm managing 5.2 billion in investment assets since 2011.

13. ADDITIONAL INFORMATION: Give any information explaining qualifications, experience, training, education, volunteer activities, community organization memberships, or personal interests that bear on your application for the above Board, Commission or Committee. Attach additional sheets as necessary.

Community Volunteer - serving on SB Cty Finance Board, Assessment Appeals Board (I will resign per rules of SBCERS if appointed, these two volunteer positions). Chairman City of Santa Maria Measure U2012 Oversight Advisory Committee. Current Chair of St. Louis de Montfort Parish Finance Council. Licensed stock broker since 1987.

14. SIGNATURE OF APPLICANT: _____

**APPLICATION FOR
COUNTY OF SANTA BARBARA
BOARD, COMMISSION OR COMMITTEE**

Return to: Clerk of the Board of Supervisors
105 E. Anapamu Street, Room 407
Santa Barbara, CA 93101

DATE RECEIVED

2014 JUL -7 PM 2:00

COUNTY OF SANTA BARBARA
 Copy to Supervisor

Instructions: Please complete each section below. Be sure to enter the title of the Board, Commission or Committee (only one per application) for which you desire consideration in Box 1. For more complete information or assistance, contact the Clerk of the Board of Supervisors. Please print in ink or type. Please note that ALL information provided is a matter of public record, and is subject to disclosure.

1. APPLYING FOR: (Use Specific Title of Board, Commission or Committee) SB COUNTY Employees' Retirement System "SBCERS" Board 2. TODAY'S DATE: 6-30-14

3. NAME: COYNE PAUL HENRY
Last First Middle

4. E-MAIL ADDRESS: _____
5. TELEPHONE: Home: _____ Business: _____

6. ADDRESS: _____
Number Street
City Zip Code

7. REFERENCES: Give names and addresses of three (3) individuals (not relatives) who have knowledge of your character, experience, community involvement, and abilities.

NAME	ADDRESS	TELEPHONE	OCCUPATION
Harry Hagen			
James Spink			PROJECT MANAGER
DAN SNOWDEN			SUP - Retail Market Mgr. Rabobank, N.A.

8. Are you, or have you ever been, employed by the County of Santa Barbara? No Yes - if yes, list below
Department: _____ Title: _____ Date: _____

9. PLEASE CHECK APPROPRIATE BOXES (OPTIONAL):
Ethnic or Racial Identity:
 White
 African American
 Hispanic
 Asian/Pacific Islander
 Native American/Alaskan Native
 Other (please specify): _____

Sex:
 Male
 Female

10. EDUCATION COMPLETED:
BACHELOR OF ARTS; U.C. SANTA BARBARA 1987
MASTER OF ARTS; SAN DIEGO STATE UNIVERSITY '88

11. INDICATE SUPERVISOR WHO WILL RECEIVE A COPY OF APPLICATION:
STEVE LAUAGNINO

12. EXPERIENCE: Please explain why you are interested in serving, and what experience you bring to the Committee. Attach additional documentation as necessary.
I am interested in serving to promote effective administration and management of member benefits.
* LOCAL resident of Santa Barbara county since 1973
* 11+ years retail banking industry: currently manage two branches (Rabobank) with approx. 135 million in deposit and 14 staff associates
* 20+ years in retail grocery industry (management) in SANTA BARBARA COUNTY

13. ADDITIONAL INFORMATION: Give any information explaining qualifications, experience, training, education, volunteer activities, community organization memberships, or personal interests that bear on your application for the above Board, Commission or Committee. Attach additional sheets as necessary.
please see attached resume for work and educational background.
Prior volunteer activities include; Boy Scouts of America, United Way (literacy), Foodbank of Santa Barbara County.

14. SIGNATURE OF APPLICANT: PH Coyne

PAUL H. COYNE JR.

(P) :

(E) :

BANKING, REAL ESTATE, SALES AND MANAGEMENT EXPERIENCE:

Assistant Vice President: Branch Manager: Union Bank: 02/2012 – 03/2013 (Retail consumer and Small business banking) Santa Maria, Ca. Retail branch banking. Customer service, operations and sales. Small business, consumer accounts, real estate loans, CD, IRA's. Staff of 11. Manage 35 million in Deposits, 20 million loan portfolio. NMLSR #874167

Assistant Vice President: Branch Manager: Bank of America: 10/2011 – 02/2012 (Retail consumer and Small business banking) Pismo Beach, Ca. Retail branch banking. Customer service, operations and sales. Small business, consumer accounts, real estate loans, CD, IRA's. Staff of 8.

Assistant Branch Manager: Bank of America: 04/2010 – 09/2011 (Retail consumer and Small business banking) Arroyo Grande Branch, Arroyo Grande, Ca. Retail branch banking: Customer service, branch operations, audits and sales. Small business, consumer accounts, real estate loans, CD, IRA's.

Oakbrook Branch ; Thousand Oaks, Ca. Retail branch banking: Customer service and sales. Small business, consumer accounts, RE loans, CD, IRA's.

Personal Banker: Bank of America: 03/2009 – 04/2010 (Retail consumer and Small business banking) Montecito Branch; Santa Barbara, Ca. (staff 6) Retail branch banking: Seller position. Small business, consumer accounts, real estate loans, CD, IRA's.

California Real Estate Salesperson License: License # 01711285 (expired as of 01/2010)

Business Development Manager: Indymac Bank: 5/2006 to 9/2008 (wholesale mortgage lending)
Established / managed wholesale lending relationships with 40+ brokerage accounts. Funded \$7-10 million / month

Wholesale Account Executive: World Savings Bank: 2/2004 to 5/2006 (wholesale mortgage lending)
Established / managed lending relationships w 40+ brokerage accounts. Funded an average 40 loans \$8.5-11 million / month
Rookie of the Year Award. Central Coast Division. Director's Award, Northern California Region.

DIVISION MANAGEMENT EXPERIENCE: ALBERTSON'S (Retail Grocery)

Division Assistant Sales Manager, Bakery. Operations Specialist - Central Coast: 9/2000 to 9/2001
Responsibilities included training, motivating and supervising 35 Bakery Managers in Division. Direct supervision (P & L responsibility) over sales, gross profits, and labor for 35 store Bakeries in two districts.

Division Front End Coordinator - Central Coast Division: 9/1999 to 9/2000
Division-level management experience. Responsibilities include training and supervising 85 store-level Front End Managers to provide excellent customer service and effective management.

FORMAL EDUCATION:

Ph.D. GRADUATE PROGRAM, POLITICAL SCIENCE 1989-1994 U.C. Santa Barbara

MASTER OF ARTS, POLITICAL SCIENCE, 1988 San Diego State University

BACHELOR OF ARTS, POLITICAL SCIENCE, 1987 University of California Santa Barbara

UNITED STATES MILITARY ACADEMY, West Point 1981-1984 (Graduate - US Army Air-Assault School)

United States Army Reserve Honorable Discharge, 1986

Paul H Coyne Jr. BIOGRAPHY

Birthplace: Natick, Massachusetts Born:

Hometown: Santa Barbara, California (since 1973)

Currently living: Santa Maria (since 1996)

Religious affiliation: Roman Catholic

Youth:

Served his church (Saint Raphael Catholic Church, Goleta) as an alter server: 1973-1980

Youth Conservation Corps (summer 1980)

Boy Scouts of America: 1976-1981 Eagle Scout received 1981

Formal Education:

Elementary: Kellogg school (Goleta)

Jr. High school: Goleta Valley Jr. High School

High School: Dos Pueblos High School, Goleta, CA graduated 1981

Undergraduate studies:

U.S. Military Academy (West Point): 1981-1984 (played for Army NCAA Varsity 150 lb (sprint) football team 1981-83, Most Valuable Offensive player, First Team All-League, 1983, Anthracite Bowl MVP, 1983)

Santa Barbara City College, 1985

B.A., Political Science: U.C. Santa Barbara, 1987

Graduate studies:

M.A., Political Science: San Diego State University, 1988

PhD graduate studies in Political Science, U.C. Santa Barbara 1989-1993

Family:

Raised in Santa Barbara/Goleta with parents, Paul and Roberta and Sisters Donna and Diane, and Brother Michael since 1973.

Paul Sr. (now retired) worked as a business and audit manager for Raytheon in Goleta for 23 years (40 years total) and Roberta (now retired) worked for 27 years in Santa Barbara as an administrator to the executive secretary for the Building and Trades Council, AFL-CIO for the tri-counties (San Luis Obispo, Santa Barbara, Ventura counties). They remain very active in Santa Barbara in their church, Santa Barbara Mission and Presidio docents, various community organizations and married since 1960.

Married 1994 Divorced 2006

Children: Cameron (17), Meagan (15), Henry (5)

Military experience:

U.S. Military Academy (West Point) Cadet 1981-1984

U.S. Army Air-Assault School graduate, Ft. Campbell, Kentucky (summer 1983)

Drill Cadet, U.S. Army Basic Training, Ft. Dix, New Jersey (summer 1983)

US Army (reserve) Honorable Discharge 1986

Employment/Business Experience:

1985-2007 Various clerk/management (store and division-levels) positions in retail grocery industry:
United Food and Commercial Worker Union member 20+ years (Local 1036/770)

2004-2013 Various sales/management positions with four major US banks in retail banking industry:
position held currently: Assistant Vice President, Branch Manager (Santa Barbara County)

Graduate Teaching assistant; U.C. Santa Barbara. Political Science Department; 1989-91

Graduate Research assistant; San Diego State University. Political Science Department; 1987-1988

2014 JUL 30 PM 2:03

**Application For
County of Santa Barbara
Board, Commission or Committee**

COUNTY OF SANTA BARBARA
CLERK OF THE
BOARD OF SUPERVISORS

1. APPLYING FOR: position on the RETIREMENT BOARD OF THE SANTA BARBARA COUNTY EMPLOYEES' RETIREMENT SYSTEM
2. TODAY'S DATE: 28 July 2014
3. NAME: Ziegler, Jonathan Holland
4. E-MAIL ADDRESS:
5. TELEPHONE: Home: 805-963-1111
6. ADDRESS:
7. REFERENCES:
Tomas I Morse,
JoAnne Banks,
Ted Sten, Summerland
8. Are you, or have you ever been employed by the County of Santa Barbara?
Yes
Department: Santa Barbara County Grand Jury Title: juror. Date: January 2014-June 2014
9. PLEASE CHECK APPROPRIATE BOXES (OPTIONAL):
Ethnic or Racial Identity: White
Sex: Male
10. EDUCATION COMPLETED: MBA
11. INDICATE SUPERVISOR WHO WILL RECEIVE A COPY OF APPLICATION: Janet Wolfe
12. EXPERIENCE: Please explain why you are interested in serving, and what experience you bring to the Committee. Attach additional documentation as necessary.

Service on the retirement board would accomplish more than one objective. First, it represents the ideal platform for applying all the skill-set [see below] developed during my career as a securities analyst at major regional and national securities firms; Second, it will be personally and intellectually challenging and rewarding; Third it represents working closely with other intelligent people who may have differing opinions on topical issues (in that regard, perhaps quite similar to my experience on the Santa Barbara County Grand Jury which experience was both stimulating and rewarding); and Fifth, analogous to my role on the Grand Jury, it enables me to serve my community in a challenging fashion.

My experience included an intense career as a securities analyst and a commercial banker. These roles involved - in fact required - an inquiring

mind; a dispassionate approach to analysis; an ability to conduct interviews with senior corporate managements and seek out answers to issues; building industry, company and economic expertise; the creation of models and creating projections in Excel; and the ability to tie all these data together to make appropriate - and hopefully right - decisions which were presented in published research reports. The one-on-one presentations to clients segued. In sum, the facility with Excel; writing; publishing; and selling ideas were all effectively developed over this career.

13. ADDITIONAL INFORMATION: Give any information explaining qualifications, experience training, education, volunteer activities, community organization memberships, or personal interests that bear on your application for the above Board, Commission or Committee. Attach additional sheets as necessary.

Experience. Career spanning 30 years as securities analyst covering industries such as retailing [most important]; airlines, mining, household products and biotechnology.

Most recently employed by Deutsche Bank Securities, San Francisco.
Prior employment: Citigroup (formerly Salomon Brothers), New York City and San Francisco;
Sutro & Company and Dean Witter Reynolds, both in San Francisco.
Merrill Lynch, Century City, Los Angeles

Education: MBA in Finance from Harvard Business School and BS in Economics from The Wharton School of Finance and Commerce of the University of Pennsylvania. Completed courses in International Relations at The London School of Economics and Political Science

Chartered Financial Analyst (CFA)

Volunteered for the Santa Barbara County Grand Jury - served four terms. Actively.

Interests include photography, and travel, both domestic and foreign. Curiosity was an important driver of the selection of my profession, limned above, has also been a motivation for travel. In that regard, I have visited all 50 states; all provinces of Canada and 1/3 of the world's countries (including the third world). On each and every trip, I visit retailers.

14. SIGNATURE OF APPLICANT: _____

