

# **ATTACHMENT A**

Santa Barbara Firefighters Alliance Support Proposals



## SANTA BARBARA FIREFIGHTERS ALLIANCE PROGRAM SUPPORT PROPOSAL

Please supply the information requested in the questions listed below. In preparing your proposal make sure that the request is in line with the Mission of the Alliance as well as the identified and agreed upon needs of your Department. The proposal should emphasize why the request is not available through normal Fire Department purchasing channels. We encourage proposals that are innovative, creative, and reflect long term planning that takes into consideration the safety of the Firefighters and Citizens of Santa Barbara County. Please make sure that you get the appropriate signatures from your department before you forward your proposal. Your request will not be processed without the required signatures. If you have any questions regarding your proposal contact your Department Liaison to the Alliance.

Your Department:     County of Santa Barbara  
                           City of Santa Barbara

Your Contact Information:    Name: Mike Postma  
  Phone: 805-689-0392  
  Email: Mike.Postma@sbcfire.com

1. What are you requesting? Describe equipment or other program support. Include brochures or photographs.

We are respectfully requesting the purchase of an UTV with Trailer for Station 38. This UTV will be utilized on various incidents including wildland, cliff side rescues, trail rescues (Gaviota Hot Springs, Gaviota Wind Caves, Baron Trail) beach rescues (30 miles of coastline from El Capitan to Point Conception). In Station 38's District (Gaviota) contains steep challenging terrain with few paved roads. Hiking, biking and jeep trails traverse the district and are often times the best and only access in the event of an emergency. The Hollister Ranch will be opening up to the public in 2022. This opening to the public will create an increase in incidents, where our current equipment has a difficult time accessing. The UTV is an excellent piece of equipment to make access to those in an emergency. The closest UTV is more than 20 minutes away.

2. What is the expected cost? Submit detailed quote from the proposed vendor as an attachment to this form. Please include vendor name, phone number, address, email address, and web site.

\$35,299 (please see attached quote for details)

3. Who will use the equipment or program support?

The UTV will be operated by one of many qualified UTV operators. It will respond to incidents such as trail rescues, beach rescues, cliff side rescue and wildland incidents.

4. Who in our community will be served by this program support?

The entire county can be served by this piece of equipment.

Form Revised July 10, 2017

5. Why are you requesting this equipment/program through the Alliance rather than your Agency?

The equipment is a new apparatus within the Santa Barbara County Fire Department and not budgeted.

6. How long will the equipment or program support likely be in service?

10-15 years.

7. Is ongoing maintenance for the equipment/program required? If so what are the anticipated costs for maintenance/replacement.


No, any additional cost will be absorbed by Santa Barbara County Fire.


**Fire Department Approval:**

MIKE POSTMA  11/23/21  
**Proposal Author – Print Name** **Signature** **Date**

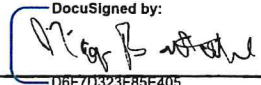
Eddie Luparello  11/23/21  
**Fire Dept. Liaison – Print Name** **Signature** **Date**

GARRETT HUFF FOR WOODYBROS  11/29/21  
**Operations Chief – Print Name** **Signature** **Date**

Shawna A Jorgensen  11/29/21  
**Chief Financial Officer - Print Name** **Signature** **Date**

Mark Hartwig  11/29/21  
**Fire Chief – Print Name** **Signature** **Date**

**SBFA Appropriations Committee Approval:**

Roger Battistone  2/15/2022  
**Appropriations Chair – Print Name** **Signature** **Date**

Susan Petrovich  2/15/2022  
**SBFA President - Print Name** **Signature** **Date**

**Important Conditions for Program Support:**

**No Program Support for Required Equipment:** Program Support is not available for any material or equipment that is required by Federal, State or Local authority. If the equipment is required by law to be available for the individual firefighter, vehicle, helicopter, etc., it is not an eligible expense for consideration.

**We Pay the Manufacturer/Vendor Directly:**

Payment for equipment purchases can only be made to the manufacturer or vendor. We will not write reimbursement checks to Santa Barbara City Fire, The City of Santa Barbara, Santa Barbara County Fire or the County of Santa Barbara.

**The Recipient Agency is Responsible for Maintenance of the Equipment:**

Once the equipment is purchased and donated to the recipient agency, that agency is responsible for all costs associated with the parts, supplies and maintenance required to keep the donated equipment in working order.

**Equipment Must be Purchased Within 6 Months of Board Approval Date:**

Equipment approved for purchase must be ordered within 6 months of Board approval date. This can be extended by Board review and approval. Any monies approved by the Board which are not spent within 6 months will revert back to the SBFA General Appropriations Fund and be "Available for Appropriation" to future City Fire or County Fire funding requests. Any unspent funds will not be held specifically available for the agency originally granted the fund request unless an exception is requested and approved in advance by the SBFA Board of Directors.

TrailersPlus Santa Maria  
 Antonio Ramirez  
 190 West Betteravia Rd  
 Santa Maria, CA 93455  
 Phone: 805-345-2170  
 www.trailersplus.com

Santa Barbra County Fire  
 Mike Postma  
 4408 Cathedral Oaks Dr  
 Goleta, CA 93117 USA  
 Phone: 8056890392  
 Email: postma.michael@gmail.com

Invoice: TRPL76-6464  
 Type: ILRD714TA2  
 Color: WHITE  
 Year: 2022  
 GVWR: 7000

QUOTE VALID UNTIL 11-16-2021 ONLY  
 Date: 11-13-2021 09:03:49  
 Number: 82235  
 VIN: 4RALS1424NK082235  
 Manufacturer: Interstate  
 GAWR: 3500

Invoice Total: \$11915.44  
 Collected: \$0.00  
 Due: \$11915.44  
 Curb Weight: 2251

PartNumber	Description	Qty	Units	Each	Cost
<b>Trailer Invoice</b>					
ILRD714TA2	7 x 14 Loadrunner 7K VIN:4RALS1424NK082235	1.	EACH	\$14859.00	\$14859.00
DISCOUNT	Dealer Discount Pre-approved	1.00	EACH	\$-4610.00	\$-4610.00
	DISCOUNTED TRAILER PRICE	1.00		\$10249.00	\$10249.00
CA-TITLE	California State DMV Registration Fee	1.00	EACH	\$23.00	\$23.00
EFILEFEE	Electronic Filing Fee. Filing provided by MVSC	1.00	EACH	\$30.00	\$30.00
TITLEFEE	Title transfer-licensing fee	1.00	EACH	\$0.00	\$0.00
	Trailer Sales Tax		TAX	\$794.30	\$794.30
<b>Parts/Service Invoice</b>					
09-HPL001-KA	Hockey Puck Locks. Keyed Alike. <a href="#">Click For More Info</a>	1.00	Piece	\$48.72	\$48.72
10-HDCL2516	Heavy Duty Coupler Lock for 2-5/16 A-frame coupler <a href="#">Click For More Info</a>	1.00	Each	\$245.92	\$245.92
LABOR	30 Minutes of labor	1.00	EACH	\$70.00	\$70.00
06-BK0005	Fastway Zip Trailer Breakaway Cable 4 Foot <a href="#">Click For More Info</a>	1.00	Piece	\$26.68	\$26.68
09-CLP001	Coupler Latch Pin Simple <a href="#">Click For More Info</a>	1.00	Piece	\$5.10	\$5.10
02-TR0015-BLK	Tire Radial 205/75R15C on 5 Hole 545 Blk Mod Wheel	1.00	Piece	\$278.40	\$278.40
DOCFEE	Documentary service processing fee	1.00	EACH	\$69.00	\$69.00
TIRETAX	State imposed tire recycling tax/fee	1.00	EACH	\$8.75	\$8.75
10-SF0001	Shop Fee	1.00	Each	\$7.00	\$7.00
	Parts/Service Sales Tax		TAX	\$59.57	\$59.57

#### AGREEMENT

**Delivery and Payment.** Delivery of parts or vehicles is to be taken within 14 days of their arrival at Seller's location or the date of this invoice whichever is later. Failure to do so shall be a breach of this agreement, and the seller may retain as liquidated damages therefore the cash and all other considerations paid by purchaser. Seller receives checks and drafts, given in whole or in part payment, conditionally only. Seller reserves title to the vehicle until the check or draft is paid by the bank on which drawn. Seller does not guarantee the delivery dates of any vehicles, products, or services. By signing this form, the Buyer hereby waives the right to later dispute authorized charges made on a credit card used as payment on this invoice.

**Cancellation and Refunds.** Any payments on quotes that include labor or non-stocking parts are not refundable under any circumstances. All sales are final. There are no refunds or cancellations on any opened/used merchandise or registered trailers. Any other refunds/cancellations are subject to a 25% restocking fee.

**Arbitration and Waiver of Jury Trial.** All irresolvable disputes or claims pertaining to the vehicles, products, or services delivered by the Seller to the Buyer or the relationships that arise there from, whether based in contract, tort or otherwise, shall be resolved by binding arbitration under the expedited procedures of the Commercial Disputes Arbitration Rules of the American Arbitration Association (AAA) and the Federal Arbitration Act in Title 9 of the US Code and the laws of the State of Idaho. Arbitration hearings will be held in the city where the Seller is located or where mutually agreed. A single arbitrator will be appointed by the AAA and will be an attorney or a retired judge with experience and knowledge in commercial transactions. Judgment upon the award rendered in arbitration shall be final and may be entered in any court, state or federal, having jurisdiction. Buyer and Seller mutually agree that in the arbitration process, that attorneys fees shall not be awarded by an arbitrator under this agreement. The arbitrator shall not award attorneys fees under this agreement, except that the Seller is allowed to recoup all costs (including attorneys fees) in recovering non payment or delinquent payment by the Buyer, which expressly declines the arbitrators authority under Idaho Code Section 7-910. IF A DISPUTE OR CLAIM IS NOT SUBJECT TO ARBITRATION FOR

ANY REASON, THEN THE DISPUTE OR CLAIM SHALL BE DECIDED IN A COURT OF COMPETENT JURISDICTION WITHOUT A JURY. YOU AND WE IRREVOCABLY WAIVE ALL RIGHTS TO TRIAL BY JURY.

**Seller's Liability.** Seller's liability for any and all claims arising out of this agreement will be limited to the total value of the vehicles, products, or services delivered under this agreement. Under no circumstances shall the Seller be liable to the Buyer or any other person for any special, incidental or consequential damages

**Complete Agreement.** This document represents the entire agreement between the Buyer and the Seller. All promises, verbal understandings, or agreements of any kind pertaining to this purchase not specified herein are not binding on the Seller.

**Warranty.** Warranty on trailers varies by make and model. Please refer to the warranty information in your sales packet. Service work performed by TrailersPlus employees is guaranteed against defect in workmanship for a period of 30 days from purchase.

**Quotes may not include any applicable taxes, documentation or title fees, tire fees and/or any other recommended accessories. I, the purchaser, state that I am over eighteen years of age and have the legal right to transact business. Buyer acknowledges the receipt of a copy of this Agreement. BUYER HAS READ AND AGREES TO THE RETURN POLICY - NO RETURNS**

### Tri-County Powersports

6176 Condor Drive  
Moorpark CA 93021  
805-553-1933

SANTA BARBRA FIRE DEPARTMENT

Buyer's Order

Date 11/10/2021

4410 CATHEDRAL OAKS RD.  
SANTA BARBRA, CA 93111

Deal No.  
Salesperson JOHN BIONDI  
Lienholder AMERCN HONDA FIN CORP

H W C 805-681-5514

Email DUSTIN.MCKIBBEN@SBCFIRE.COM

I hereby agree to purchase the following unit(s) from you under the terms and conditions specified. Delivery is to be made as soon as possible. It is agreed, however, that neither you nor the manufacturer will be liable for failure to make delivery.

#### Unit Information

New/U	Year	Make	Model	Serial No.	Stock No.	Price (Incl factory options)
New	2021	HONDA	SXS10M5DM	1HFVE04J4M4500225	H1783F	\$18,299.00

#### Options:

INSTALL ROOF

\$895.45 D	Dealer Unit Price	\$18,299.00
	Factory Options	\$0.00
	Added Accessories	\$895.45
	Freight	\$895.00
	Additional Dealer Markup	\$1,244.00

DMV Electronic Filing \$30.00

CA BOE Tire Tax \$7.00

Cash Price	\$21,370.45
Trade Allowance	\$0.00
Payoff	\$0.00

Net Trade	\$0.00
Net Sale (Cash Price - Net Trade)	\$21,370.45
Sales Tax	\$1,874.11
Title/License/Registration Fees	\$54.00
Document or Administration Fees	\$85.00
Credit Life Insurance	\$0.00
Accident & Disability	\$0.00

Notes:

#### Trade Information

Total Other Charges	\$2,013.11
Sub Total (Net Sale + Other Charges)	\$23,383.56
Cash Down Payment	\$0.00
<b>Amount to Pay/Finance</b>	<b>\$23,383.56</b>

**Monthly Payment of \$23,383.56 For 1 Months at 0.00% Interest**

NOTICE TO BUYER: (1) Do not sign this agreement before you read it or if it contains any blank spaces to be filled in. (2) You are entitled to a completely filled in copy of this agreement. (3) If you default in the performance of your obligations under this agreement, the vehicle may be repossessed and you may be subject to suit and liability for the unpaid indebtedness evidenced by this agreement.

TRADE-IN NOTICE: Customer represents that all trade in units described above are free of all liens and encumbrances except as noted.

\*With Approved Credit. Interest rates and monthly payment are approximate and may vary from those determined by the lender.

Customer Signature \_\_\_\_\_ Dealer Signature \_\_\_\_\_

Thank You for Your Business!

Form Revised July 10, 2017



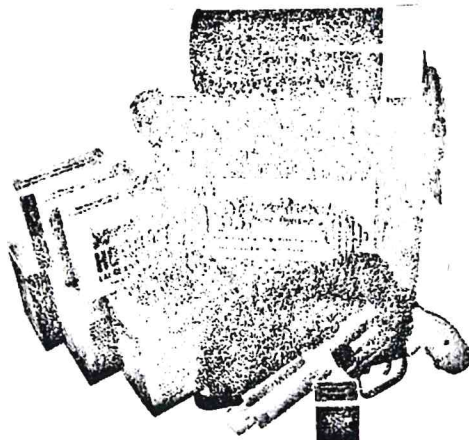
## SANTA BARBARA FIREFIGHTERS ALLIANCE PROGRAM SUPPORT PROPOSAL

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Your Department:     County of Santa Barbara  
                           City of Santa Barbara

Your Contact Information:    Name: Eric Garcia  
  Phone: 805-681-5513  
  Email: eric.garcia@sbcfire.com

1. What are you requesting? Describe equipment or other program support. Include brochures or photographs.  
Very Pistol- Are used in the wildland fire service to conduct burnout and backfire operations in areas where it would be inappropriate or too dangerous to place personnel. This piece of equipment will keep personnel safer by allowing the firefighter to engage in critical firing operations from a safe location. It will also greatly increase the firefighters versatility when requested by incident management teams to respond to other parts of the state. The current intent is to add this device in every Battalion Chief vehicle that will be on every strike team or wildland incident that responds to in or out of County.





Form Revised July 10, 2017

2. What is the expected cost? Submit detailed quote from the proposed vendor as an attachment to this form. Please include vendor name, phone number, address, email address, and web site.  
See attached quote.

3. Who will use the equipment or program support?  
All sworn personnel within the Santa Barbara County Fire Department that are qualified using this piece of equipment. Training in the use of this piece of equipment is required but has no additional cost.

4. Who in our community will be served by this program support?  
As we have seen many times over, wildfires affect everyone in our county. Most recently on the Alisal fire where tall brush and steep canyons make access an issue. All communities within Santa Barbara County will benefit from the addition of this piece of equipment.

5. Why are you requesting this equipment/program through the Alliance rather than your Agency?  
This piece of equipment is not a budgeted item and would need to be funded from another source. Due to its very specialized use, many departments are unable to justify it into budgets.

6. How long will the equipment or program support likely be in service?  
15-20 years with good handling and care. There is no exact shelf life for this piece of equipment. Once this item is put in service it will be maintained and supported via incident response and personal.

7. Is ongoing maintenance for the equipment/program required? If so what are the anticipated costs for maintenance/replacement.  
There is no maintenance for this equipment. Re-stock of supplies will be available via the incident that the device was used on.

**Fire Department Approval:**

Eric Garcia *Eric Garcia* 11/1/2021

\_\_\_\_\_  
Signature Date

Edward Luparello *Edward Luparello* 11/15/21  
\_\_\_\_\_  
Signature Date

*Woody Enos* *Woody Enos* 11/15/21  
\_\_\_\_\_  
Signature Date

*Shane H. Long* *Shane H. Long* 11/15/21  
\_\_\_\_\_  
Signature Date

Chief Financial Officer - Print Name

Mark Hartwig  
 Fire Chief – Print Name

  
 Signature

Form Revised July 10, 2017  
11-15-2021  
 Date

**SBFA Appropriations Committee Approval:**

Roger Battistone  
 Appropriations Chair – Print Name

DocuSigned by:  
  
 Signature

2/15/2022  
 Date

Susan Petrovich  
 SBFA President - Print Name

DocuSigned by:  
  
 Signature

2/15/2022  
 Date

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Firequick Products, Inc.

1137 Redrock Inyokern Rd  
Inyokern, CA 93527

760-377-5766 PH  
760-377-5761 FAX  
www.firequick.com

# Quote

Date	Quote #
11/1/2021	Q-1121-585

Rep
JW

Name / Address
Santa Barbara County Fire Dept. Attn: Eric Garcia 4410 Cathedral Oaks Rd. Santa Barbara, CA 93110

Ship To
Santa Barbara County Fire Dept. Attn: Eric Garcia 4410 Cathedral Oaks Rd. Santa Barbara, CA 93110

Description	Qty	U/M	Cost	Total
INITIAL ATTACK KIT WITH LAUNCHER includes 1 Launcher III and holster, 3 boxes each Hotshot and Stubby flares, 1 box # 6 cartridges , and 1 Firequick launcher cleaning kit in rugged, water-tight, safety-orange ammo case	12	ea	1,325.00	15,900.00T
Freight Charges on Sales			74.45	74.45
Santa Barbara County Sales Tax			7.75%	1,232.25
<b>Quote is valid for 14 days from date issued</b>				
			<b>Total</b>	<b>\$17,206.70</b>