



899 Northgate Drive, Suite 530 San Rafael, CA 94903

August 2, 2022

Ms. Katie Torres  
Benefits & Wellness Division Chief  
County of Santa Barbara  
1226 Anacapa Street  
Santa Barbara, CA 93101

RE: 2023 Renewal for County of Santa Barbara and SBCERS

Dear Katie,

CareCounsel has always and will continue to do our best in keeping rate increases to a minimum. With our upcoming renewals, leadership made the decision to increase rates across our book-of-business by 6% regardless of contracting arrangements (Direct, or 3rd Party Agreements). However, Kim Hauk negotiated on your behalf, and we agreed to break-up the increase. You will be increased 3% for 1/1/2023 and another 3% 1/1/2024. With that said, please see rates below effective 1/1/2023 for each entity:

- \$2.05 per employee per month (County – Active)
- \$3.35 per retiree per month (SBCERS)

All of us at CareCounsel appreciate the support we receive from you and your colleagues. We look forward to our continued partnership, as well as supporting your employees, retirees and their family members as they navigate their health benefits in the year ahead.

Please let me know if you have any questions.

Warm Regards,

A handwritten signature in blue ink that reads "Sue Altman".

Sue Altman  
Director of Client Services  
(650) 498-9706  
[saltman@stanfordhealthcare.org](mailto:saltman@stanfordhealthcare.org)

Copy: Kim Hauk, Alliant  
Nancy Mallaret, Alliant