

Hsueh, Eddie

From: Hsueh, Eddie
Sent: Friday, May 17, 2019 8:19 AM
To: Fotheringham, Darin
Cc: Barker, Erik
Subject: Re: Chumash replacement vehicle

Thank you Commander I will finish the letter and CC you when it's all submitted

Eddie

Sent from my iPhone

On May 16, 2019, at 18:13, Fotheringham, Darin <dmf2210@sbsheriff.org> wrote:

OK, sorry I only read Eddie's e-mail when I replied. I didn't realize there was a question about a different vehicle type, the Hybrid question.

I reviewed the documentation in the article attached Erik. After reviewing the information, I think this would be a good opportunity to try this new vehicle.

I authorize it to be purchased to replace the Chumash vehicle, and as a test platform.

Erik, thank you for locating this option. If it does what Ford says it can do, I think we have the potential for a more fuel efficient option. Please keep on SM Ford and see if we can get it any quicker.

Thank you,

Darin Fotheringham

Commander

Operations Support Division

4434 Calle Real

Santa Barbara, CA 93160

805-692-5732

From: Barker, Erik <ebarker@countyofsb.org>

Sent: Thursday, May 16, 2019 2:39 PM

To: Hsueh, Eddie <ehp0384@sbsheriff.org>; Fotheringham, Darin <dmf2210@sbsheriff.org>

Subject: RE: Chumash replacement vehicle

The base purchase price including sales tax for a 2020 SBCO HYBRID spec Police Explorer with a delivery ETA of late September is \$40,617.67. (Quote from SM Ford)

All else is the same:

Commercial charges for installation of patrol equipment \$11,747.39 (from most recent invoice 4/24/19)

Fleet garage charges to transfer equipment from the retired unit, install decals, install idle right and perform final qc requirements runs around \$1,000 parts and labor.

All of the radio and mobile data equipment would transfer directly from the retired unit so no parts cost associated there unless a component is found to be in need of replacement.

\$53,365.06 is my best estimate.

Erik Barker

Fleet Manager

County of Santa Barbara

Office: 805-681-5573 Mobile: 805-294-3167

From: Hsueh, Eddie <ehp0384@sbsheriff.org>

Sent: Thursday, May 16, 2019 2:17 PM

NOTE -
TRUE-UP
COSTS
E.G. -
PARTS, LABOR
EQUIP.

To: Barker, Erik <ebarker@countyofsb.org>; Darin Fotheringham <dmf2210@sbsheriff.org>

Subject: RE: Chumash replacement vehicle

I ran this by the Chumash and they like the idea and are good with costs up to 60K for this build. If the Commander is in agreement and I can get some actual costs numbers, breakdown, etc. I would like to proceed.

From: Barker, Erik <ebarker@countyofsb.org>

Sent: Thursday, May 16, 2019 2:03 PM

To: Hsueh, Eddie <ehp0384@sbsheriff.org>; Fotheringham, Darin <dmf2210@sbsheriff.org>

Subject: RE: Chumash replacement vehicle

Eddie, Darin

I wish to propose for consideration that the Chumash Patrol unit be equipped with a Hybrid engine for evaluation purposes. Ford has introduced the Hybrid Patrol Explorer for 2020 and from my perspective it appears to be a terrific opportunity towards our fuel reduction goals with no trade off in patrol capability, in fact the platform would provide several benefits. The following link is to an overview of the vehicle from a Government Fleet publication.

https://www.government-fleet.com/331930/hybrid-police-vehicles-ready-for-patrol?utm_source=email&utm_medium=newsletter&utm_campaign=20190516-NL-GF-PoliceFleet-BOBCD190510014&omdt=NL-GF-PoliceFleet&omid=1004458970&oly_enc_id=8010A9644390F1C

- The Hybrid Explorer AWD Interceptor (configured the same as our current SBSO units) costs approximately \$550 less than the Eco-Boost powered we are currently buying.
- The Hybrid maintains 75 mph rear impact protection.
- Mobile data runs off of the LI Hybrid battery with auto start feature built in.
- Regenerative braking will improve brake life, less maintenance costs.
- Fuel Savings, GHG reductions.
- When operating in blackout mode at slow speed the electric motor will power the wheels for silent operation.
- Power and performance measurements tests look good.

Your thoughts?

Erik Barker

Fleet Manager

County of Santa Barbara

Office: 805-681-5573 Mobile: 805-294-3167

From: Hsueh, Eddie <ehp0384@sbsheriff.org>

Sent: Monday, May 13, 2019 12:26 PM

To: Barker, Erik <ebarker@countyofsb.org>; Darin Fotheringham <dmf2210@sbsheriff.org>

Subject: RE: Chumash replacement vehicle

Thank you, makes total sense. For some reason I had it in my head that we were replacing another Explorer.

Eddie

From: Barker, Erik <ebarker@countyofsb.org>

Sent: Monday, May 13, 2019 12:23 PM

To: Hsueh, Eddie <ehp0384@sbsheriff.org>; Fotheringham, Darin <dmf2210@sbsheriff.org>

Subject: RE: Chumash replacement vehicle

No problem Eddie, happy to clarify. The Commercial charges reflect all of the additional police equipment: partitions, light bar, controller, center console, rear storage box, gun racks and associated labor to install. Very little equipment from the retired Crown Victoria can be repurposed into the Explorer. Hopefully Ford will maintain close enough body type going forward so these costs can be offset with subsequent vehicle replacements.

Erik Barker

Fleet Manager

County of Santa Barbara
Office: 805-681-5573 Mobile: 805-294-3167

From: Hsueh, Eddie <ehp0384@sbsheriff.org>

Sent: Monday, May 13, 2019 12:05 PM

To: Barker, Erik <ebarker@countyofsb.org>; Darin Fotheringham <dmf2210@sbsheriff.org>

Subject: RE: Chumash replacement vehicle

Thank you Erik. Don't want to be a pain, but Sam from the tribe is going to ask me what "Commercial Charges" covers for 11K.

E.

From: Barker, Erik <ebarker@countyofsb.org>

Sent: Saturday, May 11, 2019 11:27 AM

To: Hsueh, Eddie <ehp0384@sbsheriff.org>; Fotheringham, Darin <dmf2210@sbsheriff.org>

Subject: RE: Chumash replacement vehicle

Darin, Eddie

The full OTD base purchase price for a 2020 SBCO spec Police Explorer with a delivery ETA of July-August is \$41,202.75. (from most recent PO 08707)

Commercial charges for installation of patrol equipment \$11,747.39 (from most recent invoice 4/24/19)

Fleet garage charges to transfer equipment from the retired unit, install decals, install idle right and perform final qc requirements runs around \$1,000 parts and labor. The decals are high quality material and a bit pricey.

All of the radio and mobile data equipment would transfer directly from the retired unit so no parts cost associated there unless a component is found to be in need of replacement. I do not know if the radio shop bills time to do their work.

\$53,950.14 is my best estimate.

Erik Barker

Fleet Manager

Vehicle Operations

County of Santa Barbara

Office: 805-681-5573 Mobile: 805-294-3167

GS Call Center 805-568-2600

Monday –Friday 7:30 AM 5:00PM

From: Hsueh, Eddie <ehp0384@sbsheriff.org>

Sent: Friday, May 10, 2019 3:50 PM

To: Darin Fotheringham <dmf2210@sbsheriff.org>; Barker, Erik <ebarker@countyofsb.org>

Subject: RE: Chumash replacement vehicle

Thank you and have a great weekend.

From: Fotheringham, Darin

Sent: Friday, May 10, 2019 3:46 PM

To: Hsueh, Eddie <ehp0384@sbsheriff.org>; Barker, Erik <ebarker@countyofsb.org>

Subject: RE: Chumash replacement vehicle

Erik,

Would you please verify the costs, and they should include:

- The full purchase price of a Ford Pursuit SUV
- The build cost associated with replacing a fully equipped Crown Vic patrol car with a fully equipped Pursuit SUV, reusing the compatible equipment (computer and radios)
- The vehicle will have County markings
- This should also include any radio shop costs associated with the build of the new car(I don't think they are involved but just wanted to capture it if there are any)

Could you please send the info to both Eddie and I.

Thank you,

Darin Fotheringham

Hsueh, Eddie

From: Sam Cohen <scohen@santaynezchumash.org>
Sent: Wednesday, May 29, 2019 1:48 PM
To: Hsueh, Eddie
Cc: Kenneth Kahn; Karen Keever; Sam Cohen; William Wyatt; Clinton Johnson
Subject: FW: Board letter--Approved
Attachments: CHumash Donation for Vehicle 5-28-19 EH.docx

The Chumash Tribal Business Committee today approved your attached letter to the SB County Board of Supervisors and your proposal for the logo on the new Patrol Car.

Specifically, the Tribe does not want to amend the contract at this time.

Sincerely,
Sam Cohen
Government Affairs and Legal Officer
Santa Ynez Band of Chumash Indians
Cell: 805-245-9083

From: Hsueh, Eddie [mailto:ehp0384@sbsheriff.org]
Sent: Tuesday, May 28, 2019 12:36 PM
To: Sam Cohen
Subject: Board letter

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Sam,

Please take a look at this and let me know if you are good with this language. Of particular in the summary text where it states that the tribe does not wish to modify the current contract at this time to address "on-going" replacement of vehicles. Before I run it up want to check with you.

Thanks

E.

Lieutenant NCOD/Central Stations
805-686-5002

Hsueh, Eddie

From: Melekian, Barney <bMelekian@countyofsb.org>
Sent: Monday, June 10, 2019 1:56 PM
To: Hsueh, Eddie
Cc: Montez, Michelle; O'Grady, Shawn; Bonner, Craig; Linver, Sol; Vasquez, Hope
Subject: RE: Board letter to accept donation

This is good to go; wet signatures are not required. You can just indicate approved via e-mail.

Bernard Melekian, DPPD
Assistant County Executive Officer
Public Safety/ Criminal Justice

(805) 568-2060 (office)



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www.countyofsb.org

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From: Hsueh, Eddie
Sent: Monday, June 10, 2019 1:33 PM
To: Melekian, Barney
Cc: Montez, Michelle ; Shawn O'Grady ; Craig Bonner ; Sol Linver ; Vasquez, Hope
Subject: Board letter to accept donation

Greetings,

Hope all is well. Attached is a board letter for your review. We need to replace a patrol vehicle for the Chumash contract. Hope and Michelle have already reviewed this, but I forgot to include the routing slip. Does this slip need wet signatures or is email sufficient? The Auditor has already approved this via email and I believe Hope and Michelle have too, but I didn't send the slip to them. I have Kyle's email attached from the Auditor approving the updated letter with his changes attached. Sam's email from the Tribe is also attached approving this for up to 60K for vehicle replacement. My goal is to get this docketed for the July 2nd meeting.

Thanks,

E.

Lieutenant NCOD/Central Stations

Hsueh, Eddie

From: Slattery, Kyle <KSlattery@co.santa-barbara.ca.us>
Sent: Thursday, June 6, 2019 4:01 PM
To: Hsueh, Eddie
Cc: Sibley, Christina; Montez, Michelle
Subject: RE: Chumash Donation for replacement of reservation patrol vehicle

Hi Eddie,

Sorry for the delayed reply. Yes the changes made look good.

Kyle

From: Hsueh, Eddie [mailto:ehp0384@sbsheriff.org]
Sent: Tuesday, June 04, 2019 5:23 PM
To: Slattery, Kyle
Cc: Christina Sibley; Montez, Michelle
Subject: FW: Chumash Donation for replacement of reservation patrol vehicle

Hi Kyle,

Are the changes in this letter what you suggested?

Thanks

E.

From: Schaffer, Betsy
Sent: Monday, June 3, 2019 4:41 PM
To: Hsueh, Eddie ; Montez, Michelle
Cc: Slattery, Kyle ; Price, Ed
Subject: FW: Chumash Donation for replacement of reservation patrol vehicle

Hi Eddie,

Long time, no see! I'm forwarding some comments from Kyle.

Thank You. I hope all is well for you, too.
Betsy

From: Slattery, Kyle
Sent: Monday, June 03, 2019 4:26 PM
To: Schaffer, Betsy
Cc: Price, Ed
Subject: RE: Chumash Donation for replacement of reservation patrol vehicle

This looks like a cash donation to fund the acquisition of a vehicle, not a capital donation of a vehicle. The fiscal analysis language should be modified to "Budget Journal Entry BJE-0006332 records the cash donation of

\$60,000 as Other Miscellaneous Revenue-Donations in the General Fund-Sheriff Department and increases appropriations in the General Fund-Sheriff Department for the operating transfer out to the Vehicles Operations fund to acquire the new vehicle.” The BJE should also be modified to LIA 5895 instead of 5896 with necessary updates to the BRR language. Otherwise this looks OK.

From: Schaffer, Betsy
Sent: Monday, June 03, 2019 3:48 PM
To: Slattery, Kyle
Cc: Price, Ed
Subject: FW: Chumash Donation for replacement of reservation patrol vehicle

Kyle – Can you please look this over?

Thank You,
Betsy

From: Hsueh, Eddie [<mailto:ehp0384@sbsheriff.org>]
Sent: Monday, June 03, 2019 3:40 PM
To: Schaffer, Betsy; Montez, Michelle
Subject: Chumash Donation for replacement of reservation patrol vehicle

Hi Betsy and Michelle.....

Hope all is well.

Please review for your approval. This donation is related to our law enforcement contract for services on the Chumash Reservation. A patrol vehicle needs to be replaced. The contract does not address on-going replacement of vehicles/equipment and the Chumash did not want to modify their current contract at this time. They have elected to donate the amount for a new vehicle, which includes all equipment and labor costs associated with the vehicle. On-going maintenance costs are addressed in the contract and is recoverable yearly.

Michelle, after talking with Hope, the only changes I made was the cost on the board letter. She suggested the 60K figure was the only figure used. The Chumash will only be charged the actual amount spent which I believe will be closer to 54K, however the Chumash management did not want to be surprised and wanted to pay up to 60K. Let me know if this is alright.

Thank you,

Eddie

Lieutenant NCOD/Central Stations
805-686-5002

Hsueh, Eddie

From: Linver, Sol
Sent: Monday, June 10, 2019 3:20 PM
To: Hsueh, Eddie; Melekian, Bernard
Cc: Montez, Michelle; O'Grady, Shawn; Bonner, Craig; Vasquez, Hope
Subject: RE: Board letter to accept donation

Ed,

Approved by me.

The only wet signature needed is the Sheriff's.

Sol Linver

Santa Barbara Sheriff's Office

From: Hsueh, Eddie
Sent: Monday, June 10, 2019 2:31 PM
To: Melekian, Bernard
Cc: Montez, Michelle ; O'Grady, Shawn ; Bonner, Craig ; Linver, Sol ; Vasquez, Hope
Subject: RE: Board letter to accept donation

Thank you Sir.

From: Melekian, Barney <bMelekian@countyofsb.org>
Sent: Monday, June 10, 2019 1:56 PM
To: Hsueh, Eddie <ehp0384@sbsheriff.org>
Cc: Montez, Michelle <mmontez@co.santa-barbara.ca.us>; O'Grady, Shawn <swo2659@sbsheriff.org>; Bonner, Craig <cmb2474@sbsheriff.org>; Linver, Sol <sml0409@sbsheriff.org>; Vasquez, Hope <hmv3606@sbsheriff.org>
Subject: RE: Board letter to accept donation

This is good to go; wet signatures are not required. You can just indicate approved via e-mail.

***Bernard Melekian, DPPD
Assistant County Executive Officer
Public Safety/ Criminal Justice***

(805) 568-2060 (office)